



# Petróleos Mexicanos

(A Productive State-Owned Company of the Federal Government of the United Mexican States)

## ANY AND ALL OFFERS

### OFFERS TO EXCHANGE ANY AND ALL OF THE OUTSTANDING SECURITIES OF THE SERIES LISTED BELOW FOR NEW SECURITIES, AS APPLICABLE (THE “ANY AND ALL OFFERS”)

Group	Series of Securities <sup>(1)</sup>	Principal Amount Outstanding	Exchange Options <sup>(2)</sup>	Principal Amount of New Securities Offered as Late Participation Consideration <sup>(3)</sup>	Early Participation Premium <sup>(3)</sup>	Principal Amount of New Securities Offered as Early Participation Consideration <sup>(3)(4)</sup>
Group A	4.875% Notes due 2022	U.S. \$2,100,000,000	6.490% Notes due 2027	U.S. \$987.50	U.S. \$50	U.S. \$1,037.50
	8.625% Bonds due 2022	U.S. \$160,245,000		U.S. \$1,060.00	U.S. \$50	U.S. \$1,110.00
	Floating Rate Notes due 2022	U.S. \$1,000,000,000		OR	U.S. \$986.25	U.S. \$50
	5.375% Notes due 2022	U.S. \$1,500,000,000	7.690% Bonds due 2050	U.S. \$998.75	U.S. \$50	U.S. \$1,048.75
Group B	3.500% Notes due 2023	U.S. \$2,100,000,000	6.840% Notes due 2030	U.S. \$946.25	U.S. \$50	U.S. \$996.25
	4.625% Notes due 2023	U.S. \$2,069,302,000		U.S. \$976.25	U.S. \$50	U.S. \$1,026.25
	8.625% Guaranteed Bonds due 2023	U.S. \$131,003,000	OR	U.S. \$1,062.50	U.S. \$50	U.S. \$1,112.50
	4.875% Notes due 2024	U.S. \$1,500,000,000	7.690% Bonds due 2050	U.S. \$973.75	U.S. \$50	U.S. \$1,023.75
	4.250% Notes due 2025	U.S. \$1,000,000,000		U.S. \$923.75	U.S. \$50	U.S. \$973.75

- (1) CUSIPs and ISINs set forth in the table on page vii.
- (2) Eligible Holders of Group A Securities are eligible to exchange into New 2027 Notes or New 2050 Bonds, and Eligible Holders of Group B Securities are eligible to exchange into New 2030 Notes or New 2050 Bonds.
- (3) Per U.S.\$1,000 principal amount of the applicable series of the outstanding securities listed in the above table (the “Any and All Securities”) validly tendered and accepted for exchange. Exchange Consideration does not include Accrued Interest (as defined below) on such Any and All Securities. See “Taxation—Certain Mexican Federal Tax Considerations—Additional Amounts.” Eligible Holders whose Any and All Securities are validly tendered and accepted for exchange will also receive Accrued Interest, if any.
- (4) Includes the applicable Early Participation Premium.

## WATERFALL OFFERS

### OFFERS TO EXCHANGE THE OUTSTANDING SECURITIES OF THE SERIES LISTED BELOW FOR UP TO U.S. \$3.5 BILLION PRINCIPAL AMOUNT OF 7.690% BONDS DUE 2050 (THE “WATERFALL OFFERS”)

Series of Securities <sup>(1)</sup>	Principal Amount Outstanding	Acceptance Priority Level	Principal Amount of New 2050 Bonds Offered as Late Participation Consideration <sup>(2)</sup>	Early Participation Premium <sup>(2)(3)</sup>	Principal Amount of New 2050 Bonds Offered as Early Participation Consideration <sup>(2)(3)</sup>
6.500% Bonds due 2041	U.S. \$3,000,000,000	1	U.S. \$880.00	U.S. \$50	U.S. \$930.00
5.500% Bonds due 2044	U.S. \$1,703,533,000	2	U.S. \$797.50	U.S. \$50	U.S. \$847.50
6.375% Bonds due 2045	U.S. \$3,000,000,000	3	U.S. \$858.75	U.S. \$50	U.S. \$908.75
5.625% Bonds due 2046	U.S. \$1,976,447,000	4	U.S. \$797.50	U.S. \$50	U.S. \$847.50
d6.750% Bonds due 2047	U.S. \$6,000,000,000	5	U.S. \$890.00	U.S. \$50	U.S. \$940.00
6.350% Bonds due 2048	U.S. \$3,328,663,000	6	U.S. \$862.50	U.S. \$50	U.S. \$912.50

- (1) CUSIPs and ISINs set forth in the table on page vii.
- (2) Per U.S.\$1,000 principal amount of the applicable series of the outstanding securities listed in the above table (the “Waterfall Securities”) validly tendered and accepted for exchange. Exchange Consideration does not include Accrued Interest on such Waterfall Securities. See “Taxation—Certain Mexican Federal Tax Considerations—Additional Amounts.” Eligible Holders whose Waterfall Securities are validly tendered and accepted for exchange will also receive Accrued Interest, if any.
- (3) Includes the applicable Early Participation Premium.

The Offers (as defined below) will expire at 11:59 p.m., New York City time, on October 9, 2019, unless extended (such date and time, as the same may be extended, the “Expiration Date”). In order to be eligible to receive the applicable Exchange Consideration (as defined below), Eligible Holders (as defined below) must validly tender and not validly withdraw their Securities (as defined below) on or prior to 5:00 p.m., New York City time, on September 25, 2019, unless extended (such date and time, as the same may be extended, the “Early Participation Date”). Eligible Holders who validly tender their Securities after the Early Participation Date will be eligible to receive only the applicable Late Participation Consideration (as defined below). Securities validly tendered may be withdrawn at any time prior to 5:00 p.m., New York City time, on September 25, 2019, unless extended (such date and time, as the same may be extended, the “Withdrawal Date”), but not thereafter.

You should consider the risk factors beginning on page 13 of this Exchange Offer Statement before you decide whether to participate in the Exchange Offers and invest in the New Securities (as defined below).

The New Securities have not been and will not be registered with the National Securities Registry maintained by the *Comisión Nacional Bancaria y de Valores* (National Banking and Securities Commission of Mexico, or the “CNBV”) and therefore may not be offered or sold publicly in Mexico. As required under the *Ley del Mercado de Valores* (Securities Market Law), PEMEX will give notice to the CNBV of the offering of the New Securities for informational purposes only. The delivery to, and receipt by, the CNBV of such notice does not certify the investment quality of the New Securities or the solvency of PEMEX or the Guarantors. The information contained in this Exchange Offer Statement is the sole responsibility of PEMEX, and the CNBV has not reviewed or authorized the content of this Exchange Offer Statement.

Neither the U.S. Securities and Exchange Commission (the “SEC”) nor any U.S. state securities commission has approved or disapproved of the Offers, passed upon the merits or fairness of the Offers or passed upon the adequacy or accuracy of the disclosure in this Exchange Offer Statement. Any representation to the contrary is a criminal offense.

Joint Lead Dealer Managers

Citigroup

Goldman Sachs & Co. LLC

HSBC

J.P. Morgan

Joint Dealer Managers

BofA Merrill Lynch

Credit Agricole CIB

Mizuho Securities

September 12, 2019

(Cover page continued)

## Any and All Offers

Petróleos Mexicanos (“PEMEX,” “we,” “us” or “our”) hereby offers to exchange any and all of its Any and All Securities from each Eligible Holder (as defined below) of Any and All Securities, upon the terms and subject to the conditions set forth in this exchange offer statement (as it may be amended or supplemented from time to time, the “**Exchange Offer Statement**”) as follows:

- **Group A Securities:** For Any and All Securities identified as “Group A” in the table on the first page of this cover (the “**Group A Securities**”), PEMEX offers to exchange Group A Securities for, at the election of the Eligible Holder, either
  - newly-issued 6.490% Notes due 2027 (the “**New 2027 Notes**”) or
  - newly-issued 7.690% Bonds due 2050 (the “**New 2050 Bonds**”).
- **Group B Securities:** For Any and All Securities identified as “Group B” in the table on the first page of this cover (the “**Group B Securities**”), PEMEX offers to exchange Group B Securities for, at the election of the Eligible Holder, either
  - newly-issued 6.840% Notes due 2030 (the “**New 2030 Notes**”) or
  - newly-issued New 2050 Bonds.

Pursuant to the terms of the Offers, (i) an Eligible Holder of a particular series of Group A Securities may tender a portion of its Group A Securities for New 2027 Notes and a portion of its Group A Securities for New 2050 Bonds and (ii) an Eligible Holder of a particular series of Group B Securities may tender a portion of its Group B Securities for New 2030 Notes and a portion of its Group B Securities for New 2050 Bonds, in each case by making a separate election for each tender in its Letter of Transmittal or Agent’s Message.

We refer to the New 2027 Notes, the New 2030 Notes and the New 2050 Bonds as the “**New Securities.**”

## Waterfall Offers

PEMEX hereby offers to exchange Waterfall Securities for newly-issued New 2050 Bonds for an aggregate Waterfall Exchange Consideration (as defined below) (which does not include Accrued Interest) not to exceed US\$3.5 billion aggregate principal amount of New 2050 Bonds to be issued in exchange for Waterfall Securities validly tendered and accepted for exchange pursuant to the Waterfall Offers (the “**Waterfall Exchange Cap**”), upon the terms and subject to the conditions set forth in this Exchange Offer Statement.

Subject to the terms and conditions of the Waterfall Offers as described herein, if the exchange of all Waterfall Securities validly tendered in the Waterfall Offers would cause us to issue an aggregate principal amount of New 2050 Bonds that would result in an aggregate Waterfall Exchange Consideration in excess of the Waterfall Exchange Cap, then the Waterfall Offers will be prorated and we will accept for exchange Waterfall Securities pursuant to the Acceptance Priority Procedures (as defined below) described herein. See “The Offers—Waterfall Exchange Cap; Acceptance Priority Procedures; Proration.”

We refer to the Any and All Securities and the Waterfall Securities as the “**Securities,**” and to the Any and All Offers and the Waterfall Offers as the “**Offers.**”

## Eligible Holders

The New Securities have not been registered under the U.S. Securities Act of 1933, as amended (the “**Securities Act**”), or any state securities law. The New Securities may not be offered or sold in the United States or to any U.S. persons except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. For a description of certain restrictions on resale and transfer of the New Securities, see “Transfer Restrictions on the New Securities” in this Exchange Offer Statement and “Notice to Investors” and “Offering and Sale” in the Offering Circular attached hereto as Annex A, including the documents incorporated by reference therein (the “**Offering Circular**”).

We have agreed, subject to certain conditions, to offer to exchange New Securities issued in connection with the Offers for new issues of substantially identical securities registered under the Securities Act. See “Registration Rights for New Securities.”

The New Securities are being offered for exchange only (1) to holders of Securities who are “qualified institutional buyers” as defined in Rule 144A under the Securities Act (“**QIBs**”), in a private transaction in reliance upon the exemption from the registration requirements of the Securities Act provided by Section 4(a)(2) thereof and (2) outside the United States, to holders of Securities other than “U.S. persons” (as defined in Rule 902 under the Securities Act) and who are not acquiring New Securities for the account or benefit of a U.S. person, in offshore transactions in compliance with Regulation S under the Securities Act, and who are non-U.S. qualified offerees (as defined under “Transfer Restrictions on the New Securities”). Only holders who have returned a duly completed eligibility letter certifying that they are within one of the categories described in the immediately preceding sentence (the “**Eligibility Letter**”) are authorized to receive and review this Exchange Offer Statement and to participate in the Offers (such holders, “**Eligible Holders**”).

## Exchange Consideration

Eligible Holders of Securities validly tendered on or prior to the Early Participation Date and accepted for exchange pursuant to the Offers will receive the “**Early Participation Consideration**,” which includes the early participation premium applicable to the relevant series of Securities as set forth in the tables on the first page of this cover (the “**Early Participation Premium**”). Eligible Holders of Securities validly tendered after the Early Participation Date and on or prior to the Expiration Date and accepted for exchange pursuant to the Offers will receive the “**Late Participation Consideration**” applicable to the relevant series of Securities, which is equal to the applicable Early Participation Consideration, *less* the applicable Early Participation Premium. Eligible Holders will also receive an amount in cash (such amount “**Accrued Interest**”) consisting of accrued and unpaid interest on Securities accepted for exchange in the Offers from, and including, the last interest payment date for each of the Securities to, but not including, the applicable Settlement Date (as defined below), *plus* any additional amounts thereon, *less* the interest accrued on the New Securities exchanged therefor from the New Money Offering Settlement Date (as defined below), to the extent such interest accrued on such New Securities does not exceed the accrued and unpaid interest on such accepted Securities. If the interest accrued on such New Securities exceeds the accrued and unpaid interest on such accepted Securities, then the amount of Accrued Interest paid will be zero.

## Settlement

Following the Early Participation Date and at or prior to the Expiration Date, we will have the right to elect to accept the Securities validly tendered at or prior to the Early Participation Date, provided that all conditions of the Offers have been satisfied or, where applicable, waived by us (the “**Early Settlement Right**”). If we exercise our Early Settlement Right, we expect to settle the Securities validly tendered at or prior to the Early Participation Date that are accepted for exchange (the “**Early Settlement Date**”) promptly following the date on which we accept for exchange such Securities (the “**Early Acceptance Date**”). Assuming that we exercise the Early Settlement Right and all conditions of the Offers have been satisfied, or where applicable, waived by us, we expect that the Early Settlement Date will occur no later than the second business day following the Early Participation Date.

For Securities that have been validly tendered at or prior to the Expiration Date (exclusive of Securities accepted for exchange on the Early Settlement Date, if any), and that are accepted for exchange, we expect to settle such Securities promptly following the Expiration Date (the “**Final Settlement Date**”). Assuming that such Final Settlement Date is not extended and all conditions of the Offers have been satisfied or, where applicable, waived by us, we expect that the Final Settlement Date will occur no later than second business day following the Expiration Date.

We refer to each of the Early Settlement Date and the Final Settlement Date as a “**Settlement Date**.”

## Conditions

PEMEX’s obligation to accept and exchange the Securities of any series validly tendered pursuant to an Offer is conditioned on the successful closing of the New Money Offering (as defined below) on or prior to the applicable Settlement Date (the “**New Debt Settlement Condition**”). In addition, the Offers are conditioned on the satisfaction of certain conditions described in this Exchange Offer Statement, including the New Debt Settlement Condition (as defined below) and the Tax Fungibility Condition (as defined below). See “The Offers—Conditions to the Offers.”

The consummation of an Offer is not conditioned on the consummation of the other Offers. Each Offer is independent of the other Offers, and PEMEX may withdraw or modify any Offer without withdrawing or modifying other Offers.

## Concurrent Transactions

The Offers are being made following the announcement and pricing of the New Money Offering (as defined below) and the announcement of the Cash Tender Offers (as defined below).

### *New Money Offering*

Prior to the commencement of the Offers, PEMEX announced and priced three concurrent international capital markets offerings of 6.490% Notes due 2027 (the “**New Money 2027 Notes**”), 6.840% Notes due 2030 (the “**New Money 2030 Notes**”) and 7.690% Bonds due 2050 (the “**New Money 2050 Bonds**” and, together with the New Money 2027 Notes and the New Money 2030 Notes, the “**New Money Securities**”), the consummation of which are subject to customary closing conditions (the “**New Money Offering**”). PEMEX anticipates completing the New Money Offering on or prior to the Early Participation Date.

The securities offered in the New Money Offering have not been registered under the Securities Act, or any state securities law and may not be offered or sold in the United States or to any U.S. persons except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. This Exchange Offer Statement is not deemed to be an offer to sell or a solicitation of an offer to buy any securities of PEMEX in the New Money Offering or any other transaction.

The Dealer Managers are acting as managers in the New Money Offering.

### *Cash Tender Offers*

Prior to the commencement of the Offers, PEMEX announced the commencement of cash tender offers (the “**Cash Tender Offers**”) relating to its outstanding 6.000% Notes due 2020, 3.500% Notes due 2020, 5.500% Notes due 2021, 6.375% Notes due 2021, 8.625% Bonds due 2022 (“**8.625% Bonds**”), Floating Rate Notes due 2022 (“**FRNs**”), 5.375% Notes due 2022 (“**5.375% Notes**”), 4.875% Notes due 2022 (“**4.875% Notes**”), 3.500% Notes due 2023 (“**3.500% Notes**”) and 4.625% Notes due 2023 (“**4.625% Notes**”), the consummation of which are subject to customary closing conditions.

Holders of 4.875% Notes, 8.625% Bonds, FRNs, 5.375% Notes, 3.500% Notes and 4.625% Notes that are eligible to participate in the Cash Tender Offers in respect of such series of Securities will have to elect whether to participate in the relevant Offers or such Cash Tender Offers.

The Offers are not conditioned on the successful consummation of the Cash Tender Offers. Similarly, the Cash Tender Offers are not conditioned on the successful consummation of the Exchange Offers. This Exchange Offer Statement is not deemed to be an offer to buy or a solicitation of an offer to sell any securities of PEMEX in the Cash Tender Offers. The Cash Tender Offers are being made solely on the terms and subject to the conditions set out in a separate offer document.

The Dealer Managers are acting as dealer managers in the Cash Tender Offers.

## IMPORTANT INFORMATION

The Offers are being made upon the terms and subject to the conditions set forth in this Exchange Offer Statement, the related Eligibility Letter and letter of transmittal (as it may be amended or supplemented from time to time, the “**Letter of Transmittal**”), which together constitute the “**Offer Documents**”.

This Exchange Offer Statement contains important information that Eligible Holders are urged to read before any decision is made with respect to the Offers. Any questions regarding procedures for tendering Securities or requests for additional copies of this Exchange Offer Statement and the Eligibility Letter should be directed to Global Bondholder Services Corporation, the information and exchange agent for the Offers (the “**Information and Exchange Agent**”).

Subject to applicable law, each Offer may be amended, extended or, upon failure of a condition to be satisfied or waived prior to the applicable Expiration Date or Settlement Date (solely with respect to the New Debt Settlement Condition and the Tax Fungibility Condition), as the case may be, terminated individually.

The distribution of this document in certain jurisdictions may be restricted by law. See “Offer and Distribution Restrictions.”

This Exchange Offer Statement is supplemented by, and should be read in conjunction with, (i) the Offering Circular attached hereto as Annex A, including the documents incorporated by reference therein (the “**Offering Circular**”), (ii) the Preliminary Terms No. 7 and the Pricing Term Sheet, in each case relating to the New Money 2027 Notes, attached hereto as Annex B (including the documents incorporated by reference therein, the “**New 2027 Terms**”), (iii) the Preliminary Terms No. 8 and the Pricing Term Sheet, in each case relating to the New Money 2030 Notes, attached hereto as Annex C (including the documents incorporated by reference therein, the “**New 2030 Terms**”), and (iv) the Preliminary Terms No. 9 and the Pricing Term Sheet, in each case relating to the New Money 2050 Bonds, attached hereto as Annex D (including the documents incorporated by reference therein, the “**New 2050 Terms**”); each of which is incorporated in its entirety into this Exchange Offer Statement.

Securities of a given series may be tendered only in principal amounts equal to the Authorized Denomination (as defined below) set forth for such series in the table on page vii herein.

No alternative, conditional or contingent tenders will be accepted. Eligible Holders who tender less than all their Securities of any series must continue to hold such Securities in the Authorized Denominations.

**Unless the context indicates otherwise, all references to a valid tender of Securities in this Exchange Offer Statement shall mean that such Securities have been validly tendered, at or prior to the applicable Expiration Date and such tender or delivery has not been validly withdrawn at or prior to the applicable Withdrawal Date.**

### **Compliance with “Short Tendering” Rule**

It is a violation of Rule 14e-4 promulgated under the Securities Exchange Act of 1934, as amended (the “**Exchange Act**”), for a person, directly or indirectly, to tender Securities for its own account unless the person so tendering (a) has a net long position equal to or greater than the aggregate principal amount of the Securities being tendered and (b) will cause such Securities to be delivered in accordance with the terms of the Offers. Rule 14e-4 provides a similar restriction applicable to the tender or guarantee of a tender on behalf of another person.

A tender of Securities in any Offer under any of the procedures described above will constitute a binding agreement between the tendering registered holder and us with respect to such Offer upon the terms and subject to the conditions of such Offer, including the tendering holder’s acceptance of the terms and conditions of such Offer, as well as the tendering holder’s representation and warranty that (a) such holder has a net long position in the Securities being tendered pursuant to such Offer within the meaning of Rule 14e-4 under the Exchange Act and (b) the tender of such Securities complies with Rule 14e-4.

## **Review by the SEC**

In connection with the Offers, we will enter into Registration Rights Agreements (as defined below) obligating us, under certain circumstances, to file a registration statement with the SEC with respect to a registered exchange offer to exchange the New Securities for replacement securities with terms identical in all material respects to the New Securities, except that they will generally be freely transferable under the Securities Act and will not contain terms with respect to additional interest. See “Registration Rights for New Securities.” In the course of the review by the SEC of such registration statement, we may be required to make changes to the description of our business, our financial statements and other information included or incorporated by reference in this Exchange Offer Statement. While we believe that our financial statements and other information included, or incorporated by reference, in this Exchange Offer Statement have been prepared in a manner that complies, in all material respects, with generally accepted accounting principles and the regulations published by the SEC, comments by the SEC on the registration statement may require modification or reformulation of our financial statements and other information we present, or incorporate by reference, in this Exchange Offer Statement.

## Securities Codes for the Securities

Series	Registered Securities <sup>(1)</sup>		Rule 144A Securities		Reg S Securities		Authorized Denominations	
	CUSIP	ISIN	CUSIP	ISIN	CUSIP	ISIN	Minimum Denomination	Integral Multiples
4.875% Notes due 2022	71654QBB7	US71654QBB77	71656LAL5	US71656LAL53	71656MAL3	US71656MAL37	U.S. \$10,000	U.S. \$1,000
8.625% Bonds due 2022	706451AG6	US706451AG65	70645JAH5	US70645JAH59	70645KAH2	US70645KAH23	U.S. \$1,000	U.S. \$1,000
Floating Rate Notes due 2022	71654QCF7	US71654QCF72	71656LBN0	US71656LBN01	71656MBN8	US71656MBN83	U.S. \$10,000	U.S. \$1,000
5.375% Notes due 2022	71654QCE0	US71654QCE08	71656LBP5	US71656LBP58	71656MBP3	US71656MBP32	U.S. \$10,000	U.S. \$1,000
3.500% Notes due 2023	71654QBG6	US71654QBG64	71656LAP6	US71656LAP67	71656MAP4	US71656MAP41	U.S. \$10,000	U.S. \$1,000
4.625% Notes due 2023	71654QCD2	US71654QCD25	71656LBL4	US71656LBL45	71656MBL2	US71656MBL28	U.S. \$10,000	U.S. \$1,000
8.625% Guaranteed Bonds due 2023	706451BC4	US706451BC43	706451AV3	US706451AV33	U70577AR9	-	U.S. \$1,000	U.S. \$1,000
	-	-	71654XAC1	US71654XAC11	71654YAB1	US71654YAB11	U.S. \$250,000	U.S. \$10,000
4.875% Notes due 2024	71654QBH4	US71654QBH48	71656LAQ4	US71656LAQ41	71656MAX7	US71656MAX74	U.S. \$10,000	U.S. \$1,000
			71656LAX9	US71656LAX91	71656MAQ2	US71656MAQ24		
4.250% Notes due 2025	71654QBV3	US71654QBV32	71656LBA8	US71656LBA89	71656MBA6	US71656MBA62	U.S. \$10,000	U.S. \$1,000
6.500% Bonds due 2041	71654QAZ5	US71654QAZ54	71656QAY8	US71654QAY89	P78628BQ9	USP78628BQ91	U.S. \$10,000	U.S. \$1,000
			71656LAN1	US71656LAN10	71656MAM1	US71656MAM10		
5.500% Bonds due 2044	71654QBE1	US71654QBE17	71656LAM3	US71656LAM37	71656MBB4	US71656MBB46	U.S. \$10,000	U.S. \$1,000
			71656LBB6	US71656LBB62	71656MAN9	US71656MAN92		
6.375% Bonds due 2045	71654QBR2	US71654QBR20	71656LAY7	US71656LAY74	71656MAY5	US71656MAY57	U.S. \$10,000	U.S. \$1,000
5.625% Bonds due 2046	71654QBX9	US71654QBX97	71656LBE0	US71656LBE02	71656MBE8	US71656MBE84	U.S. \$10,000	U.S. \$1,000
6.750% Bonds due 2047	71654QCC4	US71654QCC42	71656LBM2	US71656LBM01	71656MBT5	US71656MBT53	U.S. \$10,000	U.S. \$1,000
			71656LBT7	US71656LBT70	71656MBM0	US71656MBM01		
6.350% Bonds due 2048	71654QCL4	US71654QCL41	71654QCJ9	US71654QCJ94	P78625DE0	USP78625DE05	U.S. \$10,000	U.S. \$1,000

(1) The security codes associated with the registered series of Securities were generated in connection with exchange offers conducted for such Securities pursuant to registration rights agreements that were executed in connection with the offering of such Securities.

## IMPORTANT DATES

Please take note of the following important dates and times in connection with the Offers.

<u>Date</u>	<u>Time and Date</u>	<u>Event</u>
Commencement of the Offers	September 12, 2019	The day the Offers are announced, and the Offer Documents are made available to Eligible Holders who have returned a duly completed Eligibility Letter.
New Money Offering Settlement Date	September 23, 2019	The day the New Money Offering is settled.
Early Participation Date	5:00 p.m. (New York City time) on September 25, 2019, unless extended with respect to any Offer.	The last time and date for Eligible Holders to tender Securities and be eligible to receive the applicable Early Participation Consideration (which includes the applicable Early Participation Premium).
Withdrawal Date	5:00 p.m. (New York City time) on September 25, 2019, unless extended with respect to any Offer.	The last time and date for Eligible Holders who have tendered their Securities to withdraw all or a portion of such tendered Securities.
Early Acceptance Date	If we elect to exercise the Early Settlement Right, a date following the Early Participation Date and prior to the Expiration Date, expected to be the business day following the Early Participation Date.	The date on which we accept for exchange all Securities validly tendered at or prior to the Early Participation Date pursuant to the applicable Offer, provided that all conditions of such Offer have been satisfied or, where applicable, waived by us.
Early Settlement Date	If we exercise the Early Settlement Right, a date promptly following the Early Acceptance Date, expected to be no later than the second business day following the Early Participation Date.	The date on which we will issue New Securities to each Eligible Holder whose Securities are accepted for exchange on the Early Acceptance Date in the amount of the applicable Early Participation Consideration, <i>plus</i> deposit the amount of cash necessary to pay to each such Eligible Holder Accrued Interest in respect of such Securities.
Expiration Date	11:59 p.m. (New York City time) on October 9, 2019, unless extended or earlier terminated.	The last time and day for Eligible Holders to tender Securities and be eligible to participate in the Offers.
Final Settlement Date	A date promptly following the Expiration Date, expected to be no later than the second business day following the Expiration Date.	If following the Expiration Date we accept for exchange Securities previously validly tendered and not previously accepted for exchange on the Early Settlement Date, the date on which we will issue New Securities to each Eligible Holder whose Securities are accepted for exchange in the amount of the applicable Late Participation Consideration, <i>plus</i> deposit the amount of cash necessary to pay to each such Eligible Holder Accrued Interest in respect of such Securities.

**The above times and dates are subject to our right to extend, amend and/or terminate the Offers (subject to applicable law and as provided in this Exchange Offer Statement). Eligible Holders of Securities are advised to check with any bank, securities broker or other intermediary through which they hold Securities as to when such intermediary would need to receive instructions from a beneficial owner in order for that beneficial owner to be able to participate in, or withdraw their instruction to participate in, an Offer before the deadlines specified in this Exchange Offer Statement. The deadlines set by any such intermediary and The Depository Trust Company (“DTC”) for the submission of tender instructions will be earlier than the relevant deadlines specified above.**



## TABLE OF CONTENTS

<b>IMPORTANT INFORMATION</b> .....v	<b>REGISTRATION RIGHTS FOR NEW SECURITIES</b> .....42
<b>IMPORTANT DATES</b> .....viii	<b>THE INFORMATION AND EXCHANGE AGENT AND THE DEALER MANAGERS</b> ..... 44
<b>ABOUT THIS EXCHANGE OFFER STATEMENT</b> .....x	<b>TRANSFER RESTRICTIONS ON THE NEW SECURITIES</b> .....45
<b>OFFER AND DISTRIBUTION RESTRICTIONS</b> .....xii	<b>TAXATION</b> ..... 48
<b>AVAILABLE INFORMATION</b> .....xix	<b>LEGAL MATTERS</b> .....55
<b>DOCUMENTS INCORPORATED BY REFERENCE</b> .....xix	<b>GENERAL INFORMATION</b> .....56
<b>SUMMARY OF THE OFFERS</b> ..... 1	<b>ANNEX A: OFFERING CIRCULAR</b> .....A-1
<b>SUMMARY DESCRIPTION OF THE NEW SECURITIES</b> .....10	<b>ANNEX B: NEW 2027 TERMS</b> .....B-1
<b>RISK FACTORS</b> ..... 13	<b>ANNEX C: NEW 2030 TERMS</b> .....C-1
<b>USE OF PROCEEDS</b> .....16	<b>ANNEX D: NEW 2050 TERMS</b> .....D-1
<b>THE OFFERS</b> .....17	

## ABOUT THIS EXCHANGE OFFER STATEMENT

In this Exchange Offer Statement, unless the context otherwise requires or as otherwise indicated, references to “PEMEX” means Petróleos Mexicanos. Terms such as “we,” “us” and “our” generally refer to PEMEX and its consolidated subsidiaries.

References herein to “U.S. dollars” or “U.S. \$” are to the lawful currency of the United States.

This Exchange Offer Statement does not constitute an offer or an invitation by, or on behalf of, us or by, or on behalf of, the Dealer Managers (as defined below) to participate in the Offers in any jurisdiction in which it is unlawful to make such an offer or solicitation in such jurisdiction. The distribution of this Exchange Offer Statement in certain jurisdictions may be restricted by law. Persons into whose possession this Exchange Offer Statement comes are required by us and the Dealer Managers to inform themselves about and to observe any such restrictions. This Exchange Offer Statement may not be used for or in connection with an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorized or to any person to whom it is unlawful to make such offer or solicitation. See “Offer and Distribution Restrictions.”

In making a decision regarding the Offers, you must rely on your own examination of us and the terms of the Offers, including the merits and risks involved. You should not consider any information in this Exchange Offer Statement to be legal, business or tax advice. You should consult your own counsel, accountant and other advisors as to legal, tax, business, financial and related aspects of an acceptance of the Offers.

This Exchange Offer Statement contains summaries of certain documents which we believe are accurate, and it incorporates certain documents and information by reference. We refer you to the actual documents and information for a more complete understanding of what is discussed in this Exchange Offer Statement, and we qualify all summaries by such reference. We will make copies of such documents and information available to you upon request. See “Documents Incorporated by Reference.”

**Neither the SEC nor any other regulatory body has recommended or approved or passed upon the accuracy or adequacy of this Exchange Offer Statement. Any representation to the contrary is a criminal offense.**

You should contact Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC, BofA Securities, Inc., Credit Agricole Securities (USA) Inc. and Mizuho Securities USA LLC (the “**Dealer Managers**”) with any questions about the terms of the Exchange Offer Statement.

Notwithstanding anything herein to the contrary, except as reasonably necessary to comply with applicable securities laws, investors (and each employee, representative or other agent of the investors) may disclose to any and all persons, without limitation of any kind, the United States federal and state income tax treatment and structure of the Offers and all materials of any kind (including opinions or other tax analyses) that are provided to the investors relating to such tax treatment and tax structure. For this purpose, “tax structure” is limited to facts relevant to the United States federal and state income tax treatment of the Offers and does not include information relating to our identity or that of our affiliates, agents or advisors.

**None of PEMEX, the Dealer Managers, the trustee under the indenture governing the Securities (the “Trustee”) or the Information and Exchange Agent makes any recommendation as to whether or not Eligible Holders of the Securities should tender their Securities in the Exchange Offers.**

**You should read this entire Exchange Offer Statement (including the information incorporated by reference) and related documents and any amendments or supplements carefully before making your decision to participate in the Offers.**

Eligible Holders must tender their Securities in accordance with the procedures described under “The Offers—Procedures for Tendering.”

No dealer, salesperson or other person has been authorized to give any information or to make any representation not contained in, or incorporated by reference into, this Exchange Offer Statement, and, if given or

made, such information or representation may not be relied upon as having been authorized by PEMEX, the Information and Exchange Agent, Dealer Manager or the Trustee. The delivery of this Exchange Offer Statement will not under any circumstance, create any implication that the information herein is current as of any time subsequent to the date hereof, or that there has been no change in the affairs of PEMEX as of such date.

After the Expiration Date, PEMEX or its affiliates may from time to time purchase additional Securities in the open market, in privately negotiated transactions, through tender offers, exchange offers or otherwise, or PEMEX may redeem the Securities pursuant to the terms of the indenture governing the Securities. Any future purchases may be on the same terms or on terms that are more or less favorable to Eligible Holders of Securities than the terms of the Offers and, in either case, could be for cash or other consideration. Any future purchases will depend on various factors existing at that time. There can be no assurance as to which, if any, of these alternatives (or combinations thereof) we choose to pursue in the future.

## **OFFER AND DISTRIBUTION RESTRICTIONS**

We have not filed this Exchange Offer Statement with, and it has not been reviewed by, any federal or state securities commission or regulatory authority of any country. No authority has passed upon the accuracy or adequacy of the Exchange Offer Statement, and it is unlawful and may be a criminal offense to make any representation to the contrary.

This Exchange Offer Statement constitutes neither an offer to purchase nor a solicitation of consents in any jurisdiction in which, or to or from any person to or from whom, it is unlawful to make such an offer or solicitation under applicable securities or “blue sky” laws. The delivery of this Exchange Offer Statement shall not under any circumstances create any implication that the information contained or incorporated by reference herein is correct as of any time subsequent to the date hereof or thereof, or that there has been no change in the information set forth herein or therein or in our or any of our subsidiaries or affiliates since the date hereof or thereof.

Only Eligible Holders that have previously completed and returned to the Information and Exchange Agent an Eligibility Letter are authorized to receive or review this Exchange Offer Statement or to participate in the Offers. No action has been or will be taken in any jurisdiction by us, the Dealer Managers or the Information and Exchange Agent that would constitute a public offering of the New Securities.

### **United States**

The delivery of this Exchange Offer Statement will not under any circumstances create any implication that the information contained herein or incorporated by reference herein is correct as of any time subsequent to the date hereof or, if incorporated by reference, the date such information was filed with the SEC or that there has been no change in the information set forth herein or incorporated by reference herein or in the affairs of PEMEX or any of PEMEX’s affiliates since the date hereof or, if incorporated by reference, the date such information was filed with the SEC.

### **Mexico**

The information contained in this Exchange Offer Statement is exclusively our responsibility and has not been filed, reviewed or authorized by the CNBV. We have not filed with the CNBV a request for authorization or registration of the Offers or the New Securities. The New Securities have not been and will not be registered with the National Securities Registry maintained by the CNBV, and therefore may not be offered or sold publicly in Mexico. These Offers do not constitute a public offering in Mexico and materials contemplating the Offers may not be publicly distributed in Mexico. The Offers may be made to investors that qualify as institutional or accredited investors in Mexico, under the Mexican Securities Market Law and regulations thereunder. The New Securities may be offered and sold in Mexico to investors that qualify as institutional or accredited investors, pursuant to the private placement exemption set forth in the Mexican Securities Market Law and regulations thereunder. In making a decision, all Eligible Holders, including any Mexican Eligible Holders, must rely on their own review and examination of PEMEX.

### **European Economic Area**

This Exchange Offer Statement has been prepared on the basis that any offer of New Securities in any Member State of the European Economic Area (“EEA”) will be made pursuant to an exemption under the Prospectus Regulation from the requirement to publish a prospectus for offers of New Securities. Accordingly, any person making or intending to make an offer in the EEA of New Securities which are the subject of the offers contemplated in this Exchange Offer Statement may only do so to legal entities which are “qualified investors” as defined in the Prospectus Regulation, provided that no such offer of New Securities shall require PEMEX or any of the Dealer Managers to publish a prospectus pursuant to Article 3 of the Prospectus Regulation in relation to such offer. Neither PEMEX nor the Dealer Managers have authorized, nor do they authorize, the making of any offer of New Securities to any legal entity which is not a “qualified investor” as defined in the Prospectus Regulation, provided that no such offer of New Securities shall require PEMEX or the Dealer Managers to publish a prospectus for such offer. Neither PEMEX nor the Dealer Managers have authorized, nor do they authorize, the making of any offer of New Securities through any financial intermediary, other than offers made by the Dealer Managers, which

constitute the final placement of the New Securities contemplated in this Exchange Offer Statement. The expression “**Prospectus Regulation**” means Regulation (EU) 2017/1129.

The New Securities are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the EEA. For these purposes, (a) a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “**MiFID II**”); or (ii) a customer within the meaning of Directive (EU) 2016/97 (the “**Insurance Distribution Directive**”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in the Prospectus Regulation (a “**Qualified Investor**”), and (b) the expression “offer” includes the communication in any form and by any means of sufficient information on the terms of the offer and the New Securities to be offered so as to enable an investor to decide to purchase or subscribe for the New Securities. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the “**PRIIPs Regulation**”) for offering or selling the New Securities or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the New Securities or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

Each person in a Member State of the EEA who receives any communication in respect of, or who acquires any New Securities under, the offers to the public contemplated in this Exchange Offer Statement, or to whom the New Securities are otherwise made available, will be deemed to have represented, warranted and agreed to and with each Dealer Manager and PEMEX that it and any person on whose behalf it acquires New Securities is:

- (a) a Qualified Investor; and
- (b) not a “retail investor” as defined above.

Any distributor subject to MiFID II subsequently offering, selling or recommending the New Securities is responsible for undertaking its own target market assessment in respect of the New Securities and determining the appropriate distribution channels for the purposes of the MiFID II product governance rules under Commission Delegated Directive (EU) 2017/593 (the “**Delegated Directive**”). Neither PEMEX nor any of the Dealer Managers make any representations or warranties as to a Distributor's compliance with the Delegated Directive.

These selling restrictions are in addition to any other selling restrictions set out in this Exchange Offer Statement.

## **United Kingdom**

This Exchange Offer Statement is for distribution only to persons who: (i) are outside the United Kingdom; (ii) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “**Financial Promotion Order**”); (iii) are persons falling within Articles 49(2)(a) to (d) (“high net worth companies, unincorporated associations, etc.”) of the Financial Promotion Order; (iv) are persons falling within Article 43 of the Order (non-real time communication by or on behalf of a body corporate to creditors of that body corporate); or (v) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the Financial Services and Markets Act 2000, as amended) in connection with the issue or sale of New Securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This Exchange Offer Statement is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this Exchange Offer Statement relates is available only to relevant persons and will be engaged in only with relevant persons.

## **France**

This Exchange Offer Statement has not been prepared in the context of a public offering of financial securities in the Republic of France within the meaning of Article L.411-1 of the French *Code monétaire et financier* and therefore has not been and will not be filed with the *Autorité des marchés financiers* (the “**AMF**”) for prior approval or submitted for clearance to the AMF. The New Securities may not be, directly or indirectly, offered or sold to the public in France and offers and sales of the New Securities will only be made in France to persons

licensed to provide the investment service of portfolio management for the account of third parties (*personnes fournissant le service d'investissement de gestion de portefeuille pour compte de tiers*), and/or qualified investors (*investisseurs qualifiés*) investing for their own account, other than individuals, all as defined in, and in accordance with, Articles L.411-2 and D.411-1 of the French *Code monétaire et financier* and applicable regulations thereunder. Neither this Exchange Offer Statement nor any other offering material may be released, issued or distributed to the public in France or used in connection with any offer for subscription or sale of the New Securities to the public in France. The subsequent direct or indirect retransfer of the New Securities to the public in France may only be made in compliance with Articles L.411-1, L.411-2, L.412-1 and L.621-8 through L.621-8-3 of the French *Code monétaire et financier* and applicable regulations thereunder.

## Italy

None of the Offers, this Exchange Offer Statement or any other documents or materials relating to the Exchange Offers have been or will be submitted to the clearance procedure of the *Commissione Nazionale per le Società e la Borsa* (“**CONSOB**”), pursuant to applicable Italian laws and regulations.

The Exchange Offers are being carried out in the Republic of Italy as exempted offers pursuant to article 101-bis, paragraph 3-bis of Legislative Decree No. 58 of February 24, 1998, as amended (the “**Financial Services Act**”) and article 35-bis, paragraph 3 of CONSOB Regulation No. 11971 of May 14, 1999, as amended (the “**Issuers Regulation**”) and, therefore, are intended for, and directed only at (i) qualified investors (*investitori qualificati*) (the “**Italian Qualified Investors**”), as defined pursuant to Article 100, paragraph 1, letter (a) of the Financial Services Act and Article 34-ter, paragraph 1, letter (b) of the Issuers’ Regulation.

Accordingly, the Offers cannot be promoted, nor may copies of any document related thereto or to the Securities be distributed, mailed or otherwise forwarded, or sent, to the public in the Republic of Italy, whether by mail or by any means or other instrument (including, without limitation, telephonically or electronically) or any facility of a national securities exchange available in the Republic of Italy, other than to Italian Qualified Investors. Persons receiving this Exchange Offer Statement or any other document or material relating to the Exchange Offers must not forward, distribute or send it in or into or from the Republic of Italy.

Eligible Holders or beneficial owners of the Securities that are Italian Qualified Investors resident and/or located in the Republic of Italy can tender the Securities through authorized persons (such as investment firms, banks or financial intermediaries permitted to conduct such activities in the Republic of Italy in accordance with the Financial Services Act, CONSOB Regulation No. 16190 of October 29, 2007, as amended from time to time, and Legislative Decree No. 385 of September 1, 1993, as amended from time to time) and in compliance with any other applicable laws and regulations and with any requirements imposed by CONSOB or any other Italian authority.

Each intermediary must comply with the applicable laws and regulations concerning information duties vis-à-vis its clients in connection with the Securities, the New Securities or the Exchange Offers.

## Belgium

Neither the Offers nor any brochure, material or document related thereto have been, or will be, submitted or notified to, or approved by, the Belgian Financial Services and Markets Authority (*Autorité des services et marchés financiers/Autoriteit voor Financiële Diensten en Markten*). In Belgium, the Offers do not constitute public offerings within the meaning of Articles 3, §1, 1° and 6, §3 of the Belgian Law of April 1, 2007 on takeover bids (*loi relative aux offres publiques d'acquisition/wet op de openbare overnamebiedingen*, the “**Takeover Law**”), nor within the meaning of Article 3, §2 of the Belgian Law of June 16, 2006 on public offering of securities and admission of securities to trading on a regulated market (*loi relative aux offres publiques d'instruments de placement et aux admissions d'instruments de placement à la négociation sur des marchés réglementés/wet op de openbare aanbieding van beleggingsinstrumenten en de toelating van beleggingsinstrumenten tot de verhandeling op een gereguleerde markt*, the “**Prospectus Law**”), each as amended or replaced from time to time. Accordingly, the Offers may not be, and are not being advertised, and the Offers as well as any brochure, or any other material or document relating thereto may not, have not and will not be distributed, directly or indirectly, to any person located and/or resident within Belgium, other than those who qualify as “**Qualified Investors**” (*investisseurs qualifiés/gekwalificeerde beleggers*), within the meaning of Article 10, §1 of the Prospectus Law, as amended from time to time, acting on their own account. Accordingly, the information contained in this Exchange

Offer Statement or in any brochure or any other document or materials relating thereto may not be used for any other purpose, including for any offering in Belgium, except as may otherwise be permitted by law, and shall not be disclosed or distributed to any other person in Belgium.

## **Ireland**

This Exchange Offer Statement and any other documents or materials relating to the Offers must not be distributed and no tender, offer, sale, repurchase or placement of any securities under or in connection with the Offers may be effected except in conformity with the provisions of Irish laws and regulations including (i) the Irish Companies Act 2014, (ii) the Prospectus (Directive 2003/71/EC) Regulations 2005 (as amended) of Ireland, (iii) the European Communities (Markets in Financial Instruments) Regulations 2007 (as amended) of Ireland and (iv) Regulation (EU) No 596/2014 of the European Parliament and of the Council of 16 April 2014 on market abuse, the European Union (Market Abuse) Regulations 2016 of Ireland and any Central Bank of Ireland rules issued and/or in force pursuant to Section 1370 of the Irish Companies Act 2014.

## **Switzerland**

None of this Exchange Offer Statement or any offering or marketing material relating to the Offers constitutes a prospectus as such term is understood pursuant to article 652a or article 1156 of the Swiss Code of Obligations or a listing prospectus within the meaning of the listing rules of the SIX Swiss Exchange or any other regulated trading facility in Switzerland, and none of this Exchange Offer Statement, or any other offering or marketing material may be publicly distributed or otherwise made publicly available in Switzerland.

## **Grand Duchy of Luxembourg**

The Exchange Offer Statement has not been approved as a prospectus for the purposes of the Prospectus Regulation by the *Commission de Surveillance du Secteur Financier* or by the competent authority in the home Member State within the meaning of the Prospectus Regulation. The Offers may only be made in Luxembourg (i) to “qualified investors” as described in points (1) to (4) of Section I of Annex II to Directive 2004/39/EC of the European Parliament and of the Council of April 21, 2004 on markets in financial instruments, and persons or entities who are, on request, treated as professional clients in accordance with Annex II to Directive 2004/39/EC, or recognized as eligible counterparties in accordance with Article 24 of Directive 2004/39/EC unless they have requested that they be treated as non-professional clients or (ii) otherwise, pursuant to an exemption under the Prospectus Directive from the requirement to publish a prospectus.

## **Hong Kong**

The Offers are not being made, and the New Securities are not being offered or sold, in Hong Kong, by means of this Exchange Offer Statement or any other documents or materials relating to the Offers other than (i) to “professional investors” as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made under that Ordinance or (ii) in other circumstances which do not result in the document being a “prospectus” as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong or which do not constitute an offer or invitation to the public for the purposes of the Securities and Futures Ordinance or the Companies (Winding Up and Miscellaneous Provisions) Ordinance. None of PEMEX, the Dealer Managers, the Information and Exchange Agent has issued or had in its possession for the purposes of issue, or will issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the New Securities, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to New Securities which are or are intended to be disposed of only to persons outside Hong Kong or only to “professional investors” as defined in the Securities and Futures Ordinance and any rules made under that Ordinance.

## **Singapore**

The Exchange Offer Statement has not been registered as a prospectus with the Monetary Authority of Singapore. This Exchange Offer Statement or any other document or material in connection with the Offers may not be circulated or distributed in such a manner to cause such New Securities to be made the subject of an invitation for

subscription or purchase whether directly or indirectly, to persons in Singapore other than (a) to an institutional investor or other person specified in Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (the “SFA”), (b) to a relevant person, or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275 of the SFA, or (c) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the New Securities are subscribed or purchased under Section 275 by a relevant person which is: (a) a corporation (which is not an accredited investor) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary is an accredited investor, shares, debentures and units of shares and debentures of that corporation or the beneficiaries’ rights and interest in that trust shall not be transferable for six months after that corporation or that trust has acquired the New Securities under Section 275 of the SFA except: (1) to an institutional investor under Section 274 of the SFA or to a relevant person (as defined in Section 275(2) of the SFA), or any person pursuant to Section 275(1A) of the SFA, or Section 275 of the SFA; (2) where no consideration is given for the transfer; or (3) by operation of law.

Singapore Securities and Futures Act Product Classification – Solely for the purposes of its obligations pursuant to sections 309B(1)(a) and 309B(1)(c) of the SFA, the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A of the SFA) that the New Securities are “prescribed capital markets products” (as defined in the Securities and Futures Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

## **Japan**

The New Securities have not been and will not be registered under the Financial Instruments and Exchange Law of Japan (Law No. 25 of 1948, as amended) and accordingly will not be offered or sold, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organized under the laws of Japan), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Law of Japan (Law No. 25 of 1948, as amended) and any other applicable laws, regulations and ministerial guidelines of Japan.

## **Brazil**

The New Securities have not been and will not be issued nor placed, distributed, offered or negotiated in the Brazilian capital markets and, as a result, have not been and will not be registered with the Securities Commission of Brazil (*Comissão de Valores Mobiliários*, or “CVM”). Any public offering or distribution, as defined under Brazilian laws and regulations, of the New Securities in Brazil is not legal without prior registration under Law No. 6,385 of December 7, 1976, as amended, and Instruction No. 400, issued by the CVM on December 29, 2003, as amended. Documents relating to the offering of the New Securities, as well as information contained therein, may not be supplied to the public in Brazil (as the offering of the New Securities is not a public offering of securities in Brazil), or used in connection with any offer for subscription or sale of the New Securities to the public in Brazil. Persons wishing to offer or acquire the New Securities within Brazil should consult with their own counsel as to the applicability of registration requirements or any exemption therefrom.

## **Chile**

The New Securities are not registered in the Securities Registry (*Registro de Valores*) or subject to the control of the Chilean Securities and Exchange Commission (*Superintendencia de Valores y Seguros de Chile*). The Exchange Offer Statement and other offering materials relating to the offer of the New Securities do not constitute a public offer of, or an invitation to subscribe for or purchase, the New Securities in the Republic of Chile, other than to individually identified purchasers pursuant to a private offering within the meaning of Article 4 of the Chilean Securities Market Act (*Ley de Mercado de Valores*) (an offer that is not “addressed to the public at large or to a certain sector or specific group of the public”).



## **Dubai International Financial Centre**

The Exchange Offer Statement relates to an exempt offer in accordance with the Offered Securities Rules of the Dubai Financial Services Authority (“**DFSA**”). The Exchange Offer Statement is intended for distribution only to persons of a type specified in the Offered Securities Rules of the DFSA. They must not be delivered to, or relied on by, any other person. The DFSA has no responsibility for reviewing or verifying any document in connection with exempt offers. The DFSA has not approved the Exchange Offer Statement nor taken steps to verify the information set forth in any of them and has no responsibility for the Exchange Offer Statement. The New Securities to which the Exchange Offer Statement relates may be illiquid and/or subject to restrictions on their resale. Prospective purchasers of the New Securities offered should conduct their own due diligence on the New Securities. If you do not understand the contents of the Exchange Offer Statement you should consult an authorized financial advisor.

## **Germany**

The offer of the New Securities is not a public offering in the Federal Republic of Germany. The New Securities may only be offered, sold and acquired in accordance with the provisions of the Securities Prospectus Act of the Federal Republic of Germany (*Wertpapierprospektgesetz – WpPG*), as amended (the “Securities Prospectus Act”), the Commission Regulation (EC) No. 809/2004 of April 29, 2004, as amended, and any other applicable German law. No application has been made under German law to permit a public offer of New Securities in the Federal Republic of Germany. The Exchange Offer Statement has not been approved for purposes of a public offer of the New Securities and accordingly the New Securities may not be, and are not being, offered or advertised publicly or by public promotion in Germany. Therefore, the Exchange Offer Statement is strictly for private use and the offer is only being made to recipients to whom the document is personally addressed and does not constitute an offer or advertisement to the public. The New Securities will only be available to and the Exchange Offer Statement and any other offering material in relation to the New Securities is directed only at persons who are qualified investors (*qualifizierte Anleger*) within the meaning of Section 2, No. 6 of the Securities Prospectus Act. Any resale of the New Securities in Germany may only be made in accordance with the Securities Prospectus Act and other applicable laws.

## **The Netherlands**

This document has not been and will not be approved by the Netherlands Authority for the Financial Markets (*Autoriteit Financiële Markten*) in accordance with Article 5:2 of the Dutch Act on Financial Supervision (*Wet op het financieel toezicht*). The New Securities will only be offered in The Netherlands to qualified investors (*gekwalficeerde beleggers*) as defined in Article 1:1 of the Dutch Act on Financial Supervision.

## **Peru**

The New Securities and the information contained in the Exchange Offer Statement has not been, and will not be, registered with or approved by the Superintendency of the Securities Market (*Superintendencia del Mercado de Valores*) or the Lima Stock Exchange (*Bolsa de Valores de Lima*). Accordingly, the New Securities cannot be offered or sold in Peru, except if such offering is considered a private offering under the securities laws and regulations of Peru.

**Canada**

The Exchange Offers are not available to residents of Canada.

**Taiwan**

The New Securities have not been and will not be registered with the Financial Supervisory Commission of Taiwan pursuant to relevant securities laws and regulations and may not be sold, issued or offered within Taiwan through a public offering or in circumstances which constitutes an offer within the meaning of the Securities and Exchange Act of Taiwan that requires a registration or approval of the Financial Supervisory Commission of Taiwan. No person or entity in Taiwan has been authorized offer, sell, give advice regarding or otherwise intermediate the offering and sale of the New Securities in Taiwan.

## AVAILABLE INFORMATION

PEMEX files periodic reports and other information with the SEC under “Mexican Petroleum” (the English translation of the name *Petróleos Mexicanos*). Electronic SEC filings of PEMEX are available to the public over the Internet at the SEC’s website at [www.sec.gov](http://www.sec.gov) under the name “Mexican Petroleum.”

## DOCUMENTS INCORPORATED BY REFERENCE

The following documents have been filed or furnished by PEMEX with or to the SEC under the Exchange Act and are incorporated herein by reference. Such documents are available for viewing at the website of the Luxembourg Stock Exchange at [www.bourse.lu](http://www.bourse.lu):

- PEMEX’s annual report for the year ended December 31, 2018, filed with the SEC on Form 20-F on April 30, 2019 (the “**Form 20-F**”);
- PEMEX’s report relating to certain recent developments and the unaudited condensed consolidated results as of June 30, 2019 and for the three and six-month periods ended June 30, 2019 and 2018, furnished to the SEC on Form 6-K on September 11, 2019; and
- all of PEMEX’s reports on Form 6-K that are designated in such reports as being incorporated into this Exchange Offer Statement furnished to the SEC pursuant to Section 13(a), 13(c) or 15(d) of the Exchange Act after the date of this Exchange Offer Statement and prior to the applicable Settlement Date.

Any statement contained in a document incorporated by reference into this Exchange Offer Statement, or contained in this Exchange Offer Statement, shall be considered to be modified or superseded to the extent that a statement contained in this Exchange Offer Statement, or in a subsequently filed document that is also incorporated by reference into this Exchange Offer Statement, modifies or supersedes such statement. Any statement so modified or superseded in this manner does not, except as so modified or superseded, constitute a part of this Exchange Offer Statement.

The Form 20-F and our reports on Form 6-K incorporated by reference into this Exchange Offer Statement are available on the SEC’s website, [www.sec.gov](http://www.sec.gov). All information contained in this Exchange Offer Statement is qualified in its entirety by the information, including the notes thereto, contained in the Form 20-F and our reports on Form 6-K incorporated by reference in this Exchange Offer Statement.

You may obtain a copy of the Form 20-F and our reports on Form 6-K incorporated by reference in this Exchange Offer Statement at no cost by writing or calling us at the following address:

Gerencia de Relación con Inversionistas  
Petróleos Mexicanos  
Avenida Marina Nacional No. 329  
Colonia Verónica Anzures  
C.P. 11300, Ciudad de México, México  
Telephone: +52-55-1944-9700

PEMEX will provide without charge to each person to whom this Exchange Offer Statement is delivered, upon the request of such person, a copy of any or all of the documents incorporated herein by reference, other than exhibits to such documents (unless such exhibits are specifically incorporated by reference into such documents). Requests for such documents should be directed to the Information and Exchange Agent at its address set forth on the back cover of this Exchange Offer Statement.

## SUMMARY OF THE OFFERS

**Any and All Offers**..... PEMEX hereby invites all Eligible Holders of Any and All Securities to exchange, upon the terms and subject to the conditions set forth in the Offer Documents, any and all of their Any and All Securities pursuant to the following separate offers:

- **Group A Securities:** PEMEX offers to exchange Group A Securities for, at the election of the Eligible Holder, either newly-issued New 2027 Notes or newly-issued New 2050 Bonds.
- **Group B Securities:** PEMEX offers to exchange Group B Securities for, at the election of the Eligible Holder, either newly-issued New 2030 Notes or newly-issued New 2050 Bonds.

Pursuant to the terms of the Offers, (i) an Eligible Holder of a particular series of Group A Securities may tender a portion of its Group A Securities for New 2027 Notes and a portion of its Group A Securities for New 2050 Bonds and (ii) an Eligible Holder of a particular series of Group B Securities may tender a portion of its Group B Securities for New 2030 Notes and a portion of its Group B Securities for New 2050 Bonds, in each case by making a separate election for each tender in its Letter of Transmittal or Agent’s Message.

We will reject any tender of Any and All Securities if the Eligible Holder thereof does not specify an election.

As of the date of this Exchange Offer Statement, the aggregate outstanding principal amount of the Any and All Securities is approximately U.S. \$11.6 billion.

**Waterfall Offers**..... PEMEX hereby invites all Eligible Holders of Waterfall Securities to exchange, upon the terms and subject to the conditions set forth in the Offer Documents, their Waterfall Securities for newly-issued New 2050 Bonds up to the Waterfall Exchange Cap. See “The Offers—Waterfall Exchange Cap; Acceptance Priority Procedures; Proration.”

As of the date of this Exchange Offer Statement, the aggregate outstanding principal amount of the Waterfall Securities is approximately U.S. \$19.0 billion.

**Eligibility to Participate in the Offers**..... We have not registered the Offers or the issuance of the New Securities under the Securities Act or any other laws. **Subject to the laws of the jurisdictions in which Eligible Holders reside, only Eligible Holders who have duly completed and returned the Eligibility Letter certifying that they are either (1) QIBs or (2) non-U.S. persons (as defined in Rule 902 under the Securities Act) located outside of the United States are authorized to receive this Exchange Offer Statement and to participate in the Offers.**

**The New Securities** ..... For a description of the New Securities, see “Summary Description of the New Securities” herein and “Description of Notes” in the Offering Circular.

**Independent Offers**..... Each Offer is independent of the other Offers, and PEMEX may withdraw or modify any Offer without withdrawing or modifying other Offers.

**Early Participation Consideration** Upon the terms and subject to the conditions set forth in the Offer

Documents, Eligible Holders who validly tender Securities at or prior to the applicable Early Participation Date, and whose Securities are accepted for exchange by us, will receive the “**Early Participation Consideration**” for such series of Securities as set forth in the tables on the first page of the cover of this Exchange Offer Statement.

**Early Participation Premium .....** Upon the terms and subject to the conditions set forth in the Offer Documents, Eligible Holders who validly tender Securities at or prior to the applicable Early Participation Date, and whose Securities are accepted for exchange by us, will receive the applicable Early Participation Consideration, which includes the applicable Early Participation Premium for such series of Securities as set forth in the tables on the first page of the cover of this Exchange Offer Statement.

**Late Participation Consideration** Upon the terms and subject to the conditions set forth in the Offer Documents, Eligible Holders who validly tender Securities at or prior to the applicable Early Participation Date, and whose Securities are accepted for exchange by us, will receive the applicable “**Late Participation Consideration**” for such series of Securities as set forth in the tables on the first page of the cover of this Exchange Offer Statement.

**Exchange Consideration .....** We refer to the Early Participation Consideration and the Late Participation Consideration as the “**Exchange Consideration.**” We refer to the Exchange Consideration applicable to the Any and All Offers as the “**Any and All Exchange Consideration,**” and to the Exchange Consideration applicable to the Waterfall Offers as the “**Waterfall Exchange Consideration.**”

**Cash Rounding Amount.....** If, with respect to any tender of Securities of any particular series, it is determined that an Eligible Holder would be entitled, pursuant to the applicable Offer, to receive New Securities of a particular series in an aggregate principal amount that is at least U.S. \$10,000 but not an integral multiple of U.S. \$1,000 in excess of U.S. \$10,000, PEMEX will round downward the principal amount of such New Securities to the nearest multiple of U.S. \$1,000 and will pay or cause to be paid to such Eligible Holder on the Settlement Date an amount in cash equal to the fractional portion of such aggregate principal amount of New Securities not issued as a result of such rounding down. If, however, such Eligible Holder would be entitled to receive less than U.S. \$10,000 principal amount of New Securities, the Eligible Holder’s tender will be rejected in full, no cash will be paid and the Securities subject to this tender will be returned to the Eligible Holder.

**Accrued Interest .....** In addition to the applicable Exchange Consideration, Eligible Holders whose Securities are accepted for exchange in the Offers will also receive, in cash, Accrued Interest consisting of accrued and unpaid interest from, and including, the last interest payment date for each of the Securities to, but not including, the applicable Settlement Date, together with additional amounts thereon, if any, *less* the interest accrued on the New Securities exchanged therefor from the New Money Offering Settlement Date, to the extent such interest accrued on such New Securities does not exceed the accrued and unpaid interest on such accepted Securities. If the interest accrued on such New Securities exceeds the accrued and unpaid interest on such accepted Securities, then the amount of Accrued Interest paid will be zero. Under no circumstances will any interest be payable because of any delay in the transmission of funds to Eligible Holders by DTC.

<b>Additional Amounts .....</b>	We have agreed, subject to specified exceptions and limitations, to pay additional amounts to participants in the Offers to cover Mexican withholding taxes on interest payments (including gains treated as interest with respect to the sale of the Securities tendered in the Offers and the applicable Accrued Interest), such that the amount received by such Eligible Holders after deduction of the withholding tax on interest payments (including gains treated as interest with respect to the sale of the Securities tendered in the Offers and the applicable Accrued Interest) will equal the applicable Exchange Consideration and the Accrued Interest.
<b>Early Participation Date .....</b>	The “ <b>Early Participation Date</b> ” for each Offer will be at 5:00 p.m. (New York City time), on September 25, 2019, unless extended.
<b>New Money Offering Settlement Date .....</b>	The “ <b>New Money Offering Settlement Date</b> ” is the day the New Money Offering is settled. It is expected to be September 23, 2019.
<b>Withdrawal Date.....</b>	The “ <b>Withdrawal Date</b> ” for each Offer will be at 5:00 p.m. (New York City time), on September 25, 2019, unless extended.
<b>Early Settlement Right.....</b>	The Early Settlement Right is our right to elect following the Early Participation Date and at or prior to the Expiration Date to accept the Securities validly tendered at or prior to the Early Participation Date, provided that all conditions of the Offers have been satisfied or, where applicable, waived by us.
<b>Early Acceptance Date .....</b>	If we exercise the Early Settlement Right, the Early Acceptance Date will be the date on which we accept for exchange all Securities validly tendered at or prior to the Early Participation Date. Assuming that we exercise the Early Settlement Right and all conditions of the Offers have been satisfied, or where applicable, waived by us, we expect that the Early Acceptance Date will be the first Business Day following the Early Participation Date.
<b>Early Settlement Date .....</b>	If we exercise the Early Settlement Right, the Early Settlement Date will be promptly following the Early Acceptance Date. Assuming that we exercise the Early Settlement Right and all conditions of the Offers have been satisfied, or where applicable, waived by us, we expect that the Early Settlement Date will occur no later than the second business day following the Early Participation Date.
<b>Expiration Date.....</b>	Each Offer will expire at 11:59 p.m. (New York City time), on October 9, 2019, unless extended or earlier terminated.
<b>Final Settlement Date .....</b>	The “ <b>Final Settlement Date</b> ” for the Offers is expected to be promptly following the Expiration Date. Assuming that such Final Settlement Date is not extended and all conditions of the Offers have been satisfied or, where applicable, waived by us, we expect that the Final Settlement Date will occur no later than second business day following the Expiration Date.
<b>Waterfall Exchange Cap; Acceptance Priority Procedures; Proration .....</b>	<p>The acceptance of Waterfall Securities pursuant to the Waterfall Offers is subject to the Waterfall Exchange Cap and the Acceptance Priority Procedures described below.</p> <p>PEMEX is offering to exchange Waterfall Securities for an aggregate Waterfall Exchange Consideration (which does not include Accrued Interest) not to exceed US\$3.5 billion aggregate principal amount of New 2050 Bonds to be issued in exchange for Waterfall Securities validly tendered and accepted for exchange pursuant to the Waterfall Offers, upon the terms and</p>

subject to the conditions set forth in this Exchange Offer Statement. **We reserve the right, in our sole discretion and subject to applicable law, to increase the Waterfall Exchange Cap without reinstating withdrawal rights or extending the Early Participation Date or the Withdrawal Date.**

If the exchange of all Waterfall Securities tendered at or prior to the Early Participation Date would cause us to issue an aggregate principal amount of New 2050 Bonds that would result in an aggregate Waterfall Exchange Consideration in excess of the Waterfall Exchange Cap, then the Waterfall Offers will be oversubscribed at the Early Participation Date, and we will not accept for exchange any Waterfall Securities tendered after the Early Participation Date and will (assuming satisfaction or, where applicable, the waiver of the conditions to the Waterfall Offers) accept for exchange on the Early Acceptance Date (or, if there is no Early Acceptance Date, the Expiration Date), the Waterfall Securities tendered at or prior to the Early Participation Date pursuant to the Acceptance Priority Procedures. If the Waterfall Offers are not oversubscribed at the Early Participation Date and the exchange of all Waterfall Securities validly tendered at or prior to the Expiration Date would cause us to issue an aggregate principal amount of New 2050 Bonds that would result in an aggregate Waterfall Exchange Consideration in excess of the Waterfall Exchange Cap, then the Waterfall Offers will be oversubscribed at the Expiration Date, and we will (assuming satisfaction or, where applicable, the waiver of the conditions to the Waterfall Offers), accept for exchange all Waterfall Securities tendered at or prior to the Early Participation Date and then accept for exchange any Waterfall Securities tendered after the Early Participation Date pursuant to the Acceptance Priority Procedures.

In the Waterfall Offers, subject to the satisfaction of the conditions to the Waterfall Offers, we will accept for exchange validly tendered Waterfall Securities in the order of the related Acceptance Priority Level set forth in the tables on the first page of the cover of this Exchange Offer Statement, beginning with the lowest numerical value of Acceptance Priority Level first.

Subject to the procedures described below for undersubscribed Waterfall Offers by the Early Participation Date, if the aggregate principal amount of New 2050 Bonds to be issued in exchange for all validly tendered Waterfall Securities corresponding to an Acceptance Priority Level, when added to the aggregate principal amount of New 2050 Bonds to be issued in exchange for all Waterfall Securities accepted for exchange corresponding to each higher Acceptance Priority Level (lower numerical value), if any, would cause us to issue an aggregate principal amount of New 2050 Bonds that would result in an aggregate Waterfall Exchange Consideration that does not exceed the Waterfall Exchange Cap, then we will accept for exchange all such Waterfall Securities of this series and will then apply the foregoing procedure to the next lower Acceptance Priority Level (next higher numerical value). If the condition described in the foregoing sentence is not met, we will accept for exchange the maximum aggregate principal amount of tendered Waterfall Securities of such series (on a prorated basis) such that the aggregate principal amount of New 2050 Bonds issued in exchange for the series of Waterfall Securities with the lowest Acceptance Priority Level (the highest numerical value) accepted, when considered together with the aggregate principal amount of New 2050 Bonds issued in exchange for Waterfall Securities with higher Acceptance priority levels (lower numerical values),

comes as close as possible to the amount of the Waterfall Exchange Cap without exceeding such amount.

Tendered Waterfall Securities with an Acceptance Priority Level lower than the Acceptance Priority Level that would cause us to issue an aggregate principal amount of New 2050 Bonds that would result in an aggregate Waterfall Exchange Consideration in excess of the Waterfall Exchange Cap will not be accepted for exchange, provided that, if the Waterfall Offers are not fully subscribed as of the Early Participation Date, tendered Waterfall Securities at or before the Early Participation Date will be accepted for exchange in priority to other Waterfall Securities tendered after the Early Participation Date, even if such Waterfall Securities tendered after the Early Participation Date have a higher Acceptance Priority Level than Waterfall Securities tendered prior to the Early Participation Date.

If proration of a series of tendered Waterfall Securities is required, we will determine the final proration factor as soon as practicable after the Early Participation Date or Expiration Date, as applicable, and will inform Eligible Holders of such series of Waterfall Securities of the results of the proration. In the event proration is required with respect to a series of Waterfall Securities, we will multiply the principal amount of each valid tender of such series of Waterfall Securities by the applicable proration rate and round the resulting amount down to the nearest U.S. \$1,000 (or, in the case of 8.625% Guaranteed Bonds due 2023 under CUSIPs 71654XAC1 and 71654YAB1, U.S. \$10,000) principal amount in order to determine the principal amount of such tender that will be accepted pursuant to the applicable Waterfall Offer. The excess principal amount of Waterfall Securities not accepted from the tendering Eligible Holders will be promptly returned to such Eligible Holders. If, after applying such proration factor, any Eligible Holder would be entitled to a credit or return of a portion of tendered Waterfall Securities of a series that is less than the Authorized Denominations, then, in our sole discretion, (i) all of the Waterfall Securities of such series tendered by such Eligible Holder will be accepted without proration, (ii) a portion of the Waterfall Securities of such series tendered by such Eligible Holder will be rejected such that only Waterfall Securities of such series in the Authorized Denominations are credited or returned or (iii) none of the Waterfall Securities of such series tendered by such Eligible Holder will be accepted.

**Purpose of the Offers.....** PEMEX seeks to extend the maturity profile of its existing indebtedness.

**Conditions to the Offers .....** PEMEX's obligation to accept and exchange the Securities of any series validly tendered pursuant to an Offer is conditioned on the successful closing of the New Money Offering and receipt by PEMEX of the net proceeds on or prior to the applicable Settlement Date.

Our obligation to accept Securities tendered in the Offers is also subject to the satisfaction of (1) certain other conditions, including certain customary conditions, including that we will not be obligated to consummate the Offers upon the occurrence of an event or events or the likely occurrence of an event or events that would or might reasonably be expected to prohibit, restrict or delay the consummation of the Offers or materially impair the contemplated benefits to us of the Offers, (2) the New Debt Settlement Condition, and (3) the Tax Fungibility Condition.

Subject to applicable law and limitations described elsewhere in this Exchange Offer Statement, we may waive any of these conditions in our sole



discretion.

**Transfer Restrictions.....** The New Securities have not been registered under the Securities Act or any state securities laws. The New Securities may not be offered or sold except under an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws. For more details, see “Transfer Restrictions on the New Securities.”

**Authorized Denominations .....** Securities of a given series may be tendered only in authorized denominations set forth in the table on page vii (the “**Authorized Denominations**”), and if an Eligible Holder tenders less than all of its Securities of a given series, the Securities of that series that such Eligible Holder retains must also be in a principal amount that is an Authorized Denomination.

**Procedures for Tendering.....** If an Eligible Holder wishes to participate in the Offers and such Eligible Holder’s Securities are held by a custodial entity such as a bank, broker, dealer, trust company or other nominee, such Eligible Holder must instruct that custodial entity to tender on the Eligible Holder’s behalf the Securities pursuant to the procedures of the custodial entity. Custodial entities that are participants in DTC must tender Securities through DTC’s Automated Tender Offer Program (“**ATOP**”), by which the custodial entity and the beneficial owner on whose behalf the custodial entity is acting agree to be bound by the Letter of Transmittal.

Each Eligible Holder tendering Securities registered in such Eligible Holder’s name must complete, sign and date the accompanying Letter of Transmittal, according to the instructions contained in the Offer Documents. The Eligible Holder must also deliver the Letter of Transmittal and any other required documents to the Information and Exchange Agent at the address set forth on the cover page of the Letter of Transmittal.

In respect to the Any and All Offers, each Eligible Holder must elect what series of New Securities it wishes to receive in exchange for its tendered Securities. Each Eligible Holder tendering Group A Securities must specify an election to receive either New 2027 Notes or New 2050 Bonds. Each Eligible Holder tendering Group B Securities must specify an election to receive either New 2030 Notes or New 2050 Bonds.

We will reject any tender of Any and All Securities if the Eligible Holder thereof does not specify an election.

For further information, see “The Offers—Procedures for Tendering” and the Letter of Transmittal.

We have not provided guaranteed delivery procedures in connection with the Offers.

For further information, Eligible Holders should contact the Dealer Managers or the Information and Exchange Agent at their respective telephone numbers and addresses set forth on the back cover of this Exchange Offer Statement or consult a broker, dealer, commercial bank, trust company or nominee for assistance.

**Withdrawal of Tenders .....** An Eligible Holder may withdraw the tender of such Eligible Holder’s Securities at any time prior to the Withdrawal Date by submitting a notice of withdrawal to the Information and Exchange Agent using ATOP procedures

or upon compliance with the other procedures described under “The Offers—Withdrawal of Tenders.” Any Securities tendered prior to the Withdrawal Date that are not validly withdrawn prior to the Withdrawal Date may not be withdrawn on or after the Withdrawal Date, and Securities validly tendered on or after the Withdrawal Date may not be withdrawn, in each case, except as required by applicable law.

<b>Acceptance of Securities.....</b>	Subject to the terms of the Offers and upon satisfaction or waiver of the conditions thereto, we will accept for exchange all Any and All Securities validly tendered and all Waterfall Securities validly tendered, up to the Waterfall Exchange Cap and subject to the Acceptance Priority Procedures, at or prior to the Early Participation Date or the Expiration Date, as applicable, on the applicable Settlement Date. We will return promptly to Eligible Holders any Securities not accepted for exchange for any reason without expense to such Eligible Holders. See “The Offers—Acceptance of Securities.”
<b>Issuance of New Securities .....</b>	Assuming the conditions to the Offers are satisfied or waived, we will issue the New Securities in book-entry form on the applicable Settlement Date in exchange for Securities that are validly tendered and accepted in the Offers.
<b>Right to Amend or Terminate .....</b>	<p>Subject to applicable law, each Offer may be amended, extended or, upon failure of a condition to be satisfied or waived prior to the applicable Expiration Date or Settlement Date (solely with respect to the New Debt Settlement Condition and the Tax Fungibility Condition), as the case may be, terminated individually.</p> <p>Although we have no present plans or arrangements to do so, we reserve the right to amend, at any time, the terms of any of the Offers consistent with the requirements of this Exchange Offer Statement and applicable law. We will give Eligible Holders notice of any amendments and will extend the Expiration Date if required by applicable law.</p>
<b>Use of Proceeds .....</b>	We will not receive any cash proceeds in the Offers.
<b>Resale of New Securities.....</b>	The offer and issuance of the New Securities described in this Exchange Offer Statement have not been registered under the Securities Act or the securities laws of any jurisdiction. Any sale by holders of the New Securities must comply with the restrictions contained under “Transfer Restrictions on the New Securities.”
<b>Certain Representations, Warranties and Undertakings .</b>	In order to participate in the Offers, Eligible Holders will be required to make certain acknowledgments, representations, warranties and undertakings to PEMEX, the Dealer Managers and the Information and Exchange Agent. See “The Offers—Procedures for Tendering—Holders’ Representations, Warranties and Undertakings.”
<b>Offer and Distribution Restrictions .....</b>	PEMEX is making the Offers only in those jurisdictions where it is legal to do so. See “Offer and Distribution Restrictions.”
<b>Tax Considerations.....</b>	For a summary of certain U.S. federal income tax and Mexican federal income tax considerations of the Offers to Eligible Holders of Securities, see “Taxation.”

<b>Information and Exchange Agent</b>	Global Bondholder Services Corporation is the information and exchange agent (the “ <b>Information and Exchange Agent</b> ”) for the Offers. The address and telephone numbers of Global Bondholder Services Corporation are listed on the back cover page of this Exchange Offer Statement.
<b>Joint Lead Dealer Managers.....</b>	<p>Citigroup Global Markets Inc.  Goldman Sachs &amp; Co. LLC  HSBC Securities (USA) Inc.  J.P. Morgan Securities LLC</p> <p>The respective addresses and telephone numbers of the Joint Lead Dealer Managers are set forth on the back cover of this Exchange Offer Statement.</p>
<b>Dealer Managers.....</b>	<p>BofA Securities, Inc.  Credit Agricole Securities (USA) Inc.  Mizuho Securities USA LLC</p>
<b>Further Information; Questions..</b>	Questions concerning tender procedures and requests for additional copies of the Offer Documents should be directed to the Information and Exchange Agent at its address or telephone numbers listed on the back cover page of this Exchange Offer Statement. Any questions concerning the terms of the Offers should be directed to the Dealer Managers at the telephone numbers listed on the back cover page of this Exchange Offer Statement.
<b>Risk Factors .....</b>	See “Risk Factors” herein and in the Offering Circular and the other information included in this Exchange Offer Statement and the documents incorporated herein by reference for a discussion of factors you should carefully consider before deciding to participate in the Offers.
<b>Capital Contribution by the Mexican Federal Government .</b>	The Mexican Federal Government recently announced that it plans to make a capital contribution to PEMEX in an amount in Mexican pesos equivalent to approximately U.S. \$5.0 billion. PEMEX expects to use the funds from this capital contribution to reduce its outstanding liabilities.
<b>New Money Offering .....</b>	<p>Prior to the commencement of the Offers, PEMEX announced and priced the New Money Offering, the consummation of which is subject to customary closing conditions. PEMEX anticipates completing the New Money Offering on or prior to the Early Participation Date.</p> <p>The securities offered in the New Money Offering have not been registered under the Securities Act, or any state securities law and may not be offered or sold in the United States or to any U.S. persons except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. This Exchange Offer Statement is not deemed to be an offer to sell or a solicitation of an offer to buy any securities of PEMEX in the New Money Offering or any other transaction.</p> <p>The Dealer Managers are acting as managers in the New Money Offering.</p>

**Cash Tender Offers .....**

Prior to the commencement of the Offers, PEMEX announced the commencement of the Cash Tender Offers, the consummation of which are subject to customary closing conditions.

Holders of 4.875% Notes, 8.625% Bonds, FRNs, 5.375% Notes, 3.500% Notes and 4.625% Notes that are eligible to participate in the Cash Tender Offers in respect of such series of Securities will have to elect whether to participate in the relevant Offers or such Cash Tender Offers.

The Offers are not conditioned on the successful consummation of the Cash Tender Offers. Similarly, the Cash Tender Offers are not conditioned on the successful consummation of the Exchange Offers. This Exchange Offer Statement is not deemed to be an offer to buy or a solicitation of an offer to sell any securities of PEMEX in the Cash Tender Offers. The Cash Tender Offers are being made solely on the terms and subject to the conditions set out in a separate offer document.

The Dealer Managers are acting as dealer managers in the Cash Tender Offers.

## SUMMARY DESCRIPTION OF THE NEW SECURITIES

The New Securities will be governed by the 2009 Indenture. The following is a summary of certain terms of the 2009 Indenture and the New Securities and is qualified in its entirety by the more detailed information contained under the heading “Description of the New Securities” below and “Description of Notes” in the Offering Circular. Certain descriptions in this Exchange Offer Statement of provisions of the 2009 Indenture are summaries of such provisions and are qualified herein by reference to the 2009 Indenture.

<b>Issuer</b> .....	Petróleos Mexicanos, a productive state-owned company of the Mexican Government
<b>Guarantors</b> .....	Pemex Exploración y Producción (Pemex Exploration and Production), Pemex Transformación Industrial (Pemex Industrial Transformation) and Pemex Logística (Pemex Logistics), and their respective successors and assignees, each a productive state-owned company of the Mexican Government (each, a “ <b>Guarantor</b> ” and, collectively, the “ <b>Guarantors</b> ”).
<b>Guaranties</b> .....	The unconditional obligations of the Guarantors to be jointly and severally liable for payment of principal, premium (if any) and interest on the New Securities (the “ <b>Guaranties</b> ”).
<b>Security</b> .....	Medium-Term Notes, Series C, Due 1 Year or More from Date of Issue
<b>Stated Maturity Date</b> .....	For the New 2027 Notes: January 23, 2027 For the New 2030 Notes: January 23, 2030 For the New 2050 Bonds: January 23, 2050
<b>Interest Rate</b> .....	For the New 2027 Notes: 6.490% per annum, payable semi-annually in arrears  For the New 2030 Notes: 6.840% per annum, payable semi-annually in arrears  For the New 2050 Bonds: 7.690% per annum, payable semi-annually in arrears
<b>Interest Payment Dates</b> .....	For the New 2027 Notes: January 23 and July 23 of each year, commencing on January 23, 2020  For the New 2030 Notes: January 23 and July 23 of each year, commencing on January 23, 2020  For the New 2050 Bonds: January 23 and July 23 of each year, commencing on January 23, 2020
<b>Fixed Rate Day Count Fraction</b> ...	30/360
<b>Ranking of the New Securities and Guaranties</b> .....	The New Securities will constitute direct, unsecured and unsubordinated Public External Indebtedness (as defined under “Description of Notes—Negative Pledge” in the Offering Circular) of PEMEX and will at all times rank equally with each other and with all other present and future unsecured and unsubordinated Public External Indebtedness of PEMEX.  The Guaranties will constitute direct, unsecured and unsubordinated Public External Indebtedness of each Guarantor and will rank equally with each other and with all other present and future unsecured and unsubordinated Public External Indebtedness of each Guarantor.

<b>Collective Action Clauses</b> .....	The New Securities will contain provisions regarding acceleration and future modifications to their terms that differ from those applicable to certain of PEMEX’s other outstanding Public External Indebtedness issued prior to October 2004. Under these provisions, in certain circumstances, PEMEX may amend the payment and certain other provisions of an issue of New Securities with the consent of the holders of 75% of the aggregate principal amount of such New Securities.
<b>Redemption at the Option of PEMEX (Other than Tax Redemption)</b> .....	See “Description of the New Securities— Redemption at the Option of PEMEX (Other than Tax Redemption).”
<b>Tax Redemption</b> .....	See “Description of the New Securities—Tax Redemption” below and “Description of Notes—Redemption—Tax Redemption” in the Offering Circular.
<b>Use of Proceeds</b> .....	We will not receive any cash proceeds from the issuance of the New Securities in connection with in the Offers.
<b>Form and Denomination</b> .....	Registered Notes  The New Securities will be issued in fully registered form in denominations of U.S. \$10,000 and integral multiples of U.S. \$1,000 in excess thereof.
<b>Registration Rights</b> .....	The New Securities will be issued with registration rights. See “Registration Rights for New Securities.”
<b>Additional Provisions Relating to the New Securities</b> .....	We reserve the right to increase the size of the issue of the New 2027 Notes, New 2030 Notes or New 2050 Bonds or from time to time, without the consent of the holders of the New 2027 Notes, New 2030 Notes or New 2050 Bonds, create and issue further securities having substantially the same terms and conditions thereof, except for the issue price, issue date and amount of the first payment of interest, which additional securities may be consolidated and form a single series with the New 2027 Notes, New 2030 Notes or New 2050 Bonds, as applicable; <i>provided</i> that such additional securities do not have, for purposes of U.S. federal income taxation, a greater amount of original issue discount than the New 2027 Notes, New 2030 Notes or New 2050 Bonds, as applicable, have on the date of issue of such additional securities.
<b>Listing and Trading</b> .....	<u>Listing</u> : Luxembourg Stock Exchange  <u>Trading</u> : Euro MTF Market of the Luxembourg Stock Exchange

**Codes:**

<b>ISINs .....</b>	<u>New 2027 Notes</u> US71654QCQ38 (Restricted Global Note) USP78625DW03 (Regulation S Global Note)
	<u>New 2030 Notes</u> US71654QCT76 (Restricted Global Note) USP78625DX85 (Regulation S Global Note)
	<u>New 2050 Bonds</u> US71654QCW06 (Restricted Global Note) USP78625DY68 (Regulation S Global Note)
<b>CUSIPs.....</b>	<u>New 2027 Notes</u> 71654QCQ3 (Restricted Global Note) P78625DW0 (Regulation S Global Note)
	<u>New 2030 Notes</u> 71654QCT7 (Restricted Global Note) P78625DX8 (Regulation S Global Note)
	<u>New 2050 Bonds</u> 71654QCW0 (Restricted Global Note) P78625DY6 (Regulation S Global Note)
<b>Governing Law .....</b>	State of New York
<b>Trustee.....</b>	Deutsche Bank Trust Company Americas
<b>Listing Agent.....</b>	Banque Internationale à Luxembourg S.A.
<b>Further Information.....</b>	For purposes of this Exchange Offer Statement, all references in the Offering Circular to “Notes” shall be deemed to include, where applicable, the New 2027 Notes, the New 2030 Notes and the New 2050 Bonds described herein.

## RISK FACTORS

*You should carefully consider the specific factors listed below and the other information included in this Exchange Offer Statement, including the Risk Factors in the Offering Circular and the Form 20-F, before making an investment decision. The risks and uncertainties described below are not the only ones that are relevant to your decision as to whether to participate in the Offers. There may be additional risks and uncertainties that we do not know about or that we currently believe are immaterial. Any of the following risks or the risks described in the Offering Circular and the Form 20-F, if they actually occur, could materially and adversely affect our business, results of operations, prospects and financial condition or your investment, and you could lose all or part of your investment.*

### **Risks Related to the Offers**

***Upon consummation of the Offers, liquidity of the market for outstanding Securities may be substantially reduced, and market prices for outstanding Securities may decline as a result.***

To the extent the Offers and the Cash Tender Offers are consummated, the aggregate principal amount of outstanding Securities will be reduced, and such reduction could be substantial. A reduction in the amount of outstanding Securities would likely adversely affect the liquidity of the non-tendered or unaccepted Securities. An issue of securities with a small outstanding principal amount available for trading, or float, generally commands a lower price than does a comparable issue of securities with a greater float. Therefore, the market price of Securities that are not tendered or not accepted may be adversely affected. A reduced float may also make the trading prices of Securities that are not tendered or exchanged, either in these Offers or in the Cash Tender Offers, more volatile.

***A decision to exchange your Securities for New Securities would expose you to the risk of nonpayment for a longer period of time.***

The Securities mature sooner than the New Securities. If, following the maturity date of your Securities, but prior to the maturity date of the New Securities, we were to default on any of our obligations or become subject to a bankruptcy or similar proceedings, the holders of the Existing Securities who did not exchange their Securities for New Securities would have been paid in full and there would exist a risk that Eligible Holders who exchanged their Securities for New Securities would not be paid in full, if at all. Any decision to tender your Securities pursuant to the Offers should be made with the understanding that the lengthened maturity of the New Securities exposes you to the risk of nonpayment for a longer period of time.

***Securities not exchanged in the Offers will remain outstanding and we expressly reserve the right to purchase any such Securities.***

Securities not purchased in the Offers will remain outstanding. The terms and conditions governing the Securities will remain unchanged. No amendments to these terms and conditions are being sought.

We expressly reserve the absolute right, in our sole discretion, from time to time to purchase any Securities that remain outstanding after the Expiration Date in the open market, in privately negotiated transactions, through tender offers, exchange offers or otherwise, on terms that may differ from those of the Offers and could be for cash or other consideration, or to exercise any of our rights under the indenture governing the Securities, including our right to redeem the Securities.

### ***Responsibility for complying with the procedures of the Offers***

Holders of Securities are responsible for complying with all of the procedures for tendering Securities for exchange. If the instructions are not strictly complied with, the Agent's Message or Letter of Transmittal may be rejected at PEMEX's sole discretion. None of PEMEX, the Dealer Managers or the Information and Exchange Agent assumes any responsibility for informing any Eligible Holder of Securities of irregularities with respect to such Eligible Holder's participation in the Tender Offers.



***The Offers may be cancelled, delayed or amended.***

Each Offer is subject to the satisfaction of certain conditions, including the New Debt Settlement Condition and the Tax Fungibility Condition. See “The Offers—Conditions to the Offers.” Even if the Offers are consummated, they may not be consummated on the schedule described in this Exchange Offer Statement. Accordingly, Eligible Holders participating in the Offers may have to wait longer than expected to receive the consideration to which they are entitled in the form of New Securities (or to have their Securities returned to them in the event that we terminate the Offers), during which time such Eligible Holders will not be able to effect transfers or sales of their Securities. In addition, subject to certain limits, we have the right to amend the terms of the Offers prior to the Expiration Date, including, without limitation, the right, in our sole discretion and subject to applicable law, to increase the Waterfall Exchange Cap.

***Compliance with offer and distribution restrictions.***

Holders of Securities are referred to the restrictions in “Offer and Distribution Restrictions” and “Transfer Restrictions on the New Securities” and the agreements, acknowledgements, representations, warranties and undertakings contained therein and in the Eligibility Letter. Non-compliance with these could result in, among other things, the unwinding of trades and/or heavy penalties.

***Responsibility to consult advisers.***

Holders should consult their own tax, accounting, financial and legal advisers regarding the suitability to themselves of the tax or accounting consequences of participating in the Offers and an investment in the New Securities.

None of PEMEX, the Dealer Managers or the Information and Exchange Agent or their respective directors, employees or affiliates is acting for any Holder, or will be responsible to any Holder for providing any protections which would be afforded to its clients or for providing advice in relation to the Offers, and accordingly none of PEMEX, the Dealer Managers, or the Information and Exchange Agent or their respective directors, employees and affiliates makes any recommendation whatsoever regarding the Offers, or any recommendation as to whether Holders should tender their Securities for exchange pursuant to the Offers.

***Eligible Holders may not withdraw their tendered Securities on or after the Withdrawal Date, except as required by applicable law.***

The Withdrawal Date is 5:00 p.m., New York City time, on September 25, 2019, unless extended. The Expiration Date is 5:00 p.m., New York City time, on October 9, 2019, unless extended, and on or following the Withdrawal Date withdrawal rights will only be provided as required by applicable law. As a result, there may be an unusually long period of time during which participating Eligible Holders may be unable to effect transfers or sales of their Securities.

***The consideration for the Offers does not reflect any independent valuation of the Securities or the New Securities.***

We have not obtained or requested a fairness opinion from any financial advisor as to the fairness of the Exchange Consideration offered to Eligible Holders in the Offers or the relative value of Securities or the New Securities. The consideration offered to Eligible Holders in exchange for validly tendered and accepted Securities does not reflect any independent valuation of the Securities and does not take into account events or changes in financial markets (including interest rates) after the commencement of the Offers. If you tender your Securities, you may or may not receive more or as much value as you would if you choose to keep them.

***Tenders of Waterfall Securities may not be accepted or may be prorated due to the Waterfall Exchange Cap.***

Tenders of Waterfall Securities may be subject to proration, on the basis described under “The Offers—Waterfall Exchange Cap; Acceptance Priority Procedures; Proration—Proration.” If there is proration, we will multiply the principal amount of each valid tender of such series of Waterfall Securities by the applicable proration rate and round the resulting amount down to the nearest U.S. \$1,000 (or, in the case of 8.625% Guaranteed Bonds

due 2023 under CUSIPs 71654XAC1 and 71654YAB1, U.S. \$10,000) principal amount in order to determine the principal amount of such tender that will be accepted pursuant to the applicable Waterfall Offer. Tenders of Waterfall Securities may not be accepted in whole or in part as a result of proration.

***Market values and prices of the New Securities.***

The Exchange Consideration may not reflect the market value of the New Securities. Because the New Securities will be trading by the time we settle the Offers, the prices of the New Securities may fluctuate greatly depending on the trading volume and the balance between buy and sell orders.

***A U.S. Holder that exchanges its Securities pursuant to the Offers may not be permitted to recognize any loss for U.S. federal income tax purposes and may be required to recognize gain.***

A U.S. Holder that exchanges Securities pursuant to the Offers generally will not be permitted to recognize any loss on the exchange, except in respect of cash received in lieu of fractional securities. A U.S. Holder should consult its U.S. tax advisor to determine whether it will be permitted to deduct any loss on the exchange of Securities for New Securities. A U.S. Holder that exchanges Securities pursuant to the Offers will be required to recognize any realized gain if the exchange is treated as a deemed exchange and recapitalization to the extent that the U.S. Holder receives a principal amount of New Securities greater than the principal amount of the Securities exchanged therefor. A U.S. Holder should consult its U.S. tax advisor to determine whether it will recognize any gain on the exchange of Securities for New Securities. See “Taxation—Certain U.S. Federal Income Tax Consequences.”

***Certain Tax Matters***

See “Taxation” for a discussion of certain U.S. federal income tax and Mexican federal income tax considerations of the Offers to Eligible Holders of Securities.

## **USE OF PROCEEDS**

We will not receive any cash proceeds in the Offers.

## THE OFFERS

### Purpose of the Offers

The purpose of the Offers is to extend the maturity profile of PEMEX's existing indebtedness.

### General

**Any and All Offers:** PEMEX hereby invites all Eligible Holders of Any and All Securities to exchange, upon the terms and subject to the conditions set forth in the Offer Documents, any and all of their Any and All Securities pursuant to the following separate offers:

- **Group A Securities:** PEMEX offers to exchange Group A Securities for, at the election of the Eligible Holder, either newly-issued New 2027 Notes or newly-issued New 2050 Bonds.
- **Group B Securities:** PEMEX offers to exchange Group B Securities for, at the election of the Eligible Holder, either newly-issued New 2030 Notes or newly-issued New 2050 Bonds.

We will reject any tender of Any and All Securities if the Eligible Holder thereof does not specify an election.

Pursuant to the terms of the Offers, (i) an Eligible Holder of a particular series of Group A Securities may tender a portion of its Group A Securities for New 2027 Notes and a portion of its Group A Securities for New 2050 Bonds and (ii) an Eligible Holder of a particular series of Group B Securities may tender a portion of its Group B Securities for New 2030 Notes and a portion of its Group B Securities for New 2050 Bonds, in each case by making a separate election for each tender in its Letter of Transmittal or Agent's Message.

As of the date of this Exchange Offer Statement, the aggregate principal outstanding amount of the Any and All Securities subject to the Any and All Offers is U.S. \$2,100,000,000 of 4.875% Notes due 2022, U.S. \$160,245,000 of 8.625% Bonds due 2022, U.S. \$1,000,000,000 of Floating Rate Notes due 2022, U.S. \$1,500,000,000 of 5.375% Notes due 2022, U.S. \$2,100,000,000 of 3.500% Notes due 2023, U.S. \$2,069,302,000 of 4.625% Notes due 2023, U.S. \$131,003,000 of 8.625% Guaranteed Bonds due 2023, U.S. \$1,500,000,000 of 4.875% Notes due 2024 and U.S. \$1,000,000,000 of 4.250% Notes due 2025.

**Waterfall Offers:** PEMEX hereby invites all Eligible Holders of Waterfall Securities to exchange, upon the terms and subject to the conditions set forth in the Offer Documents, their Waterfall Securities for newly-issued New 2050 Bonds up to the Waterfall Exchange Cap. See "—Waterfall Exchange Cap; Acceptance Priority Procedures; Proration."

As of the date of this Exchange Offer Statement, the aggregate principal outstanding amount of the Waterfall Securities subject to the Waterfall Offers is U.S. \$3,000,000,000 of 6.500% Bonds due 2041, U.S. \$1,703,533,000 of 5.500% Bonds due 2044, U.S. \$3,000,000,000, 6.375% Bonds due 2045, U.S. \$1,976,447,000 of 5.625% Bonds due 2046, U.S. \$6,000,000,000 of 6.750% Bonds due 2047 and U.S. \$3,328,663,000.00 of 6.350% Bonds due 2048.

### Eligibility to Participate in the Offers

If and when issued, the New Securities will not be registered under the Securities Act or the securities laws of any other jurisdiction. Therefore, the New Securities may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act and any applicable state securities laws. See "Registration Rights for New Securities" for a description of the Registration Rights Agreements that PEMEX will enter into with respect to the New Securities.

You may not copy or distribute this Exchange Offer Statement in whole or in part to anyone without our prior consent or the prior consent of the Dealer Managers. This Exchange Offer Statement is a confidential document that is being provided for informational use solely in connection with the consideration of the Offers and an investment in the New Securities (i) to holders of Securities that are QIBs in a private transaction in reliance upon the exemption from the registration requirements of the Securities Act provided by Section 4(a)(2) thereof and (ii)

outside the United States, to holders of Securities other than “U.S. persons” (as defined in Rule 902 under the Securities Act) and who are not acquiring New Securities for the account or benefit of a U.S. person, in offshore transactions in compliance with Regulation S under the Securities Act, and who are non-U.S. qualified offerees (as defined under “Transfer Restrictions on the New Securities”).

**Only holders who have returned a duly completed Eligibility Letter certifying that they are within one of the categories described in the immediately preceding sentence, are authorized to receive and review this Exchange Offer Statement and participate in the Offers.** See “Transfer Restrictions on the New Securities.” If you are not an Eligible Holder, you should dispose of this Exchange Offer Statement. Each Eligible Holder that tenders its outstanding Securities will be agreeing with and making the representations, warranties and agreements as set forth under “—Procedures for Tendering—Holders’ Representations, Warranties and Undertakings,” “—Other Matters” and “Transfer Restrictions on the New Securities.”

## **Exchange Consideration**

### ***Any and All Exchange Consideration***

Group A Securities: Upon the terms and subject to the conditions set forth in the Offer Documents, Eligible Holders who validly tender Group A Securities at or prior to the Early Participation Date, and whose Group A Securities are accepted for exchange by us, will receive the applicable Early Participation Consideration set forth in the table on the first cover page of this Exchange Offer Statement for each U.S.\$1,000 principal amount of such Securities. The Early Participation Consideration will be payable in principal amount of either (i) newly-issued New 2027 Notes or (ii) newly-issued New 2050 Bonds, in accordance with each Eligible Holder’s election.

Upon the terms and subject to the conditions set forth in the Offer Documents, Eligible Holders who validly tender Group A Securities after the Early Participation Date and at or prior to the Expiration Date, and whose Group A Securities are accepted for exchange by us, will receive the applicable Late Participation Consideration set forth in the table on the first cover page of this Exchange Offer Statement for each U.S.\$1,000 principal amount of such Securities. The Late Participation Consideration will be payable in principal amount of either (i) newly-issued New 2027 Notes or (ii) newly-issued New 2050 Bonds, in accordance with each Eligible Holder’s election.

Group B Securities: Upon the terms and subject to the conditions set forth in the Offer Documents, Eligible Holders who validly tender Group B Securities at or prior to the Early Participation Date, and whose Group B Securities are accepted for exchange by us, will receive the applicable Early Participation Consideration set forth in the table on the first cover page of this Exchange Offer Statement for each U.S.\$1,000 principal amount of such Securities. The Early Participation Consideration will be payable in principal amount of either (i) newly-issued New 2030 Notes or (ii) newly-issued New 2050 Bonds, in accordance with each Eligible Holder’s election.

Upon the terms and subject to the conditions set forth in the Offer Documents, Eligible Holders who validly tender Group B Securities after the Early Participation Date and at or prior to the Expiration Date, and whose Group B Securities are accepted for exchange by us, will receive the applicable Late Participation Consideration set forth in the table on the first cover page of this Exchange Offer Statement for each U.S.\$1,000 principal amount of such Securities. The Late Participation Consideration will be payable in principal amount of either (i) newly-issued New 2030 Notes or (ii) newly-issued New 2050 Bonds, in accordance with each Eligible Holder’s election.

### ***Waterfall Exchange Consideration***

Upon the terms and subject to the conditions set forth in the Offer Documents, Eligible Holders who validly tender Waterfall Securities at or prior to the Early Participation Date, and whose Waterfall Securities are accepted for exchange by us, will receive the applicable Early Participation Consideration set forth in the table on the first cover page of this Exchange Offer Statement for each U.S.\$1,000 principal amount of such Waterfall Securities. The Early Participation Consideration will be payable in principal amount of the New Bonds due 2050.

Upon the terms and subject to the conditions set forth in the Offer Documents, Eligible Holders who validly tender Waterfall Securities after the Early Participation Date and at or prior to the Expiration Date, and whose Waterfall Securities are accepted for exchange by us, will receive the applicable Late Participation

Consideration set forth in the table on the first cover page of this Exchange Offer Statement for each U.S.\$1,000 principal amount of such Waterfall Securities. The Late Participation Consideration will be payable in principal amount of the New Bonds due 2050.

### **Cash Rounding Amount**

If, with respect to any tender of Securities of any particular series, it is determined that an Eligible Holder would be entitled, pursuant to the applicable Offer, to receive New Securities of a particular series in an aggregate principal amount that is at least U.S. \$10,000 but not an integral multiple of U.S. \$1,000 in excess of U.S. \$10,000, PEMEX will round downward the principal amount of such New Securities to the nearest multiple of U.S. \$1,000 and will pay or cause to be paid to such Eligible Holder on the Settlement Date an amount in cash equal to the fractional portion of such aggregate principal amount of New Securities not issued as a result of such rounding down. If, however, such Eligible Holder would be entitled to receive less than U.S. \$10,000 principal amount of New Securities, the Eligible Holder's tender will be rejected in full, no cash will be paid and the Securities subject to this tender will be returned to the Eligible Holder.

### **Accrued Interest**

In addition to the applicable Exchange Consideration, Eligible Holders whose Securities are accepted for exchange in the Offers will also receive, in cash, Accrued Interest consisting of accrued and unpaid interest from, and including, the last interest payment date for each of the Securities to, but not including, the applicable Settlement Date, together with additional amounts thereon, if any, *less* the interest accrued on the New Securities exchanged therefor from the New Money Offering Settlement Date, to the extent such interest accrued on such New Securities does not exceed the accrued and unpaid interest on such accepted Securities. If the interest accrued on such New Securities exceeds the accrued and unpaid interest on such accepted Securities, then the amount of Accrued Interest paid will be zero. Under no circumstances will any interest be payable because of any delay in the transmission of funds to Eligible Holders by DTC.

### **Additional Amounts**

We have agreed, subject to specified exceptions and limitations, to pay additional amounts to participants in the Offers to cover Mexican withholding taxes on interest payments (including gains treated as interest with respect to the sale of the Securities tendered in the Offers and the applicable Accrued Interest), such that the amount received by such Eligible Holders after deduction of the withholding tax on interest payments (including gains treated as interest with respect to the sale of the Securities tendered in the Offers and the applicable Accrued Interest) will equal the applicable Exchange Consideration and the Accrued Interest.

### **Early Settlement Date**

The Early Settlement Right is our right to elect following the Early Participation Date and at or prior to the Expiration Date to accept the Securities validly tendered at or prior to the Early Participation Date, provided that all conditions of the Offers have been satisfied or, where applicable, waived by us. If we exercise the Early Settlement Right, the Early Settlement Date will be promptly following the Early Acceptance Date. Assuming that we exercise the Early Settlement Right and all conditions of the Offers have been satisfied, or where applicable, waived by us, we expect that the Early Settlement Date will occur no later than the second business day following the Early Participation Date.

### **Expiration Date; Extensions, Terminations and Amendments**

The Expiration Date for each Offer is 11:59 p.m. (New York City time) on October 9, 2019, unless extended with respect to a series of Securities, in which case the applicable Expiration Date will be such time and date to which the Expiration Date is extended.

Subject to applicable law, PEMEX, in its sole discretion, may extend the Expiration Date for any reason, with or without extending the Withdrawal Date. To extend the Expiration Date, PEMEX will notify the Information and Exchange Agent and will make a public announcement thereof before 9:00 a.m. (New York City time) on the next business day after the previously scheduled Expiration Date. Such announcement will state that PEMEX is

extending the Expiration Date, as the case may be, for a specified period. During any such extension, all Securities previously tendered in an extended Offer will remain subject to such Offer and may be accepted for exchange by us.

PEMEX expressly reserves the right, subject to applicable law, to:

- delay accepting any Securities, extend any Offer, or, upon failure of a condition to be satisfied or waived prior to the applicable Expiration Date or Settlement Date, as the case may be, terminate any Offer and not accept any Securities; and
- amend, modify or waive at any time, or from time to time, the terms of any Offer in any respect, including waiver of any conditions to consummation of any Offer.

Subject to the qualifications described above, if PEMEX exercises any such right, PEMEX will give written notice thereof to the Information and Exchange Agent and will make a public announcement thereof as promptly as practicable. Without limiting the manner in which PEMEX may choose to make a public announcement of any extension, amendment or termination of any Offer, PEMEX will not be obligated to publish, advertise or otherwise communicate any such public announcement, other than by making a timely press release and in accordance with applicable law.

The minimum period during which an Offer will remain open following material changes in the terms of such Offer or in the information concerning such Offer will depend upon the facts and circumstances of such changes, including the relative materiality of the changes. With respect to a change in consideration, any affected Offer will remain open for a minimum five business day period. If the terms of an Offer are amended in a manner determined by PEMEX to constitute a material change, PEMEX will promptly disclose any such amendment in a manner reasonably calculated to inform Eligible Holders of such amendment, and PEMEX will extend such Offer for a minimum three business day period following the date that notice of such change is first published or sent to Eligible Holders to allow for adequate dissemination of such change, if such Offer would otherwise expire during such time period.

#### **Settlement Dates**

For Securities that have been validly tendered at or prior to the Early Participation Date, if we exercise the Early Settlement Right, the Early Settlement Date will be promptly following the Early Acceptance Date. Assuming that we exercise the Early Settlement Right and all conditions of the Offers have been satisfied, or where applicable, waived by us, we expect that the Early Settlement Date will occur no later than the second business day following the Early Participation Date.

For Securities that have been validly tendered at or prior to the Expiration Date (exclusive of Securities accepted for exchange on the Early Settlement Date, if any), and that are accepted for exchange, the Final Settlement Date for the Offers is expected to be promptly following the Expiration Date. Assuming that such Final Settlement Date is not extended and all conditions of the Offers have been satisfied or, where applicable, waived by us, we expect that the Final Settlement Date will occur no later than second business day following the Expiration Date.

Upon the terms and subject to the conditions of the Offers, including, among other things, the New Debt Settlement Condition and the Tax Fungibility Condition, we will accept for exchange as soon as reasonably practicable after the Early Participation Date or the Expiration Date, as applicable, all Securities validly tendered at or prior to the Early Participation Date or the Expiration Date, as applicable, and not validly withdrawn as of the Withdrawal Date in such Offer. We will deliver the New Securities and pay any required cash amounts on the Early Settlement Date or the Final Settlement Date, as applicable, for each Exchange Offer. We will not be obligated to deliver the New Securities or pay any cash amount with respect to an Offer unless such Offer is consummated.

## **Waterfall Exchange Cap; Acceptance Priority Procedures; Proration**

The acceptance of Waterfall Securities pursuant to the Waterfall Offers is subject to the Waterfall Exchange Cap and the Acceptance Priority Procedures described below.

### ***Waterfall Exchange Cap***

PEMEX is offering to exchange Waterfall Securities for an aggregate Waterfall Exchange Consideration (which does not include Accrued Interest) not to exceed US\$3.5 billion aggregate principal amount of New 2050 Bonds to be issued in exchange for Waterfall Securities validly tendered and accepted for exchange pursuant to the Waterfall Offers, upon the terms and subject to the conditions set forth in this Exchange Offer Statement. **We reserve the right, in our sole discretion and subject to applicable law, to increase the Waterfall Exchange Cap without reinstating withdrawal rights or extending the Early Participation Date or the Withdrawal Date.**

If the exchange of all Waterfall Securities tendered at or prior to the Early Participation Date would cause us to issue an aggregate principal amount of New 2050 Bonds that would result in an aggregate Waterfall Exchange Consideration in excess of the Waterfall Exchange Cap, then the Waterfall Offers will be oversubscribed at the Early Participation Date, and we will not accept for exchange any Waterfall Securities tendered after the Early Participation Date and will (assuming satisfaction or, where applicable, the waiver of the conditions to the Waterfall Offers) accept for exchange on the Early Acceptance Date (or, if there is no Early Acceptance Date, the Expiration Date), the Waterfall Securities tendered at or prior to the Early Participation Date pursuant to the Acceptance Priority Procedures. If the Waterfall Offers are not oversubscribed at the Early Participation Date and the exchange of all Waterfall Securities validly tendered at or prior to the Expiration Date would cause us to issue an aggregate principal amount of New 2050 Bonds that would result in an aggregate Waterfall Exchange Consideration in excess of the Waterfall Exchange Cap, then the Waterfall Offers will be oversubscribed at the Expiration Date, and we will (assuming satisfaction or, where applicable, the waiver of the conditions to the Waterfall Offers), accept for exchange all Waterfall Securities tendered at or prior to the Early Participation Date and then accept for exchange any Waterfall Securities tendered after the Early Participation Date pursuant to the Acceptance Priority Procedures.

### ***Acceptance Priority Procedures***

In the Waterfall Offers, subject to the satisfaction of the conditions to the Waterfall Offers, we will accept for exchange validly tendered Waterfall Securities in the order of the related Acceptance Priority Level set forth in the table on the first cover page of this Exchange Offer Statement, beginning with the lowest numerical value of Acceptance Priority Level first.

Subject to the procedures described below for undersubscribed Waterfall Offers by the Early Participation Date, if the aggregate principal amount of New 2050 Bonds to be issued in exchange for all validly tendered Waterfall Securities corresponding to an Acceptance Priority Level, when added to the aggregate principal amount of New 2050 Bonds to be issued in exchange for all Waterfall Securities accepted for exchange corresponding to each higher Acceptance Priority Level (lower numerical value), if any, would cause us to issue an aggregate principal amount of New 2050 Bonds that would result in an aggregate Waterfall Exchange Consideration that does not exceed the Waterfall Exchange Cap, then we will accept for exchange all such Waterfall Securities of this series and will then apply the foregoing procedure to the next lower Acceptance Priority Level (next higher numerical value). If the condition described in the foregoing sentence is not met, we will accept for exchange the maximum aggregate principal amount of tendered Waterfall Securities of such series (on a prorated basis) such that the aggregate principal amount of New 2050 Bonds issued in exchange for the series of Waterfall Securities with the lowest Acceptance Priority Level (the highest numerical value) accepted, when considered together with the aggregate principal amount of New 2050 Bonds issued in exchange for Waterfall Securities with higher Acceptance priority levels (lower numerical values), comes as close as possible to the amount of the Waterfall Exchange Cap without exceeding such amount.

Tendered Waterfall Securities with an Acceptance Priority Level lower than the Acceptance Priority Level that would cause us to issue an aggregate principal amount of New 2050 Bonds that would result in an aggregate Waterfall Exchange Consideration in excess of the Waterfall Exchange Cap will not be accepted for exchange, provided that, if the Waterfall Offers are not fully subscribed as of the Early Participation Date, tendered Waterfall Securities at or before the Early Participation Date will be accepted for exchange in priority to other Waterfall



Securities tendered after the Early Participation Date, even if such Waterfall Securities tendered after the Early Participation Date have a higher Acceptance Priority Level than Waterfall Securities tendered prior to the Early Participation Date. We refer to the procedures described in this paragraph and the immediately preceding paragraphs and the “**Acceptance Priority Procedures.**”

### ***Proration***

If proration of a series of tendered Waterfall Securities is required, we will determine the final proration factor as soon as practicable after the Early Participation Date or Expiration Date, as applicable, and will inform Eligible Holders of such series of Waterfall Securities of the results of the proration. In the event proration is required with respect to a series of Waterfall Securities, we will multiply the principal amount of each valid tender of such series of Waterfall Securities by the applicable proration rate and round the resulting amount down to the nearest U.S. \$1,000 (or, in the case of 8.625% Guaranteed Bonds due 2023 under CUSIPs 71654XAC1 and 71654YAB1, U.S. \$10,000) principal amount in order to determine the principal amount of such tender that will be accepted pursuant to the applicable Waterfall Offer. The excess principal amount of Waterfall Securities not accepted from the tendering Eligible Holders will be promptly returned to such Eligible Holders. If, after applying such proration factor, any Eligible Holder would be entitled to a credit or return of a portion of tendered Waterfall Securities of a series that is less than the Authorized Denominations, then, in our sole discretion, (i) all of the Waterfall Securities of such series tendered by such Eligible Holder will be accepted without proration, (ii) a portion of the Waterfall Securities of such series tendered by such Eligible Holder will be rejected such that only Waterfall Securities of such series in the Authorized Denominations are credited or returned or (iii) none of the Waterfall Securities of such series tendered by such Eligible Holder will be accepted.

### **Conditions to the Offers**

Notwithstanding any other provision of the Offer Documents, with respect to each Offer, we will not be obligated to (i) accept for exchange any validly tendered Securities or (ii) issue any New Securities in exchange for validly tendered Securities, pay any cash amounts or complete such Offer, unless each of the following conditions is satisfied at or prior to the Early Participation Date or the Expiration Date, as the case may be:

- (1) there shall not have been instituted, threatened or be pending any action, proceeding, application, claim, counterclaim or investigation (whether formal or informal) (or there shall not have been any material adverse development to any action, application, claim, counterclaim or proceeding currently instituted, threatened or pending) before or by any court, governmental, regulatory or administrative agency or instrumentality, domestic or foreign, or by any other person, domestic or foreign, in connection with the Offers that, in our reasonable judgment, either (i) is, or is reasonably likely to be, materially adverse to our business, operations, properties, condition (financial or otherwise), income, assets, liabilities or prospects, (ii) would, or is reasonably likely to, prohibit or prevent, or significantly restrict or delay, consummation of the Offers or (iii) would require a modification to the terms of the Offers that would materially impair the contemplated benefits of the Offers to us;
- (2) no order, statute, rule, regulation, executive order, stay, decree, judgment or injunction shall have been proposed, enacted, entered, issued, promulgated, enforced or deemed applicable by any court or governmental, regulatory or administrative agency or instrumentality that, in our reasonable judgment, either (i) would, or is reasonably likely to, prohibit or prevent, or significantly restrict or delay, consummation of the Offers or (ii) is, or is reasonably likely to be, materially adverse to our business, operations, properties, condition (financial or otherwise), income, assets, liabilities or prospects;
- (3) there shall not have occurred or be reasonably likely to occur any event or condition affecting our or our affiliates’ business or financial affairs and our subsidiaries that, in our reasonable judgment, either (i) is, or is reasonably likely to be, materially adverse to our business, operations, properties, condition (financial or otherwise), income, assets, liabilities or prospects, or (ii) would, or is reasonably likely to, prohibit or prevent, or significantly restrict or delay, consummation of the Offers;

- (4) neither the trustee under the indenture governing the Securities nor the Trustee shall have objected in any respect to or taken action that could, in our reasonable judgment, adversely affect the consummation of the Offers in any significant manner or shall not have taken any action that challenges the validity or effectiveness of the procedures used by us in the making of any offer or the acceptance or exchange of some or all of the Securities pursuant to the Offers;
- (5) there shall not exist, in our reasonable judgment, any actual or threatened legal impediment that would prohibit or prevent, or significantly restrict or delay, our acceptance for exchange of, or exchange of, all of the Securities;
- (6) there shall not have occurred (i) any general suspension of, or limitation on prices for, trading in securities in the U.S. or Mexican securities or financial markets, (ii) a declaration of a banking moratorium or any suspension of payments in respect of banks in the United States, Mexico or other major financial markets, (iii) a commencement of a war, armed hostilities, terrorist acts or other national or international calamity directly or indirectly involving the United States or Mexico or (iv) in the case of any of the foregoing existing on the date hereof, a material acceleration or worsening thereof; and
- (7) we shall have obtained all governmental approvals and third-party consents that we, in our reasonable judgment, consider necessary for the completion of such Offer as contemplated by this Exchange Offer Statement and all such approvals or consents shall remain in effect.

Notwithstanding any other provision of the Offer Documents, with respect to each Offer, we will not be obligated to (i) accept for exchange any validly tendered Securities or (ii) issue any New Securities in exchange for validly tendered Securities, pay any cash amounts or complete such Exchange Offer, unless the New Debt Settlement Condition and the Tax Fungibility Condition are satisfied at or prior to the Settlement Date.

#### ***New Debt Settlement Condition***

PEMEX's obligation to accept and exchange the Securities of any series validly tendered pursuant to an Offer is conditioned on the successful closing of the New Money Offering on or prior to the applicable Settlement Date.

#### ***Tax Fungibility Condition***

PEMEX will not be obligated to complete the Offers unless the New Securities are treated as part of the "same issue" as the applicable New Money Securities or the issuance of the applicable New Securities in exchange for a series of Securities would result in the applicable New Money Securities having more (if any) original issue discount than such New Securities, in each case for U.S. federal income tax purposes (the "**Tax Fungibility Condition**"). We expect the Tax Fungibility Condition to be satisfied. However, if we are advised by nationally recognized U.S. tax counsel experienced in such matters that the Tax Fungibility Condition would not be satisfied, subject to the terms of this Exchange Offer Statement and applicable law, we will use reasonable efforts to restructure the Offers in a manner such that the Tax Fungibility Condition will be satisfied and may (but will not be obligated to), at any time at or prior to the Expiration Date or the Settlement Date (a) terminate any Offer, (b) extend any Offer, on the same or amended terms, and thereby delay acceptance for exchange of any tendered and not withdrawn Securities, or (c) waive any other unsatisfied condition or conditions and accept for exchange all validly tendered Securities. For example, if New Securities issued on the Early Settlement Date would meet the Tax Fungibility Condition but those New Securities issued on the Final Settlement Date would not meet the Tax Fungibility Condition, we may accept the early tenders and reject the tenders submitted after the Early Participation Date. Our failure at any time to exercise any of such rights will not be deemed a waiver of any other right, and each right will be deemed an ongoing right which may be asserted at any time and from time to time.

The conditions described above are for our sole benefit, and we may assert them regardless of the circumstances giving rise to any such condition, including any action or inaction by us, and may be waived by us, in whole or in part, at any time and from time to time, in our sole discretion, but subject to the following sentence and applicable law.

## **Additional Purchases of Securities**

After the Expiration Date, PEMEX or its affiliates may from time to time purchase additional Securities in the open market, in privately negotiated transactions, through tender offers, exchange offers or otherwise, or PEMEX may redeem the Securities pursuant to the terms of the indenture governing the Securities. Any future purchases may be on the same terms or on terms that are more or less favorable to Eligible Holders of Securities than the terms of the Offers and, in either case, could be for cash or other consideration. Any future purchases will depend on various factors existing at that time. There can be no assurance as to which, if any, of these alternatives (or combinations thereof) we choose to pursue in the future.

## **Procedures for Tendering**

### ***General***

In order to participate in the Offers, you must validly tender your Securities to the Information and Exchange Agent as further described below. It is your responsibility to properly tender your Securities. We have the right to waive any defects. However, we are not required to waive defects and are not required to notify you of defects in your tender or delivery. We have the right, which may be waived by us, to reject the defective tender of Securities as invalid and ineffective.

If you have any questions or need help in tendering your Securities, please contact the Information and Exchange Agent whose address and telephone number is listed on the back cover of this Exchange Offer Statement.

### ***Valid Tender of Securities***

Except as set forth below with respect to ATOP procedures, for an Eligible Holder to validly tender Securities pursuant to the Offers, a properly completed and duly executed Letter of Transmittal (or a manually signed facsimile thereof), together with any signature guarantees and any other documents required by the instructions to the Letter of Transmittal (including the form of certificate for a “qualified institutional buyer” or “QIB,” as that term is defined in Rule 144A under the Securities Act, or for a person who is not a U.S. person or who would be carrying out such transaction as an “offshore transaction” as defined in Regulation S of the Securities Act and who is a non-U.S. qualified offeree (as defined under “Transfer Restrictions on the New Securities”), or an Agent’s Message (as define below) in lieu thereof, must be received by the Information and Exchange Agent at the address set forth on the back cover of this Exchange Offer Statement at or prior to the Expiration Date (or at or prior to the Early Participation Date if the Eligible Holder wishes to receive the applicable Total Consideration) and, either (i) certificates representing the Securities must be received by the Information and Exchange Agent at such address, or (ii) the Securities must be transferred pursuant to the procedures for book-entry transfer described below and a timely confirmation of a book-entry transfer (a “**Book-Entry Confirmation**”) must be received by the Information and Exchange Agent, in each case at or prior to the Expiration Date (or at or prior to the Early Participation Date if the Eligible Holder wishes to receive the applicable Total Consideration).

Securities tendered in the Offers after the Expiration Date will not constitute a valid tender of Securities and will be rejected as an invalid and ineffective tender.

### ***Holders’ Representations, Warranties and Undertakings***

Each Eligible Holder exchanging Securities pursuant to the Offers will be required to represent and agree in the Letter of Transmittal as follows:

- (1) it has received a copy of this Exchange Offer Statement and acknowledges that it has had access to such financial and other information and has been afforded an opportunity to ask such questions of our representative and receive answers thereto as it has deemed necessary in connection with its decision to exchange its Securities for New Securities;
- (2) it has not relied on the Dealer Managers or their agents or any person affiliated with the Dealer Managers or their agents in connection with its investigation of the accuracy of such information or its investment decision;

- (3) no person has been authorized to give any information or to make any representation concerning us, the Offers or the New Securities other those as set forth in this Exchange Offer Statement, and if given or made, any such other information or representation should not be relied upon as having been authorized by us, the Dealer Managers or their agents;
- (4) it is the beneficial owner of, or a duly authorized representative of one or more beneficial owners of, the Securities tendered thereby, and it has full power and authority to execute the Letter of Transmittal;
- (5) the Securities being tendered thereby were owned as of the date of tender, free and clear of any liens, charges, claims, encumbrances, interests and restrictions of any kind, and we will acquire good, indefeasible and unencumbered title to those Securities, free and clear of all liens, charges, claims, encumbrances, interests and restrictions of any kind, when we accept the same;
- (6) it will not sell, pledge, hypothecate or otherwise encumber or transfer any Securities tendered thereby from the date of the Letter of Transmittal, and any purported sale, pledge, hypothecation or other encumbrance or transfer will be void and of no effect;
- (7) it is, or in the event that it is acting on behalf of a beneficial owner of the Securities tendered thereby, it has received a written certification from such beneficial owner (dated as of a specific date on or since the close of such beneficial owner's most recent fiscal year) to the effect that such beneficial owner is, (i) a "qualified institutional buyer" (as defined in Rule 144A under the Securities Act) and is acquiring the New Securities for its own account or for a discretionary account or accounts on behalf of one or more other "qualified institutional buyers" (on whose behalf it has been instructed and has the authority to make the statements contained therein), or (ii) not a "U.S. Person" (as defined in Rule 902 under the Securities Act) or acquiring for the account of a U.S. person (other than as a distributor) and is acquiring New Securities in an offshore transaction in accordance with Rule 903 of Regulation S, and is a Non-U.S. qualified offerees (as defined under "Transfer Restrictions on the New Securities");
- (8) it is not located or resident in the United Kingdom or, if it is located or resident in the United Kingdom, it is a person (i) falling within the definition of investment professionals (as defined in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "**Order**"), (ii) falling within Article 43 of the Order (non-real time communication by or on behalf of a body corporate to creditors of that body corporate), or (iii) within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc."), or to whom this Exchange Offer Statement and any other documents or materials relating to the Exchange Offer may otherwise lawfully be communicated in accordance with the Order;
- (9) it is not an investor resident in a Member State of the European Economic Area, or, if it is resident in a Member State of the European Economic Area, it is a qualified investor (within the meaning of Article 2(1)(e) of the Prospectus Regulation) and not a retail investor. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of MiFID II; (ii) a customer within the meaning Insurance Distribution Directive, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in the Prospectus Regulation;
- (10) it is not located in the Kingdom of Belgium, or, if it is located in the Kingdom of Belgium, it is a professional or institutional investor referred to in article 3.2 of the Public Decree, acting on behalf of its own account;
- (11) it is not located or resident in France or, if it is located or resident in France, it is a (i) provider of investment services relating to portfolio management for the account of third parties (*personnes fournissant le service d'investissement de gestion de portefeuille pour compte de tiers*) and/or (ii) qualified investor (*investisseur qualifié*) other than an individual (as defined in, and in accordance with, Articles L.411-1, L.411-2 and D.411-1 of the French Code *monétaire et financier*), acting on its own account;

- (12) it is not located or resident in Italy, or if it is located or resident in Italy, it is an authorized person or submitting its Agent's Message or Letter of Transmittal through an authorized person and in compliance with applicable laws and regulations or with requirements imposed by CONSOB or any other Italian authority;
- (13) it is not located in or resident in Hong Kong, or if it is located or resident in Hong Kong, either (i) it is a professional investor as defined in the Securities and Futures Ordinance of Hong Kong and any rules made under that Ordinance or (ii) its participation in the Offers will not result in the Exchange Offer Statement being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong;
- (14) it and the person receiving New Securities have observed the laws of all relevant jurisdictions, obtained all requisite governmental, exchange control or other required consents, complied with all requisite formalities and paid any issue, transfer or other taxes or requisite payments due from any of them in each respect in connection with any offer or acceptance in any jurisdiction, and that it and such person or persons have not taken or omitted to take any action in breach of the terms of such Offer or which will or may result in PEMEX or any other person acting in breach of the legal or regulatory requirements of any such jurisdiction in connection with such Offer or the tender of Securities in connection therewith;
- (15) it is otherwise a person to whom it is lawful to make available this Exchange Offer Statement or to make the Offers in accordance with applicable laws (including the transfer restrictions set out in this Exchange Offer Statement);
- (16) in evaluating the Offers and in making its decision whether to participate in the Offers by submitting a Letter of Transmittal and tendering its Securities, it has made its own independent appraisal of the matters referred to in the Offer Documents and in any related communications, and it is not relying on any statement, representation or warranty, express or implied, made to it by us, the Information and Exchange Agent, the Trustee or the Dealer Managers, other than those contained in this Exchange Offer Statement, as amended or supplemented through the Expiration Date;
- (17) the execution and delivery of the Letter of Transmittal shall constitute an undertaking to execute any further documents and give any further assurances that may be required in connection with any of the foregoing, in each case on and subject to the terms and conditions described or referred to in this Exchange Offer Statement;
- (18) the submission of the Letter of Transmittal to the Information and Exchange Agent shall, subject to an Eligible Holder's ability to withdraw its tender prior to the Withdrawal Date, and subject to the terms and conditions of the Offers, constitute the irrevocable appointment of the Information and Exchange Agent as its attorney and agent (with full knowledge that the Information and Exchange Agent is also acting as our agent in connection with the Offers) and an irrevocable instruction to that attorney and agent to complete and execute all or any forms of transfer and other documents at the discretion of that attorney and agent in relation to the Securities tendered thereby in favor of us or any other person or persons as we may direct and to deliver those forms of transfer and other documents in the attorney's and agent's discretion and the certificates and other documents of title relating to the registration of Securities and to execute all other documents and to do all other acts and things as may be in the opinion of that attorney or agent necessary or expedient for the purpose of, or in connection with, the acceptance of the Offers, and to vest in us or our nominees those Securities;
- (19) it has such knowledge and experience in financial and business matters that it is capable of evaluating the merits and risks of purchasing the New Securities and that it and any accounts for which it is acting are each able to bear the economic risks of its or their investment;

- (20) it is not acquiring the New Securities with a view toward any distribution thereof in a transaction that would violate the Securities Act or the securities laws of any state of the United States or any other applicable jurisdiction; provided that the disposition of its property and the property of any accounts for which it is acting as fiduciary will remain at all times within its control;
- (21) it acknowledges that PEMEX, the Dealer Managers and others will rely upon the truth and accuracy of the foregoing acknowledgements, representations and agreements and agrees that if any of the acknowledgements, representations and warranties made by its submission of a tender in accordance with the procedures set forth herein, are, at any time prior to the consummation of the Offers, no longer accurate, it shall promptly notify PEMEX and the Dealer Managers. If it is tendering the Securities as a fiduciary or agent for one or more investor accounts, it represents that it has sole investment discretion with respect to each such account and it has full power to make the foregoing acknowledgements, representations and agreements on behalf of such account;
- (22) neither it nor the person receiving New Securities is acting on behalf of any person who could not truthfully make the foregoing representations, warranties and undertakings; and.
- (23) the terms and conditions of the Offers shall be deemed to be incorporated in, and form a part of, the Letter of Transmittal, which shall be read and construed accordingly.

Each Eligible Holder exchanging Securities for New Securities will also be required to represent, warrant and agree in the Letter of Transmittal to the terms described under “Offer and Distribution Restrictions” and “Transfer Restrictions on the New Securities.”

#### ***Beneficial Owners***

Beneficial owners of Securities who do not hold their Securities but wish to tender their Securities must do one of:

- contact the holder of the Securities (the “**Holder**”) and instruct such Holder to tender the Securities on the beneficial owner’s behalf;
- obtain, and include with the accompanying Letter of Transmittal, Securities properly endorsed for transfer by the Holder together with or accompanied by a properly completed bond power from the Holder with signatures on the endorsement or bond power guaranteed by a Medallion Signature Guarantor (as defined below); or
- effect a record transfer of the Securities at or prior to the Early Participation Date or the Expiration Date, as applicable, if the beneficial owner wishes to tender at or prior to the Early Participation Date) from the Holder of Securities to the beneficial owner and comply with the requirements applicable to Holders generally for tendering Securities. In such instance, the Holder should effect the record transfer in a timely manner so as to allow sufficient time for completion of the transfer.

Neither we nor the Information and Exchange Agent have any obligation to effect the transfer of any Securities from the name of the Holder if we do not accept for exchange any of the principal amounts of those Securities.

#### ***Tender of Securities Held Through a Custodian***

If an Eligible Holder wishes to participate in the Offers and such Eligible Holder’s Securities are held by a custodial entity such as a bank, broker, dealer, trust company or other nominee, such Eligible Holder must instruct that custodial entity to tender on the Eligible Holder’s behalf the Securities pursuant to the procedures of the custodial entity. Custodial entities that are participants in DTC must tender Securities through DTC’s Automated Tender Offer Program (“**ATOP**”), by which the custodial entity and the beneficial owner on whose behalf the custodial entity is acting agree to be bound by the Letter of Transmittal.

#### ***Book-Entry Transfer***

The Information and Exchange Agent has or will establish one or more accounts with respect to the Securities at DTC for purposes of the Offers, and any financial institution that is a participant in the DTC system and whose name appears on a security position listing as the record owner of the Securities may make book-entry delivery of Securities by causing DTC to transfer the Securities into the Information and Exchange Agent's account at DTC in accordance with DTC's procedure for transfer. Although delivery of Securities may be effected through book-entry transfer into the Information and Exchange Agent's account at DTC, either an Agent's Message or a Letter of Transmittal (or a manually signed facsimile thereof) properly completed and duly executed, along with any required signature guarantees and any other required documents, must be received by the Information and Exchange Agent at the address set forth on the back cover of this Exchange Offer Statement at or prior to the Early Participation Date or the Expiration Date, as the case may be.

#### ***Tender of Securities Through ATOP***

In lieu of physically completing and signing the Letter of Transmittal and delivering it to the Information and Exchange Agent, DTC participants may electronically transmit their acceptance of the Offers through DTC's ATOP, for which the transactions will be eligible. In accordance with ATOP procedures, DTC will then verify the acceptance of the Offers and send an Agent's Message to the Information and Exchange Agent for its acceptance.

An "**Agent's Message**" is a message transmitted by DTC, received by the agent and forming part of the Book-Entry Confirmation, which states that DTC has received an express acknowledgement from you that you have received the Offer Documents and agree to be bound by the terms of the Letter of Transmittal and that we may enforce such agreement against you.

If an Eligible Holder transmits its acceptance through ATOP, delivery of such tendered Securities must be made to the Information and Exchange Agent. Unless such Eligible Holder delivers the Securities being tendered to the Information and Exchange Agent, we may, at our option, treat such tender as defective for purposes of acceptance and the right to receive New Securities. Delivery of documents to DTC (physically or by electronic means) does not constitute delivery to the Information and Exchange Agent. If you desire to tender your Securities on the day that the Early Participation Date or the Expiration Date occurs, you must allow sufficient time for completion of the ATOP procedures during the normal business hours of DTC on such date. We will have the right, which may be waived, to reject the defective tender of Securities as invalid and ineffective.

We have not provided guaranteed delivery procedures in conjunction with the Offers or under any of the Offer Documents. Eligible Holders must timely tender their Securities in accordance with the procedures set forth in the Offer Documents.

#### ***Tender of Securities Held Through Euroclear or Clearstream***

Eligible Holders of Securities held indirectly through Euroclear or Clearstream must comply with the procedures established by such clearing system to tender Securities in the Offers and should ensure that (i) the relevant clearing system has received instructions (whether through direct participants of such clearing systems or through their custodian arrangements with such direct participants) to authorize the tender of their Securities and block their Securities in the securities account to which they are credited and (ii) the relevant clearing system further tenders such Securities on the Eligible Holders' behalf through ATOP, as described above. It is our understanding that the clearing system will forward these instructions to their respective custodian banks at DTC, who, in turn, will process these instructions in accordance with the procedures for direct participants in DTC. The tender of Securities held indirectly through a clearing system will not be deemed to have occurred until delivery of tendered Securities has been made to the account maintained by the Information and Exchange Agent with DTC pursuant to the book-entry delivery provisions set forth above. Delivery of documents to Euroclear and Clearstream in accordance with the relevant clearing system's procedures does not constitute delivery to the Information and Exchange Agent.

Beneficial owners of Securities who are not direct participants of Euroclear or Clearstream must contact their custodian to arrange for their direct participants in Euroclear or Clearstream, as the case may be, through which they hold Securities to submit the electronic acceptance and to give instruction to the relevant clearing system to block the relevant Securities in accordance with the procedures of the relevant clearing system and the deadlines required by the relevant clearing system.

The clearing systems may impose additional deadlines in order to properly process these instructions to ATOP. As part of tendering Securities through a clearing system, you should be aware of and comply with any such deadlines.

### ***Minimum Tender Denomination; Partial Tenders***

Securities of a given series may be tendered only in principal amounts equal to the Authorized Denomination set forth for such series in the table on page vii herein. No alternative, conditional or contingent tenders will be accepted. Eligible Holders who tender less than all their Securities of any series must continue to hold such Securities in the Authorized Denominations. If the entire principal amount of tendered Securities of any series is not accepted for exchange, the principal amount of such Securities not accepted for exchange will be returned by credit to the account at DTC designated in the Letter of Transmittal, unless otherwise requested by such Eligible Holder in the Letter of Transmittal.

### ***Effect of the Letter of Transmittal***

Subject to and effective upon the acceptance for exchange of Securities tendered thereby, by executing and delivering a Letter of Transmittal, an Eligible Holder irrevocably (i) sells, assigns and transfers to or upon the order of PEMEX all right, title and interest in and to all the Securities tendered thereby (subject to the right of transfer provided for herein) and (ii) appoints the Information and Exchange Agent as its true and lawful agent and attorney-in-fact (with full knowledge that the Information and Exchange Agent also acts as PEMEX's agent with respect to the tendered Securities with full power coupled with an interest) to:

- deliver certificates representing the Securities, or transfer ownership of the Securities on the account books maintained by DTC, together with all accompanying evidences of transfer and authenticity, to or upon our order;
- present the Securities for transfer on the relevant security register; and
- receive all benefits or otherwise exercise all rights of beneficial ownership of the Securities, all in accordance with the terms of the Offers.

### ***Signature Guarantees***

Signatures on all Letters of Transmittal must be guaranteed by a recognized participant in the Securities Transfer Agents Medallion Program, the New York Stock Exchange, Inc., Medallion Signature Program or the Stock Exchange Medallion Program (each, a "**Medallion Signature Guarantor**"), unless the Securities tendered thereby are tendered (i) by an Eligible Holder of Securities (or by a participant in DTC whose name appears on a security position listing as the owner of such Securities) who has not completed either the box entitled "**Special Exchange Instructions**" or "**Special Delivery Instructions**" on the Letter of Transmittal or (ii) for the account of a member firm of a registered national securities exchange, a member of the Financial Industry Regulatory Authority, Inc., or a commercial bank or trust company having an office or correspondent in the United States (each of the foregoing being referred to as an "**Eligible Institution**"). If the Securities are registered in the name of a person other than the signer of the Letter of Transmittal or if Securities not accepted for exchange or not tendered are to be returned to a person other than the registered Holder, then the signatures on any Letter of Transmittal accompanying the tendered Securities must be guaranteed by a Medallion Signature Guarantor as described above. PEMEX has not provided guaranteed delivery procedures in connection with the Offers.

### ***Any and All Exchange Consideration Election***

In respect to the Any and All Offers, each Eligible Holder must elect what series of New Securities it wishes to receive in exchange for its tendered Securities. Each Eligible Holder tendering Group A Securities must specify an election to receive either New 2027 Notes or New 2050 Bonds. Each Eligible Holder tendering Group B Securities must specify an election to receive either New 2030 Notes or New 2050 Bonds. **We will reject any tender of Any and All Securities if the Eligible Holder thereof does not specify an election.**



### ***Determination of Validity***

All questions as to the validity, form, eligibility (including time of receipt) and acceptance for exchange, as the case may be, of any tendered Securities pursuant to any of the procedures described above, and the form and validity (including time of receipt of notices of withdrawal) of all documents will be determined by us in our sole discretion, which determination will be final and binding. We reserve the absolute right to reject any or all tenders of any Securities determined by us not to be in proper form, or if the acceptance, exchange of such Securities may, in the opinion of our counsel, be unlawful. We also reserve the right to waive any conditions to the Offers that we are legally permitted to waive.

Your tender will not be deemed to have been validly made until all defects or irregularities in your tender have been cured or waived. All questions as to the form and validity (including time of receipt) of any delivery or withdrawal of a tender will be determined by us in our sole discretion, which determination shall be final and binding. Neither we, the Information and Exchange Agent nor any other person or entity is under any duty to give notification of any defects or irregularities in any tender or withdrawal of any Securities, or will incur any liability for failure to give any such notification.

**All materials should be sent to the Information and Exchange Agent and not to us.**

### **Withdrawal of Tenders**

An Eligible Holder may withdraw the tender of such Eligible Holder's Securities at any time prior to the Withdrawal Date by submitting a notice of withdrawal to the Information and Exchange Agent using ATOP procedures or upon compliance with the other procedures described below. Any Securities tendered prior to the Withdrawal Date that are not validly withdrawn prior to the Withdrawal Date may not be withdrawn on or after the Withdrawal Date, and Securities validly tendered on or after the Withdrawal Date may not be withdrawn, in each case, except as required by applicable law.

Securities tendered in an Offer for a given series may be validly withdrawn at any time at or prior to the Withdrawal Date for such series. Securities tendered after the applicable Withdrawal Date may not be withdrawn, except in limited circumstances. After the Withdrawal Date for a given series, for example, tendered Securities of such series may not be validly withdrawn unless we amend or otherwise change the applicable Offer in a manner material to tendering Eligible Holders or are otherwise required by law to permit withdrawal (as determined by us in our reasonable discretion). The minimum period during which an Offer will remain open following material changes in the terms of such Offer or in the information concerning such Offer will depend upon the facts and circumstances of such changes, including the relative materiality of the changes. With respect to a change in consideration, any affected Offer will remain open for a minimum five business day period. If the terms of an Offer are amended in a manner determined by PEMEX to constitute a material change, PEMEX will promptly disclose any such amendment in a manner reasonably calculated to inform Eligible Holders of such amendment, and PEMEX will extend such Exchange Offer for a minimum three business day period following the date that notice of such change is first published or sent to Eligible Holders to allow for adequate dissemination of such change, if such Offer would otherwise expire during such time period. In the event that an Offer is extended, we will allow previously tendered Securities to be withdrawn until the tenth business day after the date of commencement of the Offers. If an Offer is terminated, Securities tendered pursuant to such Offer will be returned promptly to the tendering Eligible Holders.

For a withdrawal of a tender of Securities to be effective, a written or facsimile transmission notice of withdrawal must be timely received by the Information and Exchange Agent at its address set forth on the back cover page of this Exchange Offer Statement at or prior to the Withdrawal Date, by mail, fax or hand delivery or by a properly transmitted "**Request Message**" through ATOP. Any such notice of withdrawal must:

- (a) specify the name of the Eligible Holder who tendered the Securities to be withdrawn and, if different, the name of the registered holder of such Securities (or, in the case of Securities tendered by book-entry transfer, the name of the DTC participant whose name appears on the security position as the owner of such Securities);

- (b) contain the description of the Securities to be withdrawn (including the principal amount of the Securities to be withdrawn); and
- (c) except in the case of a notice of withdrawal transmitted through ATOP, be signed by such participant in the same manner as the participant's name is listed in the applicable Agent's Message or Letter of Transmittal, or be accompanied by evidence satisfactory to us that the person withdrawing the tender has succeeded to the beneficial ownership of such Securities.

The signature on a notice of withdrawal must be guaranteed by a Medallion Signature Guarantor unless such Securities have been tendered for the account of an Eligible Institution (as defined below). An "**Eligible Institution**" is one of the following firms or other entities identified in Rule 17Ad-15 under the Exchange Act (as the terms are defined in such Rule 17Ad-15):

- a bank;
- a broker, dealer, municipal securities dealer, municipal securities broker, government securities dealer or government securities broker;
- a credit union;
- a national securities exchange, registered securities association or clearing agency; or
- a savings institution that is a participant in a Securities Transfer Association recognized program.

If the Securities to be withdrawn have been delivered or otherwise identified to the Information and Exchange Agent, a signed notice of withdrawal is effective immediately upon receipt by the Information and Exchange Agent of written or facsimile transmission of the notice of withdrawal (or receipt of a Request Message) even if physical release is not yet effected.

If the Securities to be withdrawn are held through the clearing systems, you must contact your custodian to arrange for the withdrawal of previously tendered Securities. No such withdrawal will be effective unless the Request Message described above is received through DTC's ATOP system. The clearing systems may impose additional deadlines in order to process these withdrawal instructions to ATOP.

Withdrawal of tenders of Securities may not be rescinded, and any Securities properly withdrawn will thereafter not be validly tendered for purposes of the Offers. Withdrawal of Securities may only be accomplished in accordance with the foregoing procedures. Securities validly withdrawn may thereafter be retendered at any time on or before the applicable Expiration Date by following the procedures described under "—Procedures for Tendering."

We will determine all questions as to the form and validity (including time of receipt) of any notice of withdrawal of a tender, in our sole discretion, which determination shall be final and binding. None of us, the Trustee, the Dealer Managers or the Information and Exchange Agent or any other person will be under any duty to give notification of any defect or irregularity in any notice of withdrawal of a tender or incur any liability for failure to give any such notification.

If we are delayed in our acceptance for exchange of, or issuance of New Securities in exchange for (together with any applicable cash amounts), any Securities or if we are unable to accept for exchange any Securities or issue New Securities in exchange therefor pursuant to the Offers for any reason, then, without prejudice to our rights hereunder, but subject to applicable law, tendered Securities may be retained by the Information and Exchange Agent on our behalf and may not be validly withdrawn (subject to Rule 14e-1 under the Exchange Act, which requires that we issue or pay the consideration offered or return the Securities deposited by or on behalf of the Eligible Holders promptly after the termination or withdrawal of an Exchange Offer).

### **Acceptance of Securities**

Subject to the terms of the Offers and upon satisfaction or waiver of the conditions thereto, we will accept for exchange all Any and All Securities validly tendered and all Waterfall Securities validly tendered, up to the

Waterfall Exchange Cap and subject to the Acceptance Priority Procedures, at or prior to the Early Participation Date or the Expiration Date, as applicable, on the applicable Settlement Date. We will return promptly to Eligible Holders any Securities not accepted for exchange for any reason without expense to such Eligible Holders.

If each of the conditions to the Offers are satisfied or (to the extent permitted by the terms of the Offers) waived, we will accept for exchange at the Early Settlement Date or the Final Settlement Date, as applicable, after we receive validly completed and duly executed Letters of Transmittal (including the form of certificate for a qualified institutional buyer, as that term is defined in Rule 144A under the Securities Act, or for a person who is not a U.S. person or who would be carrying out such transaction as an “offshore transaction” as defined in Regulation S, as the case may be, contained therein), or the Agent’s Messages with respect to all of the Securities properly tendered, the Securities to be accepted for exchange by notifying the Information and Exchange Agent of our acceptance, subject to the terms and conditions set forth in the Offer Documents, including, but not limited to, the Tax Fungibility Condition and the New Debt Settlement Condition described under “—Conditions to the Offers.” The notice may be oral if we promptly confirm such notice in writing.

We expressly reserve the right, in our sole discretion, to extend the Early Participation Date or the Expiration Date or to terminate the Offers and not accept for exchange any Securities not previously accepted, (i) if any of the conditions to the Offers shall not have been satisfied or (to the extent permitted by the terms of the Offers) validly waived by us or (ii) in order to comply in whole or in part with any applicable law.

In all cases, the consideration for Securities accepted for exchange pursuant to the Offers will be made only after timely receipt by the Information and Exchange Agent of: (i) certificates representing the Securities or timely confirmation of a book-entry transfer (a “**Book-Entry Confirmation**”) of the Securities into the Information and Exchange Agent’s account at DTC; (ii) the properly completed and duly executed Letter of Transmittal (or a facsimile thereof) or an Agent’s Message in lieu thereof; and (iii) any other documents required by the Letter of Transmittal.

For purposes of the Offers, we will have accepted for exchange validly tendered Securities, if, as and when we give oral or written notice to the Information and Exchange Agent of our acceptance thereof. In all cases, exchanges of Securities pursuant to the Offers will be made by the deposit of any consideration with the Information and Exchange Agent, which will act as your agent for the purposes of receiving the New Securities and cash from us, and transmitting any interest and delivering the New Securities to you.

We will pay or cause to be paid all transfer taxes with respect to the exchange of any Securities unless the box titled “Special Exchange Instructions” or the box titled “Special Delivery Instructions” on the Letter of Transmittal has been completed, as described in the instructions thereto. See “—Transfer Taxes.”

### **Issuance of New Securities**

Assuming the conditions to the Offers are satisfied or waived, we will issue the New Securities in book-entry form on the applicable Settlement Date in exchange for Securities that are validly tendered and accepted in the Offers.

We reserve the right, in our sole discretion, but subject to applicable law, to (a) delay acceptance of Securities tendered under any Offer or the issuance of New Securities in exchange for validly tendered Securities (subject to Rule 14e-1 under the Exchange Act, which requires that we pay the consideration offered or return Securities deposited by or on behalf of the Eligible Holders promptly after the termination or withdrawal of the Exchange Offer) or (b) terminate any Offer at any time at or prior to the applicable Expiration Date if the conditions thereto are not satisfied or waived by us.

For purposes of the Offers, we will have accepted for exchange validly tendered Securities (or defectively tendered Securities with respect to which we have waived such defect) if, as and when we give oral (promptly confirmed in writing) or written notice thereof to the Information and Exchange Agent. We will pay any applicable cash amounts by depositing such payment with the Information and Exchange Agent or, at the direction of the Information and Exchange Agent, with DTC. Subject to the terms and conditions of the Offers, delivery of the New Securities and payment of any cash amounts will be made by the Information and Exchange Agent on the applicable Settlement Date upon receipt of such notice. The Information and Exchange Agent will act as agent for

participating Eligible Holders of the Securities for the purpose of receiving Securities from, and transmitting New Securities and any cash payments to, such Eligible Holders. With respect to tendered Securities that are to be returned to Eligible Holders, such Securities will be returned by credit to the account at DTC designated in the Letter of Transmittal, unless otherwise requested by such Eligible Holder in the Letter of Transmittal.

If, for any reason, acceptance for exchange of tendered Securities, or issuance of New Securities or delivery of any cash amounts in exchange for validly tendered Securities, pursuant to the Offers is delayed, or we are unable to accept tendered Securities for exchange or to issue New Securities or deliver any cash amounts in exchange for validly tendered Securities pursuant to the Offers, then the Information and Exchange Agent may, nevertheless, on behalf of us, retain the tendered Securities, without prejudice to our rights described under “—Expiration Date; Expiration Date; Extensions, Terminations and Amendments,” “—Conditions to the Offers” and “—Withdrawal of Tenders” above, but subject to Rule 14e-1 under the Exchange Act, which requires that we pay the consideration offered or return the Securities tendered promptly after the termination or withdrawal of the Offers.

If any tendered Securities are not accepted for exchange for any reason pursuant to the terms and conditions of the Offers, such Securities will be credited to an account maintained at DTC from which such Securities were delivered promptly following the Expiration Date or the termination of the Exchange Offer.

Eligible Holders of Securities tendered for exchange and accepted by us pursuant to the Offers will be entitled to Accrued Interest, which interest shall be payable on the applicable Settlement Date. Under no circumstances will any additional interest be payable because of any delay by the Information and Exchange Agent or DTC in the transmission of funds to Eligible Holders of accepted Securities or otherwise.

Tendering Eligible Holders of Securities accepted in the Offers will not be obligated to pay brokerage commissions or fees to us, the Dealer Managers, the Information and Exchange Agent or, except as set forth below, to pay transfer taxes with respect to the exchange of their Securities.

#### **Other Matters**

Subject to, and effective upon, the acceptance of, and the payment of cash, if any, and the issuance of the New Securities in exchange for, the principal amount of Securities tendered in accordance with the terms and subject to the conditions of the applicable Offer, a tendering Eligible Holder, by submitting or sending an Agent’s Message or a Letter of Transmittal to the Information and Exchange Agent in connection with the tender of Securities, will have:

- irrevocably agreed to sell, assign and transfer to or upon our order or our nominees’ order, all right, title and interest in and to, and any and all claims in respect of or arising or having arisen as a result of the tendering Eligible Holder’s status as a holder of, all Securities tendered, such that thereafter it shall have no contractual or other rights or claims in law or equity against us or any fiduciary, trustee, fiscal agent or other person connected with the Securities arising under, from or in connection with such Securities;
- waived any and all rights with respect to the Securities tendered (including, without limitation, any existing or past defaults and their consequences in respect of such Securities and the indenture governing the Securities);
- released and discharged us and the trustee of the relevant series of Securities from any and all claims the tendering Eligible Holder may have, now or in the future, arising out of or related to the Securities tendered, including, without limitation, any claims that the tendering Eligible Holder is entitled to receive additional principal or interest payments with respect to the Securities tendered (other than as expressly provided in this Exchange Offer Statement) or to participate in any repurchase, redemption or defeasance of the Securities tendered; and
- irrevocably constituted and appointed the Information and Exchange Agent the true and lawful agent and attorney-in-fact of such tendering Eligible Holder (with full knowledge that the Information and Exchange Agent also acts as our agent) with respect to any tendered Securities, with full power of substitution and resubstitution (such power of attorney being deemed to be an irrevocable power coupled with an interest) to (a) deliver such Securities or transfer ownership of such Securities on the account books maintained by

DTC together with all accompanying evidences of transfer and authenticity, to or upon our order, (b) present such Securities for transfer on the register, and (c) receive all benefits or otherwise exercise all rights of beneficial ownership of such Securities, including receipt of New Securities issued in exchange therefor and the balance of the Exchange Consideration for any Securities tendered pursuant to such Offer with respect to the Securities that are accepted by us and transfer such New Securities and such funds to the Eligible Holder, all in accordance with the terms of such Offer.

The tender of Securities pursuant to the Offers by the procedures set forth above will constitute an agreement between the tendering Eligible Holder and us in accordance with the terms and subject to the conditions of the applicable Offer. The method of delivery of Securities, the Agent's Message or Letter of Transmittal and all other required documents is at the election and risk of the tendering Eligible Holder. In all cases, sufficient time should be allowed to ensure timely delivery.

**Alternative, conditional or contingent tenders will not be considered valid.** We reserve the right to reject any or all tenders of Securities that are not in proper form or the acceptance of which would, in our opinion, be unlawful. We also reserve the right, subject to applicable law, to waive any defects, irregularities or conditions of tender as to particular Securities, including any delay in the submission thereof or any instruction with respect thereto. A waiver of any defect or irregularity with respect to the tender of one Security shall not constitute a waiver of the same or any other defect or irregularity with respect to the tender of any other Security. Our interpretations of the terms and conditions of the Offers will be final and binding on all parties. Any defect or irregularity in connection with tenders of Securities must be cured within such time as we determine, unless waived by us. Tenders of Securities shall not be deemed to have been made until all defects and irregularities have been waived by us or cured. None of us, the Trustee, the Dealer Managers, the Information and Exchange Agent or any other person will be under any duty to give notice of any defects or irregularities in tenders of Securities or will incur any liability to Eligible Holders for failure to give any such notice.

### **Transfer Taxes**

We will pay all transfer taxes, if any, applicable to the transfer and exchange of Securities to us in the Offers. If transfer taxes are imposed for any reason other than the transfer and tender to us, the amount of those transfer taxes, whether imposed on the registered holders or any other persons, will be payable by the tendering Eligible Holder. Transfer taxes that will not be paid by us include taxes, if any, imposed:

- if New Securities in book-entry form are to be registered in the name of any person other than the person on whose behalf an Agent's Message or Letter of Transmittal was sent;
- if tendered Securities are to be registered in the name of any person other than the person on whose behalf an Agent's Message or Letter of Transmittal was sent; or
- if any cash payment in respect of an Offer is being made to any person other than the person on whose behalf an Agent's Message or Letter of Transmittal was sent.

If satisfactory evidence of payment of or exemption from transfer taxes that are not required to be borne by us is not submitted with the Agent's Message or Letter of Transmittal, the amount of those transfer taxes will be billed directly to the tendering Eligible Holder and/or withheld from any payments due with respect to the Securities tendered by such Eligible Holder.

### **Certain Consequences to Holders of Securities Not Tendering in the Offers**

Any of the Securities that are not tendered to us at or prior to the Expiration Date or are not accepted for exchange will remain outstanding, will mature on their respective maturity dates and will continue to accrue interest in accordance with, and will otherwise be entitled to all the rights and privileges under, the indenture governing the Securities. The trading markets for Securities that are not exchanged could become more limited than the existing trading markets for the Securities. More limited trading markets might adversely affect the liquidity, market prices and price volatility of the Securities. If markets for Securities that are not exchanged exist or develop, the Securities may trade at a discount to the prices at which they would trade if the principal amount outstanding had not been reduced. See "Risk Factors."

**Other Fees and Expenses**

Tendering Eligible Holders of Securities will not be required to pay any fee or commission to the Dealer Managers. However, if a tendering Eligible Holder handles the transaction through its broker, dealer, commercial bank, trust company or other institution, such Eligible Holder may be required to pay brokerage fees or commissions.

## DESCRIPTION OF THE NEW SECURITIES

The following items under this heading “Description of the New Securities” are the particular terms which relate to the New Securities that are the subject of the Offers, and are qualified in their entirety by the more detailed information contained under the heading “Description of Notes” in the New 2027 Terms, New 2030 Terms and New 2050 Terms.

<b>Principal Amount .....</b>	<p><u>For the New 2027 Notes:</u> To be determined based on the number of Group A Securities exchanged for New 2027 Notes in the Any and All Offers.</p> <p><u>For the New 2030 Notes:</u> To be determined based on the number of Group B Securities exchanged for New 2030 Notes in the Any and All Offers.</p> <p><u>For the New 2050 Bonds:</u> To be determined based on the number of Any and All Securities and Waterfall Securities exchanged for New 2050 Bonds in the Offers.</p>
<b>Issue Date .....</b>	The Early Settlement Date or the Final Settlement Date with respect to the Offers, as applicable.
<b>Form and Denomination of New Securities. ....</b>	<p>Registered Notes</p> <p>The New Securities are to be issued pursuant to the 2009 Indenture. See “Description of Notes” in the Offering Circular.</p> <p>The New Securities will be issued in fully registered form in denominations of U.S. \$10,000 and integral multiples of U.S. \$1,000 in excess thereof (the “<b>Permitted Denominations</b>”). If, under the terms of the Offers, any tendering Eligible Holder is entitled to receive New Securities in a principal amount that is not a Permitted Denomination, we will round downward the amount of the New Securities to the nearest Permitted Denomination and pay cash (rounded to the nearest cent) in lieu of any fractional amount of New Securities equal to the principal amount of New Securities not issued. The New Securities initially will be issued in the form of global securities without coupons, registered in the name of a nominee of DTC and its direct and indirect participants, including Euroclear and Clearstream.</p>
<b>Specified Currency .....</b>	U.S. dollars
<b>Stated Maturity Date.....</b>	<p>For the New 2027 Notes: January 23, 2027</p> <p>For the New 2030 Notes: January 23, 2030</p> <p>For the New 2050 Bonds: January 23, 2050</p>
<b>Interest Basis.....</b>	Fixed Rate
<b>Interest Commencement Date (if different from the Issue Date) .....</b>	New Money Offering Settlement Date

**Fixed Rate:**

<b>Interest Rate</b> .....	For the New 2027 Notes: 6.490% per annum, payable semi-annually in arrears  For the New 2030 Notes: 6.840% per annum, payable semi-annually in arrears  For the New 2050 Bonds: 7.690% per annum, payable semi-annually in arrears
<b>Interest Payment Dates</b> .....	For the New 2027 Notes: January 23 and July 23 of each year, commencing on January 23, 2020  For the New 2030 Notes: January 23 and July 23 of each year, commencing on January 23, 2020  For the New 2050 Bonds: January 23 and July 23 of each year, commencing on January 23, 2020
<i>Fixed Rate Day Count Fraction</i> .....	30/360
<b>Discount New Securities</b> .....	No
<b>Redemption at the Option of PEMEX (Other than Tax Redemption)</b> .....	<p>Prior to the applicable Par Call Date (as defined below), PEMEX will have the right at its option to redeem the New Securities of any series, in whole or in part, at any time or from time to time, at a redemption price equal to the principal amount thereof, plus the Make-Whole Amount (as defined below), plus accrued interest, if any, on the principal amount of the New Securities to be redeemed to the date of redemption. On or after the applicable Par Call Date, PEMEX will have the right at its option to redeem the New Securities of any series, in whole or in part, at any time or from time to time, at a redemption price equal to the principal amount thereof plus accrued interest, if any, on the principal amount of the New Securities to be redeemed to the date of redemption.</p> <p>“<b>Par Call Date</b>” means, in the case of the 2027 Notes, November 23, 2026 (the date that is two months prior to the stated maturity of the 2027 Notes), in the case of the 2030 Notes, October 23, 2029 (the date that is three months prior to the stated maturity of the 2030 Notes) and, in the case of the 2050 Bonds, July 23, 2049 (the date that is six months prior to the stated maturity of the 2050 Bonds).</p> <p>“<b>Make-Whole Amount</b>” means the excess of (i) the sum of the present values of the Remaining Payments (as defined below), discounted to the redemption date on a semi-annual basis (assuming a 360-day year consisting of twelve 30-day months) at the applicable Treasury Rate plus 50 basis points (in the case of the New 2027 Notes), 50 basis points (in the case of the New 2030 Notes) or 50 basis points (in the case of the New 2050 Bonds), over (ii) the principal amount of such New Securities.</p> <p>“<b>Treasury Rate</b>” means, with respect to any redemption date, for any series of New Securities, the rate per annum equal to the semi-annual equivalent yield to maturity or interpolated maturity of the Comparable Treasury Issue (as defined below), assuming a price for the Comparable Treasury Issue (expressed as a percentage of its principal amount) equal to the Comparable Treasury Price (as defined below) for such redemption date.</p>



**“Comparable Treasury Issue”** means, for any series of New Securities, the United States Treasury security or securities selected by an Independent Investment Banker (as defined below) as having an actual or interpolated maturity comparable to the applicable Par Call Date of the New Securities of such series that would be utilized, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of a comparable maturity to the applicable Par Call Date of such New Securities.

**“Independent Investment Banker”** means one of the Reference Treasury Dealers (as defined below) appointed by PEMEX.

**“Comparable Treasury Price”** means, with respect to any redemption date, the average of the Reference Treasury Dealer Quotations (as defined below) for such redemption date.

**“Reference Treasury Dealer”** means each of Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC, BofA Securities, Inc. and Mizuho Securities USA LLC plus two other primary dealers selected by PEMEX, or their affiliates that are primary United States government securities dealers, and their respective successors; *provided* that if any of the foregoing shall cease to be a primary United States government securities dealer in the City of New York (a **“Primary Treasury Dealer”**), PEMEX will substitute therefor another Primary Treasury Dealer.

**“Reference Treasury Dealer Quotation”** means, with respect to each Reference Treasury Dealer and any redemption date, the average, as determined by the Trustee, of the bid and asked prices for the Comparable Treasury Issue (expressed in each case as a percentage of its principal amount) quoted in writing to the Trustee by such Reference Treasury Dealer at 3:30 p.m., New York City time, on the third business day preceding such redemption date.

**“Remaining Payments”** means, for any series of New Securities, each remaining scheduled payment of principal and interest on the applicable New Securities to be redeemed (exclusive of interest accrued to the date of redemption) that would be due after the related redemption date as if such series of New Securities were redeemed on the applicable Par Call Date.

<b>Tax Redemption</b> .....	If, as a result of certain changes in Mexican law, PEMEX or any Guarantor becomes obligated to pay Additional Amounts (as defined under “Description of Notes—Additional Amounts” in the Offering Circular) in excess of the Additional Amounts that any of them would be obligated to pay if payments on any New Securities or Guaranties were subject to withholding tax in Mexico at a rate of 10%, then, at PEMEX’s option, may redeem such New Securities at any time in whole, but not in part, at a price equal to 100% of the outstanding principal amount thereof, as applicable, plus accrued interest and any Additional Amounts due thereon to the date of such redemption. See “Description of Notes—Redemption—Tax Redemption” in the Offering Circular.
<b>Repayment at Option of the Holders</b> .....	No
<b>Indexed New Securities</b> .....	No

**Registration Rights; SEC Exchange Offers.....**

Pursuant to exchange and registration rights agreements to be entered into among PEMEX and the Dealer Managers (each, a “**Registration Rights Agreement**”), PEMEX will agree to use its best efforts to (i) file with the SEC a registration statement (an “**Exchange Offer Registration Statement**”) on an appropriate form under the Securities Act with respect to its offers to exchange (the “**SEC Exchange Offers**”) the New 2027 Notes, the New 2030 Notes and the New 2050 Bonds for new 6.490% notes due 2027, 6.840% notes due 2030 or 7.690% bonds due 2050 of PEMEX, respectively (the “**2027 SEC Exchange Notes**”, the “**2030 SEC Exchange Notes**” and the “**2050 SEC Exchange Bonds**,” respectively, and, together, the “**SEC Exchange New Securities**”) with terms substantially identical to the New 2027 Notes, the New 2030 Notes or the New 2050 Bonds, respectively (subject to certain exceptions), on or before September 30, 2020, (ii) have such registration statement declared effective under the Securities Act on or before March 1, 2021 and (iii) consummate the SEC Exchange Offers on or before April 5, 2021. In the event that applicable law, regulation or policy of the SEC does not allow the consummation of the SEC Exchange Offers, or upon the occurrence of certain other conditions, PEMEX will use its best efforts to file with the SEC a “shelf” registration statement covering resales of the New 2027 Notes, the New 2030 Notes and the New 2050 Bonds by the holders thereof; *provided* that PEMEX shall not be required to file a “shelf” registration statement during any period prior to August 1 or after September 30 of any calendar year. With respect to any New 2027 Notes, New 2030 Notes or New 2050 Bonds, if a Registration Default (as defined below) relating to the filing or declaration of effectiveness of a registration statement or the related SEC Exchange Offers occurs, the per annum interest rate on all outstanding New 2027 Notes, New 2030 Notes or New 2050 Bonds (as the case may be) or, in the case of all other Registration Defaults, the per annum interest rate on the New 2027 Notes, New 2030 Notes or New 2050 Bonds to which such Registration Default relates, will increase by 0.25% per annum with respect to each 90-day period during the existence of such failure, until all Registration Defaults are cured, up to an aggregate maximum of 1.00% per annum over the applicable interest rate set forth above; *provided* that any such additional interest on the New 2027 Notes, New 2030 Notes or New 2050 Bonds will cease to accrue on the later of (i) the date on which such New 2027 Notes, New 2030 Notes or New 2050 Bonds, as the case may be, become freely transferable pursuant to Rule 144 under the Securities Act and (ii) the date on which the Barclay’s Capital Inc. U.S. Aggregate Bond Index is modified to permit the inclusion of freely transferable securities that have not been registered with the SEC. See “Registration Rights for New Securities.”

**Additional Provisions Relating to the New Securities.....**

We reserve the right to increase the size of the issue of the New 2027 Notes, New 2030 Notes or New 2050 Bonds or from time to time, without the consent of the holders of the New 2027 Notes, New 2030 Notes or New 2050 Bonds, create and issue further securities having substantially the same terms and conditions thereof, except for the issue price, issue date and amount of the first payment of interest, which additional securities may be consolidated and form a single series with the New 2027 Notes, New 2030 Notes or New 2050 Bonds, as applicable; *provided* that such additional securities do not have, for purposes of U.S. federal income taxation, a greater amount of original issue discount than the New 2027 Notes, New 2030 Notes or New 2050 Bonds, as applicable, have on the date of issue of such additional securities.

<b>Ranking of the New Securities and Guaranties.....</b>	<p>The New Securities will constitute direct, unsecured and unsubordinated Public External Indebtedness (as defined under “Description of Notes—Negative Pledge” in the Offering Circular) of PEMEX and will at all times rank equally with each other and with all other present and future unsecured and unsubordinated Public External Indebtedness of PEMEX.</p> <p>The Guaranties will constitute direct, unsecured and unsubordinated Public External Indebtedness of each Guarantor and will rank equally with each other and with all other present and future unsecured and unsubordinated Public External Indebtedness of each Guarantor. As of December 31, 2018, the Guarantors had certain outstanding financial leases that will, with respect to the assets subject to such financial leases, rank prior to the Guaranties. See “Description of Notes—Ranking of Notes and Guaranties” in the Offering Circular.</p>
<b>Collective Action Clauses .....</b>	<p>The New Securities will contain provisions regarding acceleration and future modifications to their terms that differ from those applicable to certain of PEMEX’s other outstanding Public External Indebtedness issued prior to October 2004. Under these provisions, in certain circumstances, PEMEX may amend the payment and certain other provisions of an issue of New Securities with the consent of the holders of 75% of the aggregate principal amount of such New Securities.</p>
<b>Listing and Trading.....</b>	<p><u>Listing:</u> Luxembourg Stock Exchange</p> <p><u>Trading:</u> Euro MTF Market of the Luxembourg Stock Exchange</p>
<b>Listing Agent.....</b>	Banque Internationale à Luxembourg S.A.
<b>Provisions for Registered Notes:</b>	
<i>Rule 144A Eligible.....</i>	Yes
<i>Regulation S Global Note deposited with or on behalf of DTC:.....</i>	Yes
<i>Restricted Global Note deposited with or on behalf of DTC .....</i>	Yes
<b>Concurrent New Money Offerings</b>	<p>Prior to the commencement of the Offers, PEMEX announced and priced the New Money Offering, the consummation of which is subject to customary closing conditions. PEMEX anticipates completing the New Money Offering on or prior to the Early Participation Date.</p> <p>The securities offered in the New Money Offering have not been registered under the Securities Act, or any state securities law and may not be offered or sold in the United States or to any U.S. persons except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. <b>This Exchange Offer Statement is not deemed to be an offer to sell or a solicitation of an offer to buy any securities of PEMEX in the New Money Offering or any other transaction.</b></p> <p>The Dealer Managers are acting as managers in the New Money Offering.</p>

<b>Fungibility with New Money Securities .....</b>	The New Securities to be issued in connection with the Offers will constitute an additional issuance of New Money Securities and will be governed under the 2009 Indenture. Any New Money 2027 Notes, New Money 2030 Notes and New Money 2050 Bonds will constitute a single series with, and are expected to be assigned the same CUSIP, ISIN and common code numbers and have the same terms and conditions as, the New 2027 Notes, New 2030 Notes and New 2050 Bonds, respectively, offered in the Offers. The New 2027 Notes, New 2030 Notes and New 2050 Bonds offered in the Offers hereby are expected to be fungible for U.S. federal income tax purposes with the New Money 2027 Notes, the New Money 2030 Notes and the New Money 2050 Bonds, respectively. See “The Offers—Conditions to the Offers—Tax Fungibility Condition.”
<b>Cash Tender Offers .....</b>	<p>Prior to the commencement of the Offers, PEMEX announced the commencement of the Cash Tender Offers, the consummation of which are subject to customary closing conditions.</p> <p> Holders of 4.875% Notes, 8.625% Bonds, FRNs, 5.375% Notes, 3.500% Notes and 4.625% Notes that are eligible to participate in the Cash Tender Offers in respect of such series of Securities will have to elect whether to participate in the relevant Offers or such Cash Tender Offers.</p> <p>The Offers are not conditioned on the successful consummation of the Cash Tender Offers. Similarly, the Cash Tender Offers are not conditioned on the successful consummation of the Exchange Offers. This Exchange Offer Statement is not deemed to be an offer to buy or a solicitation of an offer to sell any securities of PEMEX in the Cash Tender Offers. The Cash Tender Offers are being made solely on the terms and subject to the conditions set out in a separate offer document.</p> <p>The Dealer Managers are acting as dealer managers in the Cash Tender Offers.</p>
<b>Use of Proceeds .....</b>	We will not receive any cash proceeds from the issuance of the New Securities in connection with in the Offers.
<b>Further Information.....</b>	For purposes of this Exchange Offer Statement, all references in the Offering Circular to “Notes” shall be deemed to include, where applicable, the New 2027 Notes, the New 2030 Notes and the New 2050 Bonds described herein.

## REGISTRATION RIGHTS FOR NEW SECURITIES

*The following description of the Registration Rights Agreements is a summary only and is qualified in its entirety by reference to all the provisions of each Registration Rights Agreement. A copy of the form of each Registration Rights Agreement is available upon request to us at our address set forth under “Documents Incorporated By Reference.”*

Pursuant to exchange and registration rights agreements to be entered into among PEMEX and the Dealer Managers at each Settlement Date (each, a “**Registration Rights Agreement**”), PEMEX will agree to use its best efforts to file with the SEC an Exchange Offer Registration Statement on an appropriate form under the Securities Act with respect to its offers to exchange any of the New 2027 Notes for 2027 SEC Exchange Notes, the New 2030 Notes for 2030 SEC Exchange Notes and the New 2050 Bonds for 2050 SEC Exchange Bonds. Upon the effectiveness of such Exchange Offer Registration Statement, PEMEX will offer to the holders of the New 2027 Notes, New 2030 Notes and New 2050 Bonds who are able to make certain representations the opportunity to exchange their New Securities for SEC Exchange New Securities. The SEC Exchange New Securities of each series will have terms identical to the corresponding series of New Securities, except that the SEC Exchange New Securities will not contain (i) the restrictions on transfer that are applicable to the New Securities or (ii) any provisions for additional interest.

Each Registration Rights Agreement will provide that: (i) unless the related SEC Exchange Offers would not be permitted by applicable law or SEC policy, PEMEX will use its best efforts to (a) file an Exchange Offer Registration Statement with the SEC on or before September 30, 2020, (b) have the Exchange Offer Registration Statement declared effective by the SEC on or before March 1, 2021, and (c) commence promptly the SEC Exchange Offers after such declaration of effectiveness and issue, on or before April 5, 2021, SEC Exchange New Securities in exchange for all New Securities tendered prior to the expiration of the SEC Exchange Offers; and (ii) if obligated to file the Shelf Registration Statement (as defined below) with the SEC, PEMEX will use its best efforts to file the Shelf Registration Statement prior to the later of March 1, 2021 or 30 days after such filing obligation arises (but in no event prior to August 1 or after September 30 of any calendar year), and PEMEX will use its best efforts to have such Shelf Registration Statement declared effective by the SEC on or prior to the 60th day after such filing was required to be made (but in no event prior to August 1 or after September 30 of any calendar year); *provided* that if PEMEX has not consummated the Exchange Offer on or before April 5, 2021, then PEMEX will file the Shelf Registration Statement with the SEC on or before April 5, 2021 (but in no event prior to August 1 or after September 30 of any calendar year). PEMEX will use its best efforts to keep such Shelf Registration Statement continuously effective, supplemented and amended until the first anniversary of the effective date of the Shelf Registration Statement or such shorter period that will terminate when all the Registrable New Securities (as defined below) covered by the Shelf Registration Statement have been sold pursuant thereto or may be sold pursuant to Rule 144(d) under the Securities Act if held by a non-affiliate of PEMEX; *provided* that PEMEX shall not be obligated to keep the Shelf Registration Statement effective, supplemented or amended during any period prior to August 1 or after September 30 of any calendar year.

If (i) PEMEX is not permitted to file an Exchange Offer Registration Statement with the SEC or to consummate the SEC Exchange Offers because the SEC Exchange Offers are not permitted by applicable law or SEC policy, (ii) the SEC Exchange Offers are not consummated by April 5, 2021 or (iii) any holder of New Securities notifies PEMEX within a specified time period that (a) due to a change in law or SEC policy it may not resell the SEC Exchange New Securities acquired by it in the SEC Exchange Offers to the public without delivering a prospectus and the prospectus contained in an Exchange Offer Registration Statement is not appropriate or available for such resales by such holder, (b) it is a Dealer Manager and owns New Securities acquired directly from PEMEX or an affiliate of PEMEX, or (c) the holders of a majority in aggregate principal amount of the New Securities may not resell the SEC Exchange New Securities acquired by them in the SEC Exchange Offers to the public without restriction under applicable blue sky or state securities laws, then PEMEX will use its best efforts to (1) file with the SEC a shelf registration statement (the “**Shelf Registration Statement**”) to cover resales of all Registrable New Securities by the holders thereof and (2) have the applicable registration statement declared effective by the SEC on or prior to 60 days after such filing was required to be made; *provided* that PEMEX shall not be obligated to file a Shelf Registration Statement with the SEC, or to cause a Shelf Registration Statement to remain effective, during any period prior to August 1 or after September 30 of any calendar year. For purposes of the foregoing, “**Registrable New Securities**” means each New Security until (i) the date on which such New

Security is exchanged by a person other than a broker-dealer for an SEC Exchange New Security in the SEC Exchange Offers, (ii) following the exchange by a broker-dealer in the SEC Exchange Offers of a New Security for an SEC Exchange New Security, the date on which such SEC Exchange New Security is sold to a purchaser who receives from such broker-dealer on or prior to the date of such sale a copy of a prospectus, (iii) the date on which such New Security is effectively registered under the Securities Act and disposed of in accordance with a Shelf Registration Statement, (iv) the date on which such New Security is freely transferable pursuant to Rule 144 under the Securities Act (or any similar provision then in force, but not Rule 144A), (v) the date on which such New Security is otherwise transferred by the holder thereof and a new New Security not bearing a legend restricting further transfer is delivered by PEMEX in exchange therefor or (vi) the date on which such New Security ceases to be outstanding.

Under existing SEC interpretations, the SEC Exchange New Securities would, in general, be freely transferable after the SEC Exchange Offers without further registration under the Securities Act; *provided* that any broker-dealer participating in the SEC Exchange Offers must deliver a prospectus meeting the requirements of the Securities Act upon any resale of SEC Exchange New Securities. Subject to certain exceptions, PEMEX has agreed, for a period of 180 days after consummation of the SEC Exchange Offers, to make available a prospectus meeting the requirements of the Securities Act to any such broker-dealer for use in connection with any resale of any SEC Exchange New Security acquired in the SEC Exchange Offers. A broker-dealer that delivers such a prospectus to purchasers in connection with such resales will be subject to certain of the civil liability provisions under the Securities Act and will be bound by the provisions of the Registration Rights Agreement, including certain indemnification obligations.

Each holder of New Securities that wishes to exchange New Securities for SEC Exchange New Securities in the SEC Exchange Offers will be required to make certain representations, including representations that (i) any SEC Exchange New Securities to be received by it will be acquired in the ordinary course of its business, (ii) it has no arrangement with any person to participate in a distribution of the SEC Exchange New Securities and it does not intend to participate in any such distribution, and (iii) it is not an “affiliate,” as defined in Rule 405 under the Securities Act, of PEMEX, or if it is an affiliate, it will comply (at its own expense) with the registration and prospectus delivery requirements of the Securities Act to the extent applicable.

If the holder is a broker-dealer that will receive SEC Exchange New Securities for its own account in exchange for New Securities that were acquired as a result of market-making activities or other trading activities, it will be required to acknowledge that it will deliver a prospectus in connection with any resale of such SEC Exchange New Securities.

If (i) an Exchange Offer Registration Statement (or a Shelf Registration Statement in lieu thereof) is not filed with the SEC on or before September 30, 2020, (ii) the Exchange Offer Registration Statement (or a Shelf Registration Statement in lieu thereof) is not declared effective by the SEC on or before March 1, 2021, (iii) the SEC Exchange Offers are not consummated on or before April 5, 2021, (iv) a Shelf Registration Statement required to be filed with the SEC is not filed on or before the date specified above for such filing, (v) a Shelf Registration Statement otherwise required to be filed with the SEC is not declared effective on or before the date specified above for effectiveness thereof, or (vi) a Shelf Registration Statement is declared effective but thereafter, subject to certain exceptions, ceases to be effective or usable in connection with resales of Registrable New Securities during the periods specified in a Registration Rights Agreement (each such event referred to in clauses (i) through (vi) above, a “**Registration Default**”), then, with respect to any New Securities, in the case of a Registration Default referred to in clause (i), (ii) or (iii) above, the interest rate on all New Securities, or, in the case of a Registration Default referred to in clause (iv), (v) or (vi) above, the interest rate on the New 2027 Notes, New 2030 Notes or New 2050 Bonds, as the case may be, to which such Registration Default relates will increase by 0.25% per annum with respect to each 90-day period that passes until all such Registration Defaults have been cured, up to a maximum amount of 1.00% per annum; *provided* that any such additional interest on the New 2027 Notes, New 2030 Notes or New 2050 Bonds will cease to accrue on the later of (i) the date on which the New 2027 Notes, New 2030 Notes or New 2050 Bonds, as the case may be, become freely transferable pursuant to Rule 144 under the Securities Act and (ii) the date on which the Barclays Capital Inc. U.S. Aggregate Bond Index is modified to permit the inclusion of freely transferable securities that have not been registered with the SEC. Following the cure of any Registration Default, the accrual of such additional interest related to such Registration Default will cease, and the interest rate applicable to the affected New 2027 Notes, New 2030 Notes or New 2050 Bonds, as the case may be, will revert to the original rate.

## THE INFORMATION AND EXCHANGE AGENT AND THE DEALER MANAGERS

Global Bondholder Services Corporation has been appointed as the Information and Exchange Agent for the Offers. Letters of Transmittal and all correspondence in connection with the Offers should be sent or delivered by each Eligible Holder, or a beneficial owner's custodian bank, depository, broker, trust company or other nominee, to the Information and Exchange Agent at the address set forth on the back cover of this Exchange Offer Statement. We will pay the Information and Exchange Agent reasonable and customary fees for its services and will reimburse it for its reasonable, out-of-pocket expenses in connection with the Offers.

Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC, BofA Securities, Inc., Credit Agricole Securities (USA) Inc. and Mizuho Securities USA LLC have been engaged to act as Dealer Managers in connection with the Offers. In such capacity, the Dealer Managers may contact Eligible Holders regarding the Offers, subject to each such Eligible Holder of Securities having completed and returned to the Information and Exchange Agent an Eligibility Letter (see "The Offers—Eligibility to Participate in the Offers"), and may request brokers, dealers, commercial banks, trust companies and other nominees to forward the Offer Documents and related materials to beneficial owners of Securities, subject to each such beneficial owner completing an Eligibility Letter.

We have agreed to pay the Dealer Managers a customary fee for their services as Dealer Managers in connection with the Offers. In addition, we will reimburse the Dealer Managers for certain of their reasonable out-of-pocket expenses. We have also agreed to indemnify the Dealer Managers and each of their respective directors, officers, employees and agents and each other person, if any, controlling them within the meaning of the Securities Act against certain liabilities under U.S. federal or state law or otherwise caused by, relating to or arising out of the Offers.

The Dealer Managers are also managers for the New Money Offering and dealer managers for the Cash Tender Offers. The Dealer Managers and their affiliates have engaged in, and may in the future engage in, investment banking and other commercial dealings in the ordinary course of business with us. They have received and may in the future receive customary fees and commissions for these transactions.

At any given time, the Dealer Managers may trade the Securities or any of our other securities for their own account or for the accounts of their customers and, accordingly, may hold a long or short position in the Securities or any such other securities. The Dealer Managers are not obligated to make a market for the Securities. In addition, the Dealer Managers may tender Securities in the Offers.

None of the Dealer Managers or the Information and Exchange Agent assumes any responsibility for the accuracy or completeness of the information concerning us or our affiliates or the Securities contained or referred to in this Exchange Offer Statement or for any failure by us to disclose events that may have occurred and may affect the significance or accuracy of such information.

We will not make any payment to brokers, dealers or others soliciting acceptances of the Offers other than the Dealer Managers, as described above.

Any questions or requests for assistance or for additional copies of the Offer Documents may be directed to the Information and Exchange Agent at one of the telephone numbers provided on the back cover of this Exchange Offer Statement. Eligible Holders may also contact the Dealer Managers at the telephone numbers provided on the back cover of this Exchange Offer Statement for assistance concerning the Offers.

## **TRANSFER RESTRICTIONS ON THE NEW SECURITIES**

### **New Securities Are Not Being Registered**

The New Securities have not been registered under the Securities Act or any securities laws of any jurisdiction, and may not be offered or sold, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of, the Securities Act and such other securities laws. Accordingly, the New Securities are being offered hereby only to Eligible Holders who have properly completed, executed and delivered to the Information and Exchange Agent a certification, whereby such Eligible Holder has represented to us that it is one of the following: (a) a “qualified institutional buyer,” as defined in Rule 144A under the Securities Act; or (b) a person outside the United States who is (i) not a “U.S. person” (as defined in Rule 902 under the Securities Act), (ii) not acting for the account or benefit of a U.S. person and (iii) a “non-U.S. qualified offeree” (as defined below). Only Holders who satisfy this requirement and have completed and returned an Eligibility Letter to the Information and Exchange Agent are authorized to receive or review this Exchange Offer Statement or to participate in the Offers.

### **Holders’ Representations and Restrictions on Resale and Transfer**

Each Eligible Holder exchanging Securities for New Securities pursuant to the Offers will be required to represent and agree in the Letter of Transmittal as follows:

- (1) it acknowledges that the New Securities have not been registered under the Securities Act or with any securities regulatory authority of any state and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons, except as set forth below;
- (2) it understands and agrees that New Securities initially offered in the United States to qualified institutional buyers will be represented by a global security and that New Securities offered outside the United States pursuant to Regulation S will also be represented by a global security;
- (3) it will not offer, sell, pledge or otherwise transfer the New Securities, except (i) to us or any of our subsidiaries, (ii) pursuant to a registration statement that has become effective under the Securities Act, (iii) to a qualified institutional buyer in compliance with Rule 144A under the Securities Act, (iv) in an offshore transaction complying with the requirements of Rule 903 or Rule 904 of Regulation S or (v) pursuant to an exemption from registration under the Securities Act (if available) and, in each case, in accordance with all applicable securities laws of the states of the United States and other jurisdictions;
- (4) it agrees that it will give to each person to whom it transfers the New Securities notice of any restrictions on transfer of such New Securities;
- (5) it acknowledges that prior to any proposed transfer of New Securities (other than pursuant to an effective registration statement or in respect of New Securities sold or transferred either pursuant to (i) Rule 144A or (ii) Regulation S), the holder of such New Securities may be required to provide certifications relating to the manner of such transfer as provided in the 2009 Indenture;
- (6) it acknowledges that the Trustee, registrar or transfer agent for the New Securities may not be required to accept for registration or transfer of any New Securities acquired by it, except upon presentation of evidence satisfactory to us that the restrictions set forth herein have been complied with; and
- (7) it acknowledges that we, the Dealer Managers and other persons will rely upon the truth and accuracy of the foregoing acknowledgements, representations and agreements and agrees that if any of the acknowledgements, representations and agreements made in its Letter of Transmittal are no longer accurate, it will promptly notify us and the Dealer Managers.



The following is the form of restrictive legend that will appear on the face of the Rule 144A global security and be used to notify transferees of the foregoing restrictions on transfer. This legend will only be removed with our consent. If we so consent, it will be deemed to be removed.

THIS SECURITY AND THE GUARANTIES IN RESPECT HEREOF HAVE NOT BEEN REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE “**SECURITIES ACT**”), OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES, AND MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED EXCEPT IN ACCORDANCE WITH THE FOLLOWING SENTENCE. EACH HOLDER OF THIS SECURITY OR A BENEFICIAL INTEREST HEREIN, BY ITS ACCEPTANCE HEREOF OR OF SUCH BENEFICIAL INTEREST, AGREES, ON ITS OWN BEHALF AND ON BEHALF OF ANY INVESTOR ACCOUNT FOR WHICH IT HAS PURCHASED THIS SECURITY, TO OFFER, SELL, PLEDGE OR OTHERWISE TRANSFER THIS SECURITY, PRIOR TO THE DATE (THE “**RESALE RESTRICTION TERMINATION DATE**”) ON WHICH THE ISSUER INSTRUCTS THE TRUSTEE THAT THIS RESTRICTIVE LEGEND SHALL BE DEEMED REMOVED (WHICH INSTRUCTION IS EXPECTED TO BE GIVEN ON OR ABOUT THE ONE-YEAR ANNIVERSARY OF THE ISSUANCE OF THIS SECURITY), ONLY (1) TO THE ISSUER OR A GUARANTOR, (2) IN ACCORDANCE WITH RULE 144A UNDER THE SECURITIES ACT (“**RULE 144A**”) TO A PERSON WHO THE SELLER AND ANY PERSON ACTING ON ITS BEHALF REASONABLY BELIEVES IS A QUALIFIED INSTITUTIONAL BUYER WITHIN THE MEANING OF RULE 144A PURCHASING FOR ITS OWN ACCOUNT OR THE ACCOUNT OF A “QUALIFIED INSTITUTIONAL BUYER,” (3) OUTSIDE THE UNITED STATES IN ACCORDANCE WITH RULE 903 OR RULE 904 OF REGULATION S UNDER THE SECURITIES ACT, (4) PURSUANT TO AN EXEMPTION FROM REGISTRATION PROVIDED BY RULE 144 UNDER THE SECURITIES ACT (IF AVAILABLE) OR (5) PURSUANT TO AN EFFECTIVE REGISTRATION STATEMENT UNDER THE SECURITIES ACT, IN EACH CASE IN ACCORDANCE WITH ANY APPLICABLE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES AND SUBJECT, IN THE CASE OF A TRANSFER PURSUANT TO CLAUSE (4), TO THE ISSUER’S AND THE TRUSTEE’S RIGHT TO REQUIRE THE DELIVERY OF A CERTIFICATE OR AN OPINION OF COUNSEL SATISFACTORY TO EACH OF THEM.

THIS LEGEND SHALL BE DEEMED REMOVED WITHOUT FURTHER ACTION OF THE ISSUER, THE TRUSTEE OR ANY HOLDER AT SUCH TIME AS THE ISSUER INSTRUCTS THE TRUSTEE IN WRITING TO REMOVE SUCH LEGEND IN ACCORDANCE WITH THE INDENTURE.

The following is the form of restrictive legend that will appear on the face of the Regulation S global security and be used to notify transferees of the foregoing restrictions on transfer:

THIS SECURITY IS A U.S. GLOBAL SECURITY AND A REGULATION S GLOBAL SECURITY WITHIN THE MEANING OF THE INDENTURE REFERRED TO HEREINAFTER. THIS SECURITY MAY NOT BE EXCHANGED, IN WHOLE OR IN PART, FOR A SECURITY REGISTERED IN THE NAME OF ANY PERSON OTHER THAN THE DEPOSITORY TRUST COMPANY OR A NOMINEE THEREOF EXCEPT IN THE LIMITED CIRCUMSTANCES SET FORTH IN SECTION 3.05(a) OF THE INDENTURE, AND MAY NOT BE TRANSFERRED, IN WHOLE OR IN PART, EXCEPT IN ACCORDANCE WITH THE RESTRICTIONS SET FORTH IN SECTION 3.05(b) OF THE INDENTURE. BENEFICIAL INTERESTS IN THIS SECURITY MAY NOT BE TRANSFERRED EXCEPT IN ACCORDANCE WITH SECTION 3.05(b) OF THE INDENTURE.

THIS SECURITY (OR ITS PREDECESSOR) WAS ORIGINALLY ISSUED IN A TRANSACTION EXEMPT FROM REGISTRATION UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE “**SECURITIES ACT**”), AND MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED IN THE UNITED STATES OR TO ANY U.S. PERSON EXCEPT PURSUANT TO AN AVAILABLE EXEMPTION FROM THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND ALL APPLICABLE STATE SECURITIES LAWS. TERMS USED ABOVE HAVE THE MEANINGS GIVEN THEM IN REGULATION S UNDER THE SECURITIES ACT.

**For purposes of the Offers, “non-U.S. qualified offeree” means:**

- (1) in relation to each Member State of the European Economic Area:
  - (a) any legal entity which is a qualified investor as defined in Article 2(e) of the Prospectus Regulation; or
  - (b) any other entity in any other circumstances falling within Article 3(2) of the Prospectus Regulation,

provided that no such Offer shall require PEMEX or the Dealer Managers to publish a prospectus pursuant to Article 3 of the Prospectus Regulation, or

- (2) in relation to each Member State of the European Economic Area, a person that is not a retail investor. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; or (ii) a customer within the meaning of the Insurance Distribution Directive, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in the Prospectus Regulation, or

- (3) in relation to an investor in the U.K., a “relevant person”, or

- (4) any entity outside the U.S. and the European Economic Area to whom the offers related to the Exchange Offers may be made in compliance with all other applicable laws and regulations of any applicable jurisdiction.

**Limited Trading of New Securities**

PEMEX intends to apply to list the New Securities on the Euro MTF Market of the Luxembourg Stock Exchange. However, we cannot assure you that an active trading market for the New Securities will develop and continue. If the New Securities are traded, the market price and liquidity of the New Securities may be adversely affected by prevailing interest rates, the market for similar securities, our operating performance and financial condition, general economic conditions and other factors.

## TAXATION

The following discussion summarizes certain U.S. federal income and Mexican federal income tax consequences of the Exchange Offers that may be relevant to a beneficial owner of Securities. This summary does not describe all of the tax considerations that may be relevant to you or your situation, particularly if you are subject to special tax rules. You should consult your tax advisors about the tax consequences of holding the Securities or the New Securities, including the relevance to your particular situation of the considerations discussed below, as well as of any other tax laws.

### **Certain U.S. Federal Income Tax Consequences**

The following is a summary of certain U.S. federal income tax consequences of the Exchange Offers that may be relevant to a beneficial owner of Securities that is a citizen or resident of the United States or a domestic corporation or otherwise subject to U.S. federal income tax on a net income basis in respect of the Securities or the New Securities received in exchange for the Securities (a “**U.S. Holder**”). This discussion is based on the Internal Revenue Code of 1986, as amended (the “**Code**”), U.S. Treasury regulations, published administrative interpretations of the Internal Revenue Service (“**IRS**”) and judicial decisions, all of which are subject to change, possibly with retroactive effect. This discussion addresses only Securities and New Securities that are held as capital assets (generally, property held for investment). The discussion does not address special classes of Holders, such as dealers in securities or currencies, banks, traders in securities that elect to mark to market, financial institutions, insurance companies, non-resident alien individuals present in the United States for more than 182 days in a taxable year, tax-exempt organizations, entities or arrangements taxed as partnerships and the partners therein, persons holding Securities or New Securities as a position in a “straddle” or conversion transaction, or as part of a “synthetic security” or other integrated financial transaction or Holders that have a functional currency other than the U.S. dollar. Furthermore, this discussion does not address the alternative minimum tax, the Medicare tax on net investment income, other aspects of U.S. federal taxation (such as estate and gift taxation), or state and local taxation, each of which may be relevant to a U.S. Holder. To the extent this discussion addresses U.S. federal income tax consequences to U.S. Holders of owning or disposing of New Securities, it assumes that the New Securities were acquired by the U.S. Holder pursuant to the Exchange Offers.

Under recently enacted legislation, U.S. Holders that use an accrual method of accounting for tax purposes (“**accrual method holders**”) generally are required to include certain amounts in income no later than the time such amounts are reflected on certain financial statements (the “**book/tax conformity rule**”). The application of the book/tax conformity rule thus may require the accrual of income earlier than would be the case under the general tax rules described in this section, although it is not entirely clear to what types of income the book/tax conformity rule applies, or, in some cases, how the rule is to be applied if it is applicable. However, recently released proposed regulations generally would exclude, among other items, original issue discount and market discount (in either case, whether or not de minimis) from the applicability of the book/tax conformity rule. Although the proposed regulations generally will not be effective until taxable years beginning after the date on which they are issued in final form, taxpayers generally are permitted to elect to rely on their provisions currently. Accrual method holders should consult with their tax advisors regarding the potential applicability of the book/tax conformity rule to their particular situation.

### ***Exchange Offers***

#### *Overview*

A U.S. Holder that exchanges Securities for New Securities will not recognize gain or loss for U.S. federal income tax purposes as a result of the exchange, except that the Holder will recognize gain or loss on the receipt of cash in lieu of fractional New Securities and the Holder may be required to recognize gain equal to the lesser of (x) the fair market value of the “excess principal” amount received (“**boot**”) and (y) the gain realized by the U.S. Holder, as discussed below under “—*Treatment of the Exchange of Securities.*”

As described below in more detail, the tax treatment of a U.S. Holder that exchanges Securities for New Securities pursuant to the Exchange Offers will depend upon whether the exchange of Securities for New Securities is treated as a deemed exchange for U.S. federal income tax purposes. If there is a deemed exchange, a U.S. holder will realize gain or loss as described below, but will recognize gain or loss only to the extent described above

because the exchange will be treated as a recapitalization for U.S. federal income tax purposes. Alternatively, if an exchange of Securities for New Securities is not treated as a deemed exchange, then a U.S. Holder will be treated as continuing to hold the Securities, in modified form. An exchange of Group A Securities or Group B Securities for New 2050 Bonds will be treated as a deemed exchange. Based on our initial estimates of the Early Participation Consideration and the Late Participation Consideration, we expect each exchange of Group A Securities for New 2027 Notes, Group B Securities for New 2030 Notes, and Waterfall Securities for New 2050 Bonds (other than Waterfall Securities (excluding the 5.5% Notes Due 2044) exchanged solely for Late Participation Consideration) as the case may be to be treated as a deemed exchange and a recapitalization. However, if such consideration changes, the exchange of certain Group A Securities for New 2027 Notes or certain Group B Securities for New 2030 Notes or certain Waterfall Securities for New 2050 Bonds, as applicable, may not be treated as a deemed exchange, in which case the New Securities may instead be treated as a continuation of Group A Securities, Group B Securities or Waterfall Securities, as applicable, in modified form for U.S. federal income tax purposes, as described more fully below under “—Alternative Treatment of the Exchange of Securities.” In addition, based on our initial estimates of the Late Participation Consideration, we expect the exchange of Waterfall Securities (excluding the 5.5% Notes Due 2044) for New 2050 Bonds solely for Late Participation Consideration to be treated as a continuation of such Waterfall Securities in modified form for U.S. federal income tax purposes, as described more fully below under “—Alternative Treatment of the Exchange of Securities.” If we are advised by nationally recognized U.S. tax counsel experienced in such matters that the Tax Fungibility Condition would not be satisfied, subject to the terms of this Exchange Offer Statement and applicable law, we will use reasonable efforts to restructure the Offers in a manner such that the Tax Fungibility Condition will be satisfied as described under “Conditions to the Offers—Tax Fungibility Condition”).—Except as set out under “—Alternative Treatment of the Exchange of Securities,” this discussion assumes that the exchanges of Securities for New Securities will be treated as a deemed exchange.

The issue price of the New Securities will be the first price at which a substantial amount of the New Securities are sold to the public (*i.e.*, excluding sales of the New Securities to underwriters, placement agents, wholesalers, or similar persons) and will be equal to the amounts stated on the final term sheet for the New Money Securities. We intend to provide additional information about the U.S. federal income tax consequences of an exchange of Securities for New Securities on our website after the exchange.

#### *Treatment of the Exchange of Securities*

The modification or exchange of a debt instrument for a new debt instrument constitutes a deemed exchange if the modified or newly issued instrument differs materially either in kind or in extent from the original debt instrument (a “**Significant Modification**”). A modification or exchange of a debt instrument that is not a Significant Modification does not result in a deemed exchange for U.S. federal income tax purposes. Under applicable regulations, a change in yield of a debt instrument is a Significant Modification if the yield of the new instrument (determined taking into account any accrued interest and any payments made to the holder as consideration for the modification) varies from the yield on the exchanged instrument (determined as of the date of the exchange) by more than the greater of 0.25% of the “adjusted issue price,” or 5% of the annual yield of the exchanged instrument. The yield of the exchanged instrument is calculated based on the adjusted issue price of the Bond, and may differ from the yield at which the instrument is trading in the market. Additionally, a change in the timing of payments on a debt instrument is a Significant Modification if the change in timing of payments results in the material deferral of scheduled payments either through an extension of the final maturity or through deferral of payments due prior to maturity. The materiality of the deferral depends on all the facts and circumstances, including the length of the deferral, the original term of the instrument, the amounts of the payments that are deferred, and the time period between the modification and the actual deferral of payments. Pursuant to a safe harbor rule, a deferral of a scheduled payment for a period equal to the lesser of fifty percent (50%) of the original term of the instrument and five (5) years from the original due date of the first payment that is deferred is not treated as a material deferral. In addition, we will treat the change in the form of interest payments resulting from an exchange of the FRNs for New 2027 Notes and New 2050 Bonds with fixed rate coupons as a Significant Modification.

Based on the foregoing rules, this discussion assumes that an exchange of Securities for New Securities (other than an exchange of certain Waterfall Securities (excluding the 5.5% Notes Due 2044) for New 2050 Bonds solely for Late Participation Consideration) will constitute a Significant Modification.

A U.S. holder will realize gain for U.S. federal income tax purposes equal to the excess, if any, of the amount realized on disposition of the Securities and a U.S. Holder's adjusted tax basis in the Securities, or the allocable portion thereof in the case of cash paid in lieu fractional New Securities. The amount realized generally will equal the issue price of the New Securities (as described above), plus, in either case, any Additional Amounts paid (and without reduction for Mexican withholding taxes) in connection therewith.

A deemed exchange of corporate securities for corporate securities (including a debt-for-debt exchange) generally qualifies as a recapitalization for U.S. federal income tax purposes. Whether a debt instrument constitutes a "security" is determined based on all the facts and circumstances, but most authorities have held that the length of the term of a debt instrument is an important factor in determining whether the instrument is a security for U.S. federal income tax purposes. The IRS has taken the position that an instrument with an original term to maturity of less than five years generally is not a security, but that longer-term debt instruments qualify as securities. Accordingly, the Securities, the New 2030 Notes and the New 2050 Bonds will qualify as securities, and as a result an exchange of Securities for New 2030 Notes or New 2050 Bonds will qualify as a recapitalization. The New 2027 Notes should qualify as securities, and as a result an exchange of Securities for New 2027 Notes should qualify as a recapitalization. Consequently, a U.S. Holder should not recognize gain or loss on the exchange of Securities for New Securities other than with respect to cash received for fractional New Securities and the "excess principal" amount. Subject to the discussion of market discount below, any gain or loss recognized by a U.S. Holder with respect to cash received for fractional New Securities and the fair market value of the "excess principal" amount received will be capital gain or loss, and will be long-term capital gain or loss if the Securities were held for more than one year. The excess principal amount is the excess of the principal amount of New Securities received over the principal amount of Securities surrendered for those New Securities. Certain non-corporate U.S. Holders are eligible for preferential rates of U.S. federal income taxation in respect of long-term capital gains. The ability of a U.S. Holder to deduct a capital loss is subject to limitations under the Code.

If Securities were acquired with market discount, any gain recognized on the exchange of those Securities for New Securities will be treated as ordinary income to the extent of the market discount that accrued during the U.S. Holder's period of ownership, unless the U.S. Holder previously elected to include market discount in income as it accrued. Securities have "market discount" if the stated principal amount of the Securities exceeds the U.S. Holder's initial tax basis for the Securities by more than a de minimis amount.

The U.S. Holder's holding period for the Securities that it disposes of generally will carry over to the New Securities that it receives in exchange therefor, except as described below. A U.S. Holder's initial tax basis in the New Securities will be the same as the U.S. Holder's adjusted tax basis in the Securities allocated thereto, increased by the amount of gain recognized in the exchange, if any. A U.S. Holder's holding period for the New Securities will include its holding period for the Securities allocated thereto.

Accrued and unpaid interest on the Securities, which will be paid in cash pursuant to the Exchange Offers, will be treated as such.

#### *Alternative Treatment of the Exchange of Securities*

If an exchange of Securities for New Securities does not constitute a Significant Modification under the rules described above, a U.S. Holder will be treated for U.S. federal income tax purposes as continuing to hold the Securities in modified form, and will not recognize gain or loss as a result of the exchange other than with respect to cash received for fractional New Securities, which will be taxed as capital gain or loss and will be long-term capital gain or loss if the Securities were held for more than one year. A U.S. Holder's tax basis and holding period in the New Securities received in the exchange would be the same as the U.S. Holder's adjusted tax basis and holding period in the Securities surrendered therefor.

The New Securities received will be treated as reissued, solely for purposes of the original issue discount rules, at an issue price equal to the adjusted issue price of the Securities surrendered therefor. Generally, the excess, if any, of the stated principal amount of a debt instrument treated as reissued over the adjusted issue price of the debt instrument will be treated as original issue discount. In this case, the New 2050 Bonds received in exchange for any Securities and New 2030 Bonds received in exchange for Group B Securities (other than the 8.625% Guaranteed Bonds due 2023) generally are expected to be treated as reissued without original issue discount. Because de minimis original issue discount, or no original issue discount, is generally not required to be accrued by holders

unless those holders have elected to do so, for U.S. federal income tax purposes, New 2050 Bonds received by U.S. Holders who exchanged any Securities and New 2030 Bonds received by U.S. Holders who exchanged Group B Securities (other than the 8.625% Guaranteed Bonds due 2023) generally are expected to be subject to the same U.S. federal income tax rules as other New 2050 Bonds and 2030 Bonds issued pursuant to the New Money Offers. If an exchange of Group A Securities for New 2027 Notes or 8.625% Guaranteed Bonds due 2023 for New 2030 Notes would not constitute a Significant Modification under the rules described above, we expect that the New 2027 Notes or New 2030 Notes, as applicable, issued in those exchanges would be treated as reissued with original issue discount. If we are advised by nationally recognized U.S. tax counsel experienced in such matters that the Tax Fungibility Condition would not be satisfied, subject to the terms of this Exchange Offer Statement and applicable law, we will use reasonable efforts to restructure the Offers in a manner such that the Tax Fungibility Condition will be satisfied as described under “Conditions to the Offers—Tax Fungibility Condition”).

Cash received in respect of accrued and unpaid interest on the Securities (plus (i) any reduction in the amount of cash paid in respect of pre-issuance accrued interest (as defined in applicable Treasury regulations) on the New Securities and (ii) any Additional Amounts without reduction for any Mexican withholding taxes) will be taxed as such.

### ***Tax Consequences of Not Participating in the Exchange Offers***

A U.S. Holder that does not exchange any of its Securities for New Securities pursuant to the Exchange Offers will not realize any gain or loss on those Securities for U.S. federal income tax purposes, and will have the same adjusted tax basis and holding period in its Securities.

### ***Taxation of New Securities***

#### ***Stated Interest on the New Securities***

Payments of stated interest (including any Additional Amounts paid with respect to interest payments but excluding any pre-issuance accrued interest (as defined in applicable Treasury regulations)) on the New Securities generally will be taxable to a U.S. Holder as ordinary interest income at the time that the payments accrue or are received, in accordance with the U.S. Holder’s method of accounting for U.S. federal income tax purposes.

Mexican withholding taxes paid at the appropriate rate applicable to a U.S. Holder will be treated as foreign income taxes eligible for credit against the U.S. Holder’s U.S. federal income tax liability, subject to generally applicable limitations and conditions or, at the election of the U.S. Holder, for deduction in computing the U.S. Holder’s taxable income (provided that the U.S. Holder elects to deduct, rather than credit, all foreign income taxes paid or accrued for the relevant taxable year). Interest and Additional Amounts will constitute income from sources without the United States for U.S. foreign tax credit purposes. The calculation of foreign tax credits and, in the case of a U.S. Holder that elects to deduct foreign taxes, the availability of deductions, involves the application of rules that depend on a U.S. Holder’s particular circumstances. U.S. Holders should consult their own tax advisors regarding the availability of foreign tax credits and the treatment of Additional Amounts.

#### ***Sale, Exchange, Redemption or Other Taxable Disposition of New Securities***

Upon the taxable disposition of a New Securities by sale, exchange, redemption or otherwise, a U.S. Holder generally will recognize gain or loss equal to the difference between (i) the amount realized on the disposition (other than amounts attributable to accrued interest not previously recognized as income, including any Additional Amounts thereon, which will be subject to tax as interest income, as described above under “—Stated Interest on the New Securities”) and (ii) the Holder’s adjusted tax basis in the New Securities at the time of the disposition. A U.S. Holder’s adjusted tax basis in a New Securities generally will be its initial tax basis (as described above under “Exchange Offers—Treatment of the Exchange of Securities”), increased by any market discount previously included in income (as discussed below under “—Market Discount”) and reduced by any bond premium previously amortized (as discussed below under “—Bond Premium”). Any gain or loss generally will be U.S. source capital gain or loss, except that any gain will be treated as foreign source ordinary income to the extent of any market discount that has subsequently accrued at the time of disposition and has not been included in income by the U.S. Holder. Any capital gain or loss recognized upon disposition of a New Securities will be long-term capital gain or loss if the U.S. Holder’s holding period for the New Securities exceeded one year at the time of the disposition.

Certain non-corporate U.S. Holders are eligible for preferential rates of U.S. federal income taxation in respect of long-term capital gains. The ability of a U.S. Holder to deduct a capital loss is subject to limitations under the Code.

Any gain or loss recognized by a U.S. Holder generally will be U.S. source gain or loss, if any such gain is subject to foreign withholding tax, a U.S. Holder may not be able to credit the tax against its U.S. federal income tax liability unless such credit can be applied (subject to the applicable limitation) against tax due on other income treated as derived from foreign sources in the same foreign tax credit basket. U.S. Holders should consult their own tax advisors as to the foreign tax credit implications of a disposition of the New Securities.

#### *Market Discount*

If a U.S. Holder acquired its Securities with market discount (as discussed above under “Exchange Offers—Treatment of the Exchange of Securities”), the U.S. Holder will have market discount in the New Securities to the extent the principal balance exceeds the U.S. Holder’s initial basis in New Securities. In this case, gain realized by the U.S. Holder on the disposition of a New Securities generally will be treated as ordinary income to the extent of the sum of (i) market discount that carried over to the New Securities and (ii) market discount accrued on the New Securities while held by the U.S. Holder, in both cases to the extent the market discount has not previously been included in income. In addition, a U.S. Holder could be required to defer the deduction of a portion of the interest paid on any indebtedness incurred or maintained to purchase or carry a New Security.

A U.S. Holder may elect to include market discount in income on a current basis as it accrues (on either a ratable or constant-yield basis) in lieu of treating a portion of any gain realized on a sale of a New Securities as ordinary income. If a U.S. Holder elects to include market discount on a current basis, the interest deduction deferral rule described above will not apply. Any such election, if made, applies to all market discount bonds acquired by the taxpayer on or after the first day of the first taxable year to which the election applies and is revocable only with the consent of the IRS.

#### *Bond Premium*

If a U.S. Holder’s adjusted tax basis in a Security is greater than the stated principal amount of the New Securities exchanged therefor, the U.S. Holder will be considered to have acquired the New Securities with “amortizable bond premium.” A U.S. Holder may elect to amortize the premium (as an offset to interest income), using a constant-yield method, over the remaining term of New Security. This election, once made, generally applies to all bonds held or subsequently acquired by the U.S. Holder on or after the first taxable year to which the election applies and may not be revoked without the consent of the IRS. A U.S. Holder that elects to amortize bond premium must reduce its tax basis in a New Security by the amount of the premium amortized during its holding period. With respect to a U.S. Holder that does not elect to amortize bond premium, the amount of bond premium will be included in the U.S. Holder’s tax basis when the New Security matures or is disposed of by the U.S. Holder. Therefore, a U.S. Holder that does not elect to amortize bond premium and that holds the New Security to maturity generally will be required to treat the premium as capital loss when the New Security matures. U.S. Holders should consult their tax advisors about the election to amortize bond premium.

#### *Specified Foreign Financial Assets*

Certain U.S. Holders that own “specified foreign financial assets” with an aggregate value in excess of US \$50,000 at the end of the taxable year or \$75,000 at any time generally are required to file an information statement along with their tax returns, currently on Form 8938, with respect to such assets. “Specified foreign financial assets” include any financial accounts held at a non-U.S. financial institution, as well as securities issued by a non-U.S. issuer (which would include the New Securities) that are not held in accounts maintained by certain financial institutions. Regulations extend this reporting requirement to certain entities that are treated as formed or availed of to hold direct or indirect interests in specified foreign financial assets based on certain objective criteria. U.S. Holders who fail to report the required information could be subject to substantial penalties. In addition, the statute of limitations for assessment of tax would be suspended, in whole or in part. Prospective investors should consult their own tax advisors concerning the application of these rules to their ownership of the Securities or the New Securities, including the application of the rules to their particular circumstances.

#### ***Information Reporting and Backup Withholding***

A U.S. Holder who exchanges its Securities in the Offers or disposes of its New Securities may be subject to backup withholding unless the U.S. Holder (i) is a corporation (other than an S corporation) or comes within certain other exempt categories and, in either case, demonstrates this fact or (ii) provides a correct taxpayer identification number, certifies as to no loss of exemption from backup withholding and otherwise complies with applicable requirements of the backup withholding rules. Backup withholding is not an additional tax. The amount of any backup withholding will be allowed as a credit against the U.S. Holder's federal income tax liability and may entitle the U.S. Holder to a refund, provided that the required information is timely furnished to the IRS.

### **Certain Mexican Federal Tax Considerations**

This summary of certain Mexican federal income tax considerations refers only to holders of Securities and, after completion of the Offers, New Securities, as applicable, that are not residents of Mexico for Mexican tax purposes and that do not hold Securities or New Securities, as applicable, or a beneficial interest therein, through a permanent establishment for tax purposes in Mexico (any such non-resident holder, a "**Foreign Holder**"). For purposes of Mexican taxation, an individual is a resident of Mexico if he or she has established his or her domicile in Mexico, unless he or she has a place of residence in another country, in which case such individual will be considered a resident of Mexico for tax purposes if such individual has his or her center of vital interest in Mexico. An individual would be deemed to maintain his or her center of vital interests in Mexico if, among other things, (i) more than 50% of his or her total income for a calendar year results from Mexican sources, or (ii) his or her principal center of professional activities is located in Mexico. Mexican nationals who file a change of tax residence to a country or jurisdiction that does not have a comprehensive exchange of information agreement with Mexico and where his or her income is subject to a preferred tax regime as defined by Mexican law, will be considered Mexican residents for tax purposes during the fiscal year of the filing of notice of such residence change and during the following three fiscal years.

A legal entity is a resident of Mexico if it maintains the principal place of its management in Mexico or has established its effective management in Mexico.

A Mexican citizen is presumed to be a resident of Mexico unless such person can demonstrate the contrary. If a person has a permanent establishment for tax purposes in Mexico, such person shall be required to pay taxes in Mexico on any and all income attributable to such permanent establishment for tax purposes in accordance with the Mexican federal income tax law.

#### *Taxation of the Offers*

Under existing Mexican federal tax laws, a Foreign Holder will not be subject to any withholding or similar taxes imposed or levied by or on behalf of Mexico in respect of the exchange of any Securities for New Securities; under such laws, a Foreign Holder will be subject to withholding taxes imposed by Mexico in respect of the payment of the Early Participation Consideration or the Late Participation Consideration, imposed at a 4.9% rate, because the Securities satisfy the necessary requirements for such rate to apply.

PEMEX has agreed to pay additional amounts in connection with the payment of the Early Participation Consideration or the Late Participation Consideration to Foreign Holders to cover for any applicable Mexican withholding taxes.

#### *Taxation of New Securities*

Under existing Mexican federal tax laws, a Foreign Holder will not be subject to any withholding or similar taxes imposed or levied by or on behalf of Mexico in respect of payments of principal on the New Securities made by PEMEX or the Guarantors.

Under existing Mexican federal tax laws, payments of interest (or amounts deemed to be interest) made by PEMEX or the Guarantors to a Foreign Holder in respect of the New Securities will be subject to withholding taxes, imposed at a rate of 4.9%, if, as expected:

- (1) the New Securities are placed outside of Mexico by a bank or broker-dealer in a country with which Mexico has a valid double-taxation treaty in effect;



- (2) the CNBV is notified of the issuance of the New Securities; and
- (3) required information is timely filed with the *Servicio de Administración Tributaria* (Mexican Tax Administration Service), including information representing that no party related to PEMEX, directly or indirectly, is the effective beneficiary of 5% or more of the aggregate amount of each such interest payment.

If the aforementioned requirements are not satisfied, the applicable withholding tax rate will be higher.

Payments of interest made by PEMEX or a Guarantor in respect of the New Securities to a non-Mexican pension or retirement fund will be generally exempt from Mexican withholding taxes, provided that:

- (1) such fund is duly established pursuant to the laws of its country of residence and is the effective beneficiary of the interest paid;
- (2) interest income is exempt from income tax in respect of such payments in such country of residence of the fund; and
- (3) the fund provides information to us, that we can provide to the Mexican Tax Administration Service, in accordance with certain general rules issued for these purposes.

*Additional Amounts.* PEMEX and the Guarantors have agreed, subject to specified exceptions and limitations, to pay additional amounts to the holders of New Securities to cover Mexican withholding taxes. If PEMEX or any of the Guarantors pays additional amounts to cover Mexican withholding taxes in excess of the amount required to be paid, holders of New Securities will assign to PEMEX their right to receive a refund of such excess additional amounts, but they will not be obligated to take any other action. See “Description of Notes—Additional Amounts” in the Offering Circular.

PEMEX may ask holders or beneficial owners of New Securities to provide certain information or documentation necessary to enable PEMEX to determine the appropriate Mexican withholding tax rate applicable to such holders or beneficial owners. In the event that holders or beneficial owners of New Securities do not provide the requested information or documentation on a timely basis, PEMEX’s obligation to pay additional amounts may be limited. See “Description of Notes—Additional Amounts” in the Offering Circular.

*Taxation of Dispositions.* Gains from the sale or other disposition of New Securities by a Foreign Holder to another Foreign Holder (other than to a permanent establishment in Mexico of a Foreign Holder) will not be subject to Mexican withholding taxes. However, gains resulting from the sale or other disposition of New Securities by a Foreign Holder to a Mexican resident for tax purposes or to a permanent establishment for tax purposes in Mexico of a Foreign Holder will be subject to Mexican withholding taxes pursuant to the rules described above applicable to interest payments in respect of the difference between the nominal value of the New Securities and the price obtained upon sale by the selling Foreign Holder, and any such withholding taxes will not benefit from PEMEX’s obligations to pay additional amounts.

*Other Taxes.* A Foreign Holder will not be liable for Mexican estate, gift, inheritance or similar taxes with respect to the acquisition, ownership or disposition of New Securities, nor will it be liable for any Mexican stamp, issue, registration or similar taxes.

## **LEGAL MATTERS**

Certain legal matters with respect to U.S. law and New York law and the validity under New York law of the New Securities will be passed upon by Cleary Gottlieb Steen & Hamilton LLP, New York counsel for PEMEX and the Guarantors, and by Shearman & Sterling LLP, New York counsel for the Dealer Managers. Certain legal matters with respect to Mexican law will be passed upon by the General Counsel of PEMEX and by Ritch, Mueller, Heather y Nicolau, S.C., special Mexican counsel for the Dealer Managers.

## GENERAL INFORMATION

1. Except as disclosed herein, there has been no material adverse change in the consolidated financial position of PEMEX or the Guarantors since June 30, 2019.

2. Except as disclosed herein, none of PEMEX or any of the Guarantors is involved in any litigation or arbitration proceedings relating to claims or amounts which are material in the context of the Offers. None of PEMEX or any of the Guarantors is aware of any such litigation or arbitration proceeding pending or threatened.

3. PEMEX and the Guarantors accept responsibility for the information contained in this Exchange Offer Statement. To the best of the knowledge and belief of each of PEMEX and the Guarantors (each of which has taken all reasonable care to ensure that such is the case), the information contained or incorporated by reference in this Exchange Offer Statement is in accordance with the facts and does not omit anything likely to affect the import of such information.

4. PEMEX intends to apply to list the New Securities on the Luxembourg Stock Exchange and to have the New Securities trade on the Euro MTF Market of the Luxembourg Stock Exchange. The New Securities are being issued under the program of U.S. \$102,000,000,000 Medium-Term Notes, Series C, of PEMEX, which commenced on January 27, 2009 and was last recommenced and updated on April 17, 2018.

**ANNEX A**  
**OFFERING CIRCULAR**



U.S. \$102,000,000,000

## Petróleos Mexicanos

Medium-Term Notes, Series C, Due 1 Year or More from Date of Issue

*jointly and severally guaranteed by*

**Pemex Exploración y Producción, Pemex Transformación Industrial, Pemex Perforación y Servicios, Pemex Logística and Pemex Cogeneración y Servicios**

Petróleos Mexicanos (the "Issuer"), a productive state-owned company of the Federal Government (the "Mexican Government") of the United Mexican States ("Mexico"), may offer from time to time its Medium-Term Notes, Series C, due 1 year or more from date of issue, as selected by the purchaser and agreed to by the Issuer, in an aggregate initial offering price not to exceed U.S. \$102,000,000,000 or its equivalent in other currencies or currency units, subject to increase by the Issuer (the "Notes"). The currency or currency unit of denomination and payment, form, interest rate, interest payment dates, issue price (and the U.S. dollar equivalent thereof, in the case of Notes denominated in other than U.S. dollars) and maturity date of any Note will be set forth in the related Final Terms ("Final Terms"). See "Description of Notes." The payment of principal of and premium (if any) and interest on the Notes will be unconditionally and irrevocably guaranteed jointly and severally by Pemex Exploración y Producción, Pemex Transformación Industrial, Pemex Perforación y Servicios, Pemex Logística and Pemex Cogeneración y Servicios (each, a "Guarantor" and, collectively, the "Guarantors"), each of which is a productive state-owned company of the Mexican Government. The Notes are not obligations of, or guaranteed by, the Mexican Government.

The principal amount payable at or prior to maturity, the amount of interest payable and any premium payable with respect to the Notes may be determined by the difference in the price of crude oil on certain dates, or by some other index or indices, as set forth in the related Final Terms.

Unless a Redemption Commencement Date is specified in the applicable Final Terms, the Notes will not be redeemable prior to their Stated Maturity except in the event of certain changes in Mexican Withholding Taxes (each as defined below). If a Redemption Commencement Date is so specified, the Notes will be redeemable at the option of the Issuer at any time after such date as described herein. Unless otherwise specified in the applicable Final Terms, the Notes will not be subject to repayment at the option of the holder prior to their Stated Maturity.

The Notes will contain provisions regarding acceleration and future modifications to their terms that differ from those applicable to certain of the Issuer's and the Guarantors' other outstanding public external indebtedness issued prior to October 2004. Under these provisions, which are commonly referred to as "collective action clauses" and are described under "Description of Notes—Modification and Waiver," in certain circumstances, the Issuer may amend the payment and certain other provisions of an issue of Notes with the consent of the holders of 75% of the aggregate principal amount of such Notes.

The Notes are being offered for sale outside the United States of America (the "United States") in reliance on Regulation S ("Regulation S") under the U.S. Securities Act of 1933, as amended (the "Securities Act"). A portion of the Notes may also be offered for sale in the United States pursuant to an available exemption from registration under the Securities Act. Unless otherwise specified in the applicable Final Terms, each Registered Note (as defined below) offered hereby will be represented by one or more global Registered Notes without interest coupons (each, a "Global Note"), which will be deposited with, or on behalf of, The Depository Trust Company ("DTC") or with a common depository for Euroclear Bank S.A./N.V., as operator of the Euroclear Clearance System plc ("Euroclear") and Clearstream Banking, *société anonyme* ("Clearstream, Luxembourg"). Unless otherwise specified in the applicable Final Terms, Bearer Notes (as defined below) will initially be represented by a temporary global Bearer Note, without interest coupons, which will be deposited with a common depository for Euroclear and Clearstream, Luxembourg. Such temporary global Bearer Note will be exchangeable for a permanent global Bearer Note or definitive Bearer Notes, as specified in the applicable Final Terms, on or after the Exchange Date (as defined below) therefor and after the requisite certifications as to non-U.S. beneficial ownership have been provided as described herein. See "Description of Notes—Form and Denomination." Except as described herein, Notes in definitive certificated form will not be issued in exchange for Global Notes or Bearer Notes in global form or interests therein. See "Description of Notes—Certificated Notes and Definitive Bearer Notes."

Application has been made to admit the Notes to listing on the Official List of the Luxembourg Stock Exchange and to trading on the Euro MTF Market (the "Euro MTF Market"). No assurance can be given that the Notes will be sold or that an active trading market for the Notes will develop. This Offering Circular constitutes a Prospectus for the purposes of the Luxembourg Law on Prospectuses for Securities dated July 10, 2005, as amended. This program is valid for a period of 1 year from the date of this Offering Circular.

See "Risk Factors" on page 12 and "Currency Risks and Risks Associated with Indexed Notes" on page 56 for certain considerations relevant to an investment in the Notes.

**THE NOTES HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE SECURITIES ACT OR ANY STATE SECURITIES LAWS AND MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND APPLICABLE STATE SECURITIES LAWS. ACCORDINGLY, THE NOTES MAY BE OFFERED AND SOLD ONLY (A) TO "QUALIFIED INSTITUTIONAL BUYERS" (AS DEFINED IN RULE 144A ("RULE 144A") UNDER THE SECURITIES ACT) IN COMPLIANCE WITH RULE 144A AND (B) PURSUANT TO OFFERS AND SALES THAT OCCUR OUTSIDE THE UNITED STATES IN COMPLIANCE WITH REGULATION S. FOR CERTAIN RESTRICTIONS ON RESALE AND TRANSFER, SEE "OFFERING AND SALE" AND "NOTICE TO INVESTORS."**

**The Notes have not been and will not be registered with the National Securities Registry maintained by the *Comisión Nacional Bancaria y de Valores* (National Banking and Securities Commission of Mexico, or "CNBV") and therefore may not be offered or sold publicly in Mexico. As required under the *Ley del Mercado de Valores* (Securities Market Law), the Issuer will give notice to the CNBV of the characteristics of the offering of the Notes for informational purposes only. The delivery to, and receipt by, the CNBV of such notice does not certify the investment quality of the Notes or the solvency of the Issuer or the Guarantors. The information contained in this Offering Circular or any Final Terms is the sole responsibility of the Issuer, and the CNBV has not reviewed or authorized the content of this Offering Circular.**

Offers to purchase Notes are being solicited, on a reasonable efforts basis, from time to time by the Agents (as defined below) on behalf of the Issuer. Notes may be sold to the Agents on their own behalf at negotiated discounts for resale as described above. The Issuer may also sell Notes directly on its own behalf or to or through other brokers or dealers. The Issuer reserves the right to withdraw, cancel or modify the offering contemplated hereby without notice. No termination date for the offering of the Notes has been established. The Issuer, or any Agent if it solicits the offer, may reject any offer to purchase Notes as a whole or in part. See "Offering and Sale."

*Agents*

**Citigroup**

**Credit Agricole CIB**

**Credit Suisse**

**HSBC**

**Santander**

This Offering Circular is dated April 17, 2018 and supersedes and replaces the offering circular dated February 9, 2017. This Offering Circular may not be used for the purpose of listing the Notes on the Official List of the Luxembourg Stock Exchange and to trading on the Euro MTF Market after April 17, 2019.

This Offering Circular does not constitute an offer of, or an invitation by or on behalf of the Issuer or the Guarantors to subscribe for or purchase, any of the Notes. The distribution of this Offering Circular and the offering of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Offering Circular comes are required by the Issuer, the Guarantors and the Agents to inform themselves about and to observe any such restrictions. For a description of certain further restrictions on offers and sales of the Notes and distribution of this Offering Circular, see “Offering and Sale” and “Notice to Investors.”

The Issuer was established by a decree of the Federal Congress of Mexico (the “Mexican Congress”) on June 7, 1938 as a result of the nationalization of the foreign-owned oil companies then operating in Mexico. The Issuer and its seven subsidiary entities—Pemex Exploración y Producción (Pemex Exploration and Production), Pemex Transformación Industrial (Pemex Industrial Transformation), Pemex Perforación y Servicios (Pemex Drilling and Services), Pemex Logística (Pemex Logistics), Pemex Cogeneración y Servicios (Pemex Cogeneration and Services), Pemex Fertilizantes (Pemex Fertilizers) and Pemex Etileno (Pemex Ethylene) (each, a “Subsidiary Entity” and, collectively, the “Subsidiary Entities”)—comprise Mexico’s state oil and gas company. The Issuer and each Subsidiary Entity is a productive state-owned company of the Mexican Government. Each is a legal entity empowered to own property and carry on business in its own name. In addition, the results of a number of subsidiary companies that are listed in “Consolidated Structure of PEMEX” in the Form 20-F (as defined below) (such companies, the “Subsidiary Companies”) are incorporated into the consolidated financial statements published by the Issuer. The Issuer, the Subsidiary Entities and the Subsidiary Companies are collectively referred to as “PEMEX.” PEMEX’s executive offices are located at Avenida Marina Nacional No. 329, Colonia Verónica Anzures, Ciudad de México, Mexico 11300. PEMEX’s telephone number is (52-55) 1944-2500.

The Issuer and the Guarantors, having made all reasonable inquiries, confirm that (i) this Offering Circular contains all information in relation to the Issuer, the Guarantors, PEMEX, Mexico and the Notes which is material in the context of the issue and offering of the Notes, (ii) there are no untrue statements of a material fact contained in it in relation to the Issuer, the Guarantors, PEMEX, Mexico or the Notes, (iii) there is no omission to state a material fact which is necessary in order to make the statements made in it in relation to the Issuer, the Guarantors, PEMEX, Mexico or the Notes, in light of the circumstances under which they were made, not misleading in any material respect, (iv) the opinions and intentions expressed in this Offering Circular with regard to the Issuer, the Guarantors, PEMEX and Mexico are honestly held, have been reached after considering all relevant circumstances and are based on reasonable assumptions, and (v) all reasonable inquiries have been made by the Issuer and the Guarantors to ascertain such facts and to verify the accuracy of all such information and statements. The Issuer and the Guarantors accept responsibility accordingly.

The Notes have not been and will not be registered under the Securities Act and may include Notes in bearer form that are subject to U.S. tax law requirements. Subject to certain exceptions, the Notes may not be offered, sold or delivered within the United States or to U.S. persons.

No person has been authorized to give any information or to make any representations other than those contained in this Offering Circular and, if given or made, such information or representations must not be relied upon as having been authorized. This Offering Circular does not constitute an offer to sell or the solicitation of an offer to buy any securities other than the securities to which it relates or any offer to sell or the solicitation of an offer to buy such securities in any circumstances in which such offer or solicitation is unlawful. Neither the delivery of this Offering Circular nor any sale made hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of the Issuer or PEMEX since the date hereof or that the information contained herein is correct as of any time subsequent to its date.

This Offering Circular has been prepared by the Issuer solely for use in connection with future offerings of the Notes, and the application to admit the Notes to listing on the Official List of the Luxembourg Stock Exchange and to have the Notes trade on the Euro MTF Market. Each prospective

investor, by accepting delivery of this Offering Circular, agrees to the foregoing, and agrees that this Offering Circular may be used only for the purposes for which it was published.

THE ISSUER WILL FILE A NOTICE IN RESPECT OF THE OFFERING OF THE NOTES WITH THE CNBV, WHICH IS A REQUIREMENT UNDER THE SECURITIES MARKET LAW, IN CONNECTION WITH AN OFFERING OF SECURITIES OUTSIDE OF MEXICO BY A MEXICAN ISSUER. SUCH NOTICE IS SOLELY FOR INFORMATIVE PURPOSES AND DOES NOT IMPLY ANY CERTIFICATION AS TO THE INVESTMENT QUALITY OF THE NOTES, THE SOLVENCY OF THE ISSUER OR THE GUARANTORS OR THE ACCURACY OR COMPLETENESS OF THE INFORMATION CONTAINED HEREIN. FURTHERMORE, THE INFORMATION CONTAINED HEREIN IS THE EXCLUSIVE RESPONSIBILITY OF THE ISSUER AND THE GUARANTORS AND HAS NOT BEEN REVIEWED OR AUTHORIZED BY THE CNBV. THE NOTES HAVE NOT BEEN REGISTERED IN THE *REGISTRO NACIONAL DE VALORES* MAINTAINED BY THE CNBV AND, CONSEQUENTLY, MAY NOT BE OFFERED OR SOLD PUBLICLY IN MEXICO. FURTHERMORE, THE NOTES MAY NOT BE OFFERED OR SOLD IN MEXICO, EXCEPT THROUGH A PRIVATE OFFERING UNDER THE SECURITIES MARKET LAW. ANY MEXICAN INVESTOR WHO ACQUIRES THESE NOTES FROM TIME TO TIME MUST RELY ON ITS OWN EXAMINATION OF THE ISSUER AND GUARANTORS.

IN CONNECTION WITH AN ISSUE OF NOTES OFFERED HEREBY, THE AGENT OR AGENTS SPECIFIED IN THE APPLICABLE FINAL TERMS MAY ENGAGE IN TRANSACTIONS THAT STABILIZE, MAINTAIN OR OTHERWISE AFFECT THE PRICE OF THE NOTES, INCLUDING OVER-ALLOTMENT, STABILIZING AND SHORT-COVERING TRANSACTIONS IN THE NOTES, AND THE IMPOSITION OF A PENALTY BID, IN CONNECTION WITH SUCH ISSUANCE. FOR A DESCRIPTION OF THESE ACTIVITIES, SEE "OFFERING AND SALE."

IN CONNECTION WITH THE OFFERING OF ANY SERIES OF NOTES, THE PERSON(S) IF ANY NAMED AS THE STABILIZING MANAGER(S) IN THE APPLICABLE SUPPLEMENT AND/OR FINAL TERMS (THE "STABILIZING MANAGER(S)") (OR PERSONS ACTING ON THEIR BEHALF) MAY OVER-ALLOT SECURITIES (PROVIDED THAT, IN THE CASE OF ANY OFFERING OF NOTES TO BE ADMITTED TO TRADING ON A REGULATED MARKET AS DEFINED IN DIRECTIVE 2014/65/EU, THE AGGREGATE PRINCIPAL AMOUNT OF NOTES ALLOTTED DOES NOT EXCEED 105 PERCENT OF THE AGGREGATE PRINCIPAL AMOUNT OF THE NOTES SUBJECT TO THE OFFERING, OR 115 PERCENT OF SUCH AMOUNT WHERE ARTICLE 8 OF COMMISSION DELEGATED REGULATION (EU) 2016/1052 APPLIES AND THERE IS A "GREENSHOE OPTION" AS DEFINED IN THAT REGULATION) OR EFFECT TRANSACTIONS WITH A VIEW TO SUPPORTING THE MARKET PRICE OF THE NOTES DURING THE STABILIZATION PERIOD AT A LEVEL HIGHER THAN THAT WHICH MIGHT OTHERWISE PREVAIL. HOWEVER, STABILIZATION ACTION MAY NOT NECESSARILY OCCUR. IN SUCH CIRCUMSTANCES, ANY STABILIZATION ACTION MAY BEGIN ON OR AFTER THE DATE OF COMMENCEMENT OF TRADING OF THE NOTES AND, IF BEGUN, MAY BE ENDED AT ANY TIME BUT IT MUST END NO LATER THAN 30 DAYS AFTER THE DATE ON WHICH THE ISSUER RECEIVED THE PROCEEDS OF THE ISSUE, OR NO LATER THAN 60 DAYS AFTER THE DATE OF THE ALLOTMENT OF THE RELEVANT NOTES, WHICHEVER IS THE EARLIER. ANY STABILIZATION ACTION OR OVER-ALLOTMENT MUST BE CONDUCTED BY THE RELEVANT STABILIZING MANAGER(S) (OR PERSONS ACTING ON THEIR BEHALF) IN ACCORDANCE WITH ALL APPLICABLE LAWS AND RULES AND WILL BE UNDERTAKEN AT THE OFFICES OF THE STABILIZING MANAGER(S) (OR PERSONS ACTING ON THEIR BEHALF) AND ON THE EURO MTF MARKET.

## IMPORTANT – EUROPEAN ECONOMIC AREA RETAIL INVESTORS

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area. For the purposes of this provision, a “retail investor” means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the “Insurance Mediation Directive”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended, the “Prospectus Directive”). Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the European Economic Area has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the European Economic Area may be unlawful under the PRIIPs Regulation.



## TABLE OF CONTENTS

	<u>Page</u>
Available Information.....	1
Documents Incorporated by Reference.....	1
Notice to Investors .....	2
Currency of Presentation .....	3
Presentation of Financial Information.....	5
Forward-Looking Statements .....	6
Summary of the Offering.....	8
Risk Factors .....	12
Use of Proceeds.....	24
Selected Financial Data .....	25
Capitalization.....	26
The Guarantors.....	27
Description of Notes.....	29
Limitations on Issuance of Bearer Notes.....	55
Important Currency Information.....	55
Currency Risks and Risks Associated with Indexed Notes .....	56
Clearing and Settlement.....	59
Taxation .....	64
Offering and Sale .....	74
Validity of the Notes .....	82
Enforcement of Civil Liabilities .....	82
Public Official Documents and Statements .....	82
General Information .....	83
Form of Final Terms.....	A-1

## AVAILABLE INFORMATION

The Issuer files periodic reports and other information with the U.S. Securities and Exchange Commission (the “SEC”) under “Mexican Petroleum” (the English translation of the name *Petróleos Mexicanos*). These reports, including the attached exhibits, and any reports or other information filed by the Issuer with the SEC are available at the SEC’s public reference room in Washington, D.C. Copies of these SEC filings may also be obtained at prescribed rates from the Public Reference Section of the SEC at Judiciary Plaza, 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information regarding the operation of the public reference rooms. In addition, electronic SEC filings of the Issuer are available to the public over the Internet at the SEC’s website at <http://www.sec.gov> under the name “Mexican Petroleum.” So long as any of the Notes are outstanding and are “restricted securities” within the meaning of Rule 144(a)(3) under the Securities Act, if at any time the Issuer is neither a reporting company under Section 13 or Section 15(d) of the U.S. Securities Exchange Act of 1934, as amended (the “Exchange Act”), nor exempt from reporting pursuant to Rule 12g3-2(b) thereunder, the Issuer will be required under the Indenture referred to under “Description of Notes—General” to furnish to a holder of a Note and a prospective purchaser designated by such holder, upon the request of such holder in connection with a transfer or proposed transfer of such Note pursuant to Rule 144A, the information required to be delivered under Rule 144A(d)(4)(i) under the Securities Act.

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## DOCUMENTS INCORPORATED BY REFERENCE

The following documents filed by the Issuer with the SEC are incorporated by reference into this Offering Circular and are available for viewing at the website of the Luxembourg Stock Exchange at <http://www.bourse.lu>:

- the Issuer’s annual report on Form 20-F for the year ended December 31, 2016, filed with the SEC on Form 20-F on May 1, 2017 (the “Form 20-F”);
- the information under the heading “Note 19. Subsidiary Guarantor Information”, relating to the unaudited condensed consolidating financial information as of and for the six-month period ended June 30, 2017 of the Issuer, the Guarantors and the non-Guarantor subsidiaries, in the Issuer’s report furnished to the SEC on Form 6-K on September 29, 2017;
- the Issuer’s report relating to certain recent developments and its unaudited condensed consolidated results as of and for the nine-month periods ended September 30, 2017, which was furnished to the SEC on Form 6-K on February 1, 2018 (the “Interim Results Form 6-K”); and
- all of the Issuer’s annual reports on Form 20-F filed with, and all reports on Form 6-K that are designated in such reports as being incorporated into this Offering Circular furnished to the SEC pursuant to Section 13(a), 13(c) or 15(d) of the Exchange Act after the date of this Offering Circular and prior to the termination of the offer of any issue of Notes hereunder.

The information incorporated herein by reference is considered to be part of this Offering Circular, and later information filed with the SEC will update and supersede this information.

Copies of the most recent audited annual and unaudited condensed consolidated interim financial statements of PEMEX, as well as this Offering Circular (and any amendment or supplement hereto) and any Final Terms relating to any issue of Notes admitted to be listed on the Official List of the Luxembourg Stock Exchange and traded on the Euro MTF Market, will be available free of charge at the office of Deutsche Bank Luxembourg S.A. (in such capacity the "Paying Agent" and the "Transfer Agent") in Luxembourg. Such documents will also be available free of charge at the principal executive office of the Issuer and at the principal executive office of Deutsche Bank Trust Company Americas (in such capacity the "Trustee").

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## NOTICE TO INVESTORS

*Because of the following restrictions, purchasers are advised to consult legal counsel prior to making any offer, resale, pledge or other transfer of the Notes offered hereby.*

Each purchaser of Notes offered and sold in reliance on Rule 144A will be deemed to have represented and agreed as follows (terms used herein that are defined in Rule 144A, Regulation S or Regulation D under the Securities Act are used herein as defined therein):

- (a) The purchaser (1) is a Qualified Institutional Buyer; (2) is aware that the sale to it is being made in reliance on Rule 144A; and (3) is acquiring such Notes for its own account or for the account of a Qualified Institutional Buyer;
- (b) The purchaser understands that the Notes have not been registered under the Securities Act and may not be reoffered, resold, pledged or otherwise transferred except (A) (1) to a person who such purchaser reasonably believes is a Qualified Institutional Buyer in a transaction meeting the requirements of Rule 144A; (2) outside the United States in a transaction meeting the requirements of Rule 903 or Rule 904 of Regulation S; (3) pursuant to an exemption from registration under the Securities Act provided by Rule 144 thereunder ("Rule 144") (if available); or (4) pursuant to an effective registration statement under the Securities Act and (B) in accordance with all other applicable securities laws;
- (c) Such Notes will bear a legend to the following effect unless the Issuer determines otherwise in compliance with applicable law:

THIS NOTE AND THE GUARANTIES IN RESPECT HEREOF HAVE NOT BEEN REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT") OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES, AND MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED EXCEPT IN ACCORDANCE WITH THE FOLLOWING SENTENCE. EACH HOLDER OF THIS NOTE OR A BENEFICIAL INTEREST HEREIN, BY ITS ACCEPTANCE HEREOF OR OF SUCH BENEFICIAL INTEREST, AGREES, ON ITS OWN BEHALF AND ON BEHALF OF ANY INVESTOR ACCOUNT FOR WHICH IT HAS PURCHASED THIS NOTE, TO OFFER, SELL, PLEDGE OR OTHERWISE TRANSFER THIS NOTE, PRIOR TO THE DATE (THE "RESALE RESTRICTION TERMINATION DATE") ON WHICH THE ISSUER INSTRUCTS THE TRUSTEE THAT THIS RESTRICTIVE LEGEND SHALL BE DEEMED REMOVED (WHICH INSTRUCTION IS EXPECTED TO BE GIVEN ON OR ABOUT THE ONE-YEAR ANNIVERSARY OF THE ISSUANCE OF THIS NOTE), ONLY (1) TO THE ISSUER OR A GUARANTOR, (2) IN ACCORDANCE WITH RULE 144A UNDER THE SECURITIES ACT ("RULE 144A") TO A PERSON WHO THE SELLER AND ANY PERSON ACTING ON ITS BEHALF REASONABLY BELIEVES IS A QUALIFIED INSTITUTIONAL BUYER WITHIN THE

MEANING OF RULE 144A PURCHASING FOR ITS OWN ACCOUNT OR THE ACCOUNT OF A "QUALIFIED INSTITUTIONAL BUYER," (3) OUTSIDE THE UNITED STATES IN ACCORDANCE WITH RULE 903 OR RULE 904 OF REGULATION S UNDER THE SECURITIES ACT, (4) PURSUANT TO AN EXEMPTION FROM REGISTRATION PROVIDED BY RULE 144 UNDER THE SECURITIES ACT (IF AVAILABLE) OR (5) PURSUANT TO AN EFFECTIVE REGISTRATION STATEMENT UNDER THE SECURITIES ACT, IN EACH CASE IN ACCORDANCE WITH ANY APPLICABLE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES AND SUBJECT, IN THE CASE OF A TRANSFER PURSUANT TO CLAUSE (4), TO THE ISSUER'S AND THE TRUSTEE'S RIGHT TO REQUIRE THE DELIVERY OF A CERTIFICATE OR AN OPINION OF COUNSEL SATISFACTORY TO EACH OF THEM.

THIS LEGEND SHALL BE DEEMED REMOVED WITHOUT FURTHER ACTION OF THE ISSUER, THE TRUSTEE OR ANY HOLDER AT SUCH TIME AS THE ISSUER INSTRUCTS THE TRUSTEE IN WRITING TO REMOVE SUCH LEGEND IN ACCORDANCE WITH THE INDENTURE.

- (d) The purchaser understands that such Notes will be represented by a Restricted Global Note (as defined below). Before any interest in a Restricted Global Note may be offered, sold, pledged or otherwise transferred to a person who takes delivery in the form of an interest in a Regulation S Global Note (as defined below), the transferor will be required to provide the Trustee with a written certification (in the form provided in the Indenture) as to compliance with the transfer restrictions referred to in clause (b)(2) or (b)(3) above.

The Notes offered and sold in reliance on Rule 144A will constitute "restricted securities" within the meaning of Rule 144(a)(3) and any sale pursuant to Rule 144 will be subject to the requirements of that rule, including the holding period requirements.

#### **NOTICE TO INVESTORS IN THE UNITED KINGDOM**

This document is for distribution only to persons who (i) are outside the United Kingdom; or (ii) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Order"); or (iii) are persons falling within Article 49(2)(a) to (d) (high net worth companies, unincorporated associations etc.) of the Order; or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "relevant persons"). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons. Any person who is not a relevant person should not act or rely on this document or any of its contents.

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#### **CURRENCY OF PRESENTATION**

References herein to "U.S. dollars," "U.S. \$," "dollars" or "\$" are to the lawful currency of the United States, references herein to "pesos" or "Ps." are to the lawful currency of Mexico, and references to "euros" or "€" are to the currency introduced at the start of the third stage of the European Economic and Monetary Union pursuant to the treaty establishing the European Community, as amended by the Treaty on European Union. The term "billion" as used in this Offering Circular means one thousand million.

This Offering Circular contains translations of certain peso amounts into U.S. dollars at specified rates solely for the convenience of the reader. These translations should not be construed as representations that the peso amounts actually represent the actual U.S. dollar amounts or could be converted into U.S.

dollars at the rate indicated. Unless otherwise indicated, the U.S. dollar amounts have been translated from pesos at an exchange rate of Ps. 18.1979 = U.S. \$1.00, which is the exchange rate that the *Secretaría de Hacienda y Crédito Público* (the Ministry of Finance and Public Credit) instructed the Issuer to use on September 30, 2017. On April 6, 2018, the noon buying rate for cable transfers in New York reported by the Board of Governors of the Federal Reserve System was Ps. 18.3290 = U.S. \$1.00.

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## **PRESENTATION OF FINANCIAL INFORMATION**

The audited consolidated financial statements of PEMEX as of December 31, 2016 and 2015 and for the years ended December 31, 2016, 2015 and 2014 are included in Item 18 of the Form 20-F incorporated by reference in this Offering Circular (the “2016 Financial Statements”). The 2016 Financial Statements were prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, which are referred to in this Offering Circular as IFRS.

Also incorporated by reference in this Offering Circular are the unaudited condensed consolidated interim financial statements of PEMEX as of September 30, 2017 and for the three-month and nine-month periods ended September 30, 2017 and 2016 included in the Interim Results Form 6-K (the “September 2017 Interim Financial Statements”), which were prepared in accordance with International Accounting Standard (IAS) 34 “Interim Financial Reporting” of IFRS.

## FORWARD-LOOKING STATEMENTS

This Offering Circular contains words, such as “believe,” “expect,” “anticipate” and similar expressions that identify forward-looking statements, which reflect PEMEX’s views about future events and financial performance. PEMEX has made forward-looking statements that address, among other things, its:

- exploration and production activities, including drilling;
- activities relating to import, export, refining, petrochemicals and transportation, storage and distribution of petroleum, natural gas and oil products;
- activities relating to PEMEX’s lines of business, including the generation of electricity;
- projected and targeted capital expenditures and other costs, commitments and revenues;
- trends in international crude oil and natural gas prices;
- liquidity and sources of funding, including PEMEX’s ability to continue operating as a going concern;
- strategic alliances with other companies; and
- the monetization of certain of PEMEX’s assets.

Actual results could differ materially from those projected in such forward-looking statements as a result of various factors that may be beyond PEMEX’s control. These factors include, but are not limited to:

- changes in international crude oil and natural gas prices;
- effects on PEMEX from competition, including on its ability to hire and retain skilled personnel;
- limitations on PEMEX’s access to sources of financing on competitive terms;
- PEMEX’s ability to find, acquire or gain access to additional reserves and to develop, either on its own or with its strategic partners, the reserves that it obtains successfully;
- uncertainties inherent in making estimates of oil and gas reserves, including recently discovered oil and gas reserves;
- technical difficulties;
- significant developments in the global economy;
- significant economic or political developments in Mexico, including fluctuations in the peso-U.S. dollar exchange rate or in the rate of inflation;
- developments affecting the energy sector; and
- changes in PEMEX’s legal regime or regulatory environment, including tax and environmental regulations.

Accordingly, undue reliance should not be placed on these forward-looking statements. In any event, these statements speak only as of their dates, and PEMEX undertakes no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

For a discussion of important factors that could cause actual results to differ materially from those contained in any forward-looking statement, see “Item 3—Key Information—Risk Factors” in the Form 20-F and “Risk Factors” below.



## SUMMARY OF THE OFFERING

*The following summary highlights selected information from this Offering Circular and may not contain all of the information that is important to you. You should read this Offering Circular and the documents incorporated by reference in their entirety.*

- Issuer:** Petróleos Mexicanos (the “Issuer”), a productive state-owned company of the Mexican Government.
- Guarantors:** Pemex Exploración y Producción (Pemex Exploration and Production), Pemex Transformación Industrial (Pemex Industrial Transformation), Pemex Perforación y Servicios (Pemex Drilling and Services), Pemex Logística (Pemex Logistics) and Pemex Cogeneración y Servicios (Pemex Cogeneration and Services), each a productive state-owned company of the Mexican Government (each, a “Guarantor” and, collectively, the “Guarantors”).
- Security:** Medium-Term Notes, Series C, Due 1 Year or More from Date of Issue (the “Notes”).
- Guaranties:** The unconditional obligations of the Guarantors to be jointly and severally liable for payment of principal, premium (if any) and interest on the Notes (the “Guaranties”).
- Form of Notes:** Notes may be issued in registered form without interest coupons (“Registered Notes”) or, subject to certain limitations, in bearer form with or without interest coupons (“Bearer Notes”). See “Limitations on Issuance of Bearer Notes.”
- Clearing and Settlement of Notes:** Unless otherwise specified in the applicable Final Terms, Registered Notes of the same tranche and of like tenor sold outside the United States in reliance on Regulation S will be represented by one or more Registered Notes in global form (each, a “Regulation S Global Note”) which will be deposited with, or on behalf of, The Depository Trust Company (“DTC”) or with a common depository, in each case for the account of Euroclear Bank S.A./N.V., as operator of the Euroclear Clearance System plc (“Euroclear”) and Clearstream Banking, *société anonyme* (“Clearstream, Luxembourg”). Unless otherwise specified in the applicable Final Terms, Registered Notes initially sold within the United States and eligible for resale in reliance on Rule 144A will be represented by one or more Registered Notes in global form (each, a “Restricted Global Note” and, together with any Regulation S Global Notes, the “Global Notes”), which will be deposited with, or on behalf of, DTC. Bearer Notes may only be sold outside the United States in reliance on Regulation S. Unless otherwise specified in the applicable Final Terms, Bearer Notes will initially be represented by a temporary Bearer Note in global form, without interest coupons, which will be deposited with a common depository for Euroclear and Clearstream, Luxembourg. Such temporary Bearer Note in global form will be exchangeable for a permanent Bearer Note in global form or definitive Bearer Notes, as specified in the applicable Final Terms, on or after the 40th day after the completion of the distribution of Notes constituting an identifiable tranche (the “Exchange Date”) and after the requisite certifications as to non-U.S. beneficial ownership have been provided as described herein. See “Description of Notes—Form and Denomination.”

Except as described herein or as specified in the applicable Final Terms, Notes in definitive certificated form will not be issued in exchange for a Global Note or Bearer Notes in global form or interests therein. Registered Notes may not be exchanged for Bearer Notes and, unless otherwise specified in the applicable Final Terms, Bearer Notes may not be exchanged for Registered Notes. The Global Notes will be deposited with a common Depository for the account of Euroclear and Clearstream, Luxembourg. Investors may hold book-entry interests in the Global Notes through organizations that participate, directly or indirectly, in Euroclear and/or Clearstream, Luxembourg. The distribution of the Global Notes will be carried through Euroclear and Clearstream, Luxembourg. With respect to Global Notes deposited with a common depository for Euroclear and Clearstream, Luxembourg, any secondary market trading of book-entry interests in the Global Notes will take place through participants in Euroclear and Clearstream, Luxembourg and will settle in same-day funds. Owners of book-entry interests in the Global Notes will receive payments relating to their Global Notes in euros. Euroclear and Clearstream, Luxembourg have established electronic securities and payment transfer, processing, depository and custodial links among themselves and others, either directly or through custodians and depositories. These links allow securities to be issued, held and transferred among the clearing systems without the physical transfer of certificates. Special procedures to facilitate clearance and settlement have been established among these clearing systems to trade securities across borders in the secondary market. See “Description of Notes—Global Notes” and “Clearing and Settlement.”

**Denominations of Notes:**

Unless otherwise specified in the applicable Final Terms, Registered Notes will be issued in denominations of U.S. \$10,000 and integral multiples of U.S. \$1,000 in excess thereof and Bearer Notes will be issued in denominations of U.S. \$10,000 and U.S. \$100,000 (or, in each case, the approximate equivalent thereof in a Specified Currency (as defined below), other than U.S. dollars).

**Amount of Notes**

**Outstanding at Any Time:**

Not to exceed U.S. \$102,000,000,000 (or its equivalent in other Specified Currencies) in aggregate initial offering price, subject to increase by the Issuer.

**Currency of Denomination and Payment:**

U.S. dollars or one or more foreign currencies or currency units (each, a “Specified Currency”).

**Maturities:**

Maturities of 1 year or more from date of issue, as indicated in each Note and the applicable Final Terms.

**Interest Rate:**

Notes may bear interest at a fixed rate (“Fixed Rate Notes”) or at a floating rate (“Floating Rate Notes”) determined by reference to one or more base rates, which may be adjusted by a Spread and/or a Spread Multiplier (each as defined below), in each case as indicated in the Note and the applicable Final Terms.

<b>Interest Payments:</b>	Interest on the Notes will be payable on the dates specified therein and in the applicable Final Terms.
<b>Interest Rate Computation:</b>	Unless otherwise specified in the applicable Final Terms, interest on Fixed Rate Notes will be calculated on the basis of a 360-day year of twelve 30-day months (except as specified below with respect to Fixed Rate Notes denominated in currencies other than U.S. dollars), and interest on Floating Rate Notes will be calculated on the basis of a daily interest factor computed by dividing the interest rate applicable to such day by 360 (or, in the case of Treasury Rate Notes (as defined below), by the actual number of days in the year).
<b>Redemption:</b>	Except as described in "Tax Redemption" below, no Note will be subject to redemption prior to its maturity at the option of the Issuer unless so indicated in such Note and the applicable Final Terms.
<b>Tax Redemption:</b>	If, as a result of certain changes in Mexican law, the Issuer or any Guarantor becomes obligated to pay Additional Amounts (as defined below) in excess of the Additional Amounts that any of them would be obligated to pay if payments on any Notes or Guaranties were subject to withholding tax in Mexico at a rate of 10%, then, at the Issuer's option, such Notes may be redeemed at any time in whole, but not in part, at a price equal to 100% of the outstanding principal amount thereof, except as specified in the applicable Final Terms, plus accrued interest and any Additional Amounts due thereon to the date of such redemption. See "Description of Notes—Redemption—Tax Redemption."
<b>Early Repayment:</b>	No Note will be subject to repayment at the option of the holder prior to its maturity unless so indicated in such Note and the applicable Final Terms.
<b>Indexed Notes:</b>	The principal amount payable at or prior to maturity, the amount of interest payable and any premium payable with respect to each Note may be determined by the difference in the price of crude oil on certain dates, or by some other index or indices, if and as indicated in such Note and the applicable Final Terms.
<b>Offering Price:</b>	At par, unless otherwise indicated in the applicable Final Terms.
<b>Trustee:</b>	Deutsche Bank Trust Company Americas.
<b>Status of the Notes:</b>	The Notes will constitute direct, unsecured and unsubordinated Public External Indebtedness (as defined under "Description of Notes—Negative Pledge") of the Issuer and will at all times rank equally with each other and with all other present and future unsecured and unsubordinated Public External Indebtedness of the Issuer. See "Description of Notes—Ranking of Notes and Guaranties."
<b>Status of the Guaranties:</b>	The Guaranties will constitute direct, unsecured and unsubordinated Public External Indebtedness of each Guarantor and will rank equally with each other and with all other present and future unsecured and unsubordinated Public External Indebtedness of each Guarantor. As of September 30, 2017, the Guarantors had certain outstanding financial leases which will, with respect to the assets subject to such financial leases, rank prior to the Guaranties.

**Collective Action Clauses:**

The Notes will contain provisions regarding acceleration and future modifications to their terms that differ from those applicable to certain of the Issuer's other outstanding Public External Indebtedness issued prior to October 2004. Under these provisions, in certain circumstances, the Issuer may amend the payment and certain other provisions of an issue of Notes with the consent of the holders of 75% of the aggregate principal amount of such Notes.

**Governing Law:**

State of New York.

**Agents:**

Citigroup Global Markets Inc.  
Credit Agricole Securities (USA) Inc.  
Credit Suisse Securities (USA) LLC  
HSBC Securities (USA) Inc.  
Santander Investment Securities Inc.

**Final Terms:**

The Issuer will prepare the Final Terms for each issuance of Notes setting forth, among other things, certain information about the terms of such Notes and the offering and sale thereof. Such information may differ from that set forth herein and in all cases will supplement and, to the extent inconsistent herewith, supersede the information herein.

## RISK FACTORS

*The following factors as well as the other information in this Offering Circular should be carefully considered.*

### **Risk Factors Related to Pemex's Operations**

***Crude oil and natural gas prices are volatile and low crude oil and natural gas prices adversely affect PEMEX's income and cash flows and the amount of hydrocarbon reserves that PEMEX has the right to extract and sell.***

International crude oil and natural gas prices are subject to global supply and demand and fluctuate due to many factors beyond PEMEX's control. These factors include competition within the oil and natural gas industry, the prices and availability of alternative sources of energy, international economic trends, exchange rate fluctuations, expectations of inflation, domestic and foreign laws and government regulations, political and other events in major oil and natural gas producing and consuming nations and actions taken by oil exporting countries, trading activity in oil and natural gas and transactions in derivative financial instruments related to oil and gas.

When international crude oil, petroleum product and/or natural gas prices are low, PEMEX generally earns less revenue and, therefore, generates lower cash flows and earns less income before taxes and duties because PEMEX's costs remain roughly constant. Conversely, when crude oil, petroleum product and natural gas prices are high, PEMEX earns more revenue and its income before taxes and duties increases. Crude oil export prices, which had generally traded above U.S. \$75.00 per barrel since October 2009 and traded above U.S. \$100.00 per barrel as of July 30, 2014, began to fall in August 2014. After a gradual decline that resulted in per barrel prices falling to U.S. \$91.16 at September 30, 2014, this decline sharply accelerated in October 2014 and prices fell to U.S. \$53.27 per barrel at the end of 2014. The weighted average Mexican crude oil export price fell further in subsequent years, down to U.S. \$26.54 per barrel by the end of December 2015 and to U.S. \$18.90 per barrel on January 20, 2016, the lowest in twelve years, before rebounding to U.S. \$46.53 per barrel on December 28, 2016. In 2017, crude oil export prices began to stabilize and during 2017, the weighted average Mexican crude oil export price was approximately U.S. \$46.73 per barrel, rising to U.S. \$56.19 per barrel on December 29, 2017. During the first three months of 2018, the weighted average Mexican crude oil price was U.S. \$56.82 per barrel, an increase of U.S. \$10.94 per barrel as compared to the 2017 weighted average Mexican crude oil export price. As of April 10, 2018, the weighted average Mexican crude oil export price was U.S. \$57.20 per barrel. While prices have begun to stabilize or even trend upwards, they still remain significantly lower than 2014 levels, and any future decline in international crude oil and natural gas prices will have a similar negative impact on PEMEX's results of operations and financial condition. These fluctuations may also affect estimates of the amount of Mexico's hydrocarbon reserves that PEMEX has the right to extract and sell, which could affect PEMEX's future production levels. See "—Risk Factors Related to the Relationship with the Mexican Government—Information on Mexico's hydrocarbon reserves in the Form 20-F is based on estimates, which are uncertain and subject to revisions" below and "Item 11—Quantitative and Qualitative Disclosures About Market Risk—Changes in Exposure to Main Risks—Market Risk—Hydrocarbon Price Risk" in the Form 20-F.

***PEMEX has a substantial amount of indebtedness and other liabilities and is exposed to liquidity constraints, which could make it difficult for PEMEX to obtain financing on favorable terms and could adversely affect its financial condition, results of operations and ability to repay its debt and, ultimately, its ability to operate as a going concern.***

PEMEX has a substantial amount of debt, which it has incurred primarily to finance the capital expenditures needed to carry out its capital investment projects. Due to its heavy tax burden, PEMEX's cash flow from operations in recent years has not been sufficient to fund its capital expenditures and other expenses and, accordingly, its debt has significantly increased and its working capital has decreased. The sharp decline in oil prices that began in late 2014 has had a negative impact on PEMEX's ability to generate positive cash flows, which, together with the continued heavy tax burden and increased

competition from the private sector, has further exacerbated PEMEX's ability to fund its capital expenditures and other expenses from cash flow from operations. Therefore, in order to develop its hydrocarbon reserves and amortize scheduled debt maturities, PEMEX will need to raise financing from a broad range of funding sources, in addition to implementing the efficiency and cost-cutting initiatives described in the Interim Results Form 6-K and in the Form 20-F.

As of September 30, 2017, its total indebtedness, including accrued interest, was approximately Ps. 1,928.4 billion (U.S. \$106.0 billion), in nominal terms, which represents a 2.8% decrease in peso terms compared to its total indebtedness, including accrued interest, of approximately Ps. 1,983.2 billion (U.S. \$96.0 billion) as of December 31, 2016. Approximately 25.3% of its existing debt as of September 30, 2017, or Ps. 487.0 billion (U.S. \$25.9 billion), is scheduled to mature in the next three years. PEMEX's working capital increased from negative working capital of Ps. 70.8 billion (U.S. \$3.9 billion) as of December 31, 2016, to a positive working capital of Ps. 5.2 billion (U.S. \$285.3 million) as of September 30, 2017. PEMEX's level of debt may increase further in the short or medium term, as a result of new financing activities or depreciation of the peso as compared to the U.S. dollar, and may have an adverse effect on its financial condition, results of operations and liquidity position. To service its debt, PEMEX has relied and may continue to rely on a combination of cash flows provided by its operations, drawdowns under its available credit facilities and the incurrence of additional indebtedness (including the refinancing its existing indebtedness). In addition, PEMEX is taking actions to improve its financial position, particularly through its business plan and the Budget Adjustment Plan. See "Item 5—Operating and Financial Review and Prospects—Liquidity and Capital Resources—Overview—Changes to Our Business Plan" in the Form 20-F.

Certain rating agencies have expressed concerns regarding: (1) PEMEX's heavy tax burden, (2) the total amount of PEMEX's debt; (3) the significant increase in its indebtedness over the last several years; (4) PEMEX's negative free cash flow during 2016, primarily resulting from its significant capital investment projects and the low price of oil; (5) the natural decline of certain of its oil fields and lower quality of crude oil; (6) PEMEX's substantial unfunded reserve for retirement pensions and seniority premiums, which was equal to U.S. \$59.1 billion as of December 31, 2016; and (7) the resilience of PEMEX's operating expenses notwithstanding the sharp decline in oil prices that began in late 2014. On March 31, 2016, Moody's Investors Service announced the revision of PEMEX's global foreign currency and local currency credit ratings from "Baa1" to "Baa3" and changed the outlook for its credit ratings to negative. On August 3, 2017, Fitch Ratings affirmed PEMEX's credit rating of "BBB+" in both global local and global foreign currency and modified its outlook from negative to stable. On December 18, 2017, Standard & Poor's affirmed the outlook for PEMEX's credit ratings as stable and affirmed PEMEX's global foreign currency credit rating as "BBB+", but lowered PEMEX's global local currency credit rating from "A" to "A-", citing revisions to its methodology for calculating sovereign ratings.

Any lowering of PEMEX's credit ratings may have adverse consequences on its ability to access the financial markets and/or its cost of financing. If PEMEX were unable to obtain financing on favorable terms, this could hamper its ability to obtain further financing, invest in projects financed through debt and meet its principal and interest payment obligations with its creditors. As a result, PEMEX may be exposed to liquidity constraints and may not be able to service its debt or make the capital expenditures required to maintain its current production levels and to maintain, and increase, the proved hydrocarbon reserves assigned to it by the Mexican Government, which may adversely affect its financial condition and results of operations.

If such constraints occur at a time when PEMEX's cash flow from operations is less than the resources necessary to meet its debt service obligations, in order to provide additional liquidity to its operations, PEMEX could be forced to further reduce its planned capital expenditures, implement further austerity measures and/or sell additional non-strategic assets in order to raise funds. A reduction in PEMEX's capital expenditure program could adversely affect its financial condition and results of operations. Additionally, such measures may not be sufficient to permit PEMEX to meet its obligations.

PEMEX's consolidated financial statements have been prepared under the assumption that it will continue as a going concern. However, PEMEX's independent auditors have stated in their most recent

report in the Form 20-F that there is important uncertainty and significant doubt concerning its ability to continue operating as a result of recurring net losses, negative working capital, negative equity and negative cash flows from operating activities for the year ended December 31, 2016. PEMEX's consolidated financial statements do not include any adjustments that might result from the outcome of that uncertainty. If the actions PEMEX is taking to improve its financial condition, which are described in detail under "Item 5—Operating and Financial Review and Prospects—Liquidity and Capital Resources—Overview—Changes to Our Business Plan" in the Form 20-F, are not successful, PEMEX may not be able to continue operating as a going concern.

***PEMEX is an integrated oil and gas company and is exposed to production, equipment and transportation risks, blockades to its facilities, criminal acts and deliberate acts of terror, as well as cyber-attacks or a failure in PEMEX's information technology system that could adversely affect its business, results of operations and financial condition.***

PEMEX is subject to several risks that are common among oil and gas companies. These risks include production risks (fluctuations in production due to operational hazards, natural disasters or weather, accidents, etc.), equipment risks (relating to the adequacy and condition of PEMEX's facilities and equipment) and transportation risks (relating to the condition and vulnerability of pipelines and other modes of transportation). More specifically, PEMEX's business is subject to the risks of explosions in pipelines, refineries, plants, drilling wells and other facilities, oil spills, hurricanes in the Gulf of Mexico and other natural or geological disasters and accidents, fires and mechanical failures. Criminal attempts to divert PEMEX's crude oil, natural gas or refined products from its pipeline network and facilities for illegal sale have resulted in explosions, property and environmental damage, injuries and loss of life.

PEMEX's facilities are also subject to the risk of sabotage, terrorism and blockades. For example, in early 2017, PEMEX experienced widespread demonstrations, including blockades, as a result of the Mexican Government's increase in fuel prices during 2017, which prevented PEMEX from accessing certain of its supply terminals and caused gasoline shortages at several retail service stations in Mexico. The occurrence of these incidents related to the production, processing and transportation of oil and gas products could result in personal injuries, loss of life, environmental damage from the subsequent containment, clean-up and repair expenses, equipment damage and damage to PEMEX's facilities, which, in turn, could adversely affect PEMEX's business, results of operations and financial condition.

PEMEX's operations depend on its information technology systems. Cyber-threats and cyber-attacks are becoming increasingly sophisticated, coordinated and costly, and could be targeted at PEMEX's operations. Although PEMEX has established an information security program and has not yet suffered a cyber-attack, if the integrity of its information technology were to be compromised due to a cyber-attack, or due to the negligence or misconduct of its employees, PEMEX's business operations could be disrupted or even paralyzed and its proprietary information could be lost or stolen. As a result of these risks, PEMEX could face, among other things, regulatory action, legal liability, damage to its reputation, an increase in costs, a shutdown of operations or loss of its investments in areas affected by such cyber-attacks, which, in turn, could have a material adverse effect on its reputation, results of operations and financial condition.

PEMEX purchases comprehensive insurance policies covering most of these risks; however, these policies may not cover all liabilities, and insurance may not be available for some of the consequential risks. There can be no assurance that significant incidents will not occur in the future, that insurance will adequately cover the entire scope or extent of PEMEX's losses or that PEMEX will not be held responsible for such incidents. The occurrence of a significant incident or unforeseen liability for which PEMEX is not fully insured or for which insurance recovery is significantly delayed could have a material adverse effect on its results of operations and financial condition. See "Item 4—Information on the Company—Business Overview—PEMEX Corporate Matters—Insurance" in the Form 20-F.

***Developments in the oil and gas industry and other factors may result in substantial write-downs of the carrying amount of certain of PEMEX's assets, which could adversely affect its operating results and financial condition.***

PEMEX evaluates on an annual basis, or more frequently where the circumstances require, the carrying amount of its assets for possible impairment. PEMEX's impairment tests are performed by a comparison of the carrying amount of an individual asset or a cash-generating unit with its recoverable amount. Whenever the recoverable amount of an individual asset or cash-generating unit is less than its carrying amount, an impairment loss is recognized to reduce the carrying amount to the recoverable amount.

Changes in the economic, regulatory, business or political environment in Mexico or other markets where PEMEX operates, such as the liberalization of fuel prices pursuant to energy reform and the significant decline in international crude oil and gas prices in recent years, among other factors, may result in the recognition of impairment charges in certain of its assets. Due to the decline in oil prices, PEMEX has performed impairment tests of its non-financial assets (other than inventories and deferred taxes) at the end of each quarter. As of December 31, 2015, PEMEX recognized an impairment charge of Ps. 477,945 million. As of December 31, 2016, PEMEX recognized a net reversal of impairment in the amount of Ps. 331,314 million. See Note 12(d) to PEMEX's consolidated financial statements for further information about the impairment of certain of its assets. As of September 30, 2017, PEMEX recognized an impairment charge of Ps. 36,481 million. See Note 12(d) to the September 2017 Interim Financial Statements. Future developments in the economic environment, in the oil and gas industry and other factors could result in further substantial impairment charges, adversely affecting PEMEX's operating results and financial condition.

***Increased competition in the energy sector due to the current legal framework in Mexico could adversely affect PEMEX's business and financial performance.***

The *Constitución Política de los Estados Unidos Mexicanos* (Political Constitution of the United Mexican States or the "Mexican Constitution") and the *Ley de Hidrocarburos* (Hydrocarbons Law) allows other oil and gas companies, in addition to PEMEX, to carry out certain activities related to the energy sector in Mexico, including exploration and production activities, and the import and sale of gasoline. As a result, PEMEX faces competition for the right to explore and develop new oil and gas reserves in Mexico. PEMEX will also likely face competition in connection with certain refining, transportation and processing activities. In addition, increased competition could make it difficult for PEMEX to hire and retain skilled personnel. For more information, see "Item 4—Information on the Company—History and Development—Energy Reform" in the Form 20-F. While PEMEX has not yet experienced significant adverse effects from increased competition, it expects competition to increase further and there can be no assurances that it will not experience such adverse effects in the future. If PEMEX is unable to compete successfully with other oil and gas companies in the energy sector in Mexico, its results of operations and financial condition may be adversely affected.

***PEMEX is increasingly participating in strategic alliances, joint ventures and other joint arrangements. These arrangements may not perform as expected, which could harm its reputation and have an adverse effect on its business, results of operations and financial condition.***

In response to the energy reform, PEMEX has entered into and may in the future enter into strategic alliances, joint ventures and other joint arrangements. These arrangements are intended to reduce risks in exploration and production, refining, transportation and processing activities. PEMEX's partners in such arrangements may, as a result of financial or other difficulties, be unable or unwilling to fulfill their financial or other obligations under the agreements, threatening the viability of the relevant project. In addition, PEMEX's partners may have inconsistent or opposing economic or business interests and take action contrary to PEMEX's policies or objectives, which could be to its overall detriment. If PEMEX's strategic alliances, joint ventures and other joint arrangements do not perform as expected, PEMEX's



reputation may be harmed and its business, financial condition and results of operations could be adversely affected.

***PEMEX is subject to Mexican and international anti-corruption, anti-bribery and anti-money laundering laws. PEMEX's failure to comply with these laws could result in penalties, which could harm its reputation and have an adverse effect on its business, results of operations and financial condition.***

PEMEX is subject to Mexican and international anti-corruption, anti-bribery and anti-money laundering laws. See "Item 4—Information on the Company—General Regulatory Framework" in the Form 20-F. Although PEMEX maintains policies and processes intended to comply with these laws, including the review of its internal control over financial reporting, it is subject to the risk that its employees, contractors or any person doing business with PEMEX may engage in fraudulent activity, corruption or bribery, circumvent or override PEMEX's internal controls and procedures or misappropriate or manipulate its assets for their personal or business advantage to PEMEX's detriment. PEMEX has in place a number of systems for identifying, monitoring and mitigating these risks, but its systems may not be effective, and PEMEX cannot ensure that these compliance policies and processes will prevent intentional, reckless or negligent acts committed by its officers or employees. Any failure – real or perceived – by PEMEX, its officers or its employees to comply with applicable governance or regulatory obligations could harm PEMEX's reputation, limit its ability to obtain financing and otherwise have a material adverse effect on its business, financial condition and results of operations.

If PEMEX fails to comply with any applicable anti-corruption, anti-bribery or anti-money laundering laws, PEMEX and its officers and employees may be subject to criminal, administrative or civil penalties and other measures, which could have material adverse effects on its reputation, business, financial condition and results of operations. Any investigation of potential violations of anti-corruption, anti-bribery or anti-money laundering laws by governmental authorities in Mexico or other jurisdictions could result in an inability to prepare PEMEX's consolidated financial statements in a timely manner. This could adversely impact PEMEX's reputation, ability to access financial markets and ability to obtain contracts, assignments, permits and other government authorizations necessary to participate in its industry, which, in turn, could have adverse effects on its business, results of operations and financial condition.

***PEMEX's compliance with environmental regulations in Mexico could result in material adverse effects on its results of operations.***

A wide range of general and industry-specific Mexican federal and state environmental laws and regulations apply to PEMEX's operations; these laws and regulations are often difficult and costly to comply with and carry substantial penalties for non-compliance. This regulatory burden increases PEMEX's costs because it requires PEMEX to make significant capital expenditures and limits its ability to extract hydrocarbons, resulting in lower revenues. For an estimate of PEMEX's accrued environmental liabilities, see "Item 4—Information on the Company—Environmental Regulation—Environmental Liabilities" in the Form 20-F. Growing international concern over greenhouse gas emissions and climate change could result in new laws and regulations that could adversely affect PEMEX's results of operations and financial condition. International agreements, including the Paris Agreement approved by the Mexican Government, contemplate coordinated efforts to combat climate change. PEMEX may become subject to market changes, including carbon taxes, efficiency standards, cap-and-trade and emission allowances and credits. These measures could increase PEMEX's operating and maintenance costs, increase the price of its hydrocarbon products and possibly shift consumer demand to lower-carbon sources. See "Item 4—Environmental Regulation—Climate Change" in the Form 20-F for more information on the Mexican Government's current legal and regulatory framework for combatting climate change.

#### **Risk Factors Related to Mexico**

***Economic conditions and government policies in Mexico and elsewhere may have a material impact on PEMEX's operations.***

A deterioration in Mexico's economic condition, social instability, political unrest or other adverse social developments in Mexico could adversely affect PEMEX's business and financial condition. Those events could also lead to increased volatility in the foreign exchange and financial markets, thereby affecting PEMEX's ability to obtain new financing and service its debt. Additionally, the Mexican Government announced budget cuts in November 2015, February 2016 and September 2016 in response to declines in international crude oil prices, and it may cut spending in the future. See "—Risk Factors Related to the Relationship with the Mexican Government—The Mexican Government controls PEMEX and it could limit its ability to satisfy its external debt obligations or could reorganize or transfer PEMEX or its assets" below. Any new budget cuts could adversely affect the Mexican economy and, consequently, PEMEX's business, financial condition, operating results and prospects.

In the past, Mexico has experienced several periods of slow or negative economic growth, high inflation, high interest rates, currency devaluation and other economic problems. These problems may worsen or reemerge, as applicable, in the future and could adversely affect PEMEX's business and ability to service its debt. A worsening of international financial or economic conditions, such as a slowdown in growth or recessionary conditions in Mexico's trading partners, including the United States, or the emergence of a new financial crisis, could have adverse effects on the Mexican economy, PEMEX's financial condition and its ability to service its debt.

***Changes in Mexico's exchange control laws may hamper PEMEX's ability to service its foreign currency debt.***

The Mexican Government does not currently restrict the ability of Mexican companies or individuals to convert pesos into other currencies. However, PEMEX cannot provide assurances that the Mexican Government will maintain its current policies with regard to the peso. In the future, the Mexican Government could impose a restrictive exchange control policy, as it has done in the past. Mexican Government policies preventing PEMEX from exchanging pesos into U.S. dollars could hamper its ability to service its foreign currency obligations, including its debt, the majority of which is denominated in currencies other than pesos.

***Mexico has experienced a period of increasing criminal activity, which could affect PEMEX's operations.***

In recent years, Mexico has experienced a period of increasing criminal activity, primarily due to the activities of drug cartels and related criminal organizations. In addition, the development of the illicit market in fuels in Mexico has led to increases in theft and illegal trade in the fuels that PEMEX produces. In response, the Mexican Government has implemented various security measures and has strengthened its military and police forces, and PEMEX has also established various strategic measures aimed at decreasing incidents of theft and other criminal activity directed at PEMEX's facilities and products. See "Item 8—Financial Information—Legal Proceedings—Actions Against the Illicit Market in Fuels" in the Form 20-F. Despite these efforts, criminal activity continues to exist in Mexico, some of which may target PEMEX's facilities and products. These activities, their possible escalation and the violence associated with them, in an extreme case, may have a negative impact on PEMEX's financial condition and results of operations.

***Economic and political developments in Mexico and the United States may adversely affect Mexican economic policy and, in turn, PEMEX's operations.***

Political events in Mexico may significantly affect Mexican economic policy and, consequently, PEMEX's operations. Enrique Peña Nieto, a member of the *Partido Revolucionario Institucional* (Institutional Revolutionary Party or PRI), was elected President of Mexico and took office on December 1, 2012. As of the date of this Offering Circular, no political party holds a simple majority in either house of the Mexican Congress.

Presidential and federal congressional elections in Mexico will be held in July 2018. The Mexican presidential election will result in a change in administration, as presidential reelection is not permitted in

Mexico. PEMEX cannot provide any assurances that political or economic developments in Mexico will not have an adverse effect on the Mexican economy and, in turn, PEMEX's business, results of operations and financial condition, including its ability to repay its debt.

Economic conditions in Mexico are highly correlated with economic conditions in the United States due physical proximity and the high degree of economic activity between the two countries generally, including the trade facilitated by the North American Free Trade Agreement ("NAFTA"). As a result, political developments in the United States, including changes in the administration and governmental policies, can have an impact on the exchange rate between the U.S. dollar and the Mexican peso, economic conditions in Mexico and the global capital markets. Since 2003, exports of petrochemical products from Mexico to the United States have enjoyed a zero-tariff rate under NAFTA and, subject to limited exceptions, exports of crude oil and petroleum products have also been free or exempt from tariffs. During 2016, PEMEX's export sales to the United States amounted to Ps. 138.2 billion, representing 12.8% of total sales and 35.0% of export sales for the year. For the first nine months of 2017, PEMEX's export sales of crude oil to the United States amounted to Ps. 140.5 billion, representing 14.0% of total sales and 40.3% of export sales.

In August 2017, Mexico, the United States and Canada commenced renegotiation of NAFTA. As of the date of this Offering Circular, the outcome or extent of the renegotiations, as well as the expected timing for the completion of negotiations, is uncertain. Any increase of import tariffs resulting from re-negotiated NAFTA terms could make it economically unsustainable for U.S. companies to import PEMEX's petrochemical, crude oil and petroleum products if they are unable to transfer those additional costs onto customers, which could increase PEMEX's expenses and decrease its revenues, even if domestic and international prices for its products remain constant. Higher tariffs on products that PEMEX exports to the United States could also require PEMEX to renegotiate its contracts or lose business, resulting in a material adverse impact on its business and results of operations.

Because the Mexican economy is heavily influenced by the U.S. economy, the re-negotiation, or even termination, of NAFTA and/or other U.S. government policies that may be adopted by the U.S. administration, including as they relate to tariffs, may adversely affect economic conditions in Mexico. These developments could in turn have an adverse effect on PEMEX's financial condition, results of operations and ability to repay its debt.

### **Risk Factors Related to the Relationship with the Mexican Government**

#### ***The Mexican Government controls PEMEX and it could limit its ability to satisfy its external debt obligations or could reorganize or transfer PEMEX or its assets.***

PEMEX is controlled by the Mexican Government and its annual budget may be adjusted by the Mexican Government in certain respects. Pursuant to the *Petróleos Mexicanos Law*, *Petróleos Mexicanos* was transformed from a decentralized public entity to a productive state-owned company on October 7, 2014. The *Petróleos Mexicanos Law* establishes a special regime governing, among other things, PEMEX's budget, debt levels, administrative liabilities, acquisitions, leases, services and public works. This special regime provides *Petróleos Mexicanos* with additional technical and managerial autonomy and, subject to certain restrictions, with additional autonomy with respect to PEMEX's budget. Notwithstanding this increased autonomy, the Mexican Government still controls PEMEX and has the power to adjust its financial balance goal, which represents PEMEX's targeted net cash flow for the fiscal year based on its projected revenues and expenses, and its annual wage and salary expenditures, subject to the approval of the *Cámara de Diputados* (Chamber of Deputies).

The adjustments to PEMEX's annual budget mentioned above may compromise its ability to develop the reserves assigned to it by the Mexican Government and to successfully compete with other oil and gas companies that enter the Mexican energy sector. See "Item 4—Information on the Company—History and Development—Capital Expenditures" in the Form 20-F and Note 2(b) in the Interim Results Form 6-K for more information about the 2017 budget and "—General Regulatory Framework" in the Form 20-F for more information about the Mexican Government's authority with respect to PEMEX's budget. In addition,

the Mexican Government's control over PEMEX could adversely affect its ability to make payments under any securities issued by Petróleos Mexicanos. Although Petróleos Mexicanos is wholly owned by the Mexican Government, PEMEX's financing obligations do not constitute obligations of and are not guaranteed by the Mexican Government.

The Mexican Government's agreements with international creditors may affect PEMEX's external debt obligations. In certain past debt restructurings of the Mexican Government, Petróleos Mexicanos' external indebtedness was treated on the same terms as the debt of the Mexican Government and other public-sector entities, and it may be treated on similar terms in any future debt restructuring. In addition, Mexico has entered into agreements with official bilateral creditors to reschedule public-sector external debt. Mexico has not requested restructuring of bonds or debt owed to multilateral agencies.

The Mexican Government has the power, if the Mexican Constitution and federal law were further amended, to further reorganize PEMEX's corporate structure, including a transfer of all or a portion of PEMEX's assets to an entity not controlled, directly or indirectly, by the Mexican Government. See "— Risk Factors Related to Mexico" above.

***PEMEX pays significant taxes and duties to the Mexican Government, and, if certain conditions are met, PEMEX may be required to pay a state dividend, which may limit PEMEX's capacity to expand its investment program or negatively impact its financial condition generally.***

PEMEX is required to make significant payments to the Mexican Government, including in the form of taxes and duties, which may limit PEMEX's ability to make capital investments. In 2016, approximately 32.0% of PEMEX's sales revenues was used for payments to the Mexican Government in the form of taxes and duties, which constituted a substantial portion of the Mexican Government's revenues. As of September 30, 2017, approximately 33.2% of PEMEX's sales revenues was used for payments to the Mexican Government in the form of taxes and duties.

The Secondary Legislation includes changes to the fiscal regime applicable to PEMEX, particularly with respect to the exploration and production activities that PEMEX carries out in Mexico. As of 2016, PEMEX has the obligation, subject to the conditions set forth in the Petróleos Mexicanos Law, to pay a state dividend to the Mexican Government. PEMEX was not required to pay a state dividend in 2016 and 2017 and is not required to do so in 2018. See "Item 8—Financial Information—Dividends" in the Form 20-F for more information. Although the changes to the fiscal regime applicable to PEMEX are designed in part to reduce the Mexican Government's reliance on payments made by PEMEX, PEMEX cannot provide assurances that it will not be required to continue to pay a large proportion of its sales revenue to the Mexican Government. See "Item 4—Information on the Company—Taxes, Duties and Other Payments to the Mexican Government—Fiscal Regime" in the Form 20-F. In addition, the Mexican Government may change the applicable rules in the future.

***The Mexican Government has historically imposed price controls in the domestic market on PEMEX's products.***

The Mexican Government has from time to time imposed price controls on the sales of natural gas, liquefied petroleum gas, gasoline, diesel, gas oil intended for domestic use, fuel oil and other products. As a result of these price controls, PEMEX has not been able to pass on all of the increases in the prices of its product purchases to its customers in the domestic market when the peso depreciates in relation to the U.S. dollar. A depreciation of the peso increases PEMEX's cost of imported oil and gas products, without a corresponding increase in PEMEX's revenues unless it is able to increase the price at which it sells products in Mexico. For more information, see "Item 4—Information on the Company—Business Overview—Industrial Transformation" in the Form 20-F and "Business Overview—Pemex Industrial Transformation" in the Interim Results Form 6-K.

As of the date of this Offering Circular, sales prices of gasoline and diesel have been fully liberalized and are determined by the free market. However, PEMEX does not control the Mexican Government's domestic policies and the Mexican Government could impose additional price controls on the domestic

market in the future. The imposition of such price controls would adversely affect PEMEX's results of operations. For more information, see "Item 4—Information on the Company—Business Overview—Refining—Pricing" and "Item 4—Information on the Company—Business Overview—Gas and Basic Petrochemicals—Pricing" in the Form 20-F.

***The Mexican nation, not PEMEX, owns the hydrocarbon reserves located in the subsoil in Mexico and its right to continue to extract these reserves is subject to the approval of the Ministry of Energy.***

The Mexican Constitution provides that the Mexican nation, not PEMEX, owns all petroleum and other hydrocarbon reserves located in the subsoil in Mexico.

Article 27 of the Mexican Constitution provides that the Mexican Government will carry out exploration and production activities through agreements with third parties and through assignments to and agreements with PEMEX. The Secondary Legislation allows PEMEX and other oil and gas companies to explore and extract the petroleum and other hydrocarbon reserves located in Mexico, subject to assignment of rights by the Ministry of Energy and entry into agreements pursuant to a competitive bidding process.

Access to crude oil and natural gas reserves is essential to an oil and gas company's sustained production and generation of income, and PEMEX's ability to generate income would be materially and adversely affected if the Mexican Government were to restrict or prevent PEMEX from exploring or extracting any of the crude oil and natural gas reserves that it has assigned to PEMEX or if it is unable to compete effectively with other oil and gas companies in future bidding rounds for additional exploration and production rights in Mexico. For more information, see "—PEMEX must make significant capital expenditures to maintain its current production levels, and to maintain, as well as increase, the proved hydrocarbon reserves assigned to it by the Mexican Government. Reductions in PEMEX's income, adjustments to its capital expenditures budget and its inability to obtain financing may limit its ability to make capital investments" below.

***Information on Mexico's hydrocarbon reserves in the Form 20-F is based on estimates, which are uncertain and subject to revisions.***

The information on oil, gas and other reserves set forth in the Form 20-F is based on estimates. Reserves valuation is a subjective process of estimating underground accumulations of crude oil and natural gas that cannot be measured in an exact manner; the accuracy of any reserves estimate depends on the quality and reliability of available data, engineering and geological interpretation and subjective judgment. Additionally, estimates may be revised based on subsequent results of drilling, testing and production. These estimates are also subject to certain adjustments based on changes in variables, including crude oil prices. Therefore, proved reserves estimates may differ materially from the ultimately recoverable quantities of crude oil and natural gas. Downward revisions in PEMEX's reserves estimates could lead to lower future production, which could have an adverse effect on PEMEX's results of operations and financial condition. See "—Risk Factors Related to the Operations of PEMEX—Crude oil and natural gas prices are volatile and low crude oil and natural gas prices adversely affect PEMEX's income and cash flows and the amount of hydrocarbon reserves that PEMEX has the right to extract and sell" above. PEMEX revises annually its estimates of hydrocarbon reserves that it is entitled to extract and sell, which may result in material revisions to these estimates. PEMEX's ability to maintain its long-term growth objectives for oil production depends on its ability to successfully develop its reserves, and failure to do so could prevent PEMEX from achieving its long-term goals for growth in production.

The *Comisión Nacional de Hidrocarburos (National Hydrocarbon Commission)* has the authority to review and approve PEMEX's estimated hydrocarbon reserves estimates and may require PEMEX to make adjustments to these reserves estimates. A request to adjust its reserves estimates could result in PEMEX's inability to prepare its consolidated financial statements in a timely manner. This could adversely impact its ability to access financial markets, obtain contracts, assignments, permits and other

government authorizations necessary to participate in the crude oil and natural gas industry, which, in turn, could have an adverse effects on its business, results of operations and financial condition.

***PEMEX must make significant capital expenditures to maintain its current production levels, and to maintain, as well as increase, the proved hydrocarbon reserves assigned to it by the Mexican Government. Reductions in PEMEX's income, adjustments to its capital expenditures budget and its inability to obtain financing may limit PEMEX's ability to make capital investments.***

Because PEMEX's ability to maintain, as well as increase, its oil production levels is highly dependent upon its ability to successfully develop existing hydrocarbon reserves and, in the long term, upon its ability to obtain the right to develop additional reserves, PEMEX continually invests capital to enhance its hydrocarbon recovery ratio and improve the reliability and productivity of its infrastructure. During 2016, PEMEX's total proved reserves had a net increase of 40 million barrels of oil equivalent after accounting for discoveries, extensions, revisions, and delimitations. This amount, however, was less than production in 2016. Accordingly, PEMEX's total proved reserves decreased by 11.1%, from 9,632 million barrels of crude oil equivalent as of December 31, 2015 to 8,562.8 million barrels of crude oil as of December 31, 2016. See "Item 4—Information on the Company—Business Overview—Exploration and Production—Reserves" in the Form 20-F for more information about the factors leading to this decline. PEMEX's crude oil production decreased by 1.0% from 2012 to 2013, by 3.7% from 2013 to 2014, by 6.7% from 2014 to 2015, by 5.0% from 2015 to 2016 and by 9.5% from 2016 to 2017, primarily as a result of the decline of the Cantarell, Tsimín-Xux, Antonio J. Bermúdez, Chuc and Crudo Ligeró Marino projects.

Pursuant to energy reform in Mexico, the Mexican Government outlined a process, commonly referred to as Round Zero, for the determination of PEMEX's initial allocation of rights to continue to carry out exploration and production activities in Mexico. On August 13, 2014, the Ministry of Energy granted PEMEX the right to continue to explore and develop areas that together contain 95.9% of Mexico's estimated proved reserves of crude oil and natural gas. The development of the reserves that were assigned to PEMEX pursuant to Round Zero and the following rounds, particularly the reserves in the deep waters of the Gulf of Mexico and in shale oil and gas fields in the Burgos basin, will demand significant capital investments and will pose significant operational challenges. PEMEX's right to develop the reserves assigned to it is conditioned on its ability to develop such reserves in accordance with its development plans, which were based on PEMEX's technical, financial and operational capabilities at the time. See "Item 4—History and Development—Energy Reform—Assignment of Exploration and Production Rights" in the Form 20-F and "Business Overview—Exploration and Production" in the Interim Results Form 6-K. PEMEX cannot provide assurances that it will have or will be able to obtain, in the time frame that it expects, sufficient resources or the technical capacity necessary to explore and extract the reserves that the Mexican Government assigned to it, or that it may grant to it in the future. PEMEX has reduced its capital expenditures in prior years in response to declining oil prices, and unless PEMEX is able to increase its capital expenditures, it may not be able to develop the reserves assigned to it in accordance with its development plans. PEMEX would lose the right to continue to extract these reserves if it fails to develop them in accordance with its development plans, which could adversely affect its operating results and financial condition. In addition, increased competition in the oil and gas sector in Mexico may increase the costs of obtaining additional acreage in bidding rounds for the rights to new reserves.

PEMEX's ability to make capital expenditures is limited by the substantial taxes and duties that it pays to the Mexican Government, the ability of the Mexican Government to adjust certain aspects of its annual budget, cyclical decreases in its revenues primarily related to lower oil prices and any constraints on its liquidity. The availability of financing may limit PEMEX's ability to make capital investments that are necessary to maintain current production levels and increase the proved hydrocarbon reserves that it is entitled to extract. For more information on the liquidity constraints PEMEX is exposed to, see "—PEMEX has a substantial amount of indebtedness and other liabilities and is exposed to liquidity constraints, which could make it difficult for PEMEX to obtain financing on favorable terms and could adversely affect its financial condition, results of operations and ability to repay its debt and, ultimately, its ability to operate as a going concern" above. The energy reform has provided PEMEX with opportunities to enter into strategic alliances and partnerships, which may reduce its capital commitments and allow it to

participate in projects for which PEMEX is more competitive. PEMEX has since entered into, and continues to enter into, strategic alliances, joint ventures and other joint arrangements with third parties in order to develop its reserves. If PEMEX is unable to find partners for such joint arrangements, or if its partners were to significantly default on their obligations to PEMEX, PEMEX may be unable to maintain production levels or extract from its reserves. Moreover, PEMEX cannot assure you that these strategic alliances, joint ventures and other joint arrangements will be successful or reduce its capital commitments. For more information, see “—Risk Factors Related to Pemex’s Operations—PEMEX is increasingly participating in strategic alliances, joint ventures and other joint arrangements. These arrangements may not perform as expected, which could harm its reputation and have an adverse effect on its business, results of operations and financial condition” above and “Item 4—Information on the Company—History and Development—Capital Expenditures” and “—Energy Reform” in the Form 20-F.

***PEMEX may claim some immunities under the Foreign Sovereign Immunities Act and Mexican law, and investors’ ability to sue or recover may be limited.***

The Issuer and the Guarantors are public-sector entities of the Mexican Government. Accordingly, investors may not be able to obtain a judgment in a U.S. court against PEMEX unless the U.S. court determines that it is not entitled to sovereign immunity with respect to that action. Under certain circumstances, Mexican law may limit investors’ ability to enforce judgments against the Issuer and the Guarantors in the courts of Mexico. See “Description of Notes—Governing Law, Jurisdiction and Waiver of Immunity” below. PEMEX also does not know whether Mexican courts would enforce judgments of U.S. courts based on the civil liability provisions of the U.S. federal securities laws. Therefore, even if investors were able to obtain a U.S. judgment against the Issuer or one or more of the Guarantors, they might not be able to obtain a judgment in Mexico that is based on that U.S. judgment. Moreover, investors may not be able to enforce a judgment against the property of the Issuer or a Guarantor in the United States except under the limited circumstances specified in the Foreign Sovereign Immunities Act of 1976, as amended. Finally, if investors were to bring an action in Mexico seeking to enforce the obligations of the Issuer under any securities issued by Petróleos Mexicanos, satisfaction of those obligations may be made in pesos, pursuant to the laws of Mexico.

PEMEX’s directors and officers, as well as some of the experts named in the Form 20-F, reside outside the United States. Substantially all of PEMEX’s assets and those of most of its directors, officers and experts are located outside the United States. As a result, investors may not be able to effect service of process on PEMEX’s directors or officers or those experts within the United States.

#### **Risk Factors Related to the Notes**

***The Notes are subject to restrictions on resales and transfers.***

The Notes have not been registered under the Securities Act or any state securities laws and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws. Accordingly, the Notes may be offered and sold only (a) to Qualified Institutional Buyers in compliance with Rule 144A; (b) pursuant to offers and sales that occur outside the United States in compliance with Regulation S; (c) pursuant to an exemption from registration provided by Rule 144 (if available); or (d) pursuant to an effective registration statement under the Securities Act, in each case in accordance with any applicable securities laws of any state of the United States or any other jurisdiction. For certain restrictions on resale and transfer, see “Offering and Sale” and “Notice to Investors.”

***There is no prior market for the Notes; if one develops, it may not be liquid. In addition, a listing of the Notes on a securities exchange cannot be guaranteed.***

There currently is no market for the Notes. PEMEX cannot promise that such a market will develop, or, if it does develop, that it will continue to exist. If a market for the Notes were to develop, prevailing interest rates, exchange rates, economic conditions in Mexico, fluctuations in oil prices and general

market conditions could affect the price of the Notes. This could cause the Notes to trade at prices that may be lower than their principal amount or their initial offering price.

In addition, although application has been made to admit the Notes to listing on the Official List of the Luxembourg Stock Exchange and to trading on the Euro MTF Market, the Notes issued under this program may not be so listed and traded. Moreover, even if a tranche of Notes is so listed and traded at the time of issuance, the Issuer may decide to delist the Notes and/or seek an alternative listing for such Notes on another stock exchange, although there can be no assurance that such alternative listing will be obtained.

***The Notes will contain provisions that permit PEMEX to amend the payment terms of a series of Notes without the consent of all holders.***

The Notes will contain provisions regarding acceleration and voting on amendments, modifications and waivers that are commonly referred to as “collective action clauses.” Under these provisions, certain key terms of a series of the Notes may be amended, including the maturity date, interest rate and other payment terms, without the consent of all of the holders. See “Description of Notes—Modification and Waiver.”

***The rating of the Notes may be lowered or withdrawn depending on various factors, including the rating agencies’ assessments of PEMEX’s financial strength and Mexican sovereign risk.***

The rating of the Notes addresses the likelihood of payment of principal at their maturity. The rating also addresses the timely payment of interest on each payment date. The rating of the Notes is not a recommendation to purchase, hold or sell the Notes, and the rating does not comment on market price or suitability for a particular investor.

On March 31, 2016, Moody’s Investors Service announced the revision of PEMEX’s global foreign currency and local currency credit ratings from “Baa1” to “Baa3” and changed the outlook for its credit ratings to negative. On August 3, 2017, Fitch Ratings affirmed PEMEX’s credit rating of “BBB+” in both global local and global foreign currency and modified its outlook from negative to stable. On December 18, 2017, Standard & Poor’s affirmed the outlook for PEMEX’s credit ratings as stable and affirmed PEMEX’s global foreign currency credit rating as “BBB+”, but lowered PEMEX’s global local currency credit rating from “A” to “A-”, citing revisions to its methodology for calculating sovereign ratings.

Any further downgrade in or withdrawal of PEMEX’s corporate or debt ratings may adversely affect the rating and price of the Notes. PEMEX cannot assure investors that the rating of the Notes or its corporate rating will continue for any given period of time or that the rating will not be further lowered or withdrawn. This downgrade is not, and any further downgrade in or withdrawal of the ratings will not be, an event of default under the Indenture. An assigned rating may be raised or lowered depending, among other things, on the respective rating agency’s assessment of PEMEX’s financial strength, as well as its assessment of Mexican sovereign risk generally. Any further downgrade in or withdrawal of the rating of the Notes or PEMEX’s corporate rating may adversely affect the price of the Notes.



## **USE OF PROCEEDS**

Unless otherwise indicated in the applicable Final Terms, the net proceeds from an issuance of the Notes offered hereby will be used by the Issuer to finance PEMEX's investment program and working capital needs or to redeem, repurchase or refinance PEMEX's indebtedness. For more information on PEMEX's investment program, see "Item 4—Information on the Company—History and Development—Capital Expenditures and Investments" in the Form 20-F.

## SELECTED FINANCIAL DATA

This selected financial data set forth below is derived in part from, and should be read in conjunction with, the 2016 Financial Statements and the September 2017 Interim Financial Statements incorporated by reference in this Offering Circular, which were prepared in accordance with IFRS.

	As of and for the period ended <sup>(1)</sup>			
	December 31, <sup>(1)(2)</sup>		September 30, <sup>(1)(3)</sup>	
	2015	2016	2016	2017
(millions of pesos, except ratios)				
<b>Statement of Comprehensive Income Data</b>				
Net sales .....	Ps. 1,166,362	Ps. 1,079,546	Ps. 755,696	Ps. 1,002,400
Operating income .....	(154,387)	424,350	193,459	173,852
Financing income .....	14,991	13,749	6,637	11,753
Financing cost .....	(67,774)	(98,844)	68,810	76,970
Derivative financial instruments (loss) income—Net.....	(21,450)	(14,000)	(2,843)	24,982
Exchange income (loss)—Net.....	(154,766)	(254,012)	(178,142)	(174,236)
Net (loss) income for the period.....	(712,567)	(191,144)	(263,802)	(18,908)
<b>Statement of Financial Position Data (end of period)</b>				
Cash and cash equivalents .....	109,369	163,532	n.a.	146,122
Total assets .....	1,775,654	2,329,886	n.a.	2,235,765
Long-term debt .....	1,300,873	1,807,004	n.a.	1,736,190
Total long-term liabilities.....	2,663,922	3,136,704	n.a.	3,093,097
Total (deficit) equity .....	(1,331,676)	(1,233,008)	n.a.	(1,223,504)
<b>Statement of Cash Flows</b>				
Depreciation and amortization.....	167,951	150,439	93,223	109,943
Acquisition of wells, pipelines, properties, plant and equipment <sup>(3)</sup> .....	253,514	155,735	90,874	43,781
<b>Other Financial Data</b>				
Ratio of earnings to fixed charges <sup>(4)(5)(6)</sup> .....	—	—	—	1.24

Note:

- (1) Includes Petróleos Mexicanos, the Subsidiary Entities and the Subsidiary Companies listed in Note 4 to PEMEX's 2016 Financial Statements and in Note 4 to its September 2017 Interim Financial Statements.
- (2) Information derived from PEMEX's 2016 Financial Statements.
- (3) Unaudited. Information derived from PEMEX's September 2017 Interim Financial Statements, which were furnished to the SEC as part of the Interim Results 6-K.
- (4) Includes capitalized financing costs. See Note 12 to PEMEX's 2016 Financial Statements, "Item 5—Operating and Financial Review and Prospects—Liquidity and Capital Resources" in the Form 20-F and Note 3(h) to its September 2017 Interim Financial Statements.
- (5) Earnings, for this purpose, consist of pre-tax income (loss) from continuing operations before income from equity investment shares, plus fixed charges, minus interest capitalized during the period, plus the amortization of interest capitalized during the period and plus dividends received on equity investees. Pre-tax income (loss) is calculated after the deduction of hydrocarbon duties, but before the deduction of the hydrocarbon income tax and other income taxes. Fixed charges for this purpose consist of the sum of interest expense plus interest capitalized during the period, plus amortization premiums related to indebtedness and plus the estimated interest within rental expense. Fixed charges do not take into account exchange gain or loss attributable to its indebtedness.
- (6) Earnings for the years ended December 31, 2015 and 2016 and for the nine months ended September 30, 2016 were insufficient to cover fixed charges. The amount by which fixed charges exceeded earnings was Ps. 765,161 million and Ps. 236,800 for the years ended December 31, 2015 and 2016, respectively, and Ps. 256,595 million for the nine months ended September 30, 2016. PEMEX's consolidated ratio of earnings to fixed charges for the nine months ended September 30, 2017 was 1.24.

Source: 2016 Financial Statements and September 2017 Interim Financial Statements.

## CAPITALIZATION

The following table sets forth the capitalization of PEMEX at September 30, 2017. Selected Mexican peso amounts presented below have been derived from PEMEX's September 2017 Interim Financial Statements incorporated by reference in this Offering Circular, which were prepared in accordance with IFRS.

	<b>At September 30, 2017<sup>(1)(2)</sup></b>	
	<b>(millions of pesos or U.S. dollars)</b>	
Long-term external debt .....	Ps. 1,475,041	U.S. \$ 81,056
Long-term domestic debt .....	261,150	14,351
Total long-term debt <sup>(3)</sup> .....	1,736,191	95,406
Certificates of Contribution "A" <sup>(4)</sup> .....	356,544	19,593
Mexican Government contributions to the Issuer .....	43,731	2,403
Legal reserve .....	1,002	55
Accumulated other comprehensive result .....	(172,748)	(9,493)
(Deficit) from prior years .....	(1,471,863)	(80,881)
Net income for the period <sup>(5)</sup> .....	18,899	1,039
Total controlling interest .....	(1,224,435)	(62,686)
Total non-controlling interest .....	929	51
Total (deficit) equity .....	(1,223,506)	(62,634)
<b>Total capitalization .....</b>	<b>Ps. 512,685</b>	<b>U.S. \$ 29,526</b>

Note: Numbers may not total due to rounding.

- (1) Unaudited. Convenience translations into U.S. dollars of amounts in pesos have been made at the established exchange rate of Ps. 18.1979 = U.S. \$1.00 at September 30, 2017. Such translations should not be construed as a representation that the peso amounts have been or could be converted into U.S. dollar amounts at the foregoing or any other rate.
- (2) As of the date of this Offering Circular, there has been no material change in PEMEX's capitalization since September 30, 2017, except for its undertaking of (a) certain financing and liability management transactions consummated in February and March 2018, (b) the new financings disclosed under "Liquidity and Capital Resources—Recent Financing Activities" in the Interim Results 6-K and (c) the new financings described in "Item 5—Operating and Financial Review and Prospects—Liquidity and Capital Resources—Financing Activities" in the Form 20-F.
- (3) Total long-term debt does not include short-term indebtedness of Ps.192,225 million (U.S. \$10,563 million) at September 30, 2017.
- (4) Equity instruments held by the Mexican Government.
- (5) Excluding amounts attributable to non-controlling interests of Ps. 9.0 million.

## THE GUARANTORS

The Guarantors—Pemex Exploration and Production, Pemex Industrial Transformation, Pemex Drilling and Services, Pemex Logistics and Pemex Cogeneration and Services—are productive state-owned companies of the Mexican Government. On March 27, 2015, the Board of Directors of Petróleos Mexicanos approved the *acuerdos de creación* (creation resolutions) of each guarantor. The Guarantors were later formed upon the effectiveness of their respective creation resolutions, as follows: (i) Pemex Exploration and Production and Pemex Cogeneration and Services were created on June 1, 2015; (ii) Pemex Drilling and Services was created on August 1, 2015; (iii) Pemex Logistics was created on October 1, 2015; and (iv) Pemex Industrial Transformation was created on November 1, 2015. For more information about the Guarantors, including their creation and guaranties, see “Item 4—Information on the Company—History and Development—Energy Reform” in the Form 20-F and “Description of Notes—Guaranties” below. Each of the Guarantors is a legal entity empowered to own property and carry on business in its own name. The executive offices of each of the Guarantors are located at Avenida Marina Nacional No. 329, Colonia Verónica Anzures, Ciudad de México, México 11300. PEMEX’s telephone number, which is also the telephone number for the Guarantors, is (52-55) 1944-2500.

The activities of the Issuer and the Guarantors are regulated primarily by:

- the Petróleos Mexicanos Law, which took effect, with the exception of certain provisions, on October 7, 2014, and repeals the Petróleos Mexicanos Law that became effective as of November 29, 2008; and
- the Hydrocarbons Law, which took effect on August 12, 2014 and repeals the *Ley Reglamentaria del Artículo 27 Constitucional en el Ramo del Petróleo* (Regulatory Law to Article 27 of the Mexican Constitution Concerning Petroleum Affairs).

The operating activities of the Issuer are allocated among the Guarantors and the other Subsidiary Entities, Pemex Fertilizers and Pemex Ethylene, each of which has the characteristics of a subsidiary of the Issuer. The principal business lines of the Guarantors are as follows:

- Pemex Exploration and Production explores for and exploits crude oil and natural gas and transports, stores and markets these hydrocarbons;
- Pemex Industrial Transformation refines, processes, imports, exports, markets, and sells hydrocarbons, oil, natural gas and petrochemicals;
- Pemex Drilling and Services performs well drilling, termination and repair and related well services;
- Pemex Logistics provides oil, petroleum products and petrochemicals transportation and storage and other related services to the Issuer and to others through pipelines, and maritime and land channels, as well as the sale of storage and management services; and
- Pemex Cogeneration and Services generates, supplies and sells electric and thermal energy generated in PEMEX’s industrial processes, including at PEMEX’s cogeneration plants, and provides technical services and management associated with these activities.

For further information about the legal framework governing the Guarantors, including the modifications implemented and to be implemented pursuant to the Secondary Legislation, see “Item 4—Information on the Company—History and Development—Energy Reform” in the Form 20-F. Copies of the Petróleos Mexicanos Law that took effect on October 7, 2014 will be available at the specified offices of Deutsche Bank Trust Company Americas and the Paying Agent and Transfer Agent in Luxembourg.

For information relating to the financial statements of the Guarantors, see Note 28 to the 2016 Financial Statements. As of the date of this Offering Circular, none of the Guarantors publish their own financial statements.

## DESCRIPTION OF NOTES

### General

The Notes are to be issued under an indenture dated as of January 27, 2009 between the Issuer and Deutsche Bank Trust Company Americas, as trustee (the “Trustee”), as amended and supplemented by (i) the first supplemental indenture, dated as of June 2, 2009, entered into among the Issuer, the Trustee and Deutsche Bank AG, London Branch, as international paying and authenticating agent (the “International Paying Agent”), (ii) the second supplemental indenture, dated as of October 13, 2009, entered into among the Issuer, the Trustee, Credit Suisse AG, as principal Swiss paying and authenticating agent, and BNP Paribas (Suisse) SA, as an additional Swiss paying agent, (iii) the third supplemental indenture, dated as of April 10, 2012, entered into among the Issuer, the Trustee and Credit Suisse AG, as Swiss paying and authenticating agent, (iv) the fourth supplemental indenture, dated as of June 24, 2014, entered into between the Issuer and the Trustee, (v) the fifth supplemental indenture, dated as of October 15, 2014, entered into between the Issuer and the Trustee, (vi) the sixth supplemental indenture, dated as of December 8, 2015, entered into among the Issuer, the Trustee, BNP Paribas (Suisse) SA, as principal Swiss paying and authenticating agent, and Credit Suisse AG, as an additional Swiss paying agent, (vii) the seventh supplemental indenture, dated as of June 14, 2016, entered into among the Issuer, the Trustee, Credit Suisse AG, as principal Swiss paying and authenticating agent, and UBS AG, as an additional Swiss paying agent and (viii) the eighth supplemental indenture, dated as of February 16, 2018, entered into between the Issuer and the Trustee (as amended and supplemented, the “Indenture”). The information contained in this section summarizes the terms of the Notes and certain of the provisions of the Indenture. This summary does not contain all of the information that may be important to a potential investor in the Notes. One should read the Indenture and the forms of the Notes before making an investment decision. The Issuer has filed or will file copies of these documents with the SEC and will also file copies of these documents at the offices of the Trustee, the Paying Agent and the Transfer Agent in Luxembourg. Wherever particular defined terms of the Indenture are referred to, such defined terms are incorporated herein by reference.

The particular terms of each issue of Notes, including the purchase price, currency or currency unit of denomination and payment, Stated Maturity (as defined below), form, interest rate, interest payment dates, and, if applicable, redemption, repayment and index provisions, will be set forth for each such issue in the Notes and the applicable Final Terms. With respect to any particular Note, the description of the Notes herein is qualified in its entirety by reference to, and to the extent inconsistent therewith is superseded by, such Notes and the applicable Final Terms.

The Notes are limited to an aggregate initial offering price of U.S. \$102,000,000,000 or its equivalent in Specified Currencies (as defined below) other than U.S. dollars. The foregoing limit, however, may be increased by the Issuer if in the future it determines that it may wish to sell additional Notes.

The issuance of the Notes has been duly authorized by the board of directors of the Issuer; *provided* that additional authorization of the board of directors of the Issuer will be necessary in order to issue Notes after December 31, 2018.

Unless previously redeemed, a Note will mature on the date (the “Stated Maturity”) one or more years from its date of issue that is specified on the face thereof and in the applicable Final Terms.

Each Note will be denominated in U.S. dollars or in one or more foreign currencies or currency units (each, a “Specified Currency”) as shall be specified in such Note and the applicable Final Terms. Unless otherwise specified in the Notes and the applicable Final Terms, payments on the Notes will be made in the applicable Specified Currency, except in the circumstances specified under “—Foreign Currency Notes and Indexed Notes” below. The Final Terms for each issue of Foreign Currency Notes will include additional information with respect to exchange rates applicable to the currency or currency unit specified therein, any relevant foreign exchange controls and any relevant foreign currency risk.

Unless otherwise indicated in the applicable Final Terms, each Note, except any Indexed Note (as defined below), will bear interest at a fixed rate or at a rate determined by reference to the London Interbank Offered Rate (“LIBOR”) or the Treasury Rate, as adjusted by the Spread and/or Spread Multiplier (each as defined below), if any, applicable to such Note. See “—Interest Rate” below.

The Notes may be issued as Original Issue Discount Notes. “Original Issue Discount Note” means (i) a Note, including any Note having an interest rate of zero, that has a stated redemption price at maturity that exceeds its issue price (each as defined for U.S. federal income tax purposes) by at least 0.25% of such stated redemption price at maturity, multiplied by the number of complete years from the issue date to the Stated Maturity for such Note and (ii) any other Note designated by the Issuer as issued with original issue discount for U.S. federal income tax purposes, as disclosed in the applicable Final Terms.

The Notes may be issued as Indexed Notes, the principal amount of which payable on or prior to Stated Maturity, the amount of interest payable on which and/or any premium payable with respect to which will be determined by reference to the difference in the price of crude oil on certain specified dates or by some other index or indices. See “—Foreign Currency Notes and Indexed Notes” below.

The Indenture does not limit the aggregate amount of debt securities that may be issued thereunder and provides that debt securities may be issued thereunder from time to time in one or more series.

The Issuer has agreed to maintain Paying Agents and Transfer Agents in the Borough of Manhattan, The City of New York, and in the City of London. The Issuer has initially appointed the Trustee at its corporate trust office in New York as principal Paying Agent, Transfer Agent, authenticating agent and registrar for all Registered Notes that are not International Global Notes (as defined below). The Transfer Agent will keep a register in which, subject to such reasonable regulations as the Issuer may prescribe, the Issuer will provide for the registration of the Notes and the registration of transfers of the Notes. The Issuer and the Trustee have initially appointed the International Paying Agent at its corporate trust office in London as Paying Agent and Authenticating Agent for Registered and Bearer Notes represented, in whole or in part, by a Note in definitive or temporary global form that is deposited with or on behalf of a common depository located outside the United States for Euroclear or Clearstream, Luxembourg (“International Global Notes”). For so long as any Notes are outstanding, the Issuer shall maintain a Paying Agent and a Transfer Agent for the Notes in a city in Western Europe, and, for so long as any Registered Notes are outstanding, the Issuer shall maintain a Paying Agent and Transfer Agent in The City of New York. See “—Payment of Principal and Interest” below.

## **Ranking of Notes and Guaranties**

The Notes will constitute direct, unsecured and unsubordinated Public External Indebtedness (as defined under “—Negative Pledge” below) of the Issuer and will at all times rank equally with each other. The payment obligations of the Issuer under the Notes will, except as may be provided by applicable law and subject to “—Negative Pledge” below, at all times rank equally with all other present and future unsecured and unsubordinated Public External Indebtedness for money borrowed of the Issuer, including its obligations with respect to the Public External Indebtedness incurred by the Master Trust, a Delaware trust established by the Issuer. The payment of principal of and interest on the Notes will be unconditionally guaranteed, jointly and severally, by the Guarantors pursuant to the Guaranty Agreement and Certificates of Designation (each as defined below) delivered by the Issuer to each Guarantor designating the Notes and the Indenture as subject to the Guaranty Agreement. See “—Guaranties” below. The Guaranty of the Notes by each Guarantor will constitute direct, unsecured and unsubordinated Public External Indebtedness of such Guarantor and will, except as may be provided by applicable law and subject to “—Negative Pledge” below, at all times rank equally with each other Guaranty and with all other present and future unsecured and unsubordinated Public External Indebtedness of such Guarantor, including its obligations with respect to the Public External Indebtedness incurred by the Master Trust. The Notes are not obligations of, or guaranteed by, the Mexican Government.

## Form and Denomination

Notes may be issued in registered form without interest coupons (“Registered Notes”) or in bearer form, with or without interest coupons (“Bearer Notes”), as specified in the applicable Final Terms and as described below.

Unless otherwise specified in the applicable Final Terms, Registered Notes will be issued in denominations of U.S. \$10,000 and integral multiples of U.S. \$1,000 in excess thereof and Bearer Notes will be issued in denominations of U.S. \$10,000 and U.S. \$100,000 (or, in each case, the approximate equivalent thereof in a Specified Currency other than U.S. dollars).

Registered Notes will be issued in the forms described below, unless otherwise specified in the applicable Final Terms.

Registered Notes of the same tranche and tenor initially sold outside the United States in compliance with Regulation S will be represented by one or more Registered Notes in global form (collectively, a “Regulation S Global Note”) which will be (a) deposited with the Trustee in New York as custodian for DTC and will be registered in the name of a nominee of DTC, for the accounts of Euroclear and Clearstream, Luxembourg or (b) deposited with a common depository for Euroclear and Clearstream, Luxembourg and registered in the name of such common depository or its nominee, for the accounts of Euroclear and Clearstream, Luxembourg (DTC or such other depository, a “Depository”).

Registered Notes of the same tranche or tenor initially sold within the United States and eligible for resale in reliance on Rule 144A will be represented by one or more Registered Notes in global form (collectively, a “Restricted Global Note” and, together with a Regulation S Global Note, the “Global Notes”) which will be (a) deposited with the Trustee in New York as custodian for DTC and will be registered in the name of DTC or a nominee of DTC for credit to an account of a direct or indirect Participant (as defined below) in DTC as described below or (b) deposited with a common depository for Euroclear and Clearstream, Luxembourg and registered in the name of such common depository or its nominee, for the accounts of Euroclear and Clearstream, Luxembourg. The Restricted Global Notes (and any Certificated Notes (as defined below) issued in exchange therefor) will be subject to certain restrictions on transfer set forth under “Notice to Investors.”

On or prior to the 40th day after the completion of the distribution (as certified to the Trustee by the relevant Agent) of all Notes of an identifiable tranche (the “Restricted Period”), a beneficial interest in a Regulation S Global Note may be transferred to a person who takes delivery in the form of an interest in a Restricted Global Note of the same tranche and like tenor, but only upon receipt by the Trustee of a written certification from the transferor (in the form provided in the Indenture) to the effect that such transfer is being made to a person whom the transferor reasonably believes is purchasing for its own account or accounts as to which it exercises sole investment discretion and that such person and each such account is a Qualified Institutional Buyer within the meaning of Rule 144A, in each case in a transaction meeting the requirements of Rule 144A and in accordance with all applicable securities laws of the states of the United States. After the last day of the Restricted Period, such certification requirement will no longer apply to such transfers. Beneficial interests in a Restricted Global Note may be transferred to a person in the form of an interest in a Regulation S Global Note of the same tranche and of like tenor, whether before, on or after the end of the Restricted Period, but only upon receipt by the Trustee of a written certification from the transferor (in the form(s) provided in the Indenture) to the effect that such transfer is being made in accordance with Rule 903 or Rule 904 of Regulation S or (if available) Rule 144. Any beneficial interest in a Global Note that is transferred to a person who takes delivery in the form of an interest in another Global Note of the same tranche and of like tenor will, upon transfer, cease to be an interest in such Global Note and become an interest in such other Global Note and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in such other Global Note for as long as it remains such an interest.

Unless otherwise specified in the applicable Final Terms, Bearer Notes of the same tranche and tenor will initially be represented by a temporary global Bearer Note, without interest coupons, which will be



deposited with a common depository for Euroclear and Clearstream, Luxembourg. Such temporary global Bearer Note will be exchangeable for a permanent global Bearer Note (such permanent global Bearer Note, together with a temporary global Bearer Note, a “Global Bearer Note”), without interest coupons, or definitive Bearer Notes, with coupons, as specified in the applicable Final Terms, on or after the 40th day after the completion of the distribution (as certified to the Trustee by the relevant Agent) of the identifiable tranche of which such Notes constitute a part (the “Exchange Date”), as notified to the Trustee in writing by the relevant Agents; *provided* that with respect to each beneficial interest in the portion of such temporary global Bearer Note to be exchanged, (i) the participant in Euroclear or Clearstream, Luxembourg, as the case may be, through which such beneficial interest is held has delivered to Euroclear or Clearstream, Luxembourg, as the case may be, an Owner Tax Certification (as defined below), and (ii) Euroclear or Clearstream, Luxembourg, as the case may be, has delivered to the Trustee a Depository Tax Certification (as defined below) in the form required by the Indenture.

No interest or principal payable in respect of any beneficial interest in a temporary global Bearer Note will be paid until the certification requirements described above have been satisfied with respect to such beneficial interest. Delivery of an Owner Tax Certification by a participant in Euroclear or Clearstream, Luxembourg shall constitute an irrevocable instruction by such participant to Euroclear or Clearstream, Luxembourg, as the case may be, to exchange on the applicable Exchange Date the beneficial interest covered by such certificate for such definitive Bearer Notes or interest in a permanent global Bearer Note as such participant may specify consistent with the Indenture and the applicable Final Terms.

As described above, no payment will be made on any temporary global Bearer Note and no exchange of a beneficial interest in a temporary global Bearer Note for a definitive Bearer Note or an interest in a permanent global Bearer Note may occur until (i) the person entitled to receive such interest or Bearer Note furnishes Euroclear or Clearstream, Luxembourg, as the case may be, a written certification (an “Owner Tax Certification”) and (ii) Euroclear or Clearstream, Luxembourg, as the case may be, delivers to the Trustee a written certification (a “Depository Tax Certification”), in each case in the form required by the Indenture, to the effect that such person (1) is not a United States Person (as defined below under “Limitations on Issuance of Bearer Notes”), (2) is a foreign branch of a United States financial institution purchasing for its own account or for resale, or is a United States Person who acquired the Note through such a financial institution and who holds the Note through such financial institution on the date of certification, provided in either case that such financial institution certifies that it agrees to comply with the requirements of Section 165(j)(3)(A), (B) or (C) of the Internal Revenue Code of 1986, as amended (the “Code”), and the U.S. Treasury Regulations thereunder, or (3) is a financial institution holding for purposes of resale during the restricted period (as defined in U.S. Treasury Regulations Section 1.163-5(c)(2)(i)(D)(7)). A financial institution described in clause (3) of the preceding sentence (whether or not also described in clause (1) or (2)) must certify that it has not acquired the Note for purposes of resale directly or indirectly to a United States Person or to a person within the United States or its possessions.

The following legend will appear on all permanent global Bearer Notes and definitive Bearer Notes and any coupons with respect thereto: “Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in sections 165(j) and 1287(a) of the United States Internal Revenue Code of 1986, as amended.” The sections referred to in the legend provide that, with certain exceptions, a United States taxpayer will not be permitted to deduct any loss, and will not be eligible for capital gain treatment with respect to any gain, realized on a sale, exchange or redemption of a Bearer Note or coupon.

### **Global Notes**

A Global Note may not be transferred except as a whole by its Depository to a nominee of such Depository or by a nominee of such Depository to such Depository or another nominee of such Depository or by such Depository or any such nominee to a successor of such Depository or a nominee of such successor.

Upon the issuance of a Global Note or a Global Bearer Note, DTC, Euroclear or Clearstream, Luxembourg, as the case may be, will credit, on its book-entry registration and transfer system, the respective principal amounts of the Notes represented by such Global Note or such Global Bearer Note to the accounts of institutions that have accounts with DTC, Euroclear or Clearstream, Luxembourg, as the case may be (“Participants”). The accounts to be credited shall be designated by the underwriters or agents of such Notes or by the Issuer, if such Notes are offered and sold directly by the Issuer. Ownership of beneficial interests in a Global Note or a Global Bearer Note will be limited to Participants or persons that may hold interests through Participants. Ownership of beneficial interests in such Global Note or such Global Bearer Note will be shown on, and the transfer of that ownership will be effected only through, records maintained by DTC, Euroclear or Clearstream, Luxembourg, as the case may be (with respect to interests of Participants), or by Participants or persons that hold through Participants (with respect to interests of persons other than Participants). The laws of some states require that certain purchasers of securities take physical delivery of such securities in definitive form. Such limits and such laws may impair the ability to transfer beneficial interests in a Global Note or Global Bearer Note.

So long as a Depositary, or its nominee, is the holder of a Global Note or Global Bearer Note, such Depositary or its nominee, as the case may be, will be considered the sole registered owner or holder of the Notes represented by such Global Note or Global Bearer Note for all purposes under the Indenture. Except as set forth below under “—Certificated Notes and Definitive Bearer Notes,” owners of beneficial interests in a Global Note or Global Bearer Note will not be entitled to have Notes represented by such Global Note or such Global Bearer Note registered in their names, will not receive or be entitled to receive physical delivery of Notes of such tranche in definitive form and will not be considered the owners or holders thereof under the Indenture.

Payments of principal of and premium (if any) and interest on Notes registered in the name of or held by a Depositary or its nominee will be made to such Depositary or its nominee, as the case may be, as the registered owner or the holder of the Global Note or Global Bearer Note representing such Notes. None of the Issuer, the Guarantors or the Trustee will have any responsibility or liability for any aspect of the records relating to or payments made on account of beneficial ownership interests in a Global Note or Global Bearer Note or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

The Issuer expects that DTC, Euroclear or Clearstream, Luxembourg, as the case may be, upon receipt of any payment of principal of or premium (if any) or interest in respect of a Global Note or Global Bearer Note, will credit immediately Participants’ accounts with payments in amounts proportionate to their respective beneficial ownership interests in the principal amount of such Global Note or Global Bearer Note as shown on the records of DTC, Euroclear or Clearstream, Luxembourg, as the case may be. The Issuer also expects that payments by Participants to owners of beneficial interests in such Global Note or Global Bearer Note held through such Participants will be governed by standing instructions and customary practices, as is now the case with securities held for the accounts of customers in bearer form or registered in “street name,” and will be the responsibility of such Participants.

### **Certificated Notes and Definitive Bearer Notes**

If DTC or any other Depositary is at any time unwilling or unable to continue as depositary and a successor depositary is not appointed by the Issuer within 90 days after the Issuer receives notice from such depositary to that effect, the Issuer will issue Notes in definitive, registered form (“Certificated Notes”) in exchange for interests in the relevant Global Note or Notes. In addition, the Issuer may determine that any Global Note will be exchanged for Certificated Notes, upon 10 days’ prior written notice to the relevant Depositary. In the case of Certificated Notes issued in exchange for a Restricted Global Note, such certificates will bear, and be subject to, the legend referred to under “Notice to Investors.”

Neither the Trustee nor any Transfer Agent will be required to register the transfer or exchange of any Certificated Notes for a period of 15 days preceding any interest payment date, or register the transfer or exchange of any Certificated Notes previously called for redemption.

Certificated Notes may be presented for registration of transfer, or for exchange for new Certificated Notes of authorized denominations, at the corporate trust office of the Trustee in the Borough of Manhattan, The City of New York, or at the office of any Transfer Agent. Upon the transfer, exchange or replacement of Certificated Notes bearing a restrictive legend, or upon specific request for removal of such legend, the Issuer will deliver only Certificated Notes that bear such legend, or will refuse to remove such legend, as the case may be, unless there is delivered to the Issuer such satisfactory evidence, which may include an opinion of New York counsel, as may reasonably be required by the Issuer, that neither the legend nor the restrictions on transfer set forth therein are required to ensure compliance with the provisions of the Securities Act. In the case of a transfer of less than the principal amount of any Certificated Note, a new Certificated Note will be issued to the transferee in respect of the amount transferred and another Certificated Note will be issued to the transferor in respect of the portion not transferred. Such new Notes will be available within three Business Days (as defined below) at the corporate trust office of the Trustee in New York or at the office of any Transfer Agent.

No service charge will be made for any registration of transfer or exchange of Notes, but the Issuer or the Trustee may require payment of a sum sufficient to cover any stamp tax or other governmental duty payable in connection therewith.

Unless otherwise specified in the applicable Final Terms, if either Euroclear or Clearstream, Luxembourg is closed for a continuous period of 14 days (other than by reason of holidays, statutory or otherwise) or announces an intention to cease business permanently, the Issuer will issue Bearer Notes in definitive form, with interest coupons (“Definitive Bearer Notes”) in exchange for any Bearer Notes in global form, subject to the certification requirements set forth in such Notes. Definitive Bearer Notes of one denomination may be presented for exchange for definitive Bearer Notes of another authorized denomination against surrender of the relevant definitive Bearer Notes at the office of any Transfer Agent located outside the United States. New definitive Notes will be available for delivery within three Business Days at the offices of such Transfer Agent outside the United States. See “Limitations on Issuance of Bearer Notes.”

## **Replacement of Notes**

Notes that become mutilated, destroyed, stolen or lost will be replaced upon delivery to the Trustee of the Notes, or delivery to the Issuer and the Trustee of evidence of the loss, theft or destruction thereof satisfactory to the Issuer and the Trustee. In the case of a lost, stolen or destroyed Note, an indemnity satisfactory to the Trustee and the Issuer may be required at the expense of the holder of such Note before a replacement Note will be issued. Upon the issuance of any new Note, the Issuer may require the payment of a sum sufficient to cover any tax or other governmental charge that may be imposed in relation thereto and any other expenses (including the fees and the expenses of the Trustee, its counsel and its agents) connected therewith.

## **Redemption**

### ***Redemption at the Option of the Issuer***

Unless otherwise specified in the Notes and the applicable Final Terms, the Notes will not be subject to any sinking fund. Unless a Redemption Commencement Date is specified in the Notes and the applicable Final Terms, the Notes will not be redeemable prior to their Stated Maturity, except as specified under “—Tax Redemption” below. If a Redemption Commencement Date is so specified with respect to any Note, such Note and the applicable Final Terms will also specify one or more redemption prices (expressed as a percentage of the principal or face amount of such Note) (“Redemption Prices”) and the redemption period or periods (“Redemption Periods”) during which such Redemption Prices shall apply. Unless otherwise specified in the Notes and the applicable Final Terms, any such Note shall be redeemable at the option of the Issuer at any time in whole or from time to time in part in increments of U.S. \$10,000 (or the approximate equivalent thereof in a Specified Currency other than U.S. dollars) on or after such specified Redemption Commencement Date at the specified Redemption Price applicable to

the Redemption Period during which such Note is to be redeemed, together with interest accrued to the redemption date, on notice given not less than 60 days prior to the redemption date.

### ***Tax Redemption***

An issue of Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time, together, if applicable, with interest accrued to but excluding the date fixed for redemption, at par, except as specified in the applicable Final Terms, or in the case of Notes issued with original issue discount, at an amount to be specified in the applicable Final Terms, on giving not less than 30 nor more than 60 days' notice to the holders of such Notes (which notice shall be irrevocable), if (i) the Issuer certifies to the Trustee immediately prior to the giving of such notice that the Issuer or a Guarantor has or will become obligated to pay Additional Amounts in excess of the Additional Amounts that it would be obligated to pay if payments (including payments of interest) on such Notes (or payments under the Guaranties of such Notes) were subject to a tax at a rate of 10%, as a result of any change in, or amendment to, or lapse of, the laws, rules or regulations of Mexico or any political subdivision or any taxing authority thereof or therein affecting taxation, or any change in, or amendment to, an official interpretation or application of such laws, rules or regulations, which change or amendment becomes effective on or after the date of issuance of such Notes, and (ii) prior to the publication of any notice of redemption, the Issuer shall deliver to the Trustee a certificate signed by an authorized officer of the Issuer stating that the obligation referred to in (i) above cannot be avoided by the Issuer or such Guarantor, as the case may be, taking reasonable measures available to it, and the Trustee shall be entitled to accept such certificate as sufficient evidence of the satisfaction of the condition precedent set out in (i) above in which event it shall be conclusive and binding on the holders of such Notes; *provided* that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer or such Guarantor, as the case may be, would be obligated but for such redemption to pay such Additional Amounts were a payment in respect of such Notes or Guaranties then due and, at the time such notice is given, such obligation to pay such Additional Amounts remains in effect.

### **Repayment at the Option of the Holder**

Unless otherwise specified in the applicable Final Terms and Notes, the Notes will not be subject to repayment at the option of the holder prior to the Stated Maturity. If so specified in the Final Terms relating to any Note and such Note, such Note will be repayable at the option of the holder on a date or dates specified prior to its Stated Maturity (each, an "Optional Repayment Date") at the price or prices set forth in such Note and in such Final Terms, if any, together with accrued interest to the Optional Repayment Date. The Note and any applicable forms must be tendered to the Issuer at least 30 but not more than 45 days prior to an Optional Repayment Date. Any such tender for repayment is irrevocable. The repayment option may be exercised by the holder for less than the entire principal or face amount of the Note; *provided* that the amount outstanding after repayment is an authorized denomination.

### **Interest Rate**

Unless otherwise specified in the applicable Final Terms and Note, each Note will bear interest from its date of issue or from the most recent Interest Payment Date (or, if such Note is a Floating Rate Note and the Interest Reset Period is daily or weekly, from the day following the most recent Regular Record Date) to which interest on such Note has been paid or duly provided for at the fixed rate per annum, or at the rate per annum determined pursuant to the interest rate formula stated therein and in the applicable Final Terms, until the principal thereof is paid or made available for payment. Interest will be payable on each Interest Payment Date and at maturity as specified under "Payment of Principal and Interest" below.

Unless otherwise specified in the applicable Final Terms and Note, each Note will bear interest at either (a) a fixed rate (such Note, a "Fixed Rate Note") or (b) a variable rate (such Note, a "Floating Rate Note") determined by reference to an interest rate basis, which may be adjusted by adding or subtracting the Spread and/or multiplying by the Spread Multiplier. The "Spread" is the number of basis points specified in the applicable Final Terms and Note as being applicable to the interest rate for such Note and the "Spread Multiplier" is the percentage specified in the applicable Final Terms and Note as being

applicable to the interest rate for such Note. A Floating Rate Note may also have either or both of the following: (a) a maximum numerical interest rate limitation, or ceiling, on the rate of interest which may accrue during any interest period (a "Maximum Rate"); and (b) a minimum numerical interest rate limitation, or floor, on the rate of interest which may accrue during any interest period (a "Minimum Rate"). "Market Day" means (a) with respect to any Note (other than any LIBOR Note) denominated in U.S. dollars, any Business Day in The City of New York, (b) with respect to any Note denominated in a Specified Currency other than U.S. dollars, any day (i) that is a Business Day in the financial center of the country issuing the Specified Currency or, in the case of euros, a day on which the Trans-European Automated Real-Time Gross Settlement Express Transfer System is operating and a day on which commercial banks are open for dealings in euro deposits in the London interbank market, (ii) on which banking institutions in such financial center are carrying out transactions in such Specified Currency and (iii) that is a London Banking Day (as defined below) and (c) with respect to any LIBOR Note, a London Banking Day. "Business Day," when used with respect to any particular location, means each Monday, Tuesday, Wednesday, Thursday or Friday which is not a day on which banking institutions are authorized or obligated by law to close in such location. "London Banking Day" means any day on which dealings in deposits in U.S. dollars are transacted in the London interbank market. "Indexed Maturity" means, with respect to a Floating Rate Note, the period to maturity of the instrument or obligation on which the interest rate formula is based, as specified in the applicable Final Terms and Note. Unless otherwise specified in the applicable Final Terms, Deutsche Bank Trust Company Americas will be the Calculation Agent (as defined below) with respect to Floating Rate Notes.

The applicable Final Terms relating to a Fixed Rate Note will designate a fixed rate of interest per annum payable on such Note and the Interest Payment Dates with respect to such Note.

The applicable Final Terms relating to a Floating Rate Note will designate an interest rate basis (the "Interest Rate Basis") for such Floating Rate Note. The Interest Rate Basis for each Floating Rate Note will be: (a) LIBOR, in which case such Note will be a LIBOR Note; (b) the Treasury Rate, in which case such Note will be a Treasury Rate Note; or (c) such other interest rate basis as is set forth in such Final Terms. The Final Terms for a Floating Rate Note will also specify, if applicable, the Calculation Agent, the Exchange Rate Agent, the Indexed Maturity, the Spread and/or Spread Multiplier, the Maximum Rate, the Minimum Rate, the Initial Interest Rate, the Interest Payment Dates, the Regular Record Dates, the Calculation Dates, the Interest Determination Dates, the Interest Reset Period and the Interest Reset Dates with respect to such Note.

The rate of interest on each Floating Rate Note will be reset and become effective daily, weekly, monthly, quarterly, semi-annually or annually or otherwise as specified in the applicable Final Terms and Note (each, an "Interest Reset Period"); *provided* that (a) if so specified in the Note and applicable Final Terms, the interest rate in effect from the date of issue to the first Interest Reset Date with respect to a Floating Rate Note will be the Initial Interest Rate set forth in the Note and the applicable Final Terms and (b) unless otherwise specified in the Note and the applicable Final Terms, the interest rate in effect for the ten days immediately prior to maturity of a Note will be that in effect on the tenth day preceding such maturity. Unless otherwise specified in the applicable Final Terms and Note, the interest reset date (the "Interest Reset Date") will be, in the case of Floating Rate Notes which reset daily, each Market Day; in the case of Floating Rate Notes (other than Treasury Rate Notes) which reset weekly, the Wednesday of each week; in the case of Treasury Rate Notes which reset weekly, the Tuesday of each week; in the case of Floating Rate Notes which reset monthly, the third Wednesday of each month; in the case of Floating Rate Notes which reset quarterly, the third Wednesday of March, June, September and December; in the case of Floating Rate Notes which reset semi-annually, the third Wednesday of two months of each year as specified in the Note and the applicable Final Terms; and in the case of Floating Rate Notes which reset annually, the third Wednesday of one month of each year as specified in the Note and the applicable Final Terms. If any Interest Reset Date for any Floating Rate Note would otherwise be a day that is not a Market Day with respect to such Floating Rate Note, the Interest Reset Date for such Floating Rate Note shall be postponed to the next day that is a Market Day with respect to such Floating Rate Note, except that, in the case of a LIBOR Note, if such Market Day is in the next succeeding calendar month, such Interest Reset Date shall be the next preceding Market Day.

Unless otherwise indicated in the applicable Final Terms and Notes, the rate of interest on any given Floating Rate Note in effect on any day on or after the first Interest Reset Date will be either (i) if such day is an Interest Reset Date, the interest rate for such Interest Reset Date or (ii) if such day is not an Interest Reset Date, the interest rate for the immediately preceding Interest Reset Date, unless such day falls within the ten days immediately before the Stated Maturity, in which case the applicable interest rate will be that in effect on the tenth day preceding such Stated Maturity.

Unless otherwise specified in the applicable Final Terms, Interest Determination Dates will be as set forth below. The Interest Determination Date pertaining to an Interest Reset Date for a LIBOR Note (the "LIBOR Interest Determination Date") will be the second Market Day preceding such Interest Reset Date. The Interest Determination Date pertaining to an Interest Reset Date for a Treasury Rate Note (the "Treasury Interest Determination Date") will be the day of the week in which such Interest Reset Date falls on which Treasury bills would normally be auctioned. Treasury bills are usually sold at auction on the Monday of each week, unless that day is a legal holiday, in which case the auction is usually held on the following Tuesday, except that such auction may be held on the preceding Friday. If, as the result of a legal holiday, an auction is so held on the preceding Friday, such Friday will be the Treasury Interest Determination Date pertaining to the Interest Reset Date occurring in the next succeeding week.

The Issuer will at all times appoint and maintain a banking institution that is not an affiliate of the Issuer as calculation agent (the "Calculation Agent"). The Issuer will cause the Calculation Agent to calculate the interest rate of any given Floating Rate Note for any Interest Reset Date. All percentages resulting from any calculations referred to in this Offering Circular will be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point, with five one-millionths of a percentage point rounded upward (e.g., 9.876545% (or 0.09876545) being rounded to 9.87655% (or 0.0987655)), and all Specified Currency amounts used in or resulting from such calculations will be rounded to the nearest cent (with one-half cent rounded upward) or approximate equivalent in Specified Currencies other than U.S. dollars.

In addition to any Maximum Rate which may be applicable to any Floating Rate Note pursuant to the above provisions, the interest rate on Floating Rate Notes will in no event be higher than the maximum interest rate permitted by New York law, as the same may be modified by United States law of general application. Under present New York law, the maximum rate of interest is 25% per annum on a simple interest basis, with certain exceptions. The limit may not apply to Floating Rate Notes in which U.S. \$2,500,000 or more has been invested.

Upon the written request of the holder of any Floating Rate Note, the Calculation Agent will provide to such holder the interest rate then in effect and, if determined, the interest rate that will become effective on the next Interest Reset Date with respect to such Floating Rate Note. The Calculation Agent's determination of any interest rate will be final and binding in the absence of manifest error.

The Trustee shall notify the Luxembourg Stock Exchange of the Interest Payment Dates, the applicable interest rate and the amount of interest payable on each Interest Payment Date for each issue of Floating Rate Notes listed on such exchange and traded on the Euro MTF Market by no later than the relevant Interest Reset Date relating to such Notes.

## **LIBOR Notes**

LIBOR Notes will bear interest at the interest rates (calculated with reference to LIBOR and the Spread and/or Spread Multiplier, if any), and will be payable on the dates, specified on the face of the LIBOR Note and in the applicable Final Terms.

Unless otherwise indicated in the applicable Final Terms and Note, LIBOR with respect to any Interest Reset Date will be determined by the Calculation Agent in accordance with the following provisions:

(i) On the relevant LIBOR Interest Determination Date, LIBOR will be determined on the basis of the offered rate for deposits in U.S. dollars having the specified Indexed Maturity, commencing on the second Market Day immediately following such LIBOR Interest Determination Date, that appears on the display designated as page “LIBOR01” on Reuters (or any successor service) (“Reuters”) (or such other page as may replace the LIBOR01 page on that service for the purpose of displaying London interbank offered rates of major banks or such other service or services as may be nominated by the British Bankers’ Association for the purpose of displaying London interbank offered rates for U.S. dollar deposits) (the “Reuters Screen LIBOR01 Page”) as of 11:00 a.m., London time, on such LIBOR Interest Determination Date.

(ii) With respect to a LIBOR Interest Determination Date on which no offered rate for the applicable Indexed Maturity appears on the Reuters Screen LIBOR01 Page as described in (i) above, LIBOR will be determined on the basis of the rates at approximately 11:00 a.m., London time, on such LIBOR Interest Determination Date at which deposits in U.S. dollars having the specified Indexed Maturity are offered to prime banks in the London interbank market by four major banks in the London interbank market selected by the Calculation Agent (after consultation with the Issuer) commencing on the second Market Day immediately following such LIBOR Interest Determination Date and in a principal amount of not less than U.S. \$1,000,000 (or its approximate equivalent in a Specified Currency other than U.S. dollars) that in the Issuer’s judgment is representative for a single transaction in such market at such time (a “Representative Amount”). The Calculation Agent will request the principal London office of each of such banks to provide a quotation of its rate. If at least two such quotations are provided, LIBOR with respect to such Interest Reset Date will be the arithmetic mean of such quotations. If fewer than two such quotations are provided, LIBOR with respect to such Interest Reset Date will be the arithmetic mean of the rates quoted at approximately 11:00 a.m., New York City time, on such LIBOR Interest Determination Date by three major banks in The City of New York, selected by the Calculation Agent (after consultation with the Issuer), for loans in U.S. dollars to leading European banks having the specified Indexed Maturity commencing on the Interest Reset Date and in a Representative Amount; *provided* that if fewer than three banks selected as aforesaid by the Calculation Agent are quoting as mentioned in this sentence, LIBOR with respect to such Interest Reset Date will be the LIBOR in effect on such LIBOR Interest Determination Date.

## **Treasury Rate Notes**

Treasury Rate Notes will bear interest at the interest rates (calculated with reference to the Treasury Rate and the Spread and/or Spread Multiplier, if any) and will be payable on the dates specified on the face of the Treasury Rate Note and in the applicable Final Terms. Unless otherwise specified in the applicable Final Terms and Note, the “Calculation Date” with respect to a Treasury Interest Determination Date will be the tenth day after such Treasury Interest Determination Date or, if such day is not a Market Day, the next succeeding Market Day.

Unless otherwise indicated in the applicable Final Terms and Note, “Treasury Rate” means, with respect to any Interest Reset Date, the rate for the auction on the relevant Treasury Interest Determination Date of direct obligations of the United States (“Treasury Bills”) having the Indexed Maturity specified on the face of such Note or in the applicable Final Terms, as such rate appears on Reuters page USAUCTION10 (or any other page as may replace such page on such service) or page USAUCTION11 (or any other page as may replace such page on such service). In the event that such rate does not appear by 3:00 p.m., New York City time, on the Calculation Date pertaining to such Treasury Interest Determination Date, then the Treasury Rate for such Interest Reset Date shall be the “Investment Rate” (expressed as a bond equivalent yield, on the basis of a year of 365 or 366 days, as applicable, and applied on a daily basis) as announced by the United States Department of the Treasury for the auction held on such Treasury Interest Determination Date, currently available on the worldwide web at: <http://www.treasurydirect.gov/RI/OFBills>. In the event that the results of the auction of Treasury Bills having the Indexed Maturity specified on the face of the Note and in the applicable Final Terms are not published or reported as provided above by 3:00 p.m., New York City time, on such Calculation Date or if no such auction is held on such Treasury Interest Determination Date, then the Treasury Rate shall

be calculated by the Calculation Agent and shall be the rate for such Treasury Interest Determination Date for the issue of Treasury Bills with a remaining maturity closest to the specified Indexed Maturity (expressed as a bond equivalent yield, on the basis of a year of 365 or 366 days, as applicable, and applied on a daily basis) as published in H.15(519), under the heading “U.S. government securities—Treasury bills (secondary market).” In the event that the foregoing rates do not so appear or are not so published by 3:00 p.m., New York City time, on the Calculation Date pertaining to such Treasury Interest Determination Date, then the Treasury Rate for such Interest Reset Date shall be the rate for such Treasury Interest Determination Date for the issue of Treasury bills with a remaining maturity closest to the specified Indexed Maturity, as published in H.15 Daily Update or another recognized electronic source used for the purpose of displaying such rate, under the heading “U.S. government securities—Treasury bills (secondary market).” In the event that the foregoing rates do not so appear or are not so published by 3:00 p.m., New York City time, on the Calculation Date pertaining to such Treasury Interest Determination Date, then the Treasury Rate shall be calculated by the Calculation Agent and shall be a yield to maturity (expressed as a bond equivalent yield, on the basis of a year of 365 or 366 days, as applicable, and applied on a daily basis) of the arithmetic mean of the secondary market bid rates, at approximately 3:30 p.m., New York City time, on such Treasury Interest Determination Date, quoted by three leading primary United States government securities dealers selected by the Calculation Agent with the approval of the Issuer (such approval not to be unreasonably withheld) for the issue of Treasury Bills with a remaining maturity closest to the specified Indexed Maturity; *provided* that if the dealers selected as aforesaid by the Calculation Agent with the approval of the Issuer (such approval not to be unreasonably withheld) are not quoting as mentioned in this sentence, the Treasury Rate for such Interest Reset Date shall be the Treasury Rate in effect on such Treasury Interest Determination Date.

#### **Payment of Principal and Interest**

Interest on Registered Notes will be payable to the person in whose name a Note is registered at the close of business on the Regular Record Date next preceding each Interest Payment Date; *provided* that interest payable at maturity will be payable to the person to whom principal shall be payable; and *provided, further*, that any payment of interest on Global Notes shall be made to the applicable Depository or its nominee, as the registered owner of the Global Note representing such Notes. Unless otherwise specified in the Note or the applicable Final Terms, the first payment of interest on any Note originally issued between a Regular Record Date and an Interest Payment Date will be made on the Interest Payment Date following the next succeeding Regular Record Date to the registered owner on such next succeeding Regular Record Date. Unless otherwise indicated in the applicable Final Terms and Note, the “Regular Record Date” with respect to any Note shall be the date 15 calendar days prior to each Interest Payment Date, whether or not such date shall be a Business Day.

Payment of principal (and premium, if any) and any interest due with respect to any Registered Note at Stated Maturity will be made in immediately available funds to the person in whose name such Note is registered upon surrender of such Note at the corporate trust office of the Trustee in the Borough of Manhattan, The City of New York, or at the specified office of any other Paying Agent; *provided* that the Registered Note is presented to the Paying Agent in time for the Paying Agent to make such payments in such funds in accordance with its normal procedures. Payments of principal (and premium, if any) and any interest in respect of Registered Notes to be made other than at Stated Maturity or upon redemption will be made by check mailed on or before the due date for such payments to the address of the person entitled thereto as it appears in the Security Register; *provided* that (a) the applicable Depository, as holder of the Global Notes, shall be entitled to receive payments of interest by wire transfer of immediately available funds, (b) a holder of U.S. \$10,000,000 (or the approximate equivalent thereof in a Specified Currency other than U.S. dollars) in aggregate principal or face amount of Notes having the same Interest Payment Date shall be entitled to receive payments of interest by wire transfer to an account maintained by such holder at a bank located in the United States as may have been appropriately designated by such person to the Trustee in writing no later than the relevant Regular Record Date and (c) to the extent that the holder of a Registered Note issued and denominated in a Specified Currency other than U.S. dollars elects to receive payment of principal and interest at Stated Maturity in such Specified Currency, such payment, except in circumstances described in the applicable Final Terms, shall be made by wire transfer of immediately available funds to an account specified in



writing not less than 15 days prior to Stated Maturity by the holder to the Trustee. Unless such designation is revoked, any such designation made by such holder with respect to such Notes shall remain in effect with respect to any future payments with respect to such Notes payable to such holder.

Principal of (and premium, if any, on) a Bearer Note shall be payable by check or wire transfer upon presentation and surrender of such Note at an office of a Paying Agent located outside the United States and its possessions, as defined herein, or at such other offices or agencies located outside the United States and its possessions as the Issuer shall have appointed for the purpose pursuant to the Indenture. Such Paying Agents shall initially be Deutsche Bank AG, London Branch and Deutsche Bank Luxembourg S.A. Interest on Bearer Notes shall be payable by check or wire transfer to the holder of each coupon appertaining to such Note in the amount determined in accordance with such coupon, on or after the due date of such payment as set forth in such coupon, upon presentation and surrender thereof at the offices of the Paying Agents set forth on the reverse of such coupon or at such other offices or agencies located outside the United States and its possessions as the Issuer shall have appointed pursuant to the Indenture.

Unless otherwise indicated in the applicable Final Terms and Note, and except as provided below, interest will be payable, in the case of Floating Rate Notes which reset daily, weekly or monthly, on the third Wednesday of each month or on the third Wednesday of March, June, September and December of each year (as indicated in the applicable Final Terms and Note); in the case of Floating Rate Notes which reset quarterly, on the third Wednesday of March, June, September and December of each year; in the case of Floating Rate Notes which reset semi-annually, on the third Wednesday of the two months of each year specified in the applicable Final Terms and Note; and in the case of Floating Rate Notes which reset annually, on the third Wednesday of the month specified in the applicable Final Terms and Note (each, an "Interest Payment Date"), and in each case, at maturity.

Payments of interest on any Fixed Rate Note or Floating Rate Note with respect to any Interest Payment Date will include interest accrued to but excluding such Interest Payment Date; *provided* that, unless otherwise specified in the applicable Final Terms and Note, if the Interest Reset Dates with respect to any Floating Rate Note are daily or weekly, interest payable on such Note on any Interest Payment Date, other than interest payable on the date on which principal on any such Note is payable, will include interest accrued to but excluding the day following the next preceding Regular Record Date.

With respect to a Floating Rate Note, accrued interest from the date of issue or from the last date to which interest has been paid is calculated by multiplying the principal or face amount of such Floating Rate Note by an accrued interest factor. Such accrued interest factor is computed by adding the interest factor calculated for each day from the date of issue, or from the last date to which interest has been paid, to but excluding the date for which accrued interest is being calculated. Unless otherwise specified in the applicable Final Terms and Note, the interest factor (expressed as a decimal) for each such day is computed by dividing the interest rate (expressed as a decimal) applicable to such date by 360, in the case of LIBOR Notes, or by the actual number of days in the year, in the case of Treasury Rate Notes. Unless otherwise specified in the applicable Final Terms and Note, interest on Fixed Rate Notes denominated in U.S. dollars will be computed on the basis of a 360-day year of twelve 30-day months and interest on Fixed Rate Notes denominated in all other currencies will be computed on the basis of the actual number of days in the relevant period for which interest is being calculated (the "Calculation Period") from and including the date from which interest begins to accrue to but excluding the date on which it falls due, divided by the product of the number of days in the interest period during which such Calculation Period falls (including the first such day but excluding the last) and the number of interest periods normally ending in any year.

If any Interest Payment Date (other than the Stated Maturity) for any Floating Rate Note would otherwise be a day that is not a Market Day, such Interest Payment Date shall be the succeeding Market Day, except that, in the case of a LIBOR Note, if such Market Day is in the next succeeding calendar month, such Interest Payment Date shall be the next preceding Market Day. If the Stated Maturity for any Fixed Rate Note or Floating Rate Note or the Interest Payment Date for any Fixed Rate Note falls on a day which is not a Business Day in the place of payment, payment of principal (and premium, if any) and

interest with respect to such Note will be made on the next succeeding Business Day in the place of payment with the same force and effect as if made on the due date and no interest on such payment will accrue from and after such due date.

### **Foreign Currency Notes and Indexed Notes**

If any Note is to be denominated in a Specified Currency other than U.S. dollars (each such Note, a “Foreign Currency Note”), certain provisions with respect thereto will be set forth in the applicable Note and in the related Final Terms, which will specify the foreign currency or currency unit in which the principal, premium, if any, and interest with respect to such Note are to be paid, along with any other terms relating to the non-U.S. dollar denomination.

If the principal of or premium (if any), interest, Additional Amounts or other amounts on any Note is payable in a Specified Currency other than U.S. dollars and such Specified Currency is not available due to the imposition of exchange controls or other circumstances beyond the control of the Issuer, or is no longer used by the government of the country issuing such currency or for settlement of transactions by public institutions of or within the international banking community, the Issuer will be entitled to satisfy its obligations to the holder of such Notes by making such payment in U.S. dollars on the basis of the noon buying rate in The City of New York for cable transfers in such Specified Currency as certified for customs purposes by the Federal Reserve Bank of New York (the “Exchange Rate”) for such Specified Currency on the second Business Day in The City of New York prior to the applicable payment date or, if the Exchange Rate is not then available, on the basis of the most recently available Exchange Rate. In the event no Exchange Rate is published for such currency, then the payment in U.S. dollars shall be made based on the rate given by the relevant central bank for buying such currency or, if no such rate is available, the rate shall be the average of rates given to the Trustee by internationally recognized commercial banks selected by the Trustee in consultation with the Issuer which regularly engage in foreign currency dealings for buying such currency. The Exchange Rate, or the rate as so determined, is referred to herein as the “Market Exchange Rate.” Any payment made under such circumstances in U.S. dollars where the required payment is due in other than U.S. dollars will not constitute an Event of Default (as defined below) under the Notes.

Payments of principal and any premium, interest, Additional Amounts or other amounts to holders of a Foreign Currency Note who hold the Note through DTC will be made in U.S. dollars. However, any DTC holder of a Foreign Currency Note may elect to receive payments by wire transfer in the Specified Currency other than U.S. dollars by delivering a written notice to the DTC Participant (as defined in the section “Clearing and Settlement—DTC” below) through which it holds its beneficial interest, not later than the Regular Record Date, in the case of an interest payment, or at least 15 calendar days before the maturity date, specifying wire transfer instructions to an account denominated in the Specified Currency. The DTC Participant must notify DTC of the election and wire transfer instructions on or before the twelfth Business Day in New York before the applicable payment of the principal.

If so specified in a Foreign Currency Note and the applicable Final Terms, and except as provided in the next following paragraph, payments of principal and any premium, interest, Additional Amounts or other amounts with respect to such Note will be made in U.S. dollars if the holder of such Note on the relevant Regular Record Date or at Stated Maturity, as the case may be, has transmitted a written request for such payment in U.S. dollars to the Trustee and the applicable Paying Agent on or prior to such Regular Record Date or the date 15 days prior to Stated Maturity, as the case may be. Such request may be in writing (mailed or hand delivered) or by facsimile transmission. Any such request made with respect to any Registered Note by a holder will remain in effect with respect to any further payments of principal and any premium, interest, Additional Amounts or other amounts with respect to such Registered Note payable to such holder, unless such request is revoked on or prior to the relevant Regular Record Date or the date 15 days prior to Stated Maturity, as the case may be. Holders of Foreign Currency Notes that are registered in the name of a broker or nominee should contact such broker or nominee to determine whether and how an election to receive payments in U.S. dollars may be made.

The U.S. dollar amount to be received by a holder of a Foreign Currency Note who elects to receive payment in U.S. dollars will be based on the highest bid quotation in The City of New York received by the Exchange Rate Agent (as defined below) as of 11:00 a.m., New York City time, on the second Business Day in New York next preceding the applicable payment date from three recognized foreign exchange dealers (one of which may be the Exchange Rate Agent) for the purchase by the quoting dealer of the Specified Currency for U.S. dollars for settlement on such payment date in the aggregate amount of the Specified Currency payable to all holders of Notes electing to receive U.S. dollar payments and at which the applicable dealer commits to execute a contract. If three such bid quotations are not available on the second Business Day in New York preceding the date of payment of principal or any premium, interest, Additional Amounts or other amounts with respect to any Note, such payment will be made in the Specified Currency. All currency exchange costs associated with any payment in U.S. dollars on any such Foreign Currency Note will be borne by the holder thereof by deductions from such payment of such currency exchange being effected on behalf of the holder by the Exchange Rate Agent. Unless otherwise specified in the applicable Final Terms, the Trustee will be the exchange rate agent (the "Exchange Rate Agent") with respect to Foreign Currency Notes.

Unless otherwise specified in the applicable Final Terms, Foreign Currency Notes will provide that, in the event of an official redenomination of the Specified Currency, the obligations of the Issuer with respect to payments on such Notes shall, in all cases, be deemed immediately following such redenomination to provide for payment of that amount of the redenominated Specified Currency representing the amount of such obligations immediately before such redenomination.

All determinations referred to above made by the Exchange Rate Agent shall, in the absence of manifest error, be conclusive for all purposes and binding on holders of the Notes and the Issuer, and the Exchange Rate Agent shall have no liability therefor.

The Issuer may from time to time offer Notes ("Indexed Notes"), the principal amount of which is payable on or prior to Stated Maturity, the amount of interest payable on which and/or any premium payment with respect to which will be determined with reference to an index or indices (e.g., the difference in price of crude oil on certain dates or any other index or indices). The Final Terms relating to such Indexed Notes and such Indexed Notes will set forth the method by and the terms on which the amount of principal (payable on or prior to Stated Maturity), interest and/or any premium will be determined, any additional tax consequences to the holder of such Note, a description of certain risks associated with investment in such Note and other information relating to such Note.

### **Introduction of a Single European Currency**

On January 1, 1999, the European Community introduced the single European currency known as the euro in the 11 participating member states of the European Economic and Monetary Union (the "EMU"). A participating member state is a member state of the European Community that has adopted the euro as its legal currency according to the Treaty of Rome of March 25, 1957, as amended by the Single European Act of 1986 and the Treaty on European Union, signed in Maastricht, The Netherlands on February 1, 1992. During a transition period from January 1, 1999 to December 31, 2001, the former national currencies of those 11 member states continued to be legal tender in their country of issue, at rates irrevocably fixed on December 3, 1998.

The European Community completed the final stage of its economic and monetary union on January 1, 2002, when euro notes and coins became available and participating member states withdrew their national currencies. It is not possible to predict how the EMU may affect the value of the Notes or the rights of holders of such Notes. Each prospective investor in the Notes that may be affected by the EMU is responsible for informing himself or herself about the EMU and the effects it may have on his or her contemplated investment and assumes for himself or herself the associated investment risks.

If so specified in the applicable Final Terms, the Issuer may at its option, and without the consent of the holders of such Notes or any coupons appertaining thereto or the need to amend the Notes or the Indenture, redenominate the Notes issued in the currency of a country that subsequently participates in

the EMU in a manner with similar effect to the final stage of such EMU, into euros. The provisions relating to any such redenomination will be contained in the applicable Final Terms.

## **Guaranties**

On July 29, 1996, *Pemex-Exploración y Producción* (Pemex-Exploration and Production), *Pemex-Refinación* (Pemex-Refining) and *Pemex-Gas y Petroquímica Básica* (Pemex-Gas and Basic Petrochemicals), each a decentralized public entity of the Mexican Government created by the Mexican Congress in July 1992, entered into a guaranty agreement with the issuer, which is referred to as the Guaranty Agreement, pursuant to which these operating subsidiaries became jointly and severally liable with the issuer for payment obligations incurred by the issuer under any international financing agreement entered into by the issuer that the issuer designates as being entitled to the benefit of the guaranty agreement in a certificate of designation. On June 1, 2015, pursuant to (i) the *Petróleos Mexicanos* Law, (ii) the resolution adopted by the Board of Directors of *Petróleos Mexicanos* at the meeting held on November 18, 2014 and (iii) the creation resolutions corresponding to each of Pemex Exploration and Production, and Pemex Cogeneration and Services, Pemex Drilling and Services, Pemex Logistics and Pemex Industrial Transformation that were approved by the Board of Directors of *Petróleos Mexicanos* on March 27, 2015 and became effective as of June 1, 2015, August 1, 2015, October 1, 2015 and November 1, 2015, all of the rights and obligations of Pemex-Exploration and Production, Pemex-Refining and Pemex-Gas and Basic Petrochemicals under the Guaranty Agreement were automatically and simultaneously assumed by Pemex Exploration and Production and, Pemex Cogeneration and Services, Pemex Drilling and Services, Pemex Logistics and Pemex Industrial Transformation as a matter of Mexican law. For more information about the Guarantors, including the creation of Pemex Exploration and Production and Pemex Cogeneration and Services, see “Item 4—Information on the Company—History and Development—Energy Reform—Corporate Reorganization” in the Form 20-F.

Accordingly, as of November 1, 2015, each of the Guarantors is jointly and severally liable with the Issuer for all payment obligations incurred by the Issuer under any international financing agreement entered into by the Issuer, pursuant to the Guaranty Agreement. This liability extends only to those payment obligations that the Issuer designates as being entitled to the benefit of the Guaranty Agreement in a certificate of designation.

Each of the Indenture and the Notes will be designated by the Issuer in certificates of designation (the “Certificates of Designation”) as being entitled to the benefit of the Guaranty Agreement. Accordingly, each of the Guarantors will be unconditionally liable for the due and punctual payment of all amounts payable by the Issuer in respect of the Notes, as and when the same shall become due and payable, whether at maturity, by declaration of acceleration or otherwise. Under the terms of the Guaranty Agreement, each Guarantor will be jointly and severally liable for the full amount of each payment under the Notes. Although the Guaranty Agreement may be terminated in the future, the Guaranties will remain in effect with respect to all agreements designated prior to such termination until all amounts payable under such agreements have been paid in full, including, with respect to the Notes, the entire principal thereof and interest thereon. Any amendment to the Guaranty Agreement which would affect the rights of any party to or beneficiary of any designated international financing agreement (including the Notes and the Indenture) will be valid only with the consent of each such party or beneficiary (or percentage of parties or beneficiaries) as would be required to amend such agreement.

## **Additional Amounts**

The Issuer, or in the case of a payment by a Guarantor, such Guarantor, will pay to the holder of any Note such additional amounts (“Additional Amounts”) as may be necessary in order that every net payment made by the Issuer or a Guarantor in respect of such Note, after deduction or withholding for or on account of any present or future tax, assessment or other governmental charge imposed upon or as a result of such payment by Mexico or any political subdivision or taxing authority thereof or therein (“Mexican Withholding Taxes”) will not be less than the amount provided for in such Note and the Indenture to be then due and payable on such Note. The foregoing obligation to pay Additional Amounts, however, will not apply to:

(a) any Mexican Withholding Taxes that would not have been imposed or levied on a holder of Notes but for the existence of any present or former connection between the holder of such Notes and Mexico or any political subdivision or territory or possession thereof or area subject to its jurisdiction, including, without limitation, such holder of Notes (i) being or having been a citizen or resident thereof, (ii) maintaining or having maintained an office, permanent establishment or branch therein, or (iii) being or having been present or engaged in trade or business therein, except for a connection solely arising from the mere ownership of, or receipt of payment under, such Notes;

(b) except as otherwise provided, any estate, inheritance, gift, sales, transfer, or personal property or similar tax, assessment or other governmental charge;

(c) any Mexican Withholding Taxes that are imposed or levied by reason of the failure by the holder of Registered Notes to comply with any certification, identification, information, documentation, declaration or other reporting requirement that is required or imposed by a statute, treaty, regulation, general rule or administrative practice as a precondition to exemption from, or reduction in the rate of, the imposition, withholding or deduction of any Mexican Withholding Taxes; *provided* that at least 60 days prior to (i) the first payment date with respect to which the Issuer or any Guarantor shall apply this clause (c) and, (ii) in the event of a change in such certification, identification, information, documentation, declaration or other reporting requirement, the first payment date subsequent to such change, the Issuer or any Guarantor, as the case may be, shall have notified the Trustee in writing that the holders of Registered Notes will be required to provide such certification, identification, information or documentation, declaration or other reporting;

(d) any Mexican Withholding Taxes imposed at a rate in excess of 4.9%, in the event that such holder has failed to provide on a timely basis, at the reasonable request of the Issuer, information or documentation (not described in clause (c) above) concerning such holder's eligibility, if any, for benefits under an income tax treaty to which Mexico is a party that is in effect, that is necessary to determine the appropriate rate of deduction or withholding of Mexican taxes under any such treaty; *provided* that this clause (d) shall not require holders of Bearer Notes to identify themselves;

(e) any Mexican Withholding Taxes that would not have been so imposed but for the presentation by the holder of such Note for payment on a date more than 15 days after the date on which such payment became due and payable or the date on which payment thereof is duly provided for, whichever occurs later;

(f) any payment on such Note to any holder who is a fiduciary or partnership or other than the sole beneficial owner of any such payment, to the extent that a beneficiary or settlor with respect to such fiduciary, a member of such a partnership or the beneficial owner of such payment would not have been entitled to the Additional Amounts had such beneficiary, settlor, member or beneficial owner been the holder of such Note; or

(g) a Note presented for payment by or on behalf of a holder who would have been able to avoid such withholding or deduction by presenting the relevant Note to another Paying Agent in a member state of the European Union.

All references herein to principal, interest, Redemption Price or any other amount payable under or in respect of the Notes shall, unless the context otherwise requires, be deemed to mean and include all Additional Amounts, if any, payable in respect thereof as set forth in the first paragraph of this Additional Amounts section and in clauses (a) through (g) above.

Notwithstanding the foregoing, the limitations on the Issuer's and the Guarantors' obligation to pay Additional Amounts set forth in clauses (c) and (d) above shall not apply if the provision of the certification, identification, information, documentation, declaration or other evidence described in such

clauses (c) and (d) would be materially more onerous, in form, in procedure or in the substance of information disclosed, to a holder or beneficial owner of a Note (taking into account any relevant differences between United States and Mexican law, regulation or administrative practice) than comparable information or other applicable reporting requirements imposed or provided for under U.S. federal income tax law (including the Convention for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with Respect to Taxes on Income, and a Protocol thereto, both signed on September 18, 1992, as amended by Additional Protocols signed on September 8, 1994 and November 26, 2002), regulations (including proposed regulations) and administrative practice. In addition, the limitations on the Issuer's and the Guarantors' obligation to pay Additional Amounts set forth in clauses (c) and (d) above shall not apply if Article 166, Section II, paragraph a) of the *Ley del Impuesto sobre la Renta* (Mexican Income Tax Law) (or a substantially similar successor of such provision) is in effect, unless (i) the provision of the certification, identification, information, documentation, declaration or other evidence described in clauses (c) and (d) above is expressly required by statute, regulation, general rules or administrative practice in order to apply Article 166, Section II, paragraph a) (or a substantially similar successor of such provision), the Issuer or the Guarantors cannot obtain such certification, identification, information, documentation, declaration or evidence, or satisfy any other reporting requirements, on its own through reasonable diligence and the Issuer or the Guarantors otherwise would meet the requirements for application of Article 166, Section II, paragraph a) (or such successor of such provision) or (ii) in the case of a holder or beneficial owner of a Note that is a pension fund or other tax-exempt organization, such holder or beneficial owner would be subject to Mexican Withholding Taxes at a rate less than that provided by Article 166, Section II, paragraph a) if the information, documentation or other evidence required under clause (d) above were provided. In addition, clause (c) or (d) above shall not be construed to require that a non-Mexican pension or retirement fund, a non-Mexican tax-exempt organization or a non-Mexican financial institution or any other holder or beneficial owner of a Note register with the Ministry of Finance and Public Credit for the purpose of establishing eligibility for an exemption from or reduction of Mexican Withholding Taxes.

The Issuer or the applicable Guarantor, as the case may be, will, upon written request, provide the Trustee, the holders and the Paying Agents with a duly certified or authenticated copy of an original receipt of the payment of Mexican Withholding Taxes which the Issuer or such Guarantor has withheld or deducted in respect of any payments made under or with respect to the Notes or the Guaranties of the Notes.

In the event that Additional Amounts actually paid with respect to any Notes pursuant to the preceding paragraph are based on rates of deduction or withholding of Mexican Withholding Taxes in excess of the appropriate rate applicable to the holder of such Notes, and, as a result thereof, such holder is entitled to make a claim for a refund or credit of such excess, then such holder shall, by accepting such Notes, be deemed to have assigned and transferred all right, title and interest to any such claim for a refund or credit of such excess to the Issuer or a Guarantor, as the case may be. However, by making such assignment, the holder makes no representation or warranty that the Issuer or such Guarantor will be entitled to receive such claim for a refund or credit and incurs no other obligation with respect thereto.

### **Negative Pledge**

So long as any Note remains outstanding, the Issuer will not create or permit to subsist, and will not permit its Subsidiaries or the Guarantors or any of their respective Subsidiaries to create or permit to subsist, any Security Interest upon the whole or any part of its or their crude oil or receivables in respect of crude oil to secure (i) any of its or their Public External Indebtedness; (ii) any of its or their Guarantees in respect of Public External Indebtedness; or (iii) the Public External Indebtedness or Guarantees in respect of Public External Indebtedness of any other person; without at the same time or prior thereto securing the Notes equally and ratably therewith or providing such other Security Interest for the Notes as shall be approved by the holders of at least 66 2/3% in aggregate principal amount of the Outstanding (as defined in the Indenture) Notes; *provided* that the Issuer and its Subsidiaries, and the Guarantors and their respective Subsidiaries, may create or permit to subsist a Security Interest upon its or their receivables in respect of crude oil if (i) on the date of creation of such Security Interest the aggregate of (a) the amount of principal and interest payments secured by Oil Receivables due during such calendar

year in respect of Receivables Financings entered into on or before such date, (b) the total amount of revenues during such calendar year from the sale of crude oil or natural gas transferred, sold, assigned or otherwise disposed of in Forward Sales (other than Governmental Forward Sales) entered into on or before such date and (c) the total amount of payments of the purchase price of crude oil, natural gas or Petroleum Products foregone during such calendar year as a result of all Advance Payment Arrangements entered into on or before such date, shall not exceed in such calendar year U.S. \$4,000,000,000 (or its equivalent in other currencies) less the amount of Governmental Forward Sales during that calendar year, (ii) the aggregate amount outstanding in all currencies at any one time under all Receivables Financings, Forward Sales (other than Governmental Forward Sales) and Advance Payment Arrangements shall not exceed U.S. \$12,000,000,000 (or its equivalent in other currencies) and (iii) the Issuer has given a certificate to the Trustee certifying that on the date of creation of such Security Interest there is no default under any Financing Document (as defined in the Indenture) resulting from a failure to pay principal or interest.

For this purpose:

*“Advance Payment Arrangement”* means any transaction involving the receipt by the Issuer, any Guarantor or any of their respective Subsidiaries of payment of the purchase price of crude oil or gas or Petroleum Products not yet earned by performance.

*“External Indebtedness”* means Indebtedness which is payable, or at the option of its holder may be paid, (i) in a currency or by reference to a currency other than the currency of Mexico, (ii) to a person resident or having its head office or its principal place of business outside Mexico and (iii) outside the territory of Mexico.

*“Forward Sale”* means any transaction involving the transfer, sale, assignment or other disposition by the Issuer, any Guarantor or any of their respective Subsidiaries of any right to payment under a contract for the sale of crude oil or gas not yet earned by performance, or any interest therein, whether in the form of an account receivable, negotiable instrument or otherwise.

*“Governmental Forward Sale”* means a Forward Sale to (i) Mexico or Banco de México or (ii) the Bank for International Settlements or another multilateral monetary authority or central bank or treasury of a sovereign state.

*“Guarantee”* means any obligation of a person to pay the Indebtedness of another person, including without limitation:

- (i) an obligation to pay or purchase such Indebtedness; or
- (ii) an obligation to lend money or to purchase or subscribe for shares or other securities or to purchase assets or services in order to provide funds for the payment of such Indebtedness; or
- (iii) any other agreement to be responsible for such Indebtedness.

*“Indebtedness”* means any obligation (whether present or future, actual or contingent) for the payment or repayment of money which has been borrowed or raised (including money raised by acceptances and leasing).

*“Oil Receivables”* means amounts payable to the Issuer, any Guarantor or any of their respective Subsidiaries in respect of the sale, lease or other provision of crude oil or gas, whether or not yet earned by performance.

*“Person”* means any individual, company, corporation, firm, partnership, joint venture, association, organization, state or agency of a state or other entity, whether or not having a separate legal personality.

“*Petroleum Products*” means the derivatives and by-products of crude oil and gas (including basic petrochemicals).

“*Public External Indebtedness*” means any External Indebtedness which is in the form of, or represented by, notes, bonds or other securities which are for the time being quoted, listed or ordinarily dealt in on any stock exchange.

“*Receivables Financings*” means any transaction resulting in the creation of a Security Interest on Oil Receivables to secure new External Indebtedness incurred by, or the proceeds of which are paid to or for the benefit of, the Issuer, any Guarantor or any of their respective Subsidiaries.

“*Security Interest*” means any mortgage, pledge, lien, hypothecation, security interest or other charge or encumbrance, including without limitation any equivalent thereof created or arising under the laws of Mexico.

“*Subsidiary*” means, in relation to any person, any other person (whether or not now existing) which is controlled directly or indirectly by, or more than 50 percent of whose issued equity share capital (or equivalent) is then held or beneficially owned by, the first person and/or any one or more of the first person’s Subsidiaries, and “control” means the power to appoint the majority of the members of the governing body or management of, or otherwise to control the affairs and policies of, that person.

*The negative pledge does not restrict the creation of Security Interests over any assets of the Issuer or its Subsidiaries or of the Guarantors or any of their respective Subsidiaries other than crude oil and receivables in respect of crude oil. Under Mexican law, all domestic reserves of crude oil belong to Mexico and not to PEMEX, but the Issuer (together with the Guarantors) has been established with the purpose of exploiting the Mexican petroleum and gas reserves, including the production of oil and gas, oil products and basic petrochemicals. In addition, the negative pledge does not restrict the creation of Security Interests to secure obligations of the Issuer, the Guarantors or their respective Subsidiaries payable in pesos. Further, the negative pledge does not restrict the creation of Security Interests to secure any type of obligation (e.g., commercial bank borrowings) regardless of the currency in which it is denominated, other than obligations similar to the Notes (e.g., issuances of debt securities).*

## **Events of Default; Waiver and Notice**

If any of the following events (each, an “Event of Default”) occurs and is continuing with respect to an issue of Notes, the Trustee, if so requested in writing by holders of at least one-fifth in principal amount of the Notes of such issue then outstanding, shall give notice to the Issuer that such Notes are, and they shall immediately become, due and payable at their principal amount together with accrued interest:

(a) *Non-Payment*: default is made in payment of principal (or any part thereof) of or premium, if any, or any interest on, or any sinking fund payment with respect to, any of such Notes when due and such failure continues, in the case of non-payment of principal or any sinking fund payment, for seven days, or, in the case of non-payment of interest or premium, for 14 days after the due date; or

(b) *Breach of Other Obligations*: the Issuer defaults in performance or observance of or compliance with any of its other obligations set out in such Notes or (insofar as it concerns such Notes) the Indenture, which default is incapable of remedy or, if capable of remedy, is not remedied within 30 days after written notice of such default shall have been given to the Issuer and the Guarantors by the Trustee; or

(c) *Cross-Default*: default by the Issuer or any of its Material Subsidiaries (as defined below) or the Guarantors or any of them or any of their respective Material Subsidiaries in the payment of the principal of, or interest on, any Public External Indebtedness (as defined under “—Negative Pledge” above) of, or guaranteed by, the Issuer or any of its Material



Subsidiaries or the Guarantors or any of them or any of their respective Material Subsidiaries, in an aggregate principal amount exceeding U.S. \$40,000,000 or its equivalent in other currencies, when and as the same shall become due and payable, if such default shall continue for more than the period of grace, if any, originally applicable thereto; or

(d) *Enforcement Proceedings:* a distress or execution or other legal process is levied or enforced or sued out upon or against any substantial part of the property, assets or revenues of the Issuer or any of its Material Subsidiaries or the Guarantors or any of them or any of their respective Material Subsidiaries and is not discharged or stayed within 60 days of having been so levied, enforced or sued out; or

(e) *Security Enforced:* an encumbrancer takes possession or a receiver, manager or other similar officer is appointed of the whole or any substantial part of the undertaking, property, assets or revenues of the Issuer or any of its Material Subsidiaries or the Guarantors or any of them or any of their respective Material Subsidiaries; or

(f) *Insolvency:* the Issuer or any of its Material Subsidiaries or the Guarantors or any of them or any of their respective Material Subsidiaries becomes insolvent or is generally unable to pay its debts as they mature or applies for or consents to or suffers the appointment of an administrator, liquidator, receiver or similar official of the Issuer or any of its Material Subsidiaries or the Guarantors or any of them or any of their respective Material Subsidiaries or the whole or any substantial part of the undertaking, property, assets or revenues of the Issuer or any of its Material Subsidiaries or the Guarantors or any of them or any of their respective Material Subsidiaries or takes any proceeding, under any law for a readjustment or deferment of its obligations or any part of them for insolvency, bankruptcy, *concurso mercantil*, reorganization, dissolution or liquidation or makes or enters into a general assignment or an arrangement or composition with or for the benefit of its creditors or stops or threatens to cease to carry on its business or any substantial part of its business; or

(g) *Winding-up:* an order is made or an effective resolution passed for winding up the Issuer or any of its Material Subsidiaries or the Guarantors or any of them or any of their respective Material Subsidiaries; or

(h) *Moratorium:* a general moratorium is agreed or declared in respect of any External Indebtedness (as defined under “—Negative Pledge” above) of the Issuer or any of its Material Subsidiaries or the Guarantors or any of them or any of their respective Material Subsidiaries; or

(i) *Authorization and Consents:* any action, condition or thing (including the obtaining or effecting of any necessary consent, approval, authorization, exemption, filing, license, order, recording or registration) at any time required to be taken, fulfilled or done in order (i) to enable the Issuer lawfully to enter into, exercise its rights and perform and comply with its obligations under such Notes, the Indenture and the Guaranty Agreement in relation to such Notes, (ii) to enable any of the Guarantors lawfully to enter into, perform and comply with its obligations under the Guaranty Agreement in relation to such Notes and (iii) to ensure that those obligations are legally binding and enforceable, is not taken, fulfilled or done within 30 days of its being so required; or

(j) *Illegality:* it is or becomes unlawful for (i) the Issuer to perform or comply with one or more of its obligations under any of such Notes, the Indenture or the Guaranty Agreement with respect to such Notes or (ii) the Guarantors or any of them to perform or comply with one or more of its obligations under the Guaranty Agreement with respect to such Notes; or

(k) *Control:* the Issuer shall cease to be a public-sector entity of the Mexican Government or the Mexican Government shall otherwise cease to control the Issuer or any Guarantor; or the Issuer or any of the Guarantors shall be dissolved, disestablished or shall

suspend its respective operations, and such dissolution, disestablishment or suspension of operations is material in relation to the business of the Issuer and the Guarantors taken as a whole; or the Issuer, the Guarantors and entities that they control shall cease to be, in the aggregate, the primary public-sector entities which conduct on behalf of Mexico the activities of exploration, extraction, refining, transportation, storage, distribution and first-hand sale of crude oil and exploration, extraction, production and first-hand sale of gas; for purposes of this provision, the term "primary" shall refer to the production of at least 75% of the barrels of oil equivalent of crude oil and gas produced by public-sector entities in Mexico; or

(l) *Disposals:*

(i) the Issuer ceases to carry on all or a substantial part of its business, or sells, transfers or otherwise disposes (whether voluntarily or involuntarily) of all or substantially all of its assets (whether by one transaction or a series of transactions whether related or not) other than (A) solely in connection with the implementation of the *Petróleos Mexicanos* Law that took effect on November 29, 2008 or (B) to a Guarantor; or

(ii) any Guarantor ceases to carry on all or a substantial part of its business, or sells, transfers or otherwise disposes (whether voluntarily or involuntarily) of all or substantially all of its assets (whether by one transaction or a series of transactions whether related or not) and such cessation, sale, transfer or other disposal is material in relation to the business of the Issuer and the Guarantors taken as a whole; or

(m) *Analogous Events:* any event occurs which under the laws of Mexico has an analogous effect to any of the events referred to in paragraphs (d) to (g) above; or

(n) *Guaranties:* the Guaranty Agreement is not (or is claimed by any of the Guarantors not to be) in full force and effect.

*"Material Subsidiaries"* means, at any time, each of the Guarantors and any Subsidiary of the Issuer or of any of the Guarantors having, as of the end of the most recent fiscal quarter of the Issuer, total assets greater than 12% of the total assets of the Issuer, the Guarantors and their Subsidiaries on a consolidated basis. As of the date of this Offering Circular, there were no Material Subsidiaries other than the Guarantors.

After any such acceleration has been made, but before a judgment or decree for the payment of money due based on acceleration has been obtained by the Trustee, the holders of a majority in aggregate principal amount of the Notes of such issue then outstanding (the "Outstanding Notes") may rescind and annul such acceleration in writing if all Events of Default, other than the non-payment of the principal of such Notes that have become due solely by such declaration of acceleration, have been cured or waived as provided in the Indenture.

The holders of a majority in principal amount of the Outstanding Notes of any issue may on behalf of the holders of such Notes waive any past default and any Event of Default arising therefrom; *provided* that a default not theretofore cured in the payment of the principal of or premium or interest on such Notes or in respect of a covenant or provision in the Indenture, the modification of which would constitute a Reserved Matter (as defined below), may be waived only by a percentage of holders of Outstanding Notes of such issue that would be sufficient to effect a modification, amendment, supplement or waiver of such matter.

## **Purchase of Notes**

The Issuer or any of the Guarantors may at any time purchase Notes at any price in the open market, in privately negotiated transactions or otherwise. Notes so purchased by the Issuer or any Guarantor shall be surrendered to the Trustee for cancellation.

## **Modification and Waiver**

The Issuer and the Trustee may modify, amend or supplement the terms of the Notes of any issue or the Indenture in any way, and the holders of a majority in aggregate principal amount of the Notes of any issue may make, take or give any request, demand, authorization, direction, notice, consent, waiver or other action that the Indenture or the Notes allow a holder to make, take or give, when authorized: (1) at a meeting of holders that is properly called and held by the affirmative vote, in person or by proxy (authorized in writing), of the holders of a majority in aggregate principal or face amount of the Outstanding Notes of that issue that are represented at the meeting; or (2) with the written consent of the holders of the majority (or of such other percentage as stated in the text of the Notes of that issue with respect to the action being taken) in aggregate principal amount of the Outstanding Notes of that issue.

However, under provisions which are commonly referred to as “collective action clauses,” without the consent of the holders of not less than 75% in aggregate principal amount of the Outstanding Notes of each issue affected thereby, no action may: (1) change the governing law with respect to the Indenture, the Guaranties or the Notes of that issue; (2) change the submission to the jurisdiction of the federal courts in the Borough of Manhattan, The City of New York, the obligation to appoint and maintain an Authorized Agent in the Borough of Manhattan, The City of New York, or the waiver of immunity provisions in the Notes of that issue; (3) amend the Events of Default in connection with an exchange offer for the Notes of that issue; (4) change the ranking of the Notes of that issue; or (5) change the definition of “Outstanding” with respect to the Notes of that issue.

Further, without (A) the consent of each holder of Outstanding Notes of each issue affected thereby or (B) the consent of the holders of not less than 75% in aggregate principal amount of the Outstanding Notes of each issue affected thereby, and (in the case of this clause (B) only) the certification by the Issuer to the Trustee that the modification, amendment, supplement or waiver is sought in connection with a General Restructuring (as defined below) by Mexico, no such modification, amendment or supplement may: (1) change the due date for any payment of, principal (if any) of or premium (if any) or interest on Notes of that issue; (2) reduce the principal or face amount of Notes of that issue, the portion of the principal or face amount that is payable upon acceleration of the maturity of Notes of that issue, the interest rate on the Notes of that issue or the premium (if any) payable upon redemption of the Notes of that issue; (3) shorten the period during which the Issuer is not permitted to redeem the Notes of that issue or permit the Issuer to redeem Notes of that issue prior to maturity, if, prior to such action, the Issuer is not permitted to do so, except as permitted in each case under “—Redemption—Tax Redemption” above; (4) except as permitted by the terms of the Notes, change the coin or currency in which, or the required places at which, any principal of or premium or interest on Notes of that issue is payable; (5) modify the Guaranty Agreement in any manner adverse to the holder of any of the Notes of that issue; (6) change the obligation of the Issuer or any Guarantor to pay Additional Amounts with respect to the Notes of that issue; (7) reduce the percentage of the principal amount of the Notes of that issue, the vote or consent of the holders of which is necessary to modify, amend or supplement the Indenture or the Notes of that issue or the related Guaranties or to take other action provided therein, or (8) modify the provisions in the Indenture relating to waiver of compliance with certain provisions thereof or waiver of certain defaults, or to change the quorum requirements for a meeting of holders of the Notes, in each case except to increase any related percentage or to provide that certain other provisions of the Indenture cannot be modified or waived without the consent of the holder of each Outstanding Note of that issue affected by such action.

A “General Restructuring” by Mexico means a request made by Mexico for one or more amendments or one or more exchange offers by Mexico, each of which affects a matter that would (if made to a term or condition of the Notes) constitute any of the matters described in clauses (1) through (8) in the

immediately preceding paragraph or clauses (1) through (5) of the paragraph next preceding such paragraph (each, a “Reserved Matter”), and that applies to either (1) at least 75% of the aggregate principal amount of outstanding External Market Debt (as defined below) of Mexico that will become due and payable within a period of five years following the date of such request or exchange offer or (2) at least 50% of the aggregate principal amount of External Market Debt of Mexico outstanding at the time of such request or exchange offer. For the purposes of determining the existence of a General Restructuring, the principal amount of External Market Debt that is the subject of any such request for amendment by Mexico shall be added to the principal amount of External Market Debt that is the subject of a substantially contemporaneous exchange offer by Mexico. As used herein, “External Market Debt” means Indebtedness of the Mexican Government (including debt securities issued by the Mexican Government) which is payable or at the option of its holder may be paid in a currency other than the currency of Mexico, excluding any such Indebtedness that is owed to or guaranteed by multilateral creditors, export credit agencies or other international or governmental institutions.

In determining whether the holders of the requisite principal amount of the Outstanding Notes of an issue have consented to any amendment, modification, supplement or waiver, whether a quorum is present at a meeting of holders of the Outstanding Notes of an issue or the number of votes entitled to be cast by each holder of a Note in respect of such Note at any such meeting, Notes owned, directly or indirectly, by Mexico or any public-sector instrumentality of Mexico (including the Issuer or any Guarantor) shall be disregarded and deemed not to be Outstanding, except that, in determining whether the Trustee shall be protected in relying upon any such consent, amendment, modification, supplement or waiver, only Notes which a responsible officer of the Trustee actually knows to be so owned shall be so disregarded. As used in this paragraph, “public-sector instrumentality” means Banco de México, any department, ministry or agency of the Mexican Government or any corporation, trust, financial institution or other entity owned or controlled by the Mexican Government or any of the foregoing, and “control” means the power, directly or indirectly, through the ownership of voting securities or other ownership interests or otherwise, to direct the management of or elect or appoint a majority of the board of directors or other persons performing similar functions in lieu of, or in addition to, the board of directors of a corporation, trust, financial institution or other entity.

If and for so long as Notes of an issue are listed on the Official List of the Luxembourg Stock Exchange and traded on the Euro MTF Market, and the rules of such Exchange so require, in the case of any such amendment, modification or waiver in respect of such Notes effected pursuant to the terms of the Indenture (excluding amendments or modifications with respect to the curing of any ambiguity or curing, correcting or supplementing any defective provision of the Indenture or the Notes of all issues) the Issuer will prepare a supplement to this Offering Circular. In addition, a notice regarding any such amendment, modification or waiver will be published in a newspaper of general circulation in Luxembourg or on the website of the Luxembourg Stock Exchange.

The Issuer and the Trustee may, without the vote or consent of any holder of the Notes of an issue, modify or amend the Indenture or the Notes of that issue for the purpose of: (1) adding to the covenants of the Issuer for the benefit of the holders of the Notes of that issue; (2) surrendering any right or power conferred upon the Issuer; (3) securing the Notes of that issue pursuant to the requirements of the Indenture or otherwise; (4) curing any ambiguity or curing, correcting or supplementing any defective provision of the Indenture or the Notes of that issue; (5) amending the Indenture or the Notes of that issue in any manner which the Issuer and the Trustee may determine and that will not adversely affect the rights of any holder of the Notes of that issue in any material respect; (6) reflecting the succession of another corporation to the Issuer and the successor corporation’s assumption of the covenants and obligations of the Issuer under the Notes of that issue and the Indenture; or (7) modifying, eliminating or adding to the provisions of the Indenture to the extent necessary to qualify the Indenture under the Trust Indenture Act of 1939, as amended (the “Trust Indenture Act”) or under any similar U.S. federal statute enacted in the future or adding to the Indenture other provisions that are expressly permitted by the Trust Indenture Act.

The consent of the holders is not necessary under the Indenture to approve the particular form of any proposed amendment, modification, supplement or waiver. It is sufficient if the consent approves the

substance of the proposed amendment, modification, supplement or waiver. After an amendment, modification or waiver under the Indenture becomes effective, the Issuer will mail to the holders a notice briefly describing the amendment, modification or waiver. However, the failure to give this notice to all the holders, or any defect in the notice, will not impair or affect the validity of the amendment, modification, supplement or waiver.

## **Meetings**

The Indenture has provisions for calling a meeting of the holders of the Notes. Under the Indenture, the Trustee may call a meeting of the holders of any issue of Notes at any time. The Issuer or holders of at least 10% of the aggregate principal amount of any issue of Notes may also request a meeting of the holders of such Notes by sending a written request to the Trustee detailing the proposed action to be taken at the meeting.

At any meeting of the holders of the Notes to act on a matter that is not a Reserved Matter, a quorum exists if the holders of a majority of the aggregate principal amount Outstanding of any issue of Notes are present or represented. At any meeting of the holders of the Notes to act on a matter that is a Reserved Matter, a quorum exists if the holders of 75% of the aggregate principal amount Outstanding of that issue of Notes are present or represented; *provided* that if the consent of each such holder is required to act on such Reserved Matter, then a quorum exists only if the holders of 100% of the aggregate principal amount Outstanding of that issue of Notes are present or represented.

Any holders' meeting that has properly been called and that has a quorum can be adjourned from time to time by those who are entitled to vote a majority of the aggregate principal amount Outstanding of that issue of Notes represented at the meeting. The adjourned meeting may be held without further notice.

Any resolution passed, or decision made, at a holders' meeting that has been properly held in accordance with the Indenture is binding on all holders of the Notes.

## **Further Issues**

The Issuer may from time to time without the consent of any holder of the Notes of any issue create and issue additional Notes having the same terms and conditions as Notes previously issued (or the same except for the issue date, the first payment of interest or the issue price), which additional Notes may be consolidated to form a single series with the Outstanding Notes of that issue; *provided* that such additional Notes do not have, for purposes of U.S. federal income taxation, a greater amount of original issue discount than the original Notes of such issue have as of the date of the issue of such additional Notes.

## **Repayment of Monies; Prescription**

Any monies paid by the Issuer or any Guarantor to the Trustee for the payment of the principal of or premium, if any, or interest on any Notes and remaining unclaimed at the end of two years after such principal or interest shall have become due and payable and shall have been paid to the Trustee by the Issuer or any Guarantor, shall then be repaid to the Issuer upon its written request, and the holders of such Notes will thereafter look only to the Issuer and the Guarantors for payment thereof. Unless otherwise required by applicable law, the right to receive principal of any Notes or premium, if any, or interest thereon will become void at the end of five years after the due date thereof.

## **Governing Law, Jurisdiction and Waiver of Immunity**

The Indenture and the Notes will be governed by and construed in accordance with the laws of the State of New York, except that the authorization and execution of such documentation by the Issuer shall

be governed by the laws of Mexico. The payment obligations of the Guarantors under the Guaranties will be governed by and construed in accordance with the laws of the State of New York.

The Issuer and each of the Guarantors will appoint the Consul General of Mexico in New York City and his successors as their authorized agent (the "Authorized Agent") upon whom process may be served in any action based upon the Notes, the Indenture or the Guaranties which may be instituted in any federal court in the Borough of Manhattan, The City of New York, by the holder of any Note, and the Issuer, each Guarantor and the Trustee will each irrevocably submit to the jurisdiction of any such court in respect of any such action and will irrevocably waive any objection which it may now or hereafter have to the laying of venue of any such action in any such court, and the Issuer and each of the Guarantors will waive any right to which it may be entitled on account of residence or domicile. The Issuer and each of the Guarantors reserve the right to plead sovereign immunity under the Foreign Sovereign Immunities Act with respect to actions brought against them under U.S. federal securities laws or any state securities laws, and the Issuer's and each of the Guarantors' appointment of the Consul General as its agent for service of process will not extend to such actions. In the absence of a waiver of immunity by the Issuer and each of the Guarantors with respect to such actions, it would not be possible to obtain a U.S. judgment in such an action against the Issuer or such Guarantor unless a U.S. court were to determine that the Issuer or such Guarantor is not entitled under the Foreign Sovereign Immunities Act to sovereign immunity with respect to such action. However, even if a U.S. judgment could be obtained in any such action under the Foreign Sovereign Immunities Act, it may not be possible to obtain in Mexico a judgment based on such a U.S. judgment. Moreover, execution upon property of the Issuer or a Guarantor located in the United States to enforce a judgment obtained under the Foreign Sovereign Immunities Act may not be possible except under the limited circumstances specified in the Foreign Sovereign Immunities Act.

Neither the Issuer nor any Guarantor is entitled to any immunity, whether on grounds of sovereign immunity or otherwise, from any legal proceedings (whether through service or notice, attachment prior to judgment, attachment in aid of execution, execution or otherwise) to enforce or collect upon this Offering Circular, the Indenture or the Guaranty Agreement, or any other liability or obligation of the Issuer and/or each of the Guarantors related to or arising from the transactions contemplated hereby or thereby in respect of itself or its property, subject to certain restrictions pursuant to applicable law.

Therefore, under certain circumstances, a Mexican court may not enforce a judgment against the Issuer or any of the Guarantors. See "*Risk Factors—Risk Factors Related to the Relationship with the Mexican Government—PEMEX may claim some immunities under the Foreign Sovereign Immunities Act and Mexican law, and investors' ability to sue or recover may be limited.*"

#### **Trustee, Paying Agent and Transfer Agent**

Deutsche Bank Trust Company Americas will be the Trustee under the Indenture. The corporate trust office of the Trustee is located at 60 Wall Street, 16th Floor, New York, New York 10005. Deutsche Bank Trust Company Americas has also been appointed as Paying Agent and Transfer Agent under the Indenture, at its offices specified above. Paying Agents and Transfer Agents are agents of the Issuer and do not have the duties of a trustee with respect to the holders of the Notes.

The Trustee may resign at any time or may be removed by the Issuer at any time. If the Trustee resigns, is removed or becomes incapable of acting as Trustee or if a vacancy occurs in the office of the Trustee for any cause, a successor Trustee shall be appointed in accordance with the provisions of the Indenture.

#### **International Paying Agent and Authenticating Agent**

Deutsche Bank AG, London Branch will be the International Paying Agent under the Indenture, and in this capacity will serve as Paying Agent and Authenticating Agent for all International Global Notes issued under the Indenture. The corporate trust office of the International Paying Agent is located at Winchester House, 1 Great Winchester Street, London EC2N 2DB.

The International Paying Agent may resign at any time or may be removed by the Issuer as Paying Agent and/or by the Trustee as Authenticating Agent at any time. The resignation or removal of the Trustee as Trustee in accordance with the terms of the Indenture will also terminate the roles of the International Paying Agent as Paying Agent and Authenticating Agent for the International Global Notes.

In the ordinary course of their respective businesses, Deutsche Bank Trust Company Americas, Deutsche Bank AG, London Branch and their respective affiliates have engaged, and may in the future engage, in investment banking activities and commercial banking activities with PEMEX, and have provided, and may in the future provide, investment advisory and corporate trust services to PEMEX.

## **Notices**

Notices to holders of Registered Notes will be sent by mail to their respective addresses appearing in the register maintained by the Trustee; *provided* that notices to holders of Registered Notes that are represented by Global Securities may be given to the respective Depositary or Depositaries by mail or electronic transmission. In addition, if and for so long as the Notes are listed on the Official List of the Luxembourg Stock Exchange and traded on the Euro MTF Market, and the rules of such Exchange so require, such notices will be published either in a daily newspaper of general circulation in Luxembourg (expected to be the *Luxemburger Wort*), or on the website of such Exchange (<http://www.bourse.lu>). If publication as aforesaid is not practicable, notice will be validly given if made in accordance with the rules of the Luxembourg Stock Exchange. Any such notice shall be deemed to have been given on the later of the date of such publication, if required, and, in the case of notices sent by mail, the fourth calendar day after the date of mailing or, in the case of notices delivered electronically, on the day when received by the Depositary.

Notices to holders of Bearer Notes will be valid if published in a daily newspaper having general circulation in London (expected to be the *Financial Times*) or, if publication in such newspaper is not practicable, in another leading daily English language newspaper having general circulation in Europe approved by the Trustee. In addition, if and for so long as the Notes are listed on the Official List of the Luxembourg Stock Exchange and traded on the Euro MTF Market, and the rules of such Exchange so require, notices to holders of Bearer Notes will be published either in a leading newspaper having general circulation in Luxembourg (expected to be the *Luxemburger Wort*) or on the website of such Exchange (<http://www.bourse.lu>). Notices will, if published more than once or on different dates, be deemed to have been given on the date of the first publication in either both of such newspapers or in the first such newspaper and the Luxembourg Stock Exchange website as provided above. Holders of coupons shall be deemed for all purposes to have notice of the contents of any notice to the holders of the related Bearer Notes.

## LIMITATIONS ON ISSUANCE OF BEARER NOTES

In compliance with United States federal tax laws and regulations, Bearer Notes (including temporary global Bearer Notes), other than Bearer Notes with a maturity not exceeding one year from the date of issue, may not be offered or sold during the restricted period (as defined in U.S. Treasury Regulations Section 1.163-5(c)(2)(i)(D)(7)) within the United States or its possessions or to United States Persons (each as defined below) other than to an office located outside the United States or its possessions of a U.S. financial institution (as defined in Section 1.165-12(c)(1) of the U.S. Treasury regulations), purchasing for its own account, that provides a certificate stating that it agrees to comply with the requirements of Section 165(j)(3)(A), (B) or (C) of the Code, and the U.S. Treasury regulations thereunder, or to certain other persons described in Section 1.163-5(c)(2)(i)(D)(1)(iii)(B) of the U.S. Treasury regulations. Moreover, such Bearer Notes may not be delivered within the United States or its possessions in connection with their sale during the restricted period. No Bearer Note (other than a temporary global Bearer Note) may be delivered, nor may interest be paid on any Bearer Note, until receipt by the Issuer of (i) a Depositary Tax Certification in the case of temporary global Bearer Notes or (ii) an Owner Tax Certification in all other cases as described above under “Description of Notes—Form and Denomination.”

For purposes of the limitations on the issuance of Bearer Notes, “United States Person” means any citizen or resident of the United States, any corporation, partnership or other entity created or organized in or under the laws of the United States, any estate the income of which is subject to U.S. federal income taxation regardless of its source, or any trust if (i) a U.S. court is able to exercise primary supervision over the trust’s administration and (ii) one or more United States Persons have the authority to control all of the trust’s substantial decisions. “United States” means the United States of America (including the States thereof and the District of Columbia) and “possessions” of the United States include Puerto Rico, the U.S. Virgin Islands, Guam, American Samoa, Wake Island and the Northern Mariana Islands.

## IMPORTANT CURRENCY INFORMATION

Unless otherwise specified in the applicable Final Terms, purchasers are required to pay for Notes in the Specified Currency in immediately available funds. Currently, there are limited facilities in the United States for conversion of U.S. dollars into foreign currencies or currency units and vice versa, and it is believed that only a limited number of U.S. banks offer foreign currency checking or savings account facilities in the United States. However, if requested by a prospective purchaser of Notes denominated in a Specified Currency other than U.S. dollars, an Agent soliciting the offer to purchase may at its discretion arrange for the conversion of U.S. dollars into such Specified Currency to enable the purchaser to pay for such Notes. Any request must be made by the date determined by such Agent. Each such conversion will be made by such Agent on such terms and subject to such conditions, limitations and charges as such Agent may from time to time establish in accordance with its regular foreign exchange practice. All costs of exchange will be borne by purchasers of the Notes.

For purposes of determining whether the holders of the requisite principal amount of Outstanding Notes have taken or authorized any action under the Indenture, the principal amount of a Note denominated in a Specified Currency other than U.S. dollars at any time outstanding shall be deemed to be the U.S. dollar equivalent, determined on the basis of the Market Exchange Rate as of the Issue Date of such Note, of the principal amount of such Note.



## CURRENCY RISKS AND RISKS ASSOCIATED WITH INDEXED NOTES

### Exchange Rates and Exchange Controls

An investment in a Note denominated in a Specified Currency other than the currency of the country in which a purchaser is resident or the currency (including any currency unit) in which a purchaser conducts its primary business (the “home currency”) or where principal of or interest on Notes is payable by reference to a Specified Currency index other than an index relating to the home currency entails significant risks that are not associated with a similar investment in a security denominated in the home currency. Such risks include, without limitation, the possibility of significant changes in rates of exchange between the home currency and the Specified Currency and the possibility of the imposition or modification of foreign exchange controls by either the United States or foreign governments. Such risks generally depend on factors over which the particular country has no control, such as economic, financial, political and military events and the supply of and demand for the relevant currencies. In recent years, rates of exchange for certain currencies have been highly volatile, and such volatility may be expected in the future. Fluctuations in any particular exchange rate that have occurred in the past are not necessarily indicative, however, of fluctuations in the exchange rate that may occur during the term of any Note. Depreciation of the Specified Currency in which a Note is denominated against the relevant home currency would result in a decrease in the effective home currency-equivalent yield of such Note below its interest rate, in the home currency-equivalent value of the principal payable at maturity of such Note and generally in the home currency-equivalent market value of such Note and could result in a loss to the investor on a home currency basis.

Foreign exchange rates can either be fixed by sovereign governments or float. Exchange rates of most economically developed nations are permitted to fluctuate in value relative to the U.S. dollar. National governments, however, rarely voluntarily allow their currencies to float freely in response to economic forces. Sovereign governments in fact use a variety of techniques, such as intervention by a country’s central bank or imposition of regulatory controls or taxes, to affect the rate of exchange of their currencies. Governments may also issue a new currency to replace an existing currency or alter the exchange rate or relative exchange characteristics by devaluation or revaluation of a currency. Thus, a special risk in purchasing Notes that are denominated in a foreign currency or currency unit is that the U.S. dollar equivalent yields of such Notes could be affected by governmental actions which could change or interfere with theretofore freely determined currency valuations, fluctuations in response to other market forces and the movement of the currencies across borders.

Governments have from time to time imposed, and may in the future impose, exchange controls that could affect the availability of a Specified Currency for making payments with respect to a Note. There can be no assurance that exchange controls will not restrict or prohibit payments in any currency or currency unit. Even if there are no actual exchange controls, it is possible that on a payment date with respect to any particular Note, the Specified Currency for such Note would not be available to the Issuer to make payments then due. In that event, the Issuer will make such payments in the manner set forth below under “—Payment Currency.”

**THIS OFFERING CIRCULAR AND ANY FINAL TERMS HERETO DO NOT DESCRIBE ALL THE RISKS OF AN INVESTMENT IN NOTES DENOMINATED IN A CURRENCY (INCLUDING ANY CURRENCY UNIT) OTHER THAN A PROSPECTIVE PURCHASER’S HOME CURRENCY AND THE ISSUER AND THE GUARANTORS DISCLAIM ANY RESPONSIBILITY TO ADVISE PROSPECTIVE PURCHASERS OF SUCH RISKS AS THEY EXIST AT THE DATE OF THIS OFFERING CIRCULAR AND AS SUCH RISKS MAY CHANGE FROM TIME TO TIME. PROSPECTIVE PURCHASERS SHOULD CONSULT THEIR OWN FINANCIAL AND LEGAL ADVISORS AS TO THE RISKS ENTAILED BY AN INVESTMENT IN NOTES DENOMINATED IN A CURRENCY (INCLUDING ANY CURRENCY UNIT) OTHER THAN THEIR PARTICULAR HOME CURRENCY. SUCH NOTES ARE NOT AN APPROPRIATE INVESTMENT FOR PERSONS WHO ARE UNSOPHISTICATED WITH RESPECT TO FOREIGN CURRENCY TRANSACTIONS.**

Unless otherwise provided, Notes denominated in a Specified Currency other than U.S. dollars or euros will not be sold in, or to residents of, the country of the Specified Currency in which such Notes are denominated. The information set forth in this Offering Circular and any Final Terms is directed to prospective purchasers who are U.S. residents. The Issuer and the Guarantors disclaim any responsibility to advise prospective purchasers who are residents of countries other than the United States with respect to any matters that may affect the purchase, holding or receipt of payments of principal of or interest on Notes. Such persons should consult their own legal and financial advisors with regard to such matters.

The Final Terms relating to each Foreign Currency Note may contain information concerning relevant historical exchange rates for the applicable Specified Currency, a description of such currency or currencies and any exchange controls affecting such currency or currencies. The information therein concerning exchange rates and exchange controls, if any, is furnished as a matter of information only and should not be regarded as indicative of the range of or trends in fluctuations in exchange rates or of exchange controls that may be imposed in the future. The Issuer and the Guarantors disclaim any responsibility to advise prospective purchasers of changes in such exchange rates or exchange controls after the date of any such Final Terms.

### **Payment Currency**

Except as set forth below, if payment on a Note is required to be made in a Specified Currency other than U.S. dollars and on a payment date with respect to such Note such currency or currency unit is unavailable due to the imposition of exchange controls or other circumstances beyond the Issuer's control, or is no longer used by the government of the country issuing such currency or currency unit or for the settlement of transactions by public institutions of or within the international banking community, then all such payments due on such payment date shall be made in U.S. dollars. The amount so payable on any payment date in such foreign currency or currency unit shall be converted into U.S. dollars at a rate determined by the Exchange Rate Agent as of the second Business Day prior to the date on which such payment is due on the basis of the most recently available Market Exchange Rate for such currency or currency unit, or as otherwise specified in the applicable Final Terms. Any payment made under such circumstances in U.S. dollars will not constitute an Event of Default under the Notes.

All determinations referred to above made by the Exchange Rate Agent shall be confirmed by the Issuer (except to the extent expressly provided herein or in the applicable Final Terms) and, in the absence of manifest error, shall be conclusive for all purposes and binding on holders of the Notes, and the Exchange Rate Agent shall have no liability therefor.

Unless otherwise specified in the applicable Final Terms, Notes denominated in a Specified Currency other than U.S. dollars will provide that, in the event of an official redenomination of the Specified Currency, the obligations of the Issuer with respect to payments on such Notes shall, in all cases, be deemed immediately following such redenomination to provide for payment of that amount of the redenominated Specified Currency representing the amount of such obligations immediately before such redenomination.

### **Foreign Currency Judgments; Immunity from Attachment**

The Notes and the Guaranties will be governed by and construed in accordance with the laws of the State of New York. See "Description of Notes—Governing Law, Jurisdiction and Waiver of Immunity." Courts in the United States customarily have not rendered judgments for money damages denominated in any currency other than U.S. dollars. New York statutory law provides, however, that in an action based on an obligation denominated in a currency other than U.S. dollars, a court shall render a judgment or decree in the foreign currency of the underlying obligation and that the judgment or decree shall be converted into U.S. dollars at the exchange rate prevailing on the date of entry of the judgment or decree. It is not known whether the foregoing New York statutory law would be applied (a) in any action based on an obligation denominated in a currency unit or (b) by a Federal court sitting in the State of New York.

Under the Mexican Monetary Law, payments which should be made in Mexico in foreign currency, whether by agreement or upon judgment of a Mexican court, may be discharged in pesos at a rate of exchange for pesos into the relevant foreign currency prevailing at the time of payment. In addition, Mexican law specifies that attachment in aid of execution may not be ordered against the Issuer, the Guarantors or their assets and, as a result, the ability of investors to realize upon judgments in the courts of Mexico may be limited. See “Description of Notes—Governing Law, Jurisdiction and Waiver of Immunity.”

### **Risks Associated with Indexed Notes**

An investment in Indexed Notes may entail significant risks that are not associated with a similar investment in a debt instrument that has a fixed principal amount, is denominated in U.S. dollars and bears interest at either a fixed rate or a floating rate determined by reference to nationally published interest rate references. The risks of a particular Indexed Note will depend on the terms of such Indexed Note, but may include, without limitation, the possibility of significant changes in the prices of securities, currencies, intangibles, goods, articles or commodities or of other objective price, economic or other measures making up the relevant index (the “Underlying Assets”). Such risks generally depend on factors over which the Issuer and the Guarantors have no control, such as economic and political events and the supply of and demand for the Underlying Assets. In recent years, currency exchange rates and prices for various Underlying Assets have been highly volatile, and such volatility may be expected in the future. Fluctuations in any such rates or prices that have occurred in the past are not necessarily indicative, however, of fluctuations that may occur during the term of any Indexed Note.

In considering whether to purchase Indexed Notes, investors should be aware that the calculation of amounts payable in respect of Indexed Notes may involve reference to prices which are published solely by third parties or entities which are not subject to regulation under the laws of the United States.

**THIS OFFERING CIRCULAR AND ANY FINAL TERMS HERETO DO NOT DESCRIBE ALL THE RISKS OF AN INVESTMENT IN INDEXED NOTES AND THE ISSUER AND THE GUARANTORS DISCLAIM ANY RESPONSIBILITY TO ADVISE PROSPECTIVE PURCHASERS OF SUCH RISKS AS THEY EXIST AT THE DATE OF THIS OFFERING CIRCULAR OR AS SUCH RISKS MAY CHANGE FROM TIME TO TIME. THE RISK OF LOSS AS A RESULT OF THE LINKAGE OF PRINCIPAL OR INTEREST PAYMENTS ON INDEXED NOTES TO AN INDEX AND TO THE UNDERLYING ASSETS CAN BE SUBSTANTIAL. PROSPECTIVE PURCHASERS SHOULD CONSULT THEIR OWN FINANCIAL AND LEGAL ADVISORS AS TO THE RISKS ENTAILED BY AN INVESTMENT IN INDEXED NOTES. AN INDEXED NOTE IS NOT AN APPROPRIATE INVESTMENT FOR PERSONS WHO ARE UNSOPHISTICATED WITH RESPECT TO TRANSACTIONS IN THE UNDERLYING ASSETS OR ANY INDEX RELEVANT TO THAT INDEXED NOTE.**

## CLEARING AND SETTLEMENT

Arrangements will be made with each of DTC, Euroclear and Clearstream, Luxembourg to facilitate initial issuance of Global Notes deposited with, or on behalf of, DTC (“DTC Global Notes”). See “Description of Notes—Form and Denomination.” Transfers within DTC, Euroclear and Clearstream, Luxembourg will be made in accordance with the usual rules and operating procedures of the relevant system. Cross-market transfers between investors who hold or who will hold DTC Global Notes through DTC and investors who hold or will hold DTC Global Notes through Euroclear and/or Clearstream, Luxembourg will be effected in DTC through the respective depositaries of Euroclear and Clearstream, Luxembourg. Each Regulation S Global Note and each Restricted Global Note deposited with DTC will have a different CUSIP or CINS number.

### DTC

DTC has advised the Issuer as follows: DTC is a limited-purpose trust company organized under the laws of the State of New York, a “banking organization” within the meaning of the New York Banking Law, a member of the Federal Reserve System, a “clearing corporation” within the meaning of the New York Uniform Commercial Code and a “clearing agency” registered pursuant to the provisions of Section 17A of the Exchange Act. DTC was created to hold securities for its participating organizations (“DTC Participants”) and to facilitate the clearance and settlement of securities transactions between DTC Participants through electronic book-entry changes in accounts of the DTC Participants, thereby eliminating the need for physical movement of certificates. DTC Participants include securities brokers and dealers, banks, trust companies and clearing corporations and may include certain other organizations. Indirect access to the DTC system is also available to others such as banks, brokers, dealers and trust companies that clear through or maintain a custodial relationship with a DTC Participant, either directly or indirectly (“Indirect DTC Participants”).

Under the rules, regulations and procedures creating and affecting DTC and its operations (the “Rules”), DTC is required to make book-entry transfers between DTC Participants on whose behalf it acts with respect to the Notes and is required to receive and transmit distributions of principal of and interest on the Notes. DTC Participants and Indirect DTC Participants with which investors have accounts with respect to the Notes similarly are required to make book-entry transfers and receive and transmit such payments on behalf of their respective investors.

Because DTC can only act on behalf of DTC Participants, who in turn act on behalf of Indirect DTC Participants and certain banks, the ability of a person having a beneficial interest in a Note held in DTC to transfer or pledge such interest to persons or entities that do not participate in the DTC system, or otherwise take actions in respect of such interest, may be affected by the lack of a physical certificate of such interest. The laws of some states of the United States require that certain persons take physical delivery of securities in definitive form. Consequently, the ability to transfer beneficial interests in a Note held in DTC to such persons may be limited.

DTC has advised the Issuer that it will take any action permitted to be taken by a holder of Notes (including, without limitation, the presentation of Notes for exchange as described above) only at the direction of one or more DTC Participants to whose account with DTC interests in the relevant Notes are credited, and only in respect of such portion of the aggregate principal amount of the Notes as to which such DTC Participant or DTC Participants has or have given such direction. However, in certain circumstances, DTC will exchange the DTC Global Notes held by it for Certificated Notes, which it will distribute to DTC Participants and which, if representing interests in the Restricted Global Note, will be legended as set forth above under “Notice to Investors.” See “Description of Notes—Certificated Notes and Definitive Bearer Notes.”

### Euroclear

Euroclear was created in 1968 to hold securities for Participants of Euroclear (“Euroclear Participants”) and to clear and settle transactions between Euroclear Participants through simultaneous

electronic book-entry delivery against payment, thus eliminating the need for physical movement of certificates and risk from lack of simultaneous transfers of securities and cash. Transactions may now be settled in many currencies, including U.S. dollars and Japanese yen. Euroclear provides various other services, including securities lending and borrowing and interfaces with domestic markets in several countries generally similar to the arrangements for cross-market transfers with DTC described below.

Euroclear is operated by Euroclear Bank S.A./N.V. (the “Euroclear Operator”), under contract with Euroclear Clearance System plc, a U.K. corporation (“Euroclear”). The Euroclear Operator conducts all operations, and all Euroclear securities clearance accounts and Euroclear cash accounts are accounts with the Euroclear Operator, not Euroclear. The Euroclear Operator establishes policy for Euroclear on behalf of Euroclear Participants. Euroclear Participants include banks (including central banks), securities brokers and dealers and other professional financial intermediaries and may include the Agents. Indirect access to Euroclear is also available to other firms that clear through or maintain a custodial relationship with a Euroclear Participant, either directly or indirectly. Euroclear is an indirect participant in DTC.

The Euroclear Operator is a Belgian bank. The Belgian Banking Commission and the National Bank of Belgium regulate and examine the Euroclear Operator.

The Terms and Conditions Governing Use of Euroclear (the “Euroclear Terms and Conditions”) and the related Operating Procedures of Euroclear and applicable Belgian law govern securities clearance accounts and cash accounts with the Euroclear Operator. Specifically, these terms and conditions govern:

- transfers of securities and cash within Euroclear;
- withdrawals of securities and cash from Euroclear; and
- receipts of payments with respect to securities in Euroclear.

All securities in Euroclear are held on a fungible basis without attribution of specific certificates to specific securities clearance accounts. The Euroclear Operator acts under the terms and conditions only on behalf of Euroclear Participants and has no record of or relationship with persons holding securities through Euroclear Participants.

Distributions with respect to Notes held beneficially through Euroclear will be credited to the cash accounts of Euroclear Participants in accordance with the Euroclear Terms and Conditions, to the extent received by the Euroclear Operator and by Euroclear.

### **Clearstream, Luxembourg**

Clearstream Banking, *société anonyme* (“Clearstream, Luxembourg”), was incorporated as a limited liability company under Luxembourg law. Clearstream, Luxembourg is owned by Cedel International, *société anonyme*, and Deutsche Börse AG. The shareholders of these two entities are banks, securities dealers and financial institutions.

Clearstream, Luxembourg holds securities for its customers and facilitates the clearance and settlement of securities transactions between Clearstream, Luxembourg customers through electronic book-entry changes in accounts of Clearstream, Luxembourg customers, thus eliminating the need for physical movement of certificates. Clearstream, Luxembourg provides to its customers, among other things, services for safekeeping, administration, clearance and settlement of internationally traded securities, securities lending and borrowing and collateral management. Clearstream, Luxembourg interfaces with domestic markets in a number of countries. Clearstream, Luxembourg has established an electronic bridge with the Euroclear Operator to facilitate settlement of trades between Clearstream, Luxembourg and Euroclear.

As a registered bank in Luxembourg, Clearstream, Luxembourg is subject to regulation by the Luxembourg Commission for the Supervision of the Financial Sector. Clearstream, Luxembourg customers (“Clearstream, Luxembourg Participants”) are recognized financial institutions around the world, including underwriters, securities brokers and dealers, banks, trust companies and clearing corporations. In the United States, Clearstream, Luxembourg customers are limited to securities brokers and dealers and banks, and may include the Agents for the Notes. Other institutions that maintain a custodial relationship with a Clearstream, Luxembourg customer may obtain indirect access to Clearstream, Luxembourg. Clearstream, Luxembourg is an indirect participant in DTC.

Distributions with respect to the Notes held beneficially through Clearstream, Luxembourg will be credited to cash accounts of Clearstream, Luxembourg Participants in accordance with its rules and procedures, to the extent received by Clearstream, Luxembourg.

### **Initial Settlement in Relation to DTC Global Notes**

Upon the issuance of a DTC Global Note, DTC or its custodian will credit, on its internal system, the respective principal amount of the individual beneficial interests represented by such DTC Global Note to the accounts of persons who have accounts with DTC. Such accounts initially will be designated by or on behalf of the relevant Agent or the Issuer, in the case of a Note sold directly by the Issuer. Ownership of beneficial interests in a DTC Global Note will be limited to DTC Participants, including Euroclear and Clearstream, Luxembourg, or Indirect DTC Participants. Ownership of beneficial interests in DTC Global Notes will be shown on, and the transfer of that ownership will be effected only through, records maintained by DTC or its nominee (with respect to interests of DTC Participants) and the records of DTC Participants (with respect to interests of Indirect DTC Participants).

Euroclear and Clearstream, Luxembourg will hold omnibus positions on behalf of their respective Participants through customers’ securities accounts for Euroclear and Clearstream, Luxembourg on the books of their respective depositories, which in turn will hold such positions in customers’ securities accounts in such depositories’ names on the books of DTC.

Investors that hold their interests in a DTC Global Note through DTC will follow the settlement practices applicable to global bond issues. Investors’ securities custody accounts will be credited with their holdings against payment in same-day funds on the settlement date.

Investors that hold their interests in a DTC Global Note through Euroclear or Clearstream, Luxembourg accounts will follow the settlement procedures applicable to conventional eurobonds in registered form. The interests will be credited to the securities custody accounts on the settlement date against payment in same-day funds.

### **Secondary Market Trading in Relation to DTC Global Notes**

Since the purchaser determines the place of delivery, it is important to establish at the time of the trade where both the purchaser’s and the seller’s accounts are located to ensure that settlement can be made on the desired value date. Although DTC, Euroclear and Clearstream, Luxembourg have agreed to the following procedures in order to facilitate transfers of interests in a Regulation S Global Note and a Restricted Global Note among Participants of DTC, Euroclear and Clearstream, Luxembourg, they are under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time. Neither the Issuer nor the Trustee, any Paying Agent or the registrar will have any responsibility for the performance by DTC, Euroclear or Clearstream, Luxembourg or their respective Participants or indirect participants of their respective obligations under the rules and procedures governing their operations.

### *Trading between DTC Participants*

Secondary market trading between DTC Participants will be settled using the procedures applicable to global bond issues in same-day funds.

### *Trading between Euroclear and/or Clearstream, Luxembourg Participants*

Secondary market trading between Euroclear Participants and/or Clearstream, Luxembourg Participants will be settled using the procedures applicable to conventional eurobonds in same-day funds.

### *Trading between DTC Sellers and Euroclear or Clearstream, Luxembourg Purchasers*

When interests are to be transferred from the account of a DTC Participant to the account of a Euroclear Participant or a Clearstream, Luxembourg Participant, the purchaser will send instructions to Euroclear or Clearstream, Luxembourg through a Euroclear Participant or a Clearstream, Luxembourg Participant, as the case may be, at least one Business Day prior to settlement. The Euroclear Operator or Clearstream, Luxembourg will instruct its respective depository to receive such interest against payment. Payment will then be made by the depository to the DTC Participant's account against delivery of the interest in the relevant DTC Global Note. After settlement has been completed, the interest will be credited to the respective clearing system, and by the clearing system, in accordance with its usual procedures, to the Euroclear Participant's or Clearstream, Luxembourg Participant's account. The securities credit will appear the next day (European time) and the cash debit will be back-valued to, and the interest on the DTC Global Note will accrue from, the value date (which would be the preceding day, when settlement occurred in New York). If settlement is not completed on the intended value date (*i.e.*, the trade fails), the Euroclear or Clearstream, Luxembourg cash debit will be valued instead as of the actual settlement date.

Euroclear Participants and Clearstream, Luxembourg Participants will need to make available to the relevant clearing system the funds necessary to process same-day funds settlement. The most direct means of doing so is to preposition funds for settlement, either from cash on-hand or existing lines of credit, as such Participants would for any settlement occurring with Euroclear or Clearstream, Luxembourg. Under this approach, such Participants may take on credit exposure to the Euroclear Operator or Clearstream, Luxembourg until the interests in the relevant DTC Global Note are credited to their accounts one day later.

As an alternative, if the Euroclear Operator or Clearstream, Luxembourg has extended a line of credit to a Euroclear Participant or a Clearstream, Luxembourg Participant, as the case may be, such Participant may elect not to preposition funds and allow the credit line to be drawn upon to finance settlement. Under this procedure, Euroclear Participants or Clearstream, Luxembourg Participants purchasing interests in a DTC Global Note would incur overdraft charges for one day, assuming they cleared the overdraft when the interests in the relevant DTC Global Note were credited to their accounts. However, interest on the relevant DTC Global Note would accrue from the value date. Therefore, in many cases the investment income on the interest in the relevant DTC Global Note earned during that one-day period may substantially reduce or offset the amount of such overdraft charges, although this result will depend on each Participant's particular cost of funds.

Since settlement takes place during New York business hours, DTC Participants can employ their usual procedures for transferring global bonds to the respective depositories of Euroclear or Clearstream, Luxembourg for the benefit of Euroclear Participants or Clearstream, Luxembourg Participants. The sale proceeds will be available to the DTC seller on the settlement date. Thus, to DTC Participants, a cross-market sale transaction will settle no differently from a trade between two DTC Participants.

### *Trading between Euroclear or Clearstream, Luxembourg Sellers and DTC Purchasers*

Due to time zone differences in their favor, Euroclear Participants and Clearstream, Luxembourg Participants may employ their customary procedures for transactions in which interests in a DTC Global Note are to be transferred by the relevant clearing system, through its respective depository, to a DTC Participant at least one Business Day prior to settlement. In these cases, Euroclear or Clearstream, Luxembourg will instruct its respective depository to deliver the interest in the relevant DTC Global Note to the DTC Participant's account against payment. The payment will then be reflected in the account of the Euroclear Participant or Clearstream, Luxembourg Participant the following day, and receipt of the cash proceeds in the Euroclear Participant's or Clearstream, Luxembourg Participant's account would be back-valued to the value date (which would be the preceding day, when settlement occurred in New York). Should the Euroclear Participant or Clearstream, Luxembourg Participant have a line of credit in its respective clearing system and elect to be in debit in anticipation of receipt of the sale proceeds in its account, the back-valuation will extinguish any overdraft charges incurred over that one-day period. If settlement is not completed on the intended value date (*i.e.*, the trade fails), receipt of the cash proceeds in the Euroclear Participant's or Clearstream, Luxembourg Participant's account would instead be valued as of the actual settlement date.

Finally, day traders that use Euroclear or Clearstream, Luxembourg to purchase interests in a DTC Global Note from DTC Participants for delivery to Euroclear Participants or Clearstream, Luxembourg Participants should note that these trades will automatically fail on the sale side unless affirmative action is taken. At least three techniques should be readily available to eliminate this potential problem:

- borrowing through Euroclear or Clearstream, Luxembourg for one day (until the purchase side of the day trade is reflected in their Euroclear or Clearstream, Luxembourg accounts) in accordance with the clearing system's customary procedures;
- borrowing the interests in the DTC Global Note in the United States from a DTC Participant no later than one day prior to settlement, which would give sufficient time for the Notes to be reflected in their Euroclear or Clearstream, Luxembourg account in order to settle the sale side of the trade; or
- staggering the value date for the buy and sell sides of the trade so that the value date for the purchase from the DTC Participant is at least one day prior to the value date for the sale to the Euroclear Participant or Clearstream, Luxembourg Participant.

### **Initial Settlement and Secondary Market Trading in relation to Bearer Notes and Global Notes deposited with the Common Depository**

The Global Notes will be deposited with a common depository for the account of Euroclear and Clearstream, Luxembourg. Investors may hold book-entry interests in the Global Notes through organizations that participate, directly or indirectly, in Euroclear and/or Clearstream, Luxembourg. The distribution of the Global Notes will be carried through Euroclear and Clearstream, Luxembourg. With respect to Global Notes deposited with a common depository for Euroclear and Clearstream, Luxembourg, any secondary market trading of book-entry interests in the Global Notes will take place through participants in Euroclear and Clearstream, Luxembourg and will settle in same-day funds. Owners of book-entry interests in the Global Notes will receive payments relating to their Global Notes in euros. Euroclear and Clearstream, Luxembourg have established electronic securities and payment transfer, processing, depository and custodial links among themselves and others, either directly or through custodians and depositories. These links allow securities to be issued, held and transferred among the clearing systems without the physical transfer of certificates. Special procedures to facilitate clearance and settlement have been established among these clearing systems to trade securities across borders in the secondary market.



## TAXATION

The following summary contains a description of the principal Mexican federal and U.S. federal income tax considerations that may be relevant to the ownership, holding and disposition of Notes, but it does not purport to be a comprehensive description of all of the tax considerations that may be relevant to a decision to purchase, hold or dispose of Notes. This summary is based on the federal U.S. and federal Mexican tax laws in effect on the date of this Offering Circular. These laws are subject to change. Any change could apply retroactively and could affect the continued validity of this summary. This summary does not describe any tax consequences arising under the laws of any state, municipality, locality or taxing jurisdiction other than Mexico and the United States.

**This summary does not describe all of the tax considerations that may be relevant to a prospective holder's situation, particularly if such holder is subject to special tax rules. Each prospective holder or beneficial owner of Notes should consult its tax advisor as to the Mexican, U.S. or other tax consequences of the ownership, holding and disposition of the Notes, including the effect of any foreign, state, local or municipal tax laws.**

The United States and Mexico entered into a Convention for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with Respect to Taxes on Income, and a Protocol thereto, both signed on September 18, 1992 and amended by additional Protocols signed on September 8, 1994 and November 26, 2002 (the "Tax Treaty"). This summary describes the provisions of the Tax Treaty that may affect the taxation of certain U.S. holders of Notes. The United States and Mexico have also entered into an agreement that covers the exchange of information with respect to tax matters.

Mexico has also entered into tax treaties with various other countries (most of which are in effect) and is negotiating tax treaties with various other countries. These tax treaties may have effects on holders of Notes. This summary does not discuss the consequences (if any) of such treaties.

### **Mexican Taxation**

This summary of certain Mexican federal tax considerations refers only to prospective holders of Notes that are not residents of Mexico for Mexican tax purposes and that will not hold the Notes or a beneficial interest therein through a permanent establishment for tax purposes in Mexico (any such non-resident holder a "Foreign Holder"). For purposes of Mexican taxation, an individual is a resident of Mexico if he/she has established his/her domicile in Mexico, unless he/she has a place of residence in another country as well, in which case such individual will be considered a resident of Mexico for tax purposes, if such individual has his/her center of vital interest in Mexico; an individual would be deemed to maintain his/her center of vital interest in Mexico if, among other things, (i) more than 50% of his/her total income for the calendar year results from Mexican sources, or (ii) his/her principal center of professional activities is located in Mexico. A legal entity is a resident of Mexico if it maintains the main place of its management in Mexico or has established its effective management in Mexico. A Mexican national is presumed to be a resident of Mexico, unless such person can demonstrate the contrary. If a legal entity or individual has a permanent establishment for tax purposes in Mexico, such legal entity or individual shall be required to pay taxes in Mexico on any income attributable to such permanent establishment in accordance with Mexican federal tax law.

*Taxation of Interest and Principal.* Under existing Mexican laws and regulations, payments of principal under the Notes, made by the Issuer or a Guarantor, to a Foreign Holder, will not be subject to any taxes or duties imposed or levied by or on behalf of Mexico.

Pursuant to the Mexican Income Tax Law, payments of interest (or amounts deemed to be interest) made by the Issuer or the Guarantors in respect of the Notes to a Foreign Holder will be subject to a Mexican withholding tax imposed at a rate of 4.9% if, as expected, (i) the Notes are placed outside of Mexico by a bank or broker dealer in a country with which Mexico has a tax treaty in effect, (ii) notice relating to the offering of the Notes is given to the CNBV as required under the Securities Market Law, (iii) the Issuer timely files with the Ministry of Finance and Public Credit (a) certain information related to

the Notes and this Offering Circular, and (b) information representing that no party related to the Issuer, directly or indirectly, is the effective beneficiary of 5% or more of the aggregate amount of each such interest payment, and (iv) the Issuer or the Guarantor maintains records that evidence compliance with (iii)(b) above. If these requirements are not satisfied, the applicable withholding tax rate will be higher.

Under the Tax Treaty, the Mexican withholding tax rate is 4.9% for certain holders that are residents of the United States (within the meaning of the Tax Treaty), if the requirements specified under such treaty are satisfied.

Payments of interest (or amounts deemed interest) made by the Issuer or a Guarantor in respect of the Notes to a non-Mexican pension or retirement fund will be exempt from Mexican withholding taxes if: (i) any such fund is duly established pursuant to the laws of its country of origin and is the effective beneficiary of the interest paid, (ii) such interest income is exempt from income tax in respect of such payments in such country and (iii) any such fund provides information to PEMEX that it may in turn provide to the Tax Administration Service, in accordance with rules issued for these purposes.

*Additional Amounts.* The Issuer and the Guarantors have agreed, subject to specified exceptions and limitations, to pay Additional Amounts to the holders of the Notes in respect of the Mexican withholding taxes mentioned above. If the Issuer or a Guarantor pays Additional Amounts in respect of such Mexican withholding taxes, any refunds received with respect to such Additional Amounts will be for the account of the Issuer or such Guarantor, as the case may be, but holders of the Notes will not be required to take any additional action in respect of such refunds. See “Description of Notes—Additional Amounts.”

Holders or beneficial owners of Notes may be requested to provide certain information or documentation necessary to enable the Issuer or a Guarantor to establish the appropriate Mexican withholding tax rate applicable to such holders or beneficial owners. In the event that the specified information or documentation concerning the holder or beneficial owner, if requested, is not provided on a timely basis, the obligation of the Issuer or such Guarantor as the case may be, to pay Additional Amounts will be limited. See “Description of Notes—Additional Amounts.”

*Taxation of Dispositions.* Capital gains resulting from the sale or other disposition of the Notes by a Foreign Holder to another Foreign Holder will not be subject to Mexican income or other similar taxes.

*Transfer and Other Taxes.* There are no Mexican stamp, registration, or similar taxes payable by a Foreign Holder in connection with the purchase, ownership or disposition of the Notes. A Foreign Holder of Notes will not be liable for Mexican estate, gift, inheritance or similar tax with respect to the Notes.

## **U.S. Federal Income Taxation**

The following discussion summarizes certain U.S. federal income tax considerations that may be relevant to a holder of a Note. Except for the discussion below under “—Non-U.S. Holders” and “—Information Reporting and Backup Withholding,” the discussion generally applies only to a holder of Notes that is an individual who is a citizen or resident of the United States, or a domestic corporation (or other entity treated as a corporation for U.S. federal income tax purposes), or any other person that is subject to U.S. federal income tax on a net income basis in respect of an investment in the Notes (a “U.S. holder”).

This summary is based on laws, regulations, rulings and decisions now in effect, all of which are subject to change. This summary deals only with U.S. holders that will hold Notes as capital assets, and does not address particular tax considerations that may be applicable to investors that are subject to special tax rules, such as banks, tax-exempt entities, insurance companies, entities taxed as partnerships or the partners therein, nonresident alien individuals present in the United States for more than 182 days in a taxable year, dealers in securities or currencies, certain short-term holders of Notes, traders in securities electing to mark to market, persons that hedge their exposure in the Notes or that will hold Notes as a position in a “straddle” or conversion transaction, or as part of a “synthetic security” or other

integrated financial transaction or U.S. holders that have a “functional currency” other than the U.S. dollar. U.S. holders should be aware that the U.S. federal income tax consequences of holding the Notes may be materially different for investors described in the previous sentence. Further, this summary does not address the alternative minimum tax, the Medicare tax on net investment income or other aspects of U.S. federal income or state and local taxation that may be relevant to a holder in light of such holder’s particular circumstances.

Special U.S. federal income tax considerations, if any, relevant to a particular issue of Notes, including any Indexed Notes, will be provided in the applicable Final Terms.

Investors should consult their own tax advisors in determining the tax consequences to them of holding Notes, including the application to their particular situation of the U.S. federal income tax considerations discussed below, as well as the application of state, local, foreign or other tax laws.

*Accrual of Income.* U.S. holders that use an accrual method of accounting for tax purposes (“accrual method holders”) generally are required to include certain amounts in income no later than the time such amounts are reflected on certain financial statements (the “book/tax conformity rule”). The application of the book/tax conformity rule thus may require the accrual of income earlier than would be the case under the general tax rules described below, although it is not clear to what types of income the book/tax conformity rule applies. This rule generally is effective for tax years beginning after December 31, 2017 or, for notes issued with original issue discount, for tax years beginning after December 31, 2018. Accrual method holders should consult with their tax advisors regarding the potential applicability of the book/tax conformity rule to their particular situation.

*Taxation of Interest and Additional Amounts.* A U.S. holder will be taxed on the gross amount of payments of “qualified stated interest” (as defined below under “—Original Issue Discount”) and Additional Amounts (*i.e.*, without reduction for Mexican withholding taxes, determined utilizing the appropriate Mexican withholding tax rate applicable to the U.S. holder), but excluding any pre-issuance accrued interest, on a Note as ordinary income at the time that such payments are accrued or are received (in accordance with the U.S. holder’s method of tax accounting). If such payments are made with respect to a Foreign Currency Note, the amount of interest income realized by a U.S. holder that uses the cash method of tax accounting will be the U.S. dollar value of the Specified Currency payment based on the exchange rate in effect on the date of receipt, regardless of whether the payment in fact is converted into U.S. dollars. A U.S. holder that uses the accrual method of accounting for tax purposes will accrue interest income on the Note in the relevant foreign currency and translate the amount accrued into U.S. dollars based on the average exchange rate in effect during the interest accrual period (or portion thereof within the U.S. holder’s taxable year), or, at the accrual basis U.S. holder’s election, at the spot rate of exchange on the last day of the accrual period (or the last day of the U.S. holder’s taxable year within such accrual period if the accrual period spans more than one taxable year), or at the spot rate of exchange on the date of receipt, if such date is within five business days of the last day of the accrual period. A U.S. holder that makes such election must apply it consistently to all debt instruments from year to year and cannot change the election without the consent of the Internal Revenue Service (the “IRS”). A U.S. holder that uses the accrual method of accounting for tax purposes will recognize foreign currency gain or loss, as the case may be, on the receipt of an interest payment made with respect to a Foreign Currency Note if the exchange rate in effect on the date the payment is received differs from the rate applicable to a previous accrual of that interest income. Amounts attributable to pre-issuance accrued interest will generally not be includable in income, except to the extent of foreign currency gain or loss attributable to any changes in exchange rates during the period between the date the U.S. holder acquired the Note and the first Interest Payment Date. This foreign currency gain or loss will be treated as U.S. source ordinary income or loss but generally will not be treated as an adjustment to interest income received on the Note.

Mexican withholding taxes paid at the appropriate rate applicable to the U.S. holder will be treated as foreign income taxes eligible for credit against such U.S. holder’s U.S. federal income tax liability, subject to generally applicable limitations and conditions, or, at the election of such U.S. holder, for deduction in computing such U.S. holder’s taxable income (*provided* that the U.S. holder elects to deduct, rather than

credit, all foreign income taxes paid or accrued for the relevant taxable year). Interest and Additional Amounts will constitute income from sources without the United States for U.S. foreign tax credit purposes. The calculation of foreign tax credits and, in the case of a U.S. holder that elects to deduct foreign taxes, the availability of deductions, involves the application of rules that depend on a U.S. holder's particular circumstances. U.S. holders should consult their own tax advisors regarding the availability of foreign tax credits and the treatment of Additional Amounts.

*Purchase of Notes and Basis.* A U.S. holder's tax basis in a Note generally will equal the cost of such Note to such holder, increased by any amounts includible in income by the holder as original issue discount and market discount and reduced by any amortized premium (each as described below) and any payments other than payments of qualified stated interest made on such Note. In the case of a Foreign Currency Note, the cost of such Note to a U.S. holder will be the U.S. dollar value of the foreign currency purchase price on the date of purchase. In the case of a Foreign Currency Note that is traded on an established securities market, a cash basis U.S. holder (and, if it so elects, an accrual basis U.S. holder) will determine the U.S. dollar value of the cost of such Note by translating the amount paid at the spot rate of exchange on the settlement date of the purchase. The amount of any subsequent adjustments to a U.S. holder's tax basis in a Note in respect of original issue discount, market discount and premium denominated in a Specified Currency will be determined in the manner described under "—Original Issue Discount" and "—Premium and Market Discount" below. The conversion of U.S. dollars to a Specified Currency other than U.S. dollars and the immediate use of the Specified Currency to purchase a Foreign Currency Note generally will not result in taxable gain or loss for a U.S. holder.

*Taxation of Dispositions.* Upon the sale, exchange or retirement of a Note, a U.S. holder generally will recognize gain or loss equal to the difference between the amount realized on the sale, exchange or retirement (less any accrued qualified stated interest, which will be taxable as such) and the U.S. holder's tax basis in such Note. If a U.S. holder receives a currency other than the U.S. dollar in respect of the sale, exchange or retirement of a Note, the amount realized will be the U.S. dollar value of the specified currency received calculated at the exchange rate in effect on the date the instrument is disposed of or retired. In the case of a Foreign Currency Note that is traded on an established securities market, a cash basis U.S. holder, and if it so elects, an accrual basis U.S. holder, will determine the U.S. dollar value of the amount realized by translating such amount at the spot rate on the settlement date of the sale. The election available to accrual basis U.S. holders in respect of the purchase and sale of Foreign Currency Notes traded on an established securities market, discussed above, must be applied consistently to all debt instruments from year to year and cannot be changed without the consent of the IRS.

Except as discussed below with respect to market discount, Short-Term Notes (as defined below) and foreign currency gain or loss, gain or loss recognized by a U.S. holder generally will be long-term capital gain or loss if the U.S. holder has held the Note for more than one year at the time of disposition. Long-term capital gains recognized by an individual U.S. holder generally are subject to a more favorable tax rate than ordinary income or short-term capital gains. The deduction of capital losses is subject to limitations.

Gain or loss recognized by a U.S. holder on the sale, exchange or retirement of a Foreign Currency Note generally will be treated as ordinary income or loss to the extent that the gain or loss is attributable to changes in exchange rates during the period in which the holder held such Note. This foreign currency gain or loss will not be treated as an adjustment to interest income received on the Notes. Gain or loss recognized by a U.S. holder on the sale or other disposition of a Note generally will be treated as U.S. source income or loss for U.S. foreign tax credit purposes.

*Original Issue Discount.* U.S. holders of Original Issue Discount Notes generally will be subject to the special tax accounting rules for obligations issued with original issue discount ("OID") provided by the Code, and certain regulations promulgated thereunder (the "OID Regulations"). U.S. holders of such Notes should be aware that, as described in greater detail below, they generally must include OID in ordinary gross income for U.S. federal income tax purposes as it accrues, generally in advance of the receipt of cash attributable to that income.

In general, each U.S. holder of an Original Issue Discount Note, whether such holder uses the cash or the accrual method of tax accounting, will be required to include in ordinary gross income the sum of the “daily portions” of OID on the Note for all days during the taxable year that the U.S. holder owns the Note. The daily portions of OID on an Original Issue Discount Note are determined by allocating to each day in any accrual period a ratable portion of the OID allocable to that accrual period. Accrual periods may be any length and may vary in length over the term of an Original Issue Discount Note; *provided* that no accrual period is longer than one year and each scheduled payment of principal or interest occurs on either the final day or the first day of an accrual period. In the case of an initial holder, the amount of OID on an Original Issue Discount Note allocable to each accrual period is determined by (a) multiplying the “adjusted issue price” (as defined below) of the Original Issue Discount Note at the beginning of the accrual period by the yield to maturity of such Original Issue Discount Note (appropriately adjusted to reflect the length of the accrual period) and (b) subtracting from that product the amount (if any) of qualified stated interest (as defined below) allocable to that accrual period. The yield to maturity of a Note is the discount rate that causes the present value of all payments on the Note as of its original issue date to equal the issue price of such Note. The “adjusted issue price” of an Original Issue Discount Note at the beginning of any accrual period will generally be the sum of its issue price (generally including accrued interest, if any) and the amount of OID allocable to all prior accrual periods, reduced by the amount of all payments other than payments of qualified stated interest (if any) made with respect to such Note in all prior accrual periods. The term “qualified stated interest” generally means stated interest that is unconditionally payable in cash or property (other than debt instruments of the issuer) at least annually during the entire term of a Note at a single fixed rate of interest or, subject to certain conditions, based on one or more interest indices. In the case of an Original Issue Discount Note that is a Floating Rate Note, both the “yield to maturity” and “qualified stated interest” will generally be determined for these purposes as though the Original Issue Discount Note will bear interest in all periods at a fixed rate generally equal to the rate that would be applicable to the interest payments on the Note on its date of issue or, in the case of certain Floating Rate Notes, the rate that reflects the yield that is reasonably expected for the Note. Additional rules may apply if interest on a Floating Rate Note is based on more than one interest index. As a result of this “constant-yield” method of including OID in income, the amounts includible in income by a U.S. holder in respect of an Original Issue Discount Note denominated in U.S. dollars generally are lesser in the early years and greater in the later years than the amounts that would be includible on a straight-line basis. All payments on an Original Issue Discount Note (other than payments of qualified stated interest) will generally be viewed first as payments of previously-accrued OID (to the extent thereof), with payments attributed first to the earliest-accrued OID, and then as payments of principal.

A U.S. holder generally may make an irrevocable election to include in its income its entire return on a Note (*i.e.*, the excess of all remaining payments to be received on the Note, including payments of qualified stated interest, over the amount paid by such U.S. holder for such Note) under the constant-yield method described above. For Notes purchased at a premium or bearing market discount in the hands of the U.S. holder, a U.S. holder making such election will also be deemed to have made the election (discussed below in “—Premium and Market Discount”) to amortize premium or to accrue market discount in income currently on a constant-yield basis.

In the case of an Original Issue Discount Note that is also a Foreign Currency Note, a U.S. holder should determine the U.S. dollar amount includible in income as OID for each accrual period by (a) calculating the amount of OID allocable to each accrual period in the Specified Currency using the constant-yield method described above and (b) translating the amount of the Specified Currency so derived at the average exchange rate in effect during that accrual period (or portion thereof within a U.S. holder’s taxable year) or, at the U.S. holder’s election (as described above under “—Taxation of Interest and Additional Amounts”), at the spot rate of exchange on the last day of the accrual period (or the last day of the U.S. holder’s taxable year within such accrual period if the accrual period spans more than one taxable year), or at the spot rate of exchange on the date of receipt, if such date is within five business days of the last day of the accrual period. Because exchange rates may fluctuate, a U.S. holder of an Original Issue Discount Note that is also a Foreign Currency Note may recognize a different amount of OID income in each accrual period than would the holder of an otherwise similar Original Issue Discount Note denominated in U.S. dollars. Upon the receipt of an amount attributable to OID (whether in

connection with a payment of an amount that is not qualified stated interest or the sale or retirement of the Original Issue Discount Note), a U.S. holder will recognize ordinary income or loss measured by the difference between the amount received (translated into U.S. dollars at the exchange rate in effect on the date of receipt or on the date of disposition of the Original Issue Discount Note, as the case may be) and the amount accrued (using the exchange rate applicable to such previous accrual).

A subsequent U.S. holder of an Original Issue Discount Note that purchases the Note at a cost less than its remaining redemption amount (as defined below), or an initial U.S. holder that purchases an Original Issue Discount Note at a price other than the Note's issue price, also generally will be required to include in gross income the daily portions of OID, calculated as described above. However, if the U.S. holder acquires the Original Issue Discount Note at a price greater than its adjusted issue price, such holder may reduce its periodic inclusions of OID income to reflect the premium paid over the adjusted issue price. The "remaining redemption amount" for a Note is the total of all future payments to be made on the Note other than payments of qualified stated interest.

Floating Rate Notes generally will be treated as "variable rate debt instruments" under the OID Regulations. Accordingly, the stated interest on a Floating Rate Note generally will be treated as "qualified stated interest" and such a Note will not have OID solely as a result of the fact that it provides for interest at a variable rate. If a Floating Rate Note does not qualify as a "variable rate debt instrument", such Note will be subject to special rules that govern the tax treatment of debt obligations that provide for contingent payments ("Contingent Debt Obligations"). A detailed description of the tax considerations relevant to U.S. holders of any such Notes will be provided in the applicable Final Terms.

Certain of the Notes may be subject to special redemption, repayment or interest rate reset features, as indicated in the applicable Final Terms. Notes containing such features may be subject to special rules that differ from the general rules discussed above. Purchasers of Notes with such features should carefully examine the applicable Final Terms and should consult their own tax advisors with respect to such Notes since the tax consequences with respect to such features, and especially with respect to OID, will depend, in part, on the particular terms of the purchased Notes.

If a Note provides for a scheduled Accrual Period that is longer than one year (for example, as a result of a long initial period on a Note with interest is generally paid on an annual basis), then stated interest on the Note will not qualify as "qualified stated interest" under the applicable Treasury Regulations. As a result, the Note would be an Original Issue Discount Note. In that event, among other things, cash-method U.S. holders will be required to accrue stated interest on the Note under the rules for OID described above, and all U.S. holders will be required to accrue OID that would otherwise fall under the *de minimis* threshold.

The book/tax conformity rule, discussed in "—Accrual of Income," applies to OID in some cases, and therefore may require accrual method holders to include OID on Original Issue Discount Notes in a more accelerated manner than described above if they do so for financial accounting purposes. It is uncertain what adjustments, if any, should be made in later accrual periods when taxable income exceeds income reflected on the U.S. holder's financial statements to reflect the accelerated accrual of income in earlier periods. In addition, it is possible, although less likely, that accrual method holders may be required to include *de minimis* OID in gross income as the *de minimis* OID accrues on their financial statements. The application of the book-tax conformity rule to OID and *de minimis* OID is uncertain, and accrual method taxpayers should consult with their tax advisors on how the rule may apply to their investment in the Notes.

*Premium and Market Discount.* A U.S. holder of a Note that purchases the Note at a cost greater than its remaining redemption amount (as defined in the third preceding paragraph) will be considered to have purchased the Note at a premium, and may elect to amortize such premium (as an offset to interest income), using a constant-yield method, over the remaining term of the Note. Such election, once made, generally applies to all bonds held or subsequently acquired by the U.S. holder on or after the first taxable year to which the election applies and may not be revoked without the consent of the IRS. A U.S. holder that elects to amortize such premium must reduce its tax basis in a Note by the amount of the premium

amortized during its holding period. Original Issue Discount Notes purchased at a premium will not be subject to the OID rules described above. In the case of premium in respect of a Foreign Currency Note, a U.S. holder should calculate the amortization of such premium in the Specified Currency. Amortization deductions attributable to a period reduce interest payments in respect of that period and therefore are translated into U.S. dollars at the exchange rate used by the U.S. holder for such interest payments. Exchange gain or loss will be realized with respect to amortized bond premium on such a Note based on the difference between the exchange rate on the date or dates such premium is recovered through interest payments on the Note and the exchange rate on the date on which the U.S. holder acquired the Note. With respect to a U.S. holder that does not elect to amortize bond premium, the amount of bond premium will be included in the U.S. holder's tax basis when the Note matures or is disposed of by the U.S. holder. Therefore, a U.S. holder that does not elect to amortize such premium and that holds the Note to maturity generally will be required to treat the premium as capital loss when the Note matures.

If a U.S. holder of a Note purchases the Note at a price that is lower than its remaining redemption amount, or in the case of an Original Issue Discount Note, its adjusted issue price, by at least 0.25% of its remaining redemption amount multiplied by the number of remaining whole years to maturity, the Note will be considered to have "market discount" in the hands of such U.S. holder. In such case, gain realized by the U.S. holder on the disposition of the Note generally will be treated as ordinary income to the extent of the market discount that accrued on the Note while held by such U.S. holder. In addition, the U.S. holder could be required to defer the deduction of a portion of the interest paid on any indebtedness incurred or maintained to purchase or carry the Note. In general terms, market discount on a Note will be treated as accruing ratably over the term of such Note, or, at the election of the holder, under a constant-yield method. Market discount on a Foreign Currency Note will be accrued by a U.S. holder in the Specified Currency. The amount includible in income by a U.S. holder in respect of such accrued market discount will be the U.S. dollar value of the amount accrued, generally calculated at the exchange rate in effect on the date that the Note is disposed of by the U.S. holder.

A U.S. holder may elect to include market discount in income on a current basis as it accrues (on either a ratable or constant-yield basis), in lieu of treating a portion of any gain realized on a sale of a Note as ordinary income. If a U.S. holder elects to include market discount on a current basis, the interest deduction deferral rule described above will not apply. Any accrued market discount on a Foreign Currency Note that is currently includible in income will be translated into U.S. dollars at the average exchange rate for the accrual period (or portion thereof within the U.S. holder's taxable year). Any such election, if made, applies to all market discount bonds acquired by the taxpayer on or after the first day of the first taxable year to which such election applies and is revocable only with the consent of the IRS.

Under the book/tax conformity rule, discussed in "—Accrual of Income," an accrual method holder that makes the election described in the paragraph above may be required to accrue market discount in a more accelerated manner than described therein if the holder does so for financial accounting purposes. It is also possible, although less likely, that accrual method holders that have not made the election and that accrue market discount on a current basis on their financial statements may be required to accrue market discount—including de minimis market discount—currently for U.S. federal income tax purposes. The application of the book/tax conformity rule to debt instruments with market discount is uncertain, and accrual method taxpayers should consult with their tax advisors on how the rule may apply to their investment in the Notes.

*Short-Term Notes.* The rules set forth above will also generally apply to Notes having maturities of not more than one year ("Short-Term Notes"), but with certain modifications.

First, the OID Regulations treat *none* of the interest on a Short-Term Note as qualified stated interest. Thus, all Short-Term Notes will be Original Issue Discount Notes. OID will be treated as accruing on a Short-Term Note ratably, or at the election of a U.S. holder, under a constant-yield method.

Second, a U.S. holder of a Short-Term Note that uses the cash method of tax accounting and is not a bank, securities dealer, regulated investment company or common trust fund, and does not identify the Short-Term Note as part of a hedging transaction, will generally not be required to include OID in income

on a current basis. Such a U.S. holder may not be allowed to deduct all of the interest paid or accrued on any indebtedness incurred or maintained to purchase or carry such Note until the Stated Maturity of the Note or its earlier disposition in a taxable transaction. In addition, such a U.S. holder will be required to treat any gain realized on a sale, exchange or retirement of the Note as ordinary income to the extent such gain does not exceed the OID accrued with respect to the Note during the period the U.S. holder held the Note. Notwithstanding the foregoing, a cash-basis U.S. holder of a Short-Term Note may elect to accrue OID in income on a current basis or to accrue the “acquisition discount” on the Note under the rules described below. If the U.S. holder elects to accrue OID or acquisition discount, the limitation on the deductibility of interest described above will not apply.

A U.S. holder using the accrual method of tax accounting and certain cash-basis U.S. holders (including banks, securities dealers, regulated investment companies and common trust funds) generally will be required to include OID on a Short-Term Note in income on a current basis. Alternatively, a U.S. holder of a Short-Term Note can elect to accrue the “acquisition discount,” if any, with respect to the Note on a current basis. If such an election is made, the OID rules will not apply to the Note. Acquisition discount is the excess of the Short-Term Note’s stated redemption price at maturity (i.e., all amounts payable on the Short-Term Note) over the purchase price. Acquisition discount will be treated as accruing ratably or, at the election of the U.S. holder, under a constant-yield method based on daily compounding.

Finally, the market discount rules will not apply to a Short-Term Note.

*Indexed Notes and Other Notes Providing for Contingent Payments.* Special rules govern the tax treatment of Contingent Debt Obligations. These rules generally require accrual of interest income on a constant-yield basis in respect of a Contingent Debt Obligation at a yield determined at the time of issuance of the obligation, and may require adjustments to such accruals when any contingent payments are made. A detailed description of the tax considerations relevant to U.S. holders of any Contingent Debt Obligations will be provided in the applicable Final Terms.

*Foreign Currency Notes and Reportable Transactions.* A U.S. holder that participates in a “reportable transaction” will be required to disclose its participation to the IRS. The scope and application of these rules is not entirely clear. A U.S. holder may be required to treat a foreign currency exchange loss relating to a Foreign Currency Note as a reportable transaction if the loss exceeds U.S. \$50,000 in a single taxable year if the U.S. holder is an individual or trust, or higher amounts for other U.S. holders. In the event the acquisition, ownership or disposition of a Foreign Currency Note constitutes participation in a “reportable transaction” for purposes of these rules, a U.S. holder will be required to disclose its investment to the IRS, currently on Form 8886. Prospective purchasers should consult their tax advisors regarding the application of these rules to the acquisition, ownership or disposition of Foreign Currency Notes.

*Specified Foreign Financial Assets.* Certain U.S. holders that own “specified foreign financial assets” with an aggregate value in excess of \$50,000 are generally required to file an information statement along with their tax returns, currently on Form 8938, with respect to such assets. “Specified foreign financial assets” generally include any financial accounts held at a non-U.S. financial institution, as well as securities issued by a non-U.S. issuer (which may include Notes issued in certificated form) that are not held in accounts maintained by financial institutions. Higher reporting thresholds apply to certain individuals living abroad and to certain married individuals. Regulations extend this reporting requirement to certain entities that are treated as formed or availed of to hold direct or indirect interests in specified foreign financial assets based on certain objective criteria. U.S. holders who fail to report the required information could be subject to substantial penalties. In addition, the statute of limitations for assessment of tax would be suspended, in whole or part. Prospective investors should consult their own tax advisors concerning the application of these rules to their investment in the Notes, including the application of the rules to their particular circumstances.



*Non-U.S. Holders.* The following summary applies to holders who are not U.S. holders for U.S. federal income tax purposes.

Subject to the discussion below under “—Information Reporting and Backup Withholding,” for non-U.S. holders, interest income and any gain realized on a sale or exchange of Notes generally will be exempt from U.S. federal income taxes, including withholding tax.

*Information Reporting and Backup Withholding.* Information returns may be filed with the IRS with respect to payments made to certain U.S. holders of Notes. In addition, certain U.S. holders may be subject to backup withholding tax in respect of such payments if they do not provide their taxpayer identification numbers to the Paying Agent. Persons holding Notes who are not U.S. holders may be required to comply with applicable certification procedures to establish that they are not U.S. holders in order to avoid the application of such information reporting requirements and backup withholding tax. Amounts withheld under the backup withholding rules are not additional taxes and may be refunded or credited against the holder’s U.S. federal income tax liability; *provided* that the required information is timely furnished to the IRS.

### **The Proposed Financial Transaction Tax**

The European Commission has published a proposal (the “Commission’s Proposal”) for a Directive for a common financial transaction tax (“FTT”) in Austria, Belgium, Estonia, France, Germany, Greece, Italy, Portugal, Slovakia, Slovenia and Spain (the “participating Member States”). However, Estonia has since stated that it will not participate.

The Commission’s Proposal has very broad scope and could, if introduced in its current form, apply to certain dealings in the Notes in certain circumstances.

Under the Commission’s Proposal, the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in the Notes where at least one party is a financial institution and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, “established” in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

The FTT remains subject to negotiation between the participating Member States and the legality of the proposal is uncertain. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional EU member states may decide to participate and/or certain of the participating Member States may decide to withdraw.

Prospective holders of the Notes are advised to seek their own professional advice in relation to the FTT.

### **International Exchange of Information in Tax Matters**

If the financial institution through which an investor holds its account is located in a jurisdiction that has entered into an intergovernmental agreement to implement the U.S. Foreign Account Tax Compliance Act (“FATCA”), a jurisdiction that has committed to the implementation of the OECD Standard for Automatic Exchange of Financial Account Information – Common Reporting Standard (“CRS”) or a jurisdiction with another similar system, the financial institution may be required to determine whether accounts held in the financial institution are held directly or indirectly by U.S. persons (in the case of FATCA), by residents of the jurisdictions that have implemented CRS (in the case of CRS) or held by residents of the relevant jurisdiction (in the case of other similar systems). Accordingly, investors may be required to provide the financial institution through which the investor holds its account with information about the investor’s identity, tax status, and if required, the investor’s direct and indirect owners. This

information may be provided, directly or indirectly, to the investor's home taxing jurisdiction, and may also be provided to the jurisdiction in which the investor holds its account, if different. Investors should consult their own tax advisers regarding the potential implications of FATCA, CRS and other similar systems for collecting and reporting account information.

## OFFERING AND SALE

*The following is subject to change in the applicable Final Terms. Further, the Agents who have agreed to purchase Notes from the Issuer will be specified in the applicable Final Terms.*

### General

Subject to the terms and conditions set forth in the distribution agreement, dated as of January 27, 2009, as amended on January 31, 2014 and January 22, 2015 (the "Distribution Agreement"), the Notes are being offered on a continuing basis by the Issuer through Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Credit Suisse Securities (USA) LLC, HSBC Securities (USA) Inc. and Santander Investment Securities Inc. (each, an "Agent" and, collectively the "Agents"), who have agreed to use reasonable efforts to solicit purchases of the Notes. The Issuer will have the sole right to accept offers to purchase Notes and may reject any proposed purchase of Notes as a whole or in part. The Agents shall have the right, in their discretion reasonably exercised, to reject any offer to purchase Notes, as a whole or in part. The Issuer will pay the Agents a commission in the amount agreed between the Agents and the Issuer for sales made through them as Agents.

The Issuer may also sell Notes to the Agents as principals for their own accounts at a discount to be agreed upon at the time of sale. Such Notes may be resold at prevailing market prices, or at prices related thereto, at the time of such resale, as determined by the Agents. The Issuer reserves the right to sell Notes directly on its own behalf or, subject to certain conditions set forth in the Distribution Agreement, through or to brokers or dealers (acting as principal or agent) other than the Agents. No commission will be payable to the Agents on any Notes sold directly by the Issuer. The commission arrangements for agency sales through, or principal sales to, such other brokers or dealers will be agreed between the Issuer and such other brokers or dealers at the time of sale.

Notes may also be sold by the Agents to or through dealers who may resell to investors. The Agents may pay all or part of their discount or commission to such dealers.

### United States

Notes in bearer form are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a U.S. person, except in certain transactions permitted by U.S. tax regulations. Terms used in this paragraph have the meanings given to them by the Code and regulations thereunder.

The Notes have not been and will not be registered under the Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S) except in certain transactions exempt from, or not subject to, the registration requirements of the Securities Act.

In connection with the offering of any series of Notes, the Stabilizing Manager(s) (or persons acting on their behalf) may over-allot securities (provided that, in the case of any offering of Notes to be admitted to trading on a regulated market as defined in Directive 2014/65/EU, the aggregate principal amount of Notes allotted does not exceed 105 percent of the aggregate principal amount of the Notes subject to the offering, or 115 percent of such amount where Article 8 of Commission Delegated Regulation (EU) 2016/1052 applies and there is a "greenshoe option" as defined in that regulation) or effect transactions with a view to supporting the market price of the notes during the stabilization period at a level higher than that which might otherwise prevail. However, stabilization action may not necessarily occur. In such circumstances, any stabilization action may begin on or after the date of commencement of trading of the notes and, if begun, may be ended at any time but it must end no later than 30 days after the date on which the Issuer received the proceeds of the issue, or no later than 60 days after the date of the allotment of the relevant Notes, whichever is the earlier. Any stabilization action or over-allotment must be conducted by the relevant Stabilizing Manager(s) (or persons acting on their behalf) in accordance

with all applicable laws and rules and will be undertaken at the offices of the Stabilizing Manager(s) (or persons acting on their behalf) and on the Euro MTF Market.

The Issuer has been advised by each of the Agents that any offering or sale of Notes by such Agent will be (a) if such Notes are to be offered in the United States or to U.S. persons, only to institutions which such Agent reasonably believes are Qualified Institutional Buyers in reliance on Rule 144A, and (b) if such Notes are to be offered outside the United States in reliance on Regulation S and in accordance with applicable law. Any offer or sale of Notes in reliance on Rule 144A will be made by broker-dealers who are registered as such under the Exchange Act.

With respect to Notes offered to non-U.S. persons outside the United States in reliance on Regulation S, each Agent has acknowledged and agreed that, except as permitted by the Distribution Agreement, it will not offer, sell or deliver any Notes (whether as principal or agent) (i) as part of their distribution at any time or (ii) otherwise, until 40 days after the completion of the distribution (as certified to the Trustee by the relevant Agent) of the identifiable tranche of which such Notes are a part, within the United States or to, or for the account or benefit of, U.S. persons.

In addition, until the expiration of the 40-day period referred to above, an offer or sale of Notes within the United States by a dealer that is not participating in the offering may violate the registration requirements of the Securities Act.

Terms used in the four preceding paragraphs have the meanings given them by Regulation S and Rule 144A.

The Issuer has agreed to restrictions similar to those described above with regard to sales made by it.

The above selling restrictions are in addition to any other selling restrictions set out below.

### **European Economic Area**

This Offering Circular has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area will be made pursuant to an exemption under Directive 2003/71/EC (as amended, the "Prospectus Directive") from the requirement to publish a prospectus for offers of Notes.

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA"). For the purposes of this provision, a "retail investor" means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the "Insurance Mediation Directive"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in the Prospectus Directive. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

### **United Kingdom**

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Financial Promotion Order"), (ii) are persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations, etc.") of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000 (the "FSMA")) in connection with the issue or sale of any notes may otherwise

lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

## **Mexico**

The Notes have not been and will not be registered with the National Securities Registry maintained by the CNBV and therefore may not be offered or sold publicly in Mexico. As required under the Securities Market Law, the Issuer will give notice to the CNBV of the offering of the Notes for informational purposes only. The delivery to, and receipt by, the CNBV of such notice does not certify the investment quality of the Notes or the solvency of the Issuer or the Guarantors. The information contained in this Offering Circular or any Final Terms is the sole responsibility of the Issuer, and the CNBV has not reviewed or authorized the content of this Offering Circular.

## **Brazil**

The Notes have not been and will not be issued nor placed, distributed, offered or negotiated in the Brazilian capital markets and, as a result, have not been and will not be registered with the Securities Commission of Brazil (*Comissão de Valores Mobiliários*, or “CVM”). Any public offering or distribution, as defined under Brazilian laws and regulations, of the Notes in Brazil is not legal without prior registration under Law No. 6,385 of December 7, 1976, as amended, and Instruction No. 400, issued by the CVM on December 29, 2003, as amended. Documents relating to the offering of the Notes, as well as information contained herein and therein, may not be supplied to the public in Brazil (as the offering of the Notes is not a public offering of securities in Brazil), or used in connection with any offer for subscription or sale of the Notes to the public in Brazil. Persons wishing to offer or acquire the Notes within Brazil should consult with their own counsel as to the applicability of registration requirements or any exemption therefrom.

## **Canada**

The Notes may be sold only to purchasers purchasing, or deemed to be purchasing, as principal that are accredited investors, as defined in National Instrument 45-106 *Prospectus Exemptions* or subsection 73.3(1) of the *Securities Act* (Ontario), and are permitted clients, as defined in National Instrument 31-103 *Registration Requirements, Exemptions and Ongoing Registrant Obligations*. Any resale of the Notes must be made in accordance with an exemption from, or in a transaction not subject to, the prospectus requirements of applicable securities laws in Canada.

Securities legislation in certain provinces or territories of Canada may provide a purchaser with remedies for rescission or damages if the Offering Circular or the applicable Final Terms (including any amendment thereto and hereto) contains a misrepresentation, *provided* that the remedies for rescission or damages are exercised by the purchaser within the time limit prescribed by the securities legislation of the purchaser’s province or territory. The purchaser should refer to any applicable provisions of the securities legislation of the purchaser’s province or territory for particulars of these rights or consult with a legal advisor.

Pursuant to section 3A.3 of National Instrument 33-105 *Underwriting Conflicts* (“NI 33-105”), the Agents are not required to comply with the disclosure requirements of NI 33-105 regarding underwriter conflicts of interest in connection with an offering.

## **Chile**

The Notes are not registered in the Securities Registry (*Registro de Valores*) or subject to the control of the Chilean Securities and Exchange Commission (*Superintendencia de Valores y Seguros de Chile*). The Offering Circular, any Final Terms and other offering materials relating to the offer of the Notes do not constitute a public offer of, or an invitation to subscribe for or purchase, the Notes in the Republic of

Chile, other than to individually identified purchasers pursuant to a private offering within the meaning of Article 4 of the Chilean Securities Market Act (*Ley de Mercado de Valores*) (an offer that is not “addressed to the public at large or to a certain sector or specific group of the public”).

*Los valores no se encuentran registrados en el Registro de Valores ni estan sujetos a la fiscalización de la Superintendencia de Valores y Seguros de Chile. La Circular de la Oferta, los Términos Finales que resulten aplicable y cualquier otro material relativo a la oferta de los Valores no constituye una oferta pública de, o invitación a suscribir o comprar, los Valores en la República de Chile, es simplemente para identificar d manera individual compradores conforme a una oferta privada dentro de lo establecido en el Artículo 4 de la Ley de Mercado de Valores (una oferta que no esta “dirigida al público en general o a un sector o grupo específico del público”).*

## **Dubai International Financial Centre**

The Offering Circular and any Final Terms relate to an exempt offer in accordance with the Offered Securities Rules of the Dubai Financial Services Authority (“DFSA”). The Offering Circular and any Final Terms are intended for distribution only to persons of a type specified in the Offered Securities Rules of the DFSA. They must not be delivered to, or relied on by, any other person. The DFSA has no responsibility for reviewing or verifying any document in connection with exempt offers. The DFSA has not approved the Offering Circular or any Final Terms nor taken steps to verify the information set forth in any of them and has no responsibility for the Offering Circular or any Final Terms. The Notes to which the Offering Circular and any Final Terms relate may be illiquid and/or subject to restrictions on their resale. Prospective purchasers of the Notes offered should conduct their own due diligence on the Notes. If you do not understand the contents of the Offering Circular or of any Final Terms you should consult an authorized financial advisor.

## **France**

Each Agent has represented and agreed that (i) no prospectus (including any amendment, supplement or replacement thereto) has been prepared in connection with the offering of the Notes that has been approved by the *Autorité des marchés financiers* or by the competent authority of another State that is a contracting party to the Agreement on the European Economic Area (Iceland, Norway and Lichtenstein in addition to the member states of the European Union) and notified to the *Autorité des marchés financiers*, and (ii) it has not offered or sold and will not offer or sell, directly or indirectly, the Notes to the public in France, and has not distributed or caused to be distributed and will not distribute or cause to be distributed to the public in France, this Offering Circular or any other offering material relating to the Notes, and that such offers, sales and distributions have been and shall only be made in France to persons licensed to provide the investment service of portfolio management for the account of third parties, qualified investors (*investisseurs qualifiés*) and/or a restricted circle of investors (*cercle restreint d’investisseurs*), in each case investing for their own account, all as defined in Articles L. 411-2, D. 411-1, D. 411-2, D. 411-4, D. 734-1, D.744-1, D. 754-1 and D. 764-1 of the *Code monétaire et financier*. The direct or indirect distribution to the public in France of any so acquired Notes may be made only as provided by Articles L. 411-1, L. 411-2, L. 412-1 and L. 621-8 to L. 621-8-3 of the *Code monétaire et financier* and applicable regulations thereunder.

## **Germany**

The offer of the Notes is not a public offering in the Federal Republic of Germany. The Notes may only be offered, sold and acquired in accordance with the provisions of the Securities Prospectus Act of the Federal Republic of Germany (*Wertpapierprospektgesetz – WpPG*), as amended (the “Securities Prospectus Act”), the Commission Regulation (EC) No. 809/2004 of April 29, 2004, as amended, and any other applicable German law. No application has been made under German law to permit a public offer of Notes in the Federal Republic of Germany. Neither the Offering Circular nor this Final Terms has been approved for purposes of a public offer of the Notes and accordingly the Notes may not be, and are not being, offered or advertised publicly or by public promotion in Germany. Therefore, the Offering Circular

and any Final Terms are strictly for private use and the offer is only being made to recipients to whom the document is personally addressed and does not constitute an offer or advertisement to the public. The Notes will only be available to and the Offering Circular, any Final Terms and any other offering material in relation to the Notes is directed only at persons who are qualified investors (*qualifizierte Anleger*) within the meaning of Section 2, No. 6 of the Securities Prospectus Act. Any resale of the Notes in Germany may only be made in accordance with the Securities Prospectus Act and other applicable laws.

## Hong Kong

Each Agent has represented and agreed that:

- (a) it has not offered or sold and will not offer or sell in the Hong Kong Special Administrative Region of the People's Republic of China ("Hong Kong"), by means of any document, any Notes (except for Notes which are a "structured product" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the "SFO")) other than (a) in circumstances which do not constitute an offer to the public within the meaning of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong (the "CO"), or (b) to "professional investors" within the meaning of the SFO and any rules made thereunder, or (c) in other circumstances which do not result in the document being a "prospectus" within the meaning of the CO; and
- (b) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" within the meaning of the SFO and any rules made thereunder.

## Italy

Each Agent has acknowledged and agreed that no prospectus has been nor will be published in Italy in connection with the offering of the Notes and that such offering has not been cleared by the *Commissione Nazionale per le Società e la Borsa* (Italian Securities Exchange Commission, or the "CONSOB") pursuant to Italian securities legislation and, accordingly, has represented and agreed that the Notes may not and will not be offered, sold or delivered, nor may nor will copies of this Offering Circular or any other documents relating to the Notes or the program be distributed in Italy, in an offer to the public of financial products under the meaning of Article 1, paragraph 1, letter t) of the Italian Legislative Decree No. 58 of February 24, 1998 as amended (the "Consolidated Financial Act") unless an exception applies. Therefore, each Agent has acknowledged and agreed that the Notes may only be offered, transferred or delivered within the territory of Italy: (a) to qualified investors (*investitori qualificati*), as defined in Article 26, paragraph 1, letter d) of CONSOB Regulation No. 16190 of October 29, 2007, as amended (the "Intermediaries Regulation"), pursuant to Article 100, paragraph 2, letter a) of the Consolidated Financial Act and Article 34-ter, paragraph 1, letter b) of CONSOB Regulation No. 11971 of May 14, 1999, as amended (the "Issuers Regulation"); or (b) in any other circumstances where an express exemption from compliance with the restrictions on offers to the public applies, including, without limitation, as provided under Article 100 of the Consolidated Financial Act and Article 34-ter of the Issuers Regulation.

Each Agent has represented and agreed that any offer, sale or delivery of the Notes or distribution of copies of this Offering Circular or any other document relating to the Notes or the program in Italy may and will be effected in accordance with all Italian securities, tax, exchange control and other applicable laws and regulations, and, in particular, will be: (i) made by an investment firm, bank or financial intermediary authorized to carry out such activities in Italy in accordance with the Consolidated Financial Act, the Issuers Regulation, the Intermediaries Regulation and Italian Legislative Decree No. 385 of September 1, 1993 (the "Consolidated Banking Act"), all as amended; (ii) in compliance with Article 129 of the Consolidated Banking Act and the implementing guidelines of the Bank of Italy, as amended,

pursuant to which the Bank of Italy may request information on the offering or issue of securities in Italy; and (iii) in compliance with any other applicable laws and regulations, including any conditions, limitations or requirements that may be, from time to time, imposed by the relevant Italian authorities concerning securities, tax matters and exchange controls.

Any investor purchasing the Notes under the program is solely responsible for ensuring that any offer or resale of the Notes it purchases under the program occurs in compliance with applicable Italian laws and regulations.

This Offering Circular and the information contained therein are intended only for the use of the recipient and, unless in circumstances which are exempted from the rules governing offers of securities to the public pursuant to Article 100 of the Consolidated Finance Act and Article 34-ter of the Issuers Regulation is not to be distributed, for any reason, to any third party resident or located in Italy. No person resident or located in Italy other than the original recipients of this Offering Circular may rely on it or its content.

Article 100-bis of the Consolidated Financial Act affects the transferability of the Notes in Italy to the extent that any placement of Notes is made solely with qualified investors and such Notes are then systematically resold to non-qualified investors on the secondary market at any time in the 12 months following such placement. Should this occur without the publication of a prospectus, and outside of the scope of one of the exemptions referred to above, retail purchasers of Notes may have their purchase declared null and void and claim damages from any intermediary which sold them the Notes.

## **Japan**

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Law No. 25 of 1948, as amended; the "FIEA"), and each Agent has represented and agreed that it has not offered or sold, and will not offer or sell any Notes, directly or indirectly, in Japan or to, or for the benefit of, any Japanese Person or to others for re-offering or resale, directly or indirectly, in Japan or to a Japanese Person, except (i) pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the FIEA and (ii) in compliance with any other applicable laws, regulations and ministerial guidelines of Japan. For the purpose of this paragraph, "Japanese Person" means any person resident in Japan, including any corporation or other entity organized under the laws of Japan.

## **The Kingdom of the Netherlands**

In *addition* and without prejudice to the provisions identified in the foregoing section "European Economic Area," the following provisions shall apply in respect of the Kingdom of the Netherlands:

In the Kingdom of the Netherlands, the Notes may not be offered or sold, directly or indirectly, other than to qualified investors (*gekwalificeerde beleggers*) within the meaning of Article 1:1 of the Dutch Financial Supervision Act (*Wet op het financieel toezicht*).

Zero coupon notes in bearer form on which interest does not become due and payable during their term but only at maturity and other Notes in bearer form that qualify as savings certificates (*spaarbewijzen*) within the meaning of the Dutch Savings Certificates Act (*Wet inzake spaarbewijzen*) may be transferred or *accepted* only through the mediation of either the Issuer or a member of Euronext Amsterdam N.V. and with due observance of the Dutch Savings Certificates Act and its implementing regulations; *provided* that no such mediation is required in respect of (i) the initial issue of such Notes to the first holders thereof, (ii) any transfer and delivery by natural persons who do not act in the conduct of a profession or trade and (iii) the issue and trading of such Notes, if such Notes are physically issued outside the Netherlands and not distributed in the Netherlands in the course of primary trading or immediately thereafter. In addition (a) certain identification requirements in relation to the issue and transfer of, and payment on, such Notes have to be complied with, (b) any reference in publications concerning such Notes to the words "to bearer" is prohibited, (c) so long as such Notes are not listed at



Euronext Amsterdam N.V., each transaction involving a transfer of such Notes must be recorded in a transaction note containing, at least, the name and address of the counterparty to the transaction, the nature of the transaction and a description of the amount, registration number(s) and type of the Notes concerned and (d) the requirement described under (c) must be printed on such Notes.

## **Peru**

The Notes and the information contained in the Offering Circular and any Final Terms have not been, and will not be, registered with or approved by the Superintendency of the Securities Market (*Superintendencia del Mercado de Valores*) or the Lima Stock Exchange (*Bolsa de Valores de Lima*). Accordingly, the Notes cannot be offered or sold in Peru, except if such offering is considered a private offering under the securities laws and regulations of Peru.

## **Singapore**

This Offering Circular and any Final Terms have not been and will not be registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Agent has represented, warranted and agreed that it has not circulated or distributed nor will it circulate or distribute this Offering Circular, any Final Terms or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of any Notes nor has it offered or sold or caused such Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell such Notes or cause such Notes to be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (a) to an institutional investor or other person specified in Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (the "SFA"), (b) to a relevant person pursuant to Section 275(1), or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275, of the SFA or (c) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is: (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor, securities (as defined in Section 239(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except: (1) to an institutional investor or to a relevant person defined in Section 275(2) of the SFA, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA, and in accordance with the conditions, specified in Section 275 of the SFA; (2) where no consideration is or will be given for the transfer; (3) where the transfer is by operation of law; (4) as specified in Section 276(7) of the SFA; or (5) as specified in Regulation 32 of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 of Singapore.

## **Switzerland**

This Offering Circular and any Final Terms, as well as any other material relating to the Notes which are the subject of an offering contemplated by this Offering Circular and any Final Terms, do not constitute a prospectus as such term is understood pursuant to Art. 652a or 1,156 of the Swiss Code of Obligations. The Notes may not be publicly offered, sold or advertised, directly or indirectly, in, into or from Switzerland and will not be listed on the SIX Swiss Exchange or on any other exchange or regulated trading facility in Switzerland. The Notes will be offered in Switzerland on the basis of a private placement, not as a public offering. This Offering Circular, as well as any other material relating to the Notes, is not intended to constitute an offer or solicitation to purchase or invest in the Notes. Neither this Offering Circular nor any other material relating to the Notes may be publicly distributed or otherwise made publicly available in Switzerland.

## **Additional General Information**

No action has been or will be taken in any jurisdiction that would permit a public offering of the Notes, or the possession, circulation or distribution of this Offering Circular, any Final Terms or any other material relating to the Issuer or the Notes, in any jurisdiction where action for such purpose is required. Accordingly, the Notes may not be offered or sold, directly or indirectly, nor may this Offering Circular, any Final Terms or any other offering material or advertisements in connection with the Notes be distributed or published in or from any country or jurisdiction except under circumstances that will result in compliance with any applicable rules and regulations of any such country or jurisdiction.

**Purchasers of Notes may be required to pay stamp taxes and other charges in accordance with the laws and practices of the country of purchase in addition to the offering price and accrued interest, if any, set forth in the Final Terms with respect to such Notes.**

Application has been made to admit the Notes to listing on the Official List of the Luxembourg Stock Exchange and to trading on the Euro MTF Market.

Each of the Agents may from time to time perform various investments and/or commercial banking services for the Issuer or the Guarantors in the ordinary course of their business and receive separate fees for the provision of such services.

The Issuer and the Guarantors have agreed to indemnify the Agents against certain liabilities in connection with the offering of the Notes, including liabilities under the Securities Act.

## **VALIDITY OF THE NOTES**

The validity under New York law of the Notes, the Guaranties and the Guaranty Agreement will be passed upon by Cleary Gottlieb Steen & Hamilton LLP, New York counsel for the Issuer and the Guarantors, and by Shearman & Sterling LLP or such other counsel as is specified in the applicable Final Terms as New York counsel for the Agents. Certain legal matters governed by Mexican law will be passed upon by the General Counsel of the Issuer, and by Ritch, Mueller, Heather y Nicolau, S.C., special Mexican counsel for the Agents.

## **ENFORCEMENT OF CIVIL LIABILITIES**

In the event any legal proceedings were to be brought in Mexico for the enforcement of the Distribution Agreement, the Indenture, the Notes or the Guaranty Agreement, a Mexican court would apply the substantive laws set forth in the Distribution Agreement, the Indenture, the Notes or the Guaranty Agreement, except if such application would lead to a result that is contrary to Mexico's public policy ("Orden Público") or if a Mexican court finds that the choice of law was stipulated with the intent to defraud basic principles of Mexican law. Likewise, in the event that any proceedings were to be brought in Mexico, a Mexican court would apply (i) the procedural laws, including rules of evidence, applicable in Mexico, and (ii) Mexican law as to legal matters related to real property located within Mexican territory.

## **PUBLIC OFFICIAL DOCUMENTS AND STATEMENTS**

The information included under the heading "Item 3—Key Information—Exchange Rates" and "Item 4—Information on the Company—United Mexican States" in the Form 20-F has been extracted or derived from a publication of or sourced from Mexico or one of its agencies or instrumentalities. Other information included herein has been extracted, derived or sourced from official publications of PEMEX, which is a governmental agency of Mexico, and is included herein on the authority of such publication or source as a public official document of Mexico. The Issuer takes responsibility for having accurately reproduced any such information from the respective public official document of Mexico. All other information herein is included as a public official statement made on the authority of the Director General of the Issuer, Mr. Carlos Alberto Treviño Medina.

## GENERAL INFORMATION

1. The Notes have been accepted for clearance and settlement in DTC's book-entry settlement system. The Notes have been accepted for clearance through Clearstream, Luxembourg and Euroclear. The appropriate CUSIP, Common Code(s) (if available at the time) and International Securities Identification Number(s), as applicable, with respect to each issue of Notes will be set forth in the Final Terms relating thereto. All payments of principal and interest with respect to DTC Global Notes denominated in a currency other than U.S. dollars and registered in the name of DTC's nominee, will be converted to U.S. dollars unless the relevant Participants in DTC elect to receive such payment of principal or interest in that other currency.

2. So long as the Notes are listed under the program on the Official List of the Luxembourg Stock Exchange and traded on the Euro MTF Market, they will be freely transferable and negotiable in accordance with the rules of the Luxembourg Stock Exchange, subject, however, to the limitations set forth under "Notice to Investors," "Limitations on the Issuance of Bearer Notes" and "Offering and Sale."

3. On July 14, 2017, the board of directors of the Issuer authorized the incurrence during 2018 of public indebtedness of the Issuer, including the Notes. The Issuer has obtained all necessary consents, approvals and authorizations in Mexico in connection with the issue of, and performance of its rights and obligations under, the Notes, including the registration of the Indenture, the forms of Notes attached to the Indenture and the Guaranty Agreement; *provided* that in connection with each issue of Notes under the program, the Issuer will register the Notes, Guaranties and other necessary documentation with the Ministry of Finance and Public Credit. The Issuer is obliged and has undertaken to file a notice in respect of the offering of the Notes with the CNBV. The boards of directors of each of Pemex-Refining, Pemex-Gas and Basic Petrochemicals and Pemex-Exploration and Production authorized the signing of the Guaranty Agreement on June 19, 1996, June 25, 1996, November 26, 2013 and November 27, 2013.

4. Except as disclosed herein, there has been no material adverse change in the financial position of the Issuer or the Guarantors since the date of the latest audited financial statements incorporated by reference herein.

5. Except as disclosed under "Item 8—Financial Information—Legal Proceedings" in the Form 20-F, Note 25 to the 2016 Financial Statements and "Note 18—Contingencies" in the Interim Results Form 6-K, none of the Issuer or any of the Guarantors is involved in any litigation or arbitration proceedings relating to claims or amounts which are material in the context of the issue of the Notes. None of the Issuer or any of the Guarantors is aware of any such litigation or arbitration proceedings pending or threatened.

6. For a discussion of significant trends in PEMEX's net sales, costs, and net losses for the most recent fiscal year, see "Item 5—Operating and Financial Review and Prospects—Overview" (pages 132-136) and "Item 5—Operating and Financial Review and Prospects—Results of Operations of Petróleos Mexicanos, the Subsidiary Entities and the Subsidiary Companies—For the Year Ended December 31, 2016 Compared to the Year Ended December 31, 2015" (pages 144-147) in the Form 20-F, and for a discussion of significant trends in PEMEX's reserves and production for the most recent fiscal year, see "Item 4—Information on the Company—Business Overview—Overview by Business Segment" (pages 24-27) and "Item 4—Information on the Company—Business Overview—Exploration and Production—Reserves" (pages 27-52) of the Form 20-F.

7. For a discussion of PEMEX's recent trends for the nine months ended September 30, 2017 see "Recent Developments—Operating and Financial Review and Prospects" (pages 4-11) and "Recent Developments—Business Overview" (pages 18-20) in the Interim Results Form 6-K.

8. The Issuer is a productive state-owned company and the Guarantors are productive state-owned companies of the Mexican Government, and are not Mexican corporations. Therefore, neither the Issuer nor any of the Guarantors has the power to issue shares of equity securities evidencing ownership interests and none of them is required, unlike Mexican corporations, to have multiple shareholders. For more information see "Item 5—Operating and Financial Review and Prospects—Relation to the Mexican

Government” (pages 142-143) in the Form 20-F. In December 1990, the Mexican Government and the Issuer agreed to capitalize the indebtedness incurred in March 1990 into the Issuer’s equity as Certificates of Contribution “A”, which are owned by the Mexican Government. PEMEX’s total equity as of December 31, 2016 was negative Ps. 1,233.0 billion and its total capitalization (long-term debt plus equity) amounted to negative Ps. 574.0 billion. Neither the Issuer nor the Guarantors has any convertible debt securities, exchangeable debt securities or debt securities with warrants attached outstanding. For more information regarding the Issuer’s issued capital stock and the number and classes of securities of which it is composed, with details of their principal characteristics, see “Item 5—Operating and Financial Review and Prospects—Liquidity and Capital Resources—Equity Structure and Mexican Government Contributions” (pages 155-156) in the Form 20-F.

9. For more information about PEMEX’s corporate structure see “Consolidated Structure of PEMEX” (page 4) in the Form 20-F.

10. Copies of the latest annual report and consolidated accounts of PEMEX, including each of the Guarantors (which are consolidated with those of the Issuer) may be obtained, and copies of the *Petróleos Mexicanos* Law constituting the Issuer, the Regulations to the *Petróleos Mexicanos* Law, which are the equivalent of the by-laws of the Issuer and the Guarantors, the Indenture, incorporating the form of Notes, and the Guaranty Agreement will be available, free of charge during usual business hours on any day (except Saturday and Sunday and legal holidays) at the specified offices of each of the Paying Agents, so long as any of the Notes are outstanding. The Issuer is not required to, and does not, publish non-consolidated financial statements. The Guarantors do not publish their own accounts and none of them plans to publish interim annual financial statements. The Issuer publishes unaudited condensed consolidated interim financial statements in Spanish on a quarterly basis, and summaries of these consolidated interim financial statements in English are available, free of charge, at the office of the Paying and Transfer Agent in Luxembourg. The September 2017 Interim Financial Statements are incorporated by reference herein, as furnished to the SEC in the Interim Results Form 6-K.

11. The principal offices of KPMG Cárdenas Dosal, S.C., an independent registered public accounting firm and auditors of PEMEX for the fiscal years ended December 31, 2007, 2008, 2009, 2010, 2011 and 2012, are located at Blvd. Manuel A. Camacho 176, First Floor, Col. Reforma Social, Ciudad de México, México 11650.

12. The principal offices of Castillo Miranda y Compañía, S.C. (BDO Mexico), an independent registered public accounting firm and auditors of PEMEX for the fiscal years ended December 31, 2013, 2014, 2015 and 2016 are located at Paseo de Reforma 505-31, Colonia Cuauhtémoc, Ciudad de México, México 06500.

13. The Mexican Government is not legally or otherwise liable for obligations incurred by PEMEX.

14. Under Mexican law, all hydrocarbon reserves located in the subsoil of Mexico are permanently and inalienably vested in Mexico. Following the adoption of the Energy Reform Decree, Article 27 of the Political Constitution of the United Mexican States provides that the Mexican Government will carry out exploration and extraction activities through agreements with third parties and through assignments to and agreements with the Issuer.

15. Neither the Issuer nor any Guarantor is entitled to any immunity, whether on grounds of sovereign immunity or otherwise, from any legal proceedings (whether through service or notice, attachment prior to judgment, attachment in aid of execution, execution or otherwise) to enforce or collect upon this Offering Circular, the Indenture or the Guaranty Agreement, or any other liability or obligation of the Issuer and/or each of the Guarantors related to or arising from the transactions contemplated hereby or thereby in respect of itself or its property, subject to certain restrictions pursuant to applicable law.

16. In the event that proceedings are brought in Mexico seeking performance of the obligations of the Issuer or the Guarantors in Mexico, pursuant to the *Ley Monetaria de los Estados Unidos Mexicanos* (Monetary Law of Mexico), the Issuer or any of the Guarantors may discharge its obligations by paying

any sum due in a currency other than Mexican pesos, in Mexican pesos at the rate of exchange prevailing in Mexico on the date when payment is made. Banco de México currently determines such rate every Business Day and publishes it in the Official Gazette of the Federation on the following Business Day in Mexico.

17. All Bearer Notes and coupons will bear the following legend:

Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in sections 165(j) and 1287(a) of the Internal Revenue Code.

**FORM OF FINAL TERMS**  
(to be completed by the Issuer and the relevant Agent(s))

Final Terms No. \_\_\_  
To Offering Circular dated [DATE]

**Petróleos Mexicanos**

*(A Productive State-Owned Company of the Federal Government of the United Mexican States)*

[Currency and Amount] [Description of Notes] [due •]

**Issued Under U.S. \$102,000,000,000  
Medium-Term Notes Program, Series C**

*jointly and severally guaranteed by*

**Pemex Exploración y Producción, Pemex Transformación Industrial, Pemex Perforación y Servicios, Pemex Logística and Pemex Cogeneración y Servicios**



The payment of principal of and interest on the [TITLE OF NOTES] (the “Notes”) will be unconditionally and irrevocably guaranteed jointly and severally by Pemex Exploración y Producción, Pemex Transformación Industrial, Pemex Perforación y Servicios, Pemex Logística and Pemex Cogeneración y Servicios (each, a “Guarantor” and, collectively, the “Guarantors”), each of which is a productive state-owned company of the Federal Government (the “Mexican Government”) of the United Mexican States (“Mexico”). The payment obligations of the Issuer (as defined below) under the Notes, and the payment obligations of the Guarantors under their respective guaranties of the Notes, will at all times rank equally with each other and with all other present and future unsecured and unsubordinated public external indebtedness of the Issuer or such Guarantor. Neither the Notes nor the obligations of the Guarantors constitute obligations of, or are guaranteed by, the Mexican Government or Mexico.

Petróleos Mexicanos (the “Issuer” and, together with the Guarantors and their consolidated subsidiaries, “PEMEX”), a productive state-owned company of the Mexican Government, will pay interest on the Notes on [•] and [•] of each year, commencing on [•]. Unless previously redeemed or purchased and cancelled, the Notes will mature at their principal amount on [•]. The Notes are subject to redemption in whole, at par, at the option of the Issuer, at any time, in the event of certain changes affecting Mexican taxes as described under “Description of Notes—Redemption—Tax Redemption” in the accompanying Offering Circular dated [•] (the “Offering Circular”). [Mention any additional redemption provisions.] The Issuer has applied to list the Notes on the Luxembourg Stock Exchange and to have the Notes trade on the Euro MTF Market of the Luxembourg Stock Exchange.

The Notes will contain provisions regarding acceleration and future modifications to their terms that differ from those applicable to certain of the Issuer’s and the Guarantors’ other outstanding public external indebtedness issued prior to October 2004. Under these provisions, which are commonly referred to as “collective action clauses” and are described under “Description of Notes—Modification and Waiver” in the Offering Circular, in certain circumstances, the Issuer may amend the payment and certain other provisions of the Notes with the consent of the holders of 75% of the aggregate principal amount of the Notes.

[Description of Registration Rights to be included only if applicable]

**Investing in the Notes involves risks. See “Risk Factors” beginning on page [•] of the Offering Circular.**

The Notes have not been registered [and will not be] under the U.S. Securities Act of 1933, as amended (the “Securities Act”) or any state securities laws and are being offered and sold only [(a) to “Qualified Institutional Buyers” (as defined in Rule 144A (“Rule 144A”) under the Securities Act) in compliance with Rule 144A and (b)] outside the United States of America (the “United States”) in accordance with Regulation S (“Regulation S”) under the Securities Act. [The Notes are in bearer form and are subject to United States tax law requirements.] For a description of certain restrictions on resale and transfer of the Notes, see “Plan of Distribution” in this Final Terms and “Notice to Investors,” [“Limitations on Issuance of Bearer Notes”] and “Offering and Sale” in the Offering Circular.

**The Notes have not been and will not be registered with the National Securities Registry maintained by the Comisión Nacional Bancaria y de Valores (National Banking and Securities Commission of Mexico, or “CNBV”) and therefore may not be offered or sold publicly in Mexico. As required under the Ley del Mercado de Valores (Securities Market Law), the Issuer will give notice to the CNBV of the characteristics of the offering of the Notes for informational purposes only. The delivery to, and receipt by, the CNBV of such notice does not certify the investment quality of the Notes or the solvency of the Issuer or the Guarantors. The information contained in the Offering Circular and this Final Terms is the sole responsibility of the Issuer, and the CNBV has not reviewed or authorized the content of the Offering Circular or this Final Terms.**

**ANY OFFER OR SALE OF NOTES IN ANY MEMBER STATE OF THE EUROPEAN ECONOMIC AREA WHICH HAS IMPLEMENTED THE PROSPECTUS DIRECTIVE (AS DEFINED BELOW) MUST BE ADDRESSED TO QUALIFIED INVESTORS (AS DEFINED IN THE PROSPECTUS DIRECTIVE).**

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Issue Price of the Notes: [•]% plus accrued interest, if any, from and including [•], the expected delivery date.

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[AGENT NAME(S)]

The Managers expect to deliver the Notes on or about [•].



This Final Terms is supplemental to the Offering Circular. This document should be read in conjunction with the Offering Circular and all information incorporated therein by reference. Information contained in this Final Terms updates and/or revises comparable information contained in the Offering Circular. Terms defined in the Offering Circular have the same meaning when used in this Final Terms.

The Issuer and the Guarantors are responsible for the information contained and incorporated by reference in this Final Terms and the Offering Circular. None of the Issuer or the Guarantors has authorized anyone to provide you with any other information, nor takes any responsibility for any other information that others may provide to you. None of the Issuer, the Guarantors or the Managers (as defined below in “Plan of Distribution”) is making an offer of these Notes in any jurisdiction where the offer is not permitted. You should not assume that the information contained in this Final Terms and the Offering Circular is accurate as of any date other than the dates on the front of this Final Terms and the Offering Circular.

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**TABLE OF CONTENTS**

<b>Final Terms No. [●]</b>	<b><u>Page</u></b>
Description of Notes .....	[●]
Supplemental Offering Circular Information .....	[●]
Plan of Distribution .....	[●]
Validity of the Notes .....	[●]
General Information .....	[●]

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This Final Terms and the Offering Circular have been prepared by the Issuer solely for use in connection with the proposed offering of the Notes.

The Managers make no representation or warranty, express or implied, as to the accuracy or the completeness of the information contained in this Final Terms and the Offering Circular. Nothing in this Final Terms or the Offering Circular is, or shall be relied upon as, a promise or representation by the Managers as to the past or future. The Issuer has furnished the information contained in this Final Terms and in the Offering Circular.

Neither the United States Securities and Exchange Commission (the “Commission”), any state securities commission, nor any other U.S. regulatory authority, has approved or disapproved the Notes nor have any of the foregoing authorities passed upon or endorsed the merits of this Final Terms or the Offering Circular. Any representation to the contrary is a criminal offense.

No representation or warranty is made or implied by the Managers or any of their respective affiliates, and neither the Managers nor any of their respective affiliates make any representation or warranty, or accept any responsibility, as to the accuracy or completeness of the information contained in the Offering Circular, as supplemented by this Final Terms. Neither the delivery of the Offering Circular, this Final Terms nor the offering, sale or delivery of any Note shall, in any circumstances, create any implication that the information contained in the Offering Circular, as supplemented by this Final Terms, is true subsequent to the date hereof or that there has been no adverse change in the financial situation of the Issuer or the Guarantors since the date hereof or that any other information supplied in connection with the U.S. \$102,000,000,000 Medium-Term Notes Program, Series C, is correct at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

In making an investment decision, prospective investors must rely on their own examination of the Issuer, the Guarantors and the terms of the offering, including the merits and risks involved. Prospective investors should not construe anything in this Final Terms or the Offering Circular as legal, business or tax advice. Each prospective investor should consult its own advisors as needed to make its investment decision and to determine whether it is legally permitted to purchase the Notes under applicable legal investment or similar laws or regulations. Investors should be aware that they may be required to bear the financial risks of this investment for an indefinite period of time.

This Final Terms and the Offering Circular contain summaries believed to be accurate with respect to certain documents, but reference is made to the actual documents for complete information. All such summaries are qualified in their entirety by such references. Copies of documents referred to herein will be made available to prospective investors upon request to the Issuer or the Managers.

Neither this Final Terms nor the Offering Circular constitutes an offer of, or an invitation by or on behalf of the Issuer or the Guarantors to subscribe for or purchase any of the Notes. The distribution of this Final Terms and the Offering Circular and the offering of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Final Terms and the Offering Circular come are required by the Issuer, the Guarantors and the Managers to inform themselves about and to observe any such restrictions. For a description of certain further restrictions on offers and sales of the Notes and distribution of this Final Terms and the Offering Circular, see “Plan of Distribution” in this Final Terms and “Offering and Sale” in the Offering Circular.

All references in this Final Terms to “U.S. dollars,” “USD” or “U.S. \$” are to the lawful currency of the United States; all references to “pesos” or “Ps.” are to the lawful currency of Mexico; [and all references to “euros”, “EUR” or “€” are to the single currency introduced at the start of the third stage of European Economic and Monetary Union pursuant to the Treaty establishing the European Community, as amended].

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## NOTICE TO INVESTORS IN THE EUROPEAN ECONOMIC AREA

This Final Terms has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area will be made pursuant to an exemption under the Prospectus Directive from the requirement to publish a prospectus for offers of Notes. Accordingly, any person making or intending to make an offer in that Member State of Notes which are the subject of the offering contemplated in this Final Terms may only do so in circumstances in which no obligation arises for the Issuer, the Guarantors or any of the Managers to publish a prospectus pursuant to Article 3 of the Prospectus Directive, in relation to such offer. Neither the Issuer, the Guarantors, nor the Managers have authorized, nor do they authorize, the making of any offer of Notes in circumstances in which an obligation arises for the Issuer, the Guarantors or the Managers to publish a prospectus for such offer. The expression “Prospectus Directive” means Directive 2003/71/EC (as amended), and includes any relevant implementing measure in the Member State.

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the “Insurance Mediation Directive”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in the Prospectus Directive. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the European Economic Area has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the European Economic Area may be unlawful under the PRIIPs Regulation.

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## NOTICE TO INVESTORS IN THE UNITED KINGDOM

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “Financial Promotion Order”), (ii) are persons falling within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations, etc.”) of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000 (the “FSMA”)) in connection with the issue or sale of any notes may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

## Description of Notes

The following items under this heading "Description of Notes" are the particular terms which relate to the Notes that are the subject of this Final Terms.

[Include whichever of the following apply to the relevant Tranche of Notes]

1. Series No.: [Number]
2. Principal Amount: [Amount]
3. Issue Price: [Price]
4. Issue Date: [Date]
5. Form of Notes: [Registered Notes/Bearer Notes]
6. Authorized Denomination(s): [Currency and amount(s)]
7. Specified Currency: [Currency of denomination]
8. Specified Principal Payment Currency: [Currency]
9. Specified Interest Payment Currency: [Currency]
10. Stated Maturity Date (Fixed Interest Rate and Zero Coupon): [Dates]
11. Stated Maturity Month (Variable Interest Rate): [Month and year]
12. Interest Basis: [Fixed Rate Note/Floating Rate Note/Zero Coupon Note]
13. Interest Commencement Date (if different from the Issue Date): [Date] [N/A]
14. Fixed Rate Notes:
  - (a) Interest Rate: [●]% per annum
  - (b) Interest Payment Date(s): [Date(s)]
  - (c) Fixed Rate Day Count Fraction: [30/360] [Other]
15. Floating Rate Notes:
  - (a) Interest Rate Basis: [LIBOR] [Treasury Rate] [Other]

- (b) Primary Source for LIBOR Quotations: [Reuters Page LIBOR01]
  - (c) Indexed Maturity: [Number of months, weeks or days]
  - (d) Interest Reset Dates: [Dates]
  - (e) Interest Determination Dates: [Specify if other than as provided in Offering Circular]
  - (f) Interest Payment Dates: [Dates]
  - (g) Interest Rate Period: [Period]
  - (h) Calculation Agent: [Trustee] [Specify any Other]
- 16.** Basis of Calculation of Floating Interest Rate where Offering Circular provisions do not apply: [Give details]
- 17.** Other Floating Interest Rate Terms:
- (a) Minimum Interest Rate: [●]% per annum
  - (b) Maximum Interest Rate: [●]% per annum
  - (c) Spread: [+/-[●]% per annum]
  - (d) Spread Multiplier(s): [Specify]
  - (e) Variable Rate Day Count Fraction(s) if not actual/360: [Fraction]
  - (f) Initial Interest Rate: [Specify]
  - (g) Coupon Rate: [Specify]
- 18.** Discount Notes: Yes/No
- (a) Accrual Yield: [Yield]
  - (b) Basis: [Specify if other than as provided in Offering Circular]
- 19.** Redemption at the Option of the Issuer (Other than Tax Redemption): Yes/No
- (a) Amount: [All or less than all and, if less than all, minimum amounts]
  - (b) Redemption Commencement Date: [Date(s)]
  - (c) Redemption Price(s) for each [Specify]

Redemption Period:

- |                             |  |   |
|-----------------------------|--|---|
| <b>20.</b>                  | Repayment at the Option of the Holders:                                      | Yes/No  |
|                             | (a) Deposit Period:  | [Specify other maximum and minimum number of days for deposit period] |
|                             | (b) Amount:  | [All or less than all and, if less than all, minimum amounts]         |
|                             | (c) Date(s):   | [Date(s)]   |
|                             | (d) Repayment Price:   | [Price and other details]   |
|                             | (e) Withdrawal of Notes:   | [No] [Give details]   |
| <b>21.</b>                  | Indexed Notes:   | [Specify relevant details]  |
| <b>22.</b>                  | Registration Rights; Exchange Offer:   | [Specify]   |
| <b>23.</b>                  | Principal Payment Dates and Amount of each Installment for Amortizing Notes: | [Specify]   |
| <b>24.</b>                  | Additional provisions relating to the Notes:                                 | [Give details]  |
| <b>25.</b>                  | Option to Elect Payments in Other than Specified Currency:                   | Yes/No  |
| <b>26.</b>                  | Ranking of the Notes:  | [Specify]   |
| <b>Other Relevant Terms</b> |  |   |
| <b>27.</b>                  | (i) Listing:   | Luxembourg Stock Exchange   |
|                             | (ii) Trading:  | Euro MTF Market   |
| <b>28.</b>                  | Syndicated:  | Yes/No  |
| <b>29.</b>                  | If Syndicated:   |   |
|                             | (a) Lead Manager(s):   | [Name]  |
|                             | (b) Stabilizing Manager(s):  | [Name]  |
| <b>30.</b>                  | Identity of Manager(s):  | [Names]   |
| <b>31.</b>                  | Listing Agent:   |   |
| <b>32.</b>                  | Commissions and Concessions:   | [Specify]   |
| <b>33.</b>                  | Provisions for Bearer Notes:   |   |

- |            |   |  |
|------------|---|--|
| (a)        | Exchange Date:  | [None/Date]  |
| (b)        | Permanent Global Note:  | Yes/No   |
| (c)        | Definitive Bearer Notes:  | Yes/No   |
| (d)        | TEFRA:  | [D / C / Not Applicable]   |
| <br>       |   |  |
| <b>34.</b> | Provisions for Registered Notes:  |  |
| (a)        | Rule 144A eligible:   | [Yes/No]   |
| (b)        | Regulation S Global Note deposited with or on behalf of DTC:                  | [Yes/No]   |
| (c)        | Restricted Global Note deposited with or on behalf of DTC:                    | [Yes/No]   |
| (d)        | Regulation S Global Note deposited with Common Depositary:                    | [Yes/No]   |
| (e)        | Restricted Global Note deposited with Common Depositary:                      | [Yes/No]   |
| <br>       |   |  |
| <b>35.</b> | Codes:  |  |
| (a)        | Common Code:  | [Number]   |
| (b)        | ISIN:   | [Number]   |
| (c)        | CUSIP:  | [Number] [Restricted Global Note]<br>[Number] [Regulation S Global Note]   |
| (d)        | CINS:   | [Number] [Restricted Global Note]<br>[Number] [Regulation S Global Note]   |
| (e)        | Other:  | [Specify]  |
| <br>       |   |  |
| <b>36.</b> | Amount of Proceeds and Use of Proceeds (If Different from Offering Circular): | [Specify]  |
| <br>       |   |  |
| <b>37.</b> | Details of Any Additional Risk Factors:                                       | [•]  |
| <br>       |   |  |
| <b>38.</b> | Details of Any Additional Selling Restrictions:                               | [Insert the restrictions relating to the Specified Currency of the Notes or the jurisdiction(s) in which Notes are to be offered if not contained in, or if varied from, the Offering Circular.] |
| <br>       |   |  |
| <b>39.</b> | [Additional Information]:   | [Set out]  |

**[Supplemental Offering Circular Information]**

[The Offering Circular is hereby supplemented by the [•] Supplement to the Offering Circular, dated [•].]

### **Exchange Offer; Registration Rights**

[To be included only if applicable.]

### **Risk Factors**

[To be included only if applicable.]

### **Recent Developments**

[To be included only if applicable.]

### **Plan of Distribution**

[Selling arrangements and any additional selling restrictions to be included.]

### **Taxation**

[To be included only if applicable.]

### **Validity of the Notes**

[To be included only if applicable.]

### **General Information**

1. Except as disclosed herein, there has been no material adverse change in the consolidated financial position of the Issuer or the Guarantors since [●].
2. Except as disclosed herein, none of the Issuer or any of the Guarantors is involved in any litigation or arbitration proceedings relating to claims or amounts which are material in the context of the issue of the Notes. None of the Issuer or any of the Guarantors is aware of any such litigation or arbitration proceeding pending or threatened.
3. The Issuer and the Guarantors accept responsibility for the information contained in this Final Terms. To the best of the knowledge and belief of each of the Issuer and the Guarantors (each of which has taken all reasonable care to ensure that such is the case), the information contained or incorporated by reference in the Offering Circular, as supplemented by this Final Terms, is in accordance with the facts and does not omit anything likely to affect the import of such information.
4. The Issuer has applied to list the Notes on the Luxembourg Stock Exchange and to have the Notes trade on the Euro MTF Market of the Luxembourg Stock Exchange. The Notes are being issued under the program of U.S. \$102,000,000,000 Medium-Term Notes, Series C of the Issuer, which commenced on January 27, 2009 and was most recently updated on April 17, 2018.
5. This Final Terms is supplementary to, and should be read in conjunction with, the Offering Circular dated April 17, 2018. Terms used but not defined herein have the same meanings as in the Offering Circular.



**HEAD OFFICE OF THE ISSUER AND THE  
GUARANTORS**

Avenida Marina Nacional No. 329  
Colonia Verónica Anzures  
Ciudad de México  
Mexico 11300

**TRUSTEE, PRINCIPAL PAYING AGENT AND  
TRANSFER AGENT**

**Deutsche Bank Trust Company Americas**  
60 Wall Street, 16th Floor  
New York, New York 10005

**AUDITORS OF THE ISSUER**

**Castillo Miranda y Compañía, S.C. (BDO Mexico)**  
Independent Registered Public Accounting Firm  
Paseo de Reforma 505-31  
Colonia Cuauhtémoc  
Ciudad de México  
Mexico 06500

**INTERNATIONAL PAYING AGENT AND  
AUTHENTICATING AGENT**

**Deutsche Bank AG, London Branch**  
Winchester House  
1 Great Winchester Street  
London EC2N 2DB

**PAYING AGENT AND TRANSFER AGENT**

**Deutsche Bank Luxembourg S.A.**  
2 Boulevard Konrad Adenauer  
L-2115 Luxembourg

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*To the Agents as to New York law*

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New York, New York 10022

*To the Agents and the Trustee  
as to Mexican law*

**Ritch, Mueller, Heather y Nicolau, S.C.**  
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Molino del Rey  
Ciudad de México  
Mexico 11040

*To the Issuer and the Guarantors  
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New York, New York 10006

*To the Issuer and the Guarantors  
as to Mexican law*

**General Counsel**  
Petróleos Mexicanos  
Avenida Marina Nacional No. 329  
Colonia Verónica Anzures  
Ciudad de México  
Mexico 11300

**LUXEMBOURG LISTING AGENT**

**Banque Internationale à Luxembourg S.A.**  
69 route d'Esch  
L-2953 Luxembourg  
Grand Duchy of Luxembourg



**PEMEX**

**ANNEX B**  
**NEW 2027 TERMS**

**SUBJECT TO COMPLETION, DATED SEPTEMBER 11, 2019**

**PRELIMINARY TERMS NO. •**  
**(To Offering Circular dated April 17, 2018)**



## **Petróleos Mexicanos**

*(A Productive State-Owned Company of the Federal Government of the United Mexican States)*

**U.S. \$••% Notes due 2027**

**Issued Under U.S. \$102,000,000,000 Medium-Term Notes Program, Series C**

**jointly and severally guaranteed by**  
**Pemex Exploración y Producción, Pemex Transformación Industrial and Pemex Logística,**  
**and their respective successors and assignees**

The payment of principal of and interest on the •% Notes due 2027 (the “Notes”) will be unconditionally and irrevocably guaranteed jointly and severally by Pemex Exploración y Producción, Pemex Transformación Industrial, and Pemex Logística and their respective successors and assignees (each a “Guarantor” and, collectively, the “Guarantors”), each of which is a productive state-owned company of the Federal Government (the “Mexican Government”) of the United Mexican States (“Mexico”). The payment obligations of the Issuer (as defined below) under the Notes, and the payment obligations of the Guarantors under their respective guaranties of the Notes, will at all times rank equally with each other and with all other present and future unsecured and unsubordinated public external indebtedness of the Issuer or such Guarantor. Neither the Notes nor the obligations of the Guarantors constitute obligations of, or are guaranteed by, the Mexican Government or Mexico.

Petróleos Mexicanos (the “Issuer” and, together with the Guarantors and their consolidated subsidiaries, “PEMEX”), a productive state-owned company of the Mexican Government, will pay interest on the Notes on • and • of each year, commencing on •. Unless previously redeemed or purchased and cancelled, the Notes will mature at their principal amount on •, 2027. The Notes are subject to redemption in whole, at par, at the option of the Issuer, at any time, in the event of certain changes affecting Mexican taxes as described under “Description of Notes—Redemption—Tax Redemption” in the accompanying Offering Circular dated April 17, 2018 (the “Offering Circular”). In addition, the Issuer may redeem the Notes in whole or in part, at any time, by paying the principal amount of the Notes plus a “make-whole” amount plus accrued interest. See “Description of Notes—Redemption at the option of the Issuer (other than tax redemption)” in this Preliminary Terms. The Issuer intends to apply to list the Notes on the Luxembourg Stock Exchange and to have the Notes trade on the Euro MTF Market of the Luxembourg Stock Exchange.

The Notes will contain provisions regarding acceleration and future modifications to their terms that differ from those applicable to certain of the Issuer’s and the Guarantors’ other outstanding public external indebtedness issued prior to October 2004. Under these provisions, which are commonly referred to as “collective action clauses” and are described under “Description of Notes—Modification and Waiver” in the Offering Circular, in certain circumstances, the Issuer may amend the payment and certain other provisions of the Notes with the consent of the holders of 75% of the aggregate principal amount of the Notes.

The Issuer has agreed to file an exchange offer registration statement or, under specified circumstances, a shelf registration statement, pursuant to an exchange and registration rights agreement with respect to its offer to exchange (the “Exchange Offer”) the Notes for Exchange Notes (as defined below). If the Issuer fails to comply with specified obligations under the exchange and registration rights agreement, it will pay additional interest to the holders of the Notes.

**Investing in the Notes involves risks. See “Risk Factors” beginning on page 12 of the Offering Circular.**

The Notes have not been registered under the U.S. Securities Act of 1933, as amended (the “Securities Act”), or any state securities laws and are being offered and sold only (a) to “Qualified Institutional Buyers,” as defined in Rule 144A (“Rule 144A”) under the Securities Act in compliance with Rule 144A and (b) outside the United States of America (the “United States”) in accordance with Regulation S (“Regulation S”) under the Securities Act. For a description of certain restrictions on resale and transfer of the Notes, see “Plan of Distribution” in this Preliminary Terms and “Notice to Investors” and “Offering and Sale” in the Offering Circular.

**The Notes have not been and will not be registered with the National Securities Registry maintained by the *Comisión Nacional Bancaria y de Valores* (National Banking and Securities Commission of Mexico, or the “CNBV”) and therefore may not be offered or sold publicly in Mexico. As required under the *Ley del Mercado de Valores* (Securities Market Law), the Issuer will give notice to the CNBV of the offering of the Notes for informational purposes only. The delivery to, and receipt by, the CNBV of such notice does not certify the investment quality of the Notes or the solvency of the Issuer or the Guarantors. The information contained in the Offering Circular and this Preliminary Terms is the sole responsibility of the Issuer, and the CNBV has not reviewed or authorized the content of the Offering Circular or this Preliminary Terms.**

**ANY OFFER OR SALE OF NOTES IN ANY MEMBER STATE OF THE EUROPEAN ECONOMIC AREA WHICH HAS IMPLEMENTED THE PROSPECTUS REGULATION (AS DEFINED BELOW) MUST BE ADDRESSED TO QUALIFIED INVESTORS (AS DEFINED IN THE PROSPECTUS REGULATION).**

Issue Price of the Notes: •% plus accrued interest, if any, from and including September •, 2019, the expected delivery date.

The Managers expect to deliver the Notes on or about September •, 2019.

**Citigroup**

**Goldman Sachs & Co. LLC**

**HSBC**

**J.P. Morgan**

*Active Bookrunners*

**BofA Merrill Lynch**

**Credit Agricole CIB**

**Mizuho Securities**

*Passive Bookrunners*

**September •, 2019**

The information in this Preliminary Terms and the accompanying Offering Circular is not complete and may be changed. This Preliminary Terms and the accompanying Offering Circular are not an offer to sell these securities and we are not soliciting an offer to buy these securities in any jurisdiction where the offer or sale is not permitted.

This Preliminary Terms is supplemental to the Offering Circular. This document should be read in conjunction with the Offering Circular and all information incorporated therein by reference. Information contained in this Preliminary Terms updates and/or revises comparable information contained in the Offering Circular. Terms defined in the Offering Circular have the same meaning when used in this Preliminary Terms.

The Issuer and the Guarantors are responsible for the information contained and incorporated by reference in this Preliminary Terms and the Offering Circular. None of the Issuer or the Guarantors has authorized anyone to provide you with any other information, nor takes any responsibility for any other information that others may provide to you. None of the Issuer, the Guarantors or the Managers (as defined below in “Plan of Distribution”) is making an offer of these Notes in any jurisdiction where the offer is not permitted. You should not assume that the information contained in this Preliminary Terms and the Offering Circular is accurate as of any date other than the dates on the front of this Preliminary Terms and the Offering Circular.

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**TABLE OF CONTENTS**

<b>Preliminary Terms No. •</b>	<u>Page</u>
Description of Notes.....	S-6
Exchange Offer; Registration Rights.....	S-12
Recent Developments.....	S-14
Taxation.....	S-15
Plan of Distribution.....	S-16
Validity of the Notes.....	S-23
General Information.....	S-24

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This Preliminary Terms and the Offering Circular have been prepared by the Issuer solely for use in connection with the proposed offering of the Notes.

The Managers make no representation or warranty, express or implied, as to the accuracy or the completeness of the information contained in this Preliminary Terms and the Offering Circular. Nothing in this Preliminary Terms or the Offering Circular is, or shall be relied upon as, a promise or representation by the Managers as to the past or future. The Issuer has furnished the information contained in this Preliminary Terms and in the Offering Circular.

Neither the United States Securities and Exchange Commission (the “Commission”), any state securities commission, nor any other U.S. regulatory authority, has approved or disapproved the Notes nor have any of the foregoing authorities passed upon or endorsed the merits of this Preliminary Terms or the Offering Circular. Any representation to the contrary is a criminal offense.

No representation or warranty is made or implied by the Managers or any of their respective affiliates, and neither the Managers nor any of their respective affiliates make any representation or warranty, or accept any responsibility, as to the accuracy or completeness of the information contained in the Offering Circular, as supplemented by this Preliminary Terms. Neither the delivery of the Offering Circular nor this Preliminary Terms nor the offering, sale or delivery of any Note shall, in any circumstances, create any implication that the information contained in the Offering Circular, as supplemented by this Preliminary Terms, is true subsequent to the date hereof or that there has been no adverse change in the financial situation of the Issuer or the Guarantors since the date hereof or that any other information supplied in connection with the U.S. \$102,000,000,000 Medium-Term Notes Program, Series C, is correct at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

In making an investment decision, prospective investors must rely on their own examination of the Issuer, the Guarantors and the terms of the offering, including the merits and risks involved. Prospective investors should not construe anything in this Preliminary Terms or the Offering Circular as legal, business or tax advice. Each prospective investor should consult its own advisors as needed to make its investment decision and to determine whether it is legally permitted to purchase the Notes under applicable legal investment or similar laws or regulations. Investors should be aware that they may be required to bear the financial risks of this investment for an indefinite period of time.

This Preliminary Terms and the Offering Circular contain summaries believed to be accurate with respect to certain documents, but reference is made to the actual documents for complete information. All such summaries are qualified in their entirety by such references. Copies of documents referred to herein will be made available to prospective investors upon request to the Issuer or the Managers.

Neither this Preliminary Terms nor the Offering Circular constitutes an offer of, or an invitation by or on behalf of the Issuer or the Guarantors to subscribe for or purchase any of the Notes. The distribution of this Preliminary Terms and the Offering Circular and the offering of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Preliminary Terms and the Offering Circular come are required by the Issuer, the Guarantors and the Managers to inform themselves about and to observe any such restrictions. For a description of certain further restrictions on offers and sales of the Notes and distribution of this Preliminary Terms and the Offering Circular, see “Plan of Distribution” in this Preliminary Terms and “Offering and Sale” in the Offering Circular.

All references in this Preliminary Terms to “U.S. dollars,” “USD” or “U.S. \$” are to the lawful currency of the United States and all references to “pesos” or “Ps.” are to the lawful currency of Mexico.

In connection with the issue of the Notes, J.P. Morgan Securities LLC (the “Stabilizing Manager”) (or any person acting on behalf of the Stabilizing Manager) may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) will undertake stabilization action. Any stabilization action may begin on or after the date on which adequate public disclosure of the final terms of the offer of the Notes is made and, if begun, may be discontinued at any time, but it must end no later than 30 days after the date on which the Issuer received the proceeds of the issue, or no later than 60 days after the date of allotment of the relevant Notes, whichever is the earlier. Any stabilization action or over-allotment must be conducted by the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) in accordance with all applicable laws and rules.

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## NOTICE TO INVESTORS IN THE EUROPEAN ECONOMIC AREA

This Preliminary Terms has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area will be made pursuant to an exemption under the Prospectus Regulation from the requirement to publish a prospectus for offers of Notes. The expression “Prospectus Regulation” means Regulation (EU) 2017/1129. Accordingly, any person making or intending to make an offer in that Member State of Notes which are the subject of the offering contemplated in this Preliminary Terms may only do so in circumstances in which no obligation arises for the Issuer, the Guarantors or any of the Managers to publish a prospectus pursuant to the Prospectus Regulation, in relation to such offer. Neither the Issuer, the Guarantors, nor the Managers have authorized, nor do they authorize, the making of any offer of Notes in circumstances in which an obligation arises for the Issuer, the Guarantors or the Managers to publish a prospectus for such offer.

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or (ii) a customer within the meaning of Directive (EU) 2017/1129 (as amended, the “Insurance Mediation Directive”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the European Economic Area has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the European Economic Area may be unlawful under the PRIIPs Regulation.

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## NOTICE TO INVESTORS IN THE UNITED KINGDOM

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “Financial Promotion Order”), (ii) are persons falling within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations, etc.”) of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any notes may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

## DESCRIPTION OF NOTES

The following items under this heading “Description of Notes” are the particular terms which relate to the Notes that are the subject of this Preliminary Terms.

1. Series No.: •
2. Principal Amount: U.S. \$•
3. Issue Price: •%, plus accrued interest, if any, from and including September •, 2019, the expected delivery date
4. Issue Date: September •, 2019
5. Form of Notes: Registered Notes

The Notes are to be issued pursuant to the indenture dated January 27, 2009 (the “Indenture”) between the Issuer and Deutsche Bank Trust Company Americas (the “Trustee”), as amended and supplemented by (i) the first supplemental indenture, dated as of June 2, 2009, among the Issuer, the Trustee and Deutsche Bank AG, London Branch, as international paying and authenticating agent, (ii) the second supplemental indenture, dated as of October 13, 2009, among the Issuer, the Trustee, Credit Suisse AG, as principal Swiss paying and authenticating agent, and BNP Paribas (Suisse) SA, as an additional Swiss paying agent, (iii) the third supplemental indenture, dated as of April 10, 2012, among the Issuer, the Trustee and Credit Suisse AG, as Swiss paying and authenticating agent, (iv) the fourth supplemental indenture, dated as of June 24, 2014, between the Issuer and the Trustee, (v) the fifth supplemental indenture, dated as of October 15, 2014 between the Issuer and the Trustee, (vi) the sixth supplemental indenture, dated as of December 8, 2015, among the Issuer, the Trustee, BNP Paribas (Suisse) SA, as principal Swiss paying and authenticating agent, and Credit Suisse AG, as an additional Swiss paying agent, (vii) the seventh supplemental indenture, dated as of June 14, 2016, among the Issuer, the Trustee, Credit Suisse AG, as principal Swiss paying and authenticating agent, and UBS AG, as an additional Swiss paying agent, (viii) the eighth supplemental indenture, dated as of February 16, 2018, between the Issuer and the Trustee, and (ix) the ninth supplemental indenture, dated as of June 4, 2018, among the Issuer, the Trustee, BNP Paribas (Suisse) SA, as principal Swiss paying and authenticating agent and UBS AG, as an additional Swiss paying agent. See “Description of Notes.”

6. Authorized Denomination(s): U.S. \$10,000 and integral multiples of U.S. \$1,000 in excess thereof
7. Specified Currency: U.S. dollars
8. Stated Maturity Date: •, 2027
9. Interest Basis: Fixed Rate Notes
10. Interest Commencement Date (if



- different from the Issue Date): N/A
11. Fixed Rate Notes:
- (a) Interest Rate: • % per annum, payable semi-annually in arrears
- (b) Interest Payment Date(s): • and • of each year, commencing on •
- (c) Fixed Rate Day Count Fraction: 30/360
12. Discount Notes: No
13. Redemption at the Option of the Issuer (Other than Tax Redemption):
- The Issuer will have the right at its option to redeem the Notes, in whole or in part, at any time or from time to time prior to their maturity, at a redemption price equal to the principal amount thereof, plus the Make-Whole Amount (as defined below), plus accrued interest, if any, on the principal amount of the Notes to be redeemed to the date of redemption. “Make-Whole Amount” means the excess of (i) the sum of the present values of each remaining scheduled payment of principal and interest on the Notes to be redeemed (exclusive of interest accrued to the date of redemption), discounted to the redemption date on a semi-annual basis (assuming a 360 day year consisting of twelve 30 day months) at the applicable Treasury Rate plus • basis points over (ii) the principal amount of such Notes.
- “Treasury Rate” means, with respect to any redemption date, the rate per annum equal to the semi-annual equivalent yield to maturity or interpolated maturity of the Comparable Treasury Issue (as defined below), assuming a price for the Comparable Treasury Issue (expressed as a percentage of its principal amount) equal to the Comparable Treasury Price (as defined below) for such redemption date.
- “Comparable Treasury Issue” means the United States Treasury security or securities selected by an Independent Investment Banker (as defined below) as having an actual or interpolated maturity comparable to the remaining term of the Notes that would be utilized, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of a comparable maturity to the remaining term of the Notes.
- “Independent Investment Banker” means one of the Reference Treasury Dealers (as defined below) appointed by the Issuer.
- “Comparable Treasury Price” means, with respect to any redemption date, the average of the Reference Treasury Dealer Quotations (as defined below) for such redemption date.
- “Reference Treasury Dealer” means each of BofA Securities, Inc., Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC, or their affiliates which are primary United States government securities dealers, and their respective successors; *provided* that if any of the foregoing shall cease to be a primary United States government securities dealer in the City of New York (a “Primary Treasury Dealer”), the Issuer will

substitute therefor another Primary Treasury Dealer.

“Reference Treasury Dealer Quotation” means, with respect to each Reference Treasury Dealer and any redemption date, the average, as determined by the Trustee, of the bid and asked prices for the Comparable Treasury Issue (expressed in each case as a percentage of its principal amount) quoted in writing to the Trustee by such Reference Treasury Dealer at 3:30 p.m. New York City time on the third business day preceding such redemption date.

14. Repayment at the Option of the Holders: No
15. Indexed Notes: No
16. Registration Rights; Exchange Offer: Pursuant to an exchange and registration rights agreement to be entered into among the Issuer and the Managers (the “Registration Rights Agreement”), the Issuer will agree to use its best efforts to (a) file with the Commission a registration statement (an “Exchange Offer Registration Statement”) on an appropriate form under the Securities Act, with respect to its Exchange Offer to exchange the Notes for new • % notes due 2027 of the Issuer (“Exchange Notes”) with terms substantially identical to the Notes (subject to certain exceptions), on or before September 30, 2020, (b) have such registration statement declared effective under the Securities Act on or before March 1, 2021 and (c) consummate the Exchange Offer on or before April 5, 2021. In the event that applicable law, regulation or policy of the Commission does not allow the consummation of the Exchange Offer, or upon the occurrence of certain other conditions, the Issuer will use its best efforts to file with the Commission a “shelf” registration statement covering resales of the Notes by the holders thereof; *provided* that the Issuer shall not be required to file a “shelf” registration statement during any period prior to August 1 or after September 30 of any calendar year. With respect to any Notes, if a Registration Default (as defined herein) relating to the filing or declaration of effectiveness of a registration statement or the related Exchange Offer occurs, the per annum interest rate on all outstanding Notes or, in the case of all other Registration Defaults, the per annum interest rate on the Notes to which such Registration Default relates, will increase by 0.25% per annum with respect to each 90-day period during the existence of such failure, until all Registration Defaults are cured, up to an aggregate maximum of 1.00% per annum over the interest rate shown on the cover page of this Preliminary Terms; *provided* that any such additional interest on the Notes will cease to accrue on the later of (i) the date on which such Notes become freely transferable pursuant to Rule 144 under the Securities Act and (ii) the date on which the Barclays Capital Inc. U.S. Aggregate Bond Index is modified to permit the inclusion of freely transferable securities that have not been registered with the Commission. See “Exchange Offer; Registration Rights” below.
17. Additional Provisions Relating to the Notes: The Issuer reserves the right to increase the size of the issue of the Notes, or from time to time, without the consent of the holders of the Notes, create and issue further securities having substantially the same terms and conditions thereof, except for the Issue Price, Issue Date and amount of the first payment of

interest, which additional securities may be consolidated and form a single series with the Notes; *provided* that such additional securities do not have, for purposes of U.S. federal income taxation, a greater amount of original issue discount than the Notes have on the date of issue of such additional securities.

18. Ranking of the Notes and Guaranties: The payment obligations of the Issuer under the Notes, and the payment obligations of the Guarantors under their respective guaranties of the Notes, will at all times rank equally with each other and with all other present and future unsecured and unsubordinated public external indebtedness of the Issuer or such Guarantor.

**Other Relevant Terms**

19. Listing/Trading: Listing: Luxembourg Stock Exchange  
Trading: Euro MTF Market of the Luxembourg Stock Exchange
20. Syndicated: Yes
21. If Syndicated:  
(a) Lead Managers: BofA Securities, Inc.  
Citigroup Global Markets Inc.  
Credit Agricole Securities (USA) Inc.  
Goldman Sachs & Co. LLC  
HSBC Securities (USA) Inc.  
J.P. Morgan Securities LLC  
Mizuho Securities USA LLC  
(b) Stabilizing Manager: J.P. Morgan Securities LLC
22. Identity of Managers: See “Plan of Distribution” below
23. Listing Agent: Banque Internationale à Luxembourg S.A.
24. Provisions for Registered Notes:  
(a) Rule 144A eligible: Yes  
(b) Regulation S Global Note deposited with or on behalf of DTC: Yes  
(c) Restricted Global Note deposited with or on behalf of DTC: Yes  
(d) Regulation S Global Note deposited with Common Depositary: No
25. Codes:  
(a) Common Code:
  - (Restricted Global Note)
  - (Regulation S Global Note)

- (b) ISIN:
- (Restricted Global Note)
  - (Regulation S Global Note)
- (c) CUSIP:
- (Restricted Global Note)
  - (Regulation S Global Note)

26. Tender Offers: Concurrently with the commencement of this offering, the Issuer announced a potential liability management transaction consisting of tender offers for cash (the “Tender Offers”) for its 6.000% Notes due 2020, 3.500% Notes due 2020, 5.500% Notes due 2021, 6.375% Notes due 2021, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 4.875% Notes due 2022, 3.500% Notes due 2023 and 4.625% Notes due 2023, which Tender Offers would be on the terms and subject to the conditions set forth in an offer to purchase. The Tender Offers are expected to be conditioned upon the satisfaction of customary conditions, including the closing of the sale of the Notes offered hereby. This offering is not conditioned on the successful consummation of the Tender Offers. The Tender Offers would be expected to expire prior to the settlement of this offering.

**This Preliminary Terms is not deemed to be an offer to buy or a solicitation of an offer to sell any securities of the Issuer in the Tender Offers.**

BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC are expected to act as the dealer managers for the Tender Offers.

27. Exchange Offers: Concurrently with the commencement of this offering, the Issuer announced a potential liability management transaction consisting of exchange offers (the “Exchange Offers”) for its 4.875% Notes due 2022, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 3.500% Notes due 2023, 4.625% Notes due 2023, 8.625% Guaranteed Bonds due 2023, 4.875% Notes due 2024, 4.250% Notes due 2025, 6.500% Bonds due 2041, 5.500% Bonds due 2044, 6.375% Bonds due 2045, 5.625% Bonds due 2046, 6.750% Bonds due 2047 and 6.350% Bonds due 2048, which Exchange Offers would be on the terms and subject to the conditions set forth in an exchange offering memorandum. The Exchange Offers are expected to be conditioned upon the satisfaction of customary conditions. This offering is not conditioned on the successful consummation of the Exchange Offers. The Exchange Offers would be expected to settle following the settlement of this offering.

**This Preliminary Terms is not deemed to be an offer to buy or a solicitation of an offer to sell any securities of the Issuer in the Exchange Offers.**

BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC are expected to act as the dealer managers for the Exchange Offers.

28. Use of Proceeds (if different from Offering Circular) Redeem, repurchase or refinance PEMEX's indebtedness.
29. Further Information: For purposes of this Preliminary Terms, all references in the Offering Circular to "Notes" shall be deemed to include, where applicable, the Notes described herein.

## EXCHANGE OFFER; REGISTRATION RIGHTS

Pursuant to the Registration Rights Agreement, the Issuer will agree to use its best efforts to file with the Commission the Exchange Offer Registration Statement on an appropriate form under the Securities Act with respect to its offer to exchange any of the Notes for Exchange Notes. Upon the effectiveness of the Exchange Offer Registration Statement, the Issuer will offer to the holders of the Notes who are able to make certain representations the opportunity to exchange their Notes for Exchange Notes. The Exchange Notes will have terms identical to the Notes, except that the Exchange Notes will not contain (i) the restrictions on transfer that are applicable to the Notes or (ii) any provisions for additional interest.

The Registration Rights Agreement will provide that: (i) unless the Exchange Offer would not be permitted by applicable law or Commission policy, the Issuer will use its best efforts to (a) file an Exchange Offer Registration Statement with the Commission on or before September 30, 2020, (b) have the Exchange Offer Registration Statement declared effective by the Commission on or before March 1, 2021, and (c) commence promptly the Exchange Offer after such declaration of effectiveness and issue, on or before April 5, 2021, Exchange Notes in exchange for all Notes tendered prior to the expiration of the Exchange Offer, and (ii) if obligated to file the Shelf Registration Statement (as defined below) with the Commission, the Issuer will use its best efforts to file the Shelf Registration Statement prior to the later of March 1, 2021 or 30 days after such filing obligation arises (but in no event prior to August 1 or after September 30 of any calendar year), and the Issuer will use its best efforts to have such Shelf Registration Statement declared effective by the Commission on or prior to the 60th day after such filing was required to be made (but in no event prior to August 1 or after September 30 of any calendar year); *provided* that if the Issuer has not consummated the Exchange Offer on or before April 5, 2021, then the Issuer will file the Shelf Registration Statement with the Commission on or before April 5, 2021 (but in no event prior to August 1 or after September 30 of any calendar year). The Issuer will use its best efforts to keep such Shelf Registration Statement continuously effective, supplemented and amended until the first anniversary of the effective date of the Shelf Registration Statement or such shorter period that will terminate when all the Registrable Securities (as defined below) covered by the Shelf Registration Statement have been sold pursuant thereto or may be sold pursuant to Rule 144(d) under the Securities Act if held by a non-affiliate of the Issuer; *provided* that the Issuer shall not be obligated to keep the Shelf Registration Statement effective, supplemented or amended during any period prior to August 1 or after September 30 of any calendar year.

If (i) the Issuer is not permitted to file the Exchange Offer Registration Statement with the Commission or to consummate the Exchange Offer because the Exchange Offer is not permitted by applicable law or Commission policy, (ii) the Exchange Offer is not consummated by April 5, 2021, or (iii) any holder of Notes notifies the Issuer within a specified time period that (a) due to a change in law or Commission policy it may not resell the Exchange Notes acquired by it in the Exchange Offer to the public without delivering a prospectus and the prospectus contained in the Exchange Offer Registration Statement is not appropriate or available for such resales by such holder, (b) it is a Manager and owns Notes acquired directly from the Issuer or an affiliate of the Issuer or (c) the holders of a majority in aggregate principal amount of the Notes may not resell the Exchange Notes acquired by them in the Exchange Offer to the public without restriction under applicable blue sky or state securities laws, then the Issuer will use its best efforts to (1) file with the Commission a shelf registration statement (the "Shelf Registration Statement") to cover resales of all Registrable Securities by the holders thereof and (2) have the applicable registration statement declared effective by the Commission on or prior to 60 days after such filing was required to be made; *provided* that the Issuer shall not be obligated to file a Shelf Registration Statement with the Commission, or to cause a Shelf Registration Statement to remain effective, during any period prior to August 1 or after September 30 of any calendar year. For purposes of the foregoing, "Registrable Securities" means each Note until (i) the date on which such Note is exchanged by a person other than a broker-dealer for an Exchange Note in the Exchange Offer, (ii) following the exchange by a broker-dealer in the Exchange Offer of a Note for an Exchange Note, the date on which such Exchange Note is sold to a purchaser who receives from such broker-dealer on or prior to the date of such sale a copy of a prospectus, (iii) the date on which such Note is effectively registered under the Securities Act and disposed of in accordance with a Shelf Registration Statement, (iv) the date on which such Note is freely transferable pursuant to Rule 144 under the Securities Act (or any similar provision then in force, but not Rule 144A), (v) the date on which such Note is otherwise transferred by the holder thereof and a new Note not bearing a legend restricting further transfer is delivered by the Issuer in exchange therefor or (vi) the date on which such Note ceases to be outstanding.

Under existing Commission interpretations, the Exchange Notes would, in general, be freely transferable after the Exchange Offer without further registration under the Securities Act; *provided* that any broker-dealer participating in the Exchange Offer must deliver a prospectus meeting the requirements of the Securities Act upon any resale of Exchange Notes. Subject to certain exceptions, the Issuer has agreed, for a period of 180 days after consummation of the Exchange Offer, to make available a prospectus meeting the requirements of the Securities Act to any such broker-dealer for use in connection with any resale of any Exchange Note acquired in the Exchange Offer. A broker-dealer that delivers such a prospectus to purchasers in connection with such resales will be subject to certain of the civil liability provisions under the Securities Act and will be bound by the provisions of the Registration Rights Agreement, including certain indemnification obligations.

Each holder of Notes that wishes to exchange Notes for Exchange Notes in the Exchange Offer will be required to make certain representations, including representations that (i) any Exchange Notes to be received by it will be acquired in the ordinary course of its business, (ii) it has no arrangement with any person to participate in a distribution of the Exchange Notes and it does not intend to participate in any such distribution and (iii) it is not an “affiliate,” as defined in Rule 405 under the Securities Act, of the Issuer, or if it is an affiliate, it will comply (at its own expense) with the registration and prospectus delivery requirements of the Securities Act to the extent applicable.

If the holder is a broker-dealer that will receive Exchange Notes for its own account in exchange for Notes that were acquired as a result of market-making activities or other trading activities, it will be required to acknowledge that it will deliver a prospectus in connection with any resale of such Exchange Notes.

If (i) the Exchange Offer Registration Statement (or a Shelf Registration Statement in lieu thereof) is not filed with the Commission on or before September 30, 2020, (ii) the Exchange Offer Registration Statement (or a Shelf Registration Statement in lieu thereof) is not declared effective by the Commission on or before March 1, 2021, (iii) the Exchange Offer is not consummated on or before April 5, 2021, (iv) a Shelf Registration Statement required to be filed with the Commission is not filed on or before the date specified above for such filing, (v) a Shelf Registration Statement otherwise required to be filed with the Commission is not declared effective on or before the date specified above for effectiveness thereof, or (vi) a Shelf Registration Statement is declared effective but thereafter, subject to certain exceptions, ceases to be effective or usable in connection with resales of Registrable Securities during the periods specified in the Registration Rights Agreement (each such event referred to in clauses (i) through (vi) above, a “Registration Default”), then, with respect to any Notes, in the case of a Registration Default referred to in clause (i), (ii) or (iii) above, the interest rate on all Notes, or, in the case of a Registration Default referred to in clause (iv), (v) or (vi) above, the interest rate on the Notes to which such Registration Default relates will increase by 0.25% per annum with respect to each 90-day period that passes until all such Registration Defaults have been cured, up to a maximum amount of 1.00% per annum; *provided* that any such additional interest on the Notes will cease to accrue on the later of (i) the date on which the Notes become freely transferable pursuant to Rule 144 under the Securities Act and (ii) the date on which the Barclays Capital Inc. U.S. Aggregate Bond Index is modified to permit the inclusion of freely transferable securities that have not been registered with the Commission. Following the cure of any Registration Default, the accrual of such additional interest related to such Registration Default will cease, and the interest rate applicable to the affected Notes will revert to the original rate.

## RECENT DEVELOPMENTS

The Issuer's Form 20-F filed with the Commission on April 30, 2019 is incorporated by reference in the Offering Circular (the "2018 Form 20-F"). The information included in PEMEX's report furnished to the Commission on Form 6-K on September 11, 2019 (the "September Form 6-K"), including PEMEX's unaudited condensed consolidated results as of and for the six months ended June 30, 2019, is incorporated herein by reference.

In addition, the information contained in the September Form 6-K with respect to certain recent developments set forth therein supplements the information contained in the 2018 Form 20-F.



## TAXATION

*The following discussion supplements and updates the disclosure contained under the heading “Taxation—U.S. Federal Income Taxation” in the Offering Circular.*

### **United States Federal Taxation**

United States persons that use an accrual method of accounting for tax purposes (“accrual method holders”) generally are required to include certain amounts in income no later than the time such amounts are reflected on certain financial statements (the “book/tax conformity rule”). The application of the book/tax conformity rule thus may require the accrual of income earlier than would be the case under the general tax rules described in the accompanying prospectus. It is not entirely clear to what types of income the book/tax conformity rule applies, or, in some cases, how the rule is to be applied if it is applicable. However, recently released proposed regulations generally would exclude, among other items, original issue discount and market discount (in either case, whether or not de minimis) from the applicability of the book/tax conformity rule. Although the proposed regulations generally will not be effective until taxable years beginning after the date on which they are issued in final form, taxpayers generally are permitted to elect to rely on their provisions currently. Accrual method holders should consult with their tax advisors regarding the potential applicability of the book/tax conformity rule to their particular situation.

The paragraph titled “Accrual of Income” under “Taxation—U.S. Federal Income Taxation”, the last paragraph under “Taxation—U.S. Federal Income Taxation—Original Issue Discount” and the last paragraph under “Taxation—U.S. Federal Income Taxation—Premium and Market Discount” in the accompanying prospectus are deleted.

## PLAN OF DISTRIBUTION

Subject to the terms and conditions stated in the terms agreement dated as of September 9, 2019, which incorporates by reference a distribution agreement with respect to the Notes, BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC. (collectively, the “Managers”) have severally agreed to purchase, and the Issuer has agreed to sell to each Manager, the principal amount of Notes set forth opposite such Manager’s name in the following table.

<u>Manager</u>	<u>Principal Amount</u>
BofA Securities, Inc. ....	U.S. \$
Citigroup Global Markets Inc. ....	U.S. \$
Credit Agricole Securities (USA) Inc. ....	U.S. \$
Goldman Sachs & Co. LLC.....	U.S. \$
HSBC Securities (USA) Inc. ....	U.S. \$
J.P. Morgan Securities LLC .....	U.S. \$
Mizuho Securities USA LLC.....	U.S. \$
Total .....	U.S. \$

The terms agreement and distribution agreement provide that the obligations of the Managers to purchase the Notes are subject to various conditions. The Managers must purchase all the Notes if they purchase any of the Notes.

The Issuer has been advised that the Managers propose to resell the Notes initially at the issue price set forth on the cover page of this Preliminary Terms. After the Notes are released for sale, the offering price and other selling terms may from time to time be varied by the Managers.

The Notes have not been registered under the Securities Act or any state securities laws and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S) except in certain transactions exempt from, or not subject to, the registration requirements of the Securities Act.

The Issuer has been advised by the Managers that the Managers propose to resell the Notes, directly or through their selling agents or any of their affiliates, only (i) to qualified institutional buyers (as such term is defined in Rule 144A) in reliance on Rule 144A and (ii) outside the United States in offshore transactions in reliance on Regulations S. See “Notice to Investors” and “Offering and Sale” in the Offering Circular.

Accordingly, in connection with Notes offered outside the United States in offshore transactions, each Manager has agreed that, except as permitted by the terms agreement and the distribution agreement and as set forth in “Notice to Investors” in the Offering Circular, it will not offer, sell or deliver any Notes within the United States or to, or for the account or benefit of, U.S. persons (i) as part of its distribution at any time or (ii) otherwise until 40 days after the later of the commencement of this offering and the original issue date for the Notes, and that it will send to each dealer to which it sells Notes during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons.

In addition, until 40 days after the commencement of this offering, an offer or sale of the Notes within the United States by a dealer that is not participating in this offering may violate the registration requirements of the Securities Act if that offer or sale is made otherwise than in accordance with Rule 144A.

Terms used in the four preceding paragraphs have the meanings given to them by Regulation S and Rule 144A under the Securities Act.

The Notes will constitute a new issue of securities with no established trading market. The Issuer intends to apply to list the Notes on the Luxembourg Stock Exchange and to have the Notes trade on the Euro MTF Market of the Luxembourg Stock Exchange. However, the Issuer cannot assure you that the prices at which the Notes will sell in the market after this offering will not be lower than the initial offering price or that an active trading market for the Notes will develop or continue, as applicable, after this offering. The Managers have advised the Issuer that

they currently intend to make a market in the Notes. However, they are not obligated to do so and they may discontinue any market-making activities with respect to the Notes at any time without notice. Accordingly, no assurance can be given as to the liquidity of the trading market for the Notes.

In connection with the offering, the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) may purchase and sell the Notes in the open market. These transactions may include over-allotment, covering transactions and stabilizing transactions carried out by the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager). Over-allotment involves sales of Notes in excess of the principal amount of such Notes to be purchased by the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) in this offering, which creates a short position for the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager). Covering transactions involve purchases of Notes in the open market after the distribution has been completed in order to cover short positions. Stabilizing transactions consist of certain bids or purchases of Notes made for the purpose of preventing or retarding a decline in the market price of such Notes while the offering is in progress. Any of these activities may have the effect of preventing or retarding a decline in the market price of the Notes. They may also cause the price of the Notes to be higher than the price that otherwise would exist in the open market in the absence of these transactions. The Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) may conduct these transactions in the over-the-counter market or otherwise. If the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) commence any of these transactions, they may discontinue them at any time, but it must end no later than 30 days after the date on which the Issuer received the proceeds of the issue, or no later than 60 days after the date of the allotment of the relevant Notes, whichever is the earlier. Any stabilization action or over-allotment must be conducted by the Stabilizing Manager (or any person acting on behalf of such Stabilizing Manager) in accordance with all applicable laws and rules.

The Managers may receive offers to buy Notes from certain of their affiliates in Mexico. No assurance can be given that such offers will be received or that the Notes will be sold to such persons by the Managers. Any Notes sold to such affiliates will be sold at the Issue Price.

Sales of the Notes by the Managers outside of the United States may be effected through any of their respective affiliates in accordance with applicable law.

The net proceeds to the Issuer from the sale of the Notes will be approximately U.S. \$• excluding accrued interest, if any, and after the deduction of the underwriting discount and the Issuer's share of the expenses in connection with the sale of the Notes. See "Use of Proceeds" in the Offering Circular.

The Managers and their respective affiliates are full service financial institutions engaged in various activities, which may include securities trading, commercial and investment banking, financial advisory, investment management, investment research, principal investment, hedging, financing and brokerage activities. Certain of the Managers and their respective affiliates have, from time to time, performed, and may in the future perform, various financial advisory and investment banking services for the Issuer or one or more of the Guarantors, for which they received or will receive customary fees and expenses. Certain of the Managers and/or their affiliates are lenders under the Issuer's existing term loan and revolving credit facility. BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA Inc. are expected to act as dealer managers in the Tender Offers and the Exchange Offers.

In addition, in the ordinary course of their business activities, the Managers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer or its affiliates. In particular, certain of the Managers and/or their affiliates may hold debt securities issued by PEMEX, which may be purchased with the proceeds of this offering. If any of the Managers or their affiliates has a lending relationship with the Issuer, certain of those Managers or their affiliates routinely hedge, and certain other of those Managers or their affiliates are likely to hedge, their credit exposure to the Issuer consistent with their customary risk management policies. Typically, such Managers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in the Issuer's securities, including potentially the Notes offered hereby. Any such short positions could adversely affect future trading prices of the Notes offered hereby. The Managers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

The Issuer and the Guarantors have agreed to indemnify the several Managers against certain liabilities, including liabilities under the Securities Act. The Managers have agreed to reimburse the Issuer for certain of its expenses in connection with the offering of the Notes.

The Notes are offered for sale in those jurisdictions in the United States, Canada, Europe, Asia, Latin America and elsewhere where it is lawful to make such offers.

Each of the Managers has represented and agreed that it has not offered, sold or delivered and will not offer, sell or deliver any Notes, directly or indirectly, or distribute this Preliminary Terms, the Offering Circular or any other offering material relating to the Notes in or from any jurisdiction, except under circumstances that will result in compliance with the applicable laws and regulations thereof and that will not impose any obligations on the Issuer except as set forth in the terms agreement and the distribution agreement.

### **European Economic Area**

This Preliminary Terms has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area (“EEA”) will be made pursuant to an exemption under the Prospectus Regulation) from the requirement to publish a prospectus for offers of Notes. The expression “Prospectus Regulation” means Regulation (EU) 2017/1129.

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the EEA. For the purposes of this provision, a “retail investor” means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or (ii) a customer within the meaning of Directive EU 2016/97 (as amended, the “Insurance Mediation Directive”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

### **United Kingdom**

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “Financial Promotion Order”), (ii) are persons falling within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations, etc.”) of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any notes may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

### **Hong Kong**

The Notes may not be offered or sold by means of any document other than (a) in circumstances which do not constitute an offer to the public within the meaning of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong, or (b) to “professional investors” within the meaning of the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made thereunder, or (c) in other circumstances which do not result in the document being a “prospectus” within the meaning of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong, and no advertisement, invitation or document relating to the Notes may be issued, or may be in the possession of any person for the purpose of issue (in each case whether in Hong Kong or elsewhere), which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to “professional investors” within the meaning of the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made thereunder.

## **Mexico**

The Notes have not been and will not be registered with the National Securities Registry maintained by the CNBV, and therefore may not be offered or sold publicly in Mexico. The Notes may be offered and sold in Mexico to investors that qualify as institutional or accredited investors, pursuant to the private placement exemption set forth in the *Ley del Mercado de Valores* (Securities Market Law) and regulations thereunder. As required under the Securities Market Law, the Issuer will give notice to the CNBV of the offering of the Notes for informational purposes only. The delivery to, and receipt by, the CNBV of such notice does not certify the investment quality of the Notes or the solvency of the Issuer or the Guarantors. The information contained in the Offering Circular and this Preliminary Terms is the sole responsibility of the Issuer, and the CNBV has not reviewed or authorized the content of the Offering Circular or this Preliminary Terms.

## **Singapore**

The Offering Circular and this Preliminary Terms have not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Manager has represented, warranted and agreed that it has not circulated or distributed nor will it circulate or distribute this Preliminary Terms, the Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of any Notes nor has it offered or sold or caused such Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell such Notes or cause such Notes to be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (a) to an institutional investor or other person specified in Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (the “SFA”), (b) to a relevant person, or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275 of the SFA, or (c) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 by a relevant person which is: (a) a corporation (which is not an accredited investor) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary is an accredited investor, shares, debentures and units of shares and debentures of that corporation or the beneficiaries’ rights and interest in that trust shall not be transferable for six months after that corporation or that trust has acquired the Notes under Section 275 of the SFA except: (1) to an institutional investor under Section 274 of the SFA or to a relevant person (as defined in Section 275(2) of the SFA), or any person pursuant to Section 275(1A) of the SFA, or Section 275 of the SFA; (2) where no consideration is given for the transfer; or (3) by operation of law.

Singapore Securities and Futures Act Product Classification – Solely for the purposes of its obligations pursuant to sections 309B(1)(a) and 309B(1)(c) of the SFA, the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A of the SFA) that the Notes are “prescribed capital markets products” (as defined in the Securities and Futures Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

## **Switzerland**

The Offering Circular and the Preliminary Terms do not constitute an issue prospectus pursuant to Article 652a or Article 1156 of the Swiss Code of Obligations and the Notes will not be listed on the SIX Swiss Exchange. Therefore, the Offering Circular and the Preliminary Terms may not comply with the disclosure standards of the listing rules (including any additional listing rules or prospectus schemes) of the SIX Swiss Exchange. Accordingly, the Notes may not be offered to the public in or from Switzerland, but only to a selected and limited circle of investors who do not subscribe to the Notes with a view to distribution. Any such investors will be individually approached by the underwriters from time to time.

## **Japan**

The Notes have not been and will not be registered under the Financial Instruments and Exchange Law of Japan (Law No. 25 of 1948, as amended) and accordingly will not be offered or sold, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organized under the laws of Japan), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Law of

Japan (Law No. 25 of 1948, as amended) and any other applicable laws, regulations and ministerial guidelines of Japan.

## **Brazil**

The Notes have not been and will not be issued nor placed, distributed, offered or negotiated in the Brazilian capital markets and, as a result, have not been and will not be registered with the Securities Commission of Brazil (*Comissão de Valores Mobiliários*, or “CVM”). Any public offering or distribution, as defined under Brazilian laws and regulations, of the Notes in Brazil is not legal without prior registration under Law No. 6,385 of December 7, 1976, as amended, and Instruction No. 400, issued by the CVM on December 29, 2003, as amended. Documents relating to the offering of the Notes, as well as information contained therein, may not be supplied to the public in Brazil (as the offering of the Notes is not a public offering of securities in Brazil), or used in connection with any offer for subscription or sale of the Notes to the public in Brazil. Persons wishing to offer or acquire the Notes within Brazil should consult with their own counsel as to the applicability of registration requirements or any exemption therefrom.

## **Chile**

The Notes are not registered in the Securities Registry (*Registro de Valores*) or subject to the control of the Chilean Securities and Exchange Commission (*Superintendencia de Valores y Seguros de Chile*). The Offering Circular, this Preliminary Terms and other offering materials relating to the offer of the Notes do not constitute a public offer of, or an invitation to subscribe for or purchase, the Notes in the Republic of Chile, other than to individually identified purchasers pursuant to a private offering within the meaning of Article 4 of the Chilean Securities Market Act (*Ley de Mercado de Valores*) (an offer that is not “addressed to the public at large or to a certain sector or specific group of the public”).

## **Dubai International Financial Centre**

The Offering Circular and this Preliminary Terms relate to an exempt offer in accordance with the Offered Securities Rules of the Dubai Financial Services Authority (“DFSA”). The Offering Circular and this Preliminary Terms are intended for distribution only to persons of a type specified in the Offered Securities Rules of the DFSA. They must not be delivered to, or relied on by, any other person. The DFSA has no responsibility for reviewing or verifying any document in connection with exempt offers. The DFSA has not approved the Offering Circular or this Preliminary Terms nor taken steps to verify the information set forth in any of them and has no responsibility for the Offering Circular or this Preliminary Terms. The Notes to which the Offering Circular and this Preliminary Terms relate may be illiquid and/or subject to restrictions on their resale. Prospective purchasers of the Notes offered should conduct their own due diligence on the Notes. If you do not understand the contents of the Offering Circular or this Preliminary Terms you should consult an authorized financial advisor.

## **France**

The Offering Circular and this Preliminary Terms have not been prepared in the context of a public offering of financial securities in France within the meaning of Article L. 411-1 of the *Code Monétaire et Financier* and Title I of Book II of the *Règlement Général* of the *Autorité des Marchés financiers* (the French financial markets authority) (the “AMF”) and therefore have not been submitted for clearance to the AMF. Consequently, the Notes may not be, directly or indirectly, offered or sold to the public in France, and offers and sales of the Notes will only be made in France to providers of investment services relating to portfolio management for the account of third parties (*personnes fournissant le service d’investissement de gestion de portefeuille pour le compte de tiers*) and/or to qualified investors (*investisseurs qualifiés*) and/or to a closed circle of investors (*cercle restreint d’investisseurs*) acting for their own accounts, as defined in and in accordance with Articles L. 411-2, D. 411-1 and D. 411-4 of the *Code of Monétaire et Financier*. Neither the Offering Circular, this Preliminary Terms nor any other offering material may be made available or be distributed to the public in France.

## **Germany**

The offer of the Notes is not a public offering in the Federal Republic of Germany. The Notes may only be offered, sold and acquired in accordance with the provisions of the Securities Prospectus Act of the Federal Republic of Germany (*Wertpapierprospektgesetz – WpPG*), as amended (the “Securities Prospectus

Act”), the Commission Regulation (EC) No. 809/2004 of April 29, 2004, as amended, and any other applicable German law. No application has been made under German law to permit a public offer of Notes in the Federal Republic of Germany. Neither the Offering Circular nor this Preliminary Terms has been approved for purposes of a public offer of the Notes and accordingly the Notes may not be, and are not being, offered or advertised publicly or by public promotion in Germany. Therefore, the Offering Circular and this Preliminary Terms are strictly for private use and the offer is only being made to recipients to whom the document is personally addressed and does not constitute an offer or advertisement to the public. The Notes will only be available to and the Offering Circular, this Preliminary Terms and any other offering material in relation to the Notes is directed only at persons who are qualified investors (*qualifizierte Anleger*) within the meaning of Section 2, No. 6 of the Securities Prospectus Act. Any resale of the Notes in Germany may only be made in accordance with the Securities Prospectus Act and other applicable laws.

## **Italy**

No action has been or will be taken which could allow an offering of the Notes to the public in the Republic of Italy. Accordingly, the Notes may not be offered or sold directly or indirectly in the Republic of Italy, and neither the Offering Circular and this Preliminary Terms nor any other offering memorandum, prospectus, form of application, advertisement, other offering material or other information relating to the Issuer or the Notes may be issued, distributed or published in the Republic of Italy, except under circumstances that will result in compliance with all applicable laws, orders, rules and regulations. The Notes cannot be offered or sold to any natural persons nor to entities other than qualified investors (according to the definition provided for by the Prospectus Regulation) either on the primary or on the secondary market.

## **The Netherlands**

This document has not been and will not be approved by the Netherlands Authority for the Financial Markets (*Autoriteit Financiële Markten*) in accordance with Article 5:2 of the Dutch Act on Financial Supervision (*Wet op het financieel toezicht*). The Notes will only be offered in The Netherlands to qualified investors (*gekwalficeerde beleggers*) as defined in Article 1:1 of the Dutch Act on Financial Supervision.

## **Peru**

The Notes and the information contained in the Offering Circular and this Preliminary Terms have not been, and will not be, registered with or approved by the Superintendency of the Securities Market (*Superintendencia del Mercado de Valores*) or the Lima Stock Exchange (*Bolsa de Valores de Lima*). Accordingly, the Notes cannot be offered or sold in Peru, except if such offering is considered a private offering under the securities laws and regulations of Peru.

## **Canada**

The Notes may be sold only to purchasers purchasing, or deemed to be purchasing, as principal that are accredited investors, as defined in National Instrument 45-106 *Prospectus Exemptions* or subsection 73.3 (1) of the *Securities Act* (Ontario), and are permitted clients, as defined in National Instrument 31-103 *Registration Requirements, Exemptions and Ongoing Registrant Obligations*. Any resale of the Notes must be made in accordance with an exemption from, or in a transaction not subject to, the prospectus requirements of applicable securities laws in Canada.

Securities legislation in certain provinces or territories of Canada may provide a purchaser with remedies for rescission or damages if the Offering Circular and the final terms of this offer (including any amendment thereto and hereto) contains a misrepresentation, *provided* that the remedies for rescission or damages are exercised by the purchaser within the time limit prescribed by the securities legislation of the purchaser’s province or territory. The purchaser should refer to any applicable provisions of the securities legislation of the purchaser’s province or territory for particulars of these rights or consult with a legal advisor.

Pursuant to section 3A.3 of National Instrument 33-105 *Underwriting Conflicts* (“NI 33-105”), the Managers are not required to comply with the disclosure requirements of NI 33-105 regarding underwriter conflicts of interest in connection with this offering.

See “Offering and Sale” in the Offering Circular for additional restrictions on the offer and sale of the Notes in certain jurisdictions.



## **VALIDITY OF THE NOTES**

The validity under New York law of the Notes, the Guaranties and the Guaranty Agreement will be passed upon by Cleary Gottlieb Steen & Hamilton LLP, New York counsel for the Issuer and the Guarantors, and by Shearman & Sterling LLP as New York counsel for the Managers. Certain legal matters governed by Mexican law will be passed upon by the General Counsel of the Issuer, and by Ritch, Mueller, Heather y Nicolau, S.C., special Mexican counsel for the Managers.

## GENERAL INFORMATION

1. Except as disclosed herein, there has been no material adverse change in the consolidated financial position of the Issuer or the Guarantors since June 30, 2019.
2. Except as disclosed herein, none of the Issuer or any of the Guarantors is involved in any litigation or arbitration proceedings relating to claims or amounts which are material in the context of the issue of the Notes. None of the Issuer or any of the Guarantors is aware of any such litigation or arbitration proceeding pending or threatened.
3. The Issuer and the Guarantors accept responsibility for the information contained in this Preliminary Terms. To the best of the knowledge and belief of each of the Issuer and the Guarantors (each of which has taken all reasonable care to ensure that such is the case), the information contained or incorporated by reference in the Offering Circular, as supplemented by this Preliminary Terms, is in accordance with the facts and does not omit anything likely to affect the import of such information.
4. The Issuer intends to apply to list the Notes on the Luxembourg Stock Exchange and to have the Notes trade on the Euro MTF Market of the Luxembourg Stock Exchange. The Notes are being issued under the program of U.S. \$102,000,000,000 Medium-Term Notes, Series C, of the Issuer, which commenced on January 27, 2009 and was last recommenced and updated on April 17, 2018.
5. This Preliminary Terms is supplementary to, and should be read in conjunction with, the Offering Circular dated April 17, 2018. Terms used but not defined herein have the same meanings as in the Offering Circular.

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# Petróleos Mexicanos

*(A Productive State-Owned Company of the Federal Government of the United Mexican States)*

## Medium-Term Notes, Series C

*jointly and severally guaranteed by*

**Pemex Exploración y Producción, Pemex Transformación Industrial  
and Pemex Logística,  
and their respective successors and assignees**



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PRELIMINARY TERMS NO. •

September •, 2019

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**Citigroup**

**Goldman Sachs & Co. LLC**

*Active Bookrunners*

**HSBC**

**J.P. Morgan**

**BofA Merrill Lynch**

**Credit Agricole CIB**

*Passive Bookrunners*

**Mizuho Securities**

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## FINAL TERM SHEET

U.S. \$1,250,000,000 6.490% Notes due 2027 (the “2027 Notes”)

September 12, 2019

<b>Issuer:</b>	Petróleos Mexicanos
<b>Guarantors:</b>	Pemex Exploración y Producción Pemex Transformación Industrial Pemex Logística and their respective successors and assignees
<b>Expected Issue Ratings:<sup>1</sup></b>	Baa3 (Moody’s)/ BBB+ (S&P)/ BB+ (Fitch)
<b>Format:</b>	Rule 144A/Regulation S with Registration Rights
<b>Bookrunners:</b>	Citigroup Global Markets Inc. Goldman Sachs & Co. LLC HSBC Securities (USA) Inc. J.P. Morgan Securities LLC BofA Securities, Inc. Credit Agricole Securities (USA) Inc. Mizuho Securities USA LLC
<b>Currency:</b>	U.S. Dollars
<b>Principal Amount:</b>	U.S. \$1,250,000,000
<b>Maturity Date:</b>	January 23, 2027
<b>Coupon Rate:</b>	6.490% per annum
<b>Interest Basis:</b>	Payable semi-annually in arrears
<b>Day Count:</b>	30/360
<b>Business Day Convention:</b>	Following; Unadjusted
<b>Interest Payment Dates:</b>	January 23 and July 23
<b>First Interest Payment Date:</b>	January 23, 2020
<b>Gross Proceeds:</b>	U.S. \$1,249,425,000

<b>Issue Price:</b>	99.954% plus accrued interest, if any, from and including September 23, 2019, the expected delivery date
<b>Benchmark Treasury:</b>	UST 1.375% due August 2026
<b>Benchmark Treasury Spot and Yield:</b>	97-26 and 1.709%
<b>Spread to Benchmark Treasury:</b>	UST + 479.1bps
<b>Yield:</b>	6.500%
<b>Make-whole Call Spread:</b>	UST + 50bps
<b>Optional Redemption without a Make-Whole:</b> (amending and supplementing the Preliminary Terms No. 7)	On and after November 23, 2026 (the date that is two months prior to the maturity of the Notes), the Issuer may redeem the Notes, at its option, in whole or in part, at a redemption price equal to 100% of the principal amount of the Notes being redeemed, plus accrued and unpaid interest and additional amounts, if any, on such Notes to, but not including, the date of redemption.
<b>Pricing Date:</b>	September 12, 2019
<b>Settlement Date:</b>	September 23, 2019 (T+7)
<b>Listing:</b>	Luxembourg Stock Exchange
<b>Trading:</b>	Euro MTF Market of the Luxembourg Stock Exchange
<b>Denominations:</b>	U.S. \$10,000 and integral multiples of U.S. \$1,000 in excess thereof
<b>Registration Rights; Registration Exchange Offer:</b>	Pursuant to the Registration Rights Agreement (as defined in the Offering Document), the Issuer will agree to use its best efforts to (a) file with the Securities and Exchange Commission (the “ <u>Commission</u> ”) a registration statement with respect to its registration exchange offer (the “ <u>Registration Exchange Offer</u> ”) to exchange the 2027 Notes for new Notes with terms substantially identical to the 2027 Notes (subject to certain exceptions), on or before September 30, 2020, (b) have such registration statement declared

effective under the Securities Act of 1933, as amended (the “Securities Act”), on or before March 1, 2021 and (c) consummate the Registration Exchange Offer on or before April 5, 2021. In the event that applicable law, regulation or policy of the Commission does not allow the consummation of the Registration Exchange Offer, or upon the occurrence of certain other conditions, the Issuer will use its best efforts to file a “shelf” registration statement covering resales of the 2027 Notes by the holders thereof; *provided* that, the Issuer shall not be required to file with the Commission a “shelf” registration statement during any period prior to August 1 or after September 30 of any calendar year. See “Exchange Offer; Registration Rights” in the Offering Document.

**Tender Offer:**

Concurrently with the commencement of this offering, the Issuer announced a liability management transaction consisting of tender offers for cash (the “Tender Offers”) for its 6.000% Notes due 2020, 3.500% Notes due 2020, 5.500% Notes due 2021, 6.375% Notes due 2021, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 4.875% Notes due 2022, 3.500% Notes due 2023 and 4.625% Notes due 2023, which Tender Offers will be on the terms and subject to the conditions set forth in an offer to purchase. The Tender Offers are conditioned upon the satisfaction of customary conditions. This offering is not conditioned on the successful consummation of the Tender Offers. The Tender Offers will expire prior to the settlement of this offering.

Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC, BofA Securities, Inc., Credit Agricole Securities (USA) Inc. and Mizuho Securities USA LLC are the dealer managers for the Tender Offers.

**Exchange Offer:**

Concurrently with the commencement of this offering, the Issuer also announced a potential liability management transaction consisting of exchange offers (the “Exchange Offers”) for its 4.875% Notes due 2022, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 3.500% Notes due 2023, 4.625% Notes due 2023, 8.625% Guaranteed Bonds due 2023, 4.875% Notes due 2024, 4.250% Notes due 2025, 6.500% Bonds due 2041, 5.500% Bonds due 2044, 6.375% Bonds due 2045, 5.625% Bonds due 2046, 6.750% Bonds due 2047 and 6.350% Bonds due 2048, which Exchange Offers would be on the terms and subject to the conditions set forth in an exchange offering memorandum. The Exchange Offers are conditioned upon the satisfaction of customary conditions. This offering is not conditioned on the successful consummation of the Exchange Offers. The Exchange Offers would be expected to settle following the settlement of this offering.

Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC, BofA Securities, Inc., Credit Agricole Securities (USA) Inc. and Mizuho Securities USA LLC are expected to act as the dealer managers for the Exchange Offers.

**Use of Proceeds:**

The Issuer intends to use the net proceeds from the issuance of the 2027 Notes to redeem, repurchase or refinance its indebtedness.

**Security Identifiers:**

CUSIP  
144A: 71654Q CQ3  
Regulation S: P78625 DW0

ISIN  
144A: US71654QCQ38  
Regulation S: USP78625DW03

<sup>1</sup> A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revisions or withdrawal at any time.

\*Under Rule 15c6-1 of the Securities Exchange Act of 1934, as amended, trades in the secondary market generally are required to settle in two business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the 2027 Notes prior to the second business day preceding the date of delivery of the 2027 Notes will be required, by virtue of the fact that the 2027 Notes initially will settle in seven business days (T+7), to specify an alternative settlement arrangement at the time of any such trade to prevent a failed settlement.

The information contained in this notice is subject to, and in making an investment decision you should rely on, the detailed description of the securities contained in the Preliminary Terms No. 7 dated September 11, 2019 and the accompanying Offering Circular dated April 17, 2018 (together, the “Offering Document”) relating to the securities, as supplemented by this final term sheet. The Offering Document contains, among other things, a description of the risks involved in investing in the securities.

This notice shall not constitute an offer to sell or a solicitation of an offer to buy, nor shall there be any sale of the securities in any state or jurisdiction in which such offer, solicitation or sale would be unlawful. The securities will be offered to qualified institutional buyers in reliance on Rule 144A under the Securities Act of 1933, as amended, and to non-U.S. persons in offshore transactions outside the United States in accordance with Regulation S thereunder. The securities have not been registered under the Securities Act of 1933, as amended, or any state securities laws, and may not be offered or sold in the United States or to U.S. persons absent registration or an applicable exemption from the registration requirements.

The 2027 Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (“EEA”). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or (ii) a customer within the meaning of Directive (EU) 2017/1129 (as amended, “IMD”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the 2027 Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the 2027 Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

The information in this notice is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “Financial Promotion Order”), (ii) are persons falling within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations etc.”) of the Financial Promotion Order, (iii) are outside the United Kingdom, (iv) fall within Article 43 (“Members and creditors of certain bodies corporate”) of Financial Promotion Order, or (v) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This information is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to



which this presentation relates is available only to relevant persons and will be engaged in only with relevant persons.

The Issuer, the Guarantors, the Managers or any other dealer participating in the offering will arrange to send you the Offering Document if you request it to BofA Securities, Inc. at One Bryant Park, New York, New York, 10036 (tel: +1-800-294-1322), to Citigroup Global Markets Inc., c/o Broadridge Financial Solutions at 1155 Long Island Avenue, Edgewood, New York 11717 (tel: +1 (800) 831-9146), to Credit Agricole Securities (USA) Inc. at 1301 Avenue of the Americas, New York, New York, 10019, Attention: Debt Capital Markets (tel: +1 (866) 807-6030), to Goldman Sachs & Co. LLC at 200 West Street, Attention: Prospectus Department (tel: +1 (866) 471-2526), to HSBC Securities (USA) Inc. at 452 Fifth Avenue, New York, New York, 10018 (tel: +1 (866) 811-8049), to J.P. Morgan Securities LLC at 383 Madison Avenue, New York, New York 10179, (tel: +1 (866) 846-2874) or Mizuho Securities USA LLC. at 320 Park Avenue, Attention: Debt Capital Markets (tel: +1-866-271-7403).

**ANNEX C**  
**NEW 2030 TERMS**

**SUBJECT TO COMPLETION, DATED SEPTEMBER 11, 2019**

**PRELIMINARY TERMS NO. •**  
**(To Offering Circular dated April 17, 2018)**



## **Petróleos Mexicanos**

*(A Productive State-Owned Company of the Federal Government of the United Mexican States)*

**U.S. \$••% Notes due 2030**

**Issued Under U.S. \$102,000,000,000 Medium-Term Notes Program, Series C**  
**jointly and severally guaranteed by**  
**Pemex Exploración y Producción, Pemex Transformación Industrial and Pemex Logística,**  
**and their respective successors and assignees**

The payment of principal of and interest on the •% Notes due 2030 (the “Notes”) will be unconditionally and irrevocably guaranteed jointly and severally by Pemex Exploración y Producción, Pemex Transformación Industrial, and Pemex Logística and their respective successors and assignees (each a “Guarantor” and, collectively, the “Guarantors”), each of which is a productive state-owned company of the Federal Government (the “Mexican Government”) of the United Mexican States (“Mexico”). The payment obligations of the Issuer (as defined below) under the Notes, and the payment obligations of the Guarantors under their respective guaranties of the Notes, will at all times rank equally with each other and with all other present and future unsecured and unsubordinated public external indebtedness of the Issuer or such Guarantor. Neither the Notes nor the obligations of the Guarantors constitute obligations of, or are guaranteed by, the Mexican Government or Mexico.

Petróleos Mexicanos (the “Issuer” and, together with the Guarantors and their consolidated subsidiaries, “PEMEX”), a productive state-owned company of the Mexican Government, will pay interest on the Notes on • and • of each year, commencing on •. Unless previously redeemed or purchased and cancelled, the Notes will mature at their principal amount on •, 2030. The Notes are subject to redemption in whole, at par, at the option of the Issuer, at any time, in the event of certain changes affecting Mexican taxes as described under “Description of Notes—Redemption—Tax Redemption” in the accompanying Offering Circular dated April 17, 2018 (the “Offering Circular”). In addition, the Issuer may redeem the Notes in whole or in part, at any time, by paying the principal amount of the Notes plus a “make-whole” amount plus accrued interest. See “Description of Notes—Redemption at the option of the Issuer (other than tax redemption)” in this Preliminary Terms. The Issuer intends to apply to list the Notes on the Luxembourg Stock Exchange and to have the Notes trade on the Euro MTF Market of the Luxembourg Stock Exchange.

The Notes will contain provisions regarding acceleration and future modifications to their terms that differ from those applicable to certain of the Issuer’s and the Guarantors’ other outstanding public external indebtedness issued prior to October 2004. Under these provisions, which are commonly referred to as “collective action clauses” and are described under “Description of Notes—Modification and Waiver” in the Offering Circular, in certain circumstances, the Issuer may amend the payment and certain other provisions of the Notes with the consent of the holders of 75% of the aggregate principal amount of the Notes.

The Issuer has agreed to file an exchange offer registration statement or, under specified circumstances, a shelf registration statement, pursuant to an exchange and registration rights agreement with respect to its offer to exchange (the “Exchange Offer”) the Notes for Exchange Notes (as defined below). If the Issuer fails to comply with specified obligations under the exchange and registration rights agreement, it will pay additional interest to the holders of the Notes.

**Investing in the Notes involves risks. See “Risk Factors” beginning on page 12 of the Offering Circular.**

The Notes have not been registered under the U.S. Securities Act of 1933, as amended (the “Securities Act”), or any state securities laws and are being offered and sold only (a) to “Qualified Institutional Buyers,” as defined in Rule 144A (“Rule 144A”) under the Securities Act in compliance with Rule 144A and (b) outside the United States of America (the “United States”) in accordance with Regulation S (“Regulation S”) under the Securities Act. For a description of certain restrictions on resale and transfer of the Notes, see “Plan of Distribution” in this Preliminary Terms and “Notice to Investors” and “Offering and Sale” in the Offering Circular.

**The Notes have not been and will not be registered with the National Securities Registry maintained by the *Comisión Nacional Bancaria y de Valores* (National Banking and Securities Commission of Mexico, or the “CNBV”) and therefore may not be offered or sold publicly in Mexico. As required under the *Ley del Mercado de Valores* (Securities Market Law), the Issuer will give notice to the CNBV of the offering of the Notes for informational purposes only. The delivery to, and receipt by, the CNBV of such notice does not certify the investment quality of the Notes or the solvency of the Issuer or the Guarantors. The information contained in the Offering Circular and this Preliminary Terms is the sole responsibility of the Issuer, and the CNBV has not reviewed or authorized the content of the Offering Circular or this Preliminary Terms.**

**ANY OFFER OR SALE OF NOTES IN ANY MEMBER STATE OF THE EUROPEAN ECONOMIC AREA WHICH HAS IMPLEMENTED THE PROSPECTUS REGULATION (AS DEFINED BELOW) MUST BE ADDRESSED TO QUALIFIED INVESTORS (AS DEFINED IN THE PROSPECTUS REGULATION).**

Issue Price of the Notes: •% plus accrued interest, if any, from and including September •, 2019, the expected delivery date.

The Managers expect to deliver the Notes on or about September •, 2019.

**Citigroup**

**Goldman Sachs & Co. LLC**

**HSBC**

**J.P. Morgan**

*Active Bookrunners*

**BofA Merrill Lynch**

**Credit Agricole CIB**

**Mizuho Securities**

*Passive Bookrunners*

**September •, 2019**

The information in this Preliminary Terms and the accompanying Offering Circular is not complete and may be changed. This Preliminary Terms and the accompanying Offering Circular are not an offer to sell these securities and we are not soliciting an offer to buy these securities in any jurisdiction where the offer or sale is not permitted.

This Preliminary Terms is supplemental to the Offering Circular. This document should be read in conjunction with the Offering Circular and all information incorporated therein by reference. Information contained in this Preliminary Terms updates and/or revises comparable information contained in the Offering Circular. Terms defined in the Offering Circular have the same meaning when used in this Preliminary Terms.

The Issuer and the Guarantors are responsible for the information contained and incorporated by reference in this Preliminary Terms and the Offering Circular. None of the Issuer or the Guarantors has authorized anyone to provide you with any other information, nor takes any responsibility for any other information that others may provide to you. None of the Issuer, the Guarantors or the Managers (as defined below in “Plan of Distribution”) is making an offer of these Notes in any jurisdiction where the offer is not permitted. You should not assume that the information contained in this Preliminary Terms and the Offering Circular is accurate as of any date other than the dates on the front of this Preliminary Terms and the Offering Circular.

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**TABLE OF CONTENTS**

<b>Preliminary Terms No. •</b>	<u>Page</u>
Description of Notes .....	S-6
Exchange Offer; Registration Rights .....	S-12
Recent Developments.....	S-14
Taxation.....	S-15
Plan of Distribution .....	S-16
Validity of the Notes .....	S-23
General Information .....	S-24

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This Preliminary Terms and the Offering Circular have been prepared by the Issuer solely for use in connection with the proposed offering of the Notes.

The Managers make no representation or warranty, express or implied, as to the accuracy or the completeness of the information contained in this Preliminary Terms and the Offering Circular. Nothing in this Preliminary Terms or the Offering Circular is, or shall be relied upon as, a promise or representation by the Managers as to the past or future. The Issuer has furnished the information contained in this Preliminary Terms and in the Offering Circular.

Neither the United States Securities and Exchange Commission (the “Commission”), any state securities commission, nor any other U.S. regulatory authority, has approved or disapproved the Notes nor have any of the foregoing authorities passed upon or endorsed the merits of this Preliminary Terms or the Offering Circular. Any representation to the contrary is a criminal offense.

No representation or warranty is made or implied by the Managers or any of their respective affiliates, and neither the Managers nor any of their respective affiliates make any representation or warranty, or accept any responsibility, as to the accuracy or completeness of the information contained in the Offering Circular, as supplemented by this Preliminary Terms. Neither the delivery of the Offering Circular nor this Preliminary Terms nor the offering, sale or delivery of any Note shall, in any circumstances, create any implication that the information contained in the Offering Circular, as supplemented by this Preliminary Terms, is true subsequent to the date hereof or that there has been no adverse change in the financial situation of the Issuer or the Guarantors since the date hereof or that any other information supplied in connection with the U.S. \$102,000,000,000 Medium-Term Notes Program, Series C, is correct at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

In making an investment decision, prospective investors must rely on their own examination of the Issuer, the Guarantors and the terms of the offering, including the merits and risks involved. Prospective investors should not construe anything in this Preliminary Terms or the Offering Circular as legal, business or tax advice. Each prospective investor should consult its own advisors as needed to make its investment decision and to determine whether it is legally permitted to purchase the Notes under applicable legal investment or similar laws or regulations. Investors should be aware that they may be required to bear the financial risks of this investment for an indefinite period of time.

This Preliminary Terms and the Offering Circular contain summaries believed to be accurate with respect to certain documents, but reference is made to the actual documents for complete information. All such summaries are qualified in their entirety by such references. Copies of documents referred to herein will be made available to prospective investors upon request to the Issuer or the Managers.

Neither this Preliminary Terms nor the Offering Circular constitutes an offer of, or an invitation by or on behalf of the Issuer or the Guarantors to subscribe for or purchase any of the Notes. The distribution of this Preliminary Terms and the Offering Circular and the offering of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Preliminary Terms and the Offering Circular come are required by the Issuer, the Guarantors and the Managers to inform themselves about and to observe any such restrictions. For a description of certain further restrictions on offers and sales of the Notes and distribution of this Preliminary Terms and the Offering Circular, see “Plan of Distribution” in this Preliminary Terms and “Offering and Sale” in the Offering Circular.

All references in this Preliminary Terms to “U.S. dollars,” “USD” or “U.S. \$” are to the lawful currency of the United States and all references to “pesos” or “Ps.” are to the lawful currency of Mexico.

In connection with the issue of the Notes, J.P. Morgan Securities LLC (the “Stabilizing Manager”) (or any person acting on behalf of the Stabilizing Manager) may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) will undertake stabilization action. Any stabilization action may begin on or after the date on which adequate public disclosure of the final terms of the offer of the Notes is made and, if begun, may be discontinued at any time, but it must end no later than 30 days after the date on which the Issuer received the proceeds of the issue, or no later than 60 days after the date of allotment of the relevant Notes, whichever is the earlier. Any stabilization action or over-allotment must be conducted by the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) in accordance with all applicable laws and rules.

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## NOTICE TO INVESTORS IN THE EUROPEAN ECONOMIC AREA

This Preliminary Terms has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area will be made pursuant to an exemption under the Prospectus Regulation from the requirement to publish a prospectus for offers of Notes. The expression “Prospectus Regulation” means Regulation (EU) 2017/1129. Accordingly, any person making or intending to make an offer in that Member State of Notes which are the subject of the offering contemplated in this Preliminary Terms may only do so in circumstances in which no obligation arises for the Issuer, the Guarantors or any of the Managers to publish a prospectus pursuant to the Prospectus Regulation, in relation to such offer. Neither the Issuer, the Guarantors, nor the Managers have authorized, nor do they authorize, the making of any offer of Notes in circumstances in which an obligation arises for the Issuer, the Guarantors or the Managers to publish a prospectus for such offer.

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or (ii) a customer within the meaning of Directive (EU) 2017/1129 (as amended, the “Insurance Mediation Directive”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the European Economic Area has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the European Economic Area may be unlawful under the PRIIPs Regulation.

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## NOTICE TO INVESTORS IN THE UNITED KINGDOM

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “Financial Promotion Order”), (ii) are persons falling within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations, etc.”) of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any notes may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

## DESCRIPTION OF NOTES

The following items under this heading “Description of Notes” are the particular terms which relate to the Notes that are the subject of this Preliminary Terms.

1. Series No.: •
2. Principal Amount: U.S. \$•
3. Issue Price: •%, plus accrued interest, if any, from and including September •, 2019, the expected delivery date
4. Issue Date: September •, 2019
5. Form of Notes: Registered Notes

The Notes are to be issued pursuant to the indenture dated January 27, 2009 (the “Indenture”) between the Issuer and Deutsche Bank Trust Company Americas (the “Trustee”), as amended and supplemented by (i) the first supplemental indenture, dated as of June 2, 2009, among the Issuer, the Trustee and Deutsche Bank AG, London Branch, as international paying and authenticating agent, (ii) the second supplemental indenture, dated as of October 13, 2009, among the Issuer, the Trustee, Credit Suisse AG, as principal Swiss paying and authenticating agent, and BNP Paribas (Suisse) SA, as an additional Swiss paying agent, (iii) the third supplemental indenture, dated as of April 10, 2012, among the Issuer, the Trustee and Credit Suisse AG, as Swiss paying and authenticating agent, (iv) the fourth supplemental indenture, dated as of June 24, 2014, between the Issuer and the Trustee, (v) the fifth supplemental indenture, dated as of October 15, 2014 between the Issuer and the Trustee, (vi) the sixth supplemental indenture, dated as of December 8, 2015, among the Issuer, the Trustee, BNP Paribas (Suisse) SA, as principal Swiss paying and authenticating agent, and Credit Suisse AG, as an additional Swiss paying agent, (vii) the seventh supplemental indenture, dated as of June 14, 2016, among the Issuer, the Trustee, Credit Suisse AG, as principal Swiss paying and authenticating agent, and UBS AG, as an additional Swiss paying agent, (viii) the eighth supplemental indenture, dated as of February 16, 2018, between the Issuer and the Trustee, and (ix) the ninth supplemental indenture, dated as of June 4, 2018, among the Issuer, the Trustee, BNP Paribas (Suisse) SA, as principal Swiss paying and authenticating agent and UBS AG, as an additional Swiss paying agent. See “Description of Notes.”

6. Authorized Denomination(s): U.S. \$10,000 and integral multiples of U.S. \$1,000 in excess thereof
7. Specified Currency: U.S. dollars
8. Stated Maturity Date: •, 2030
9. Interest Basis: Fixed Rate Notes
10. Interest Commencement Date (if

- different from the Issue Date): N/A
- 11. Fixed Rate Notes:**
- (a) Interest Rate: • % per annum, payable semi-annually in arrears
- (b) Interest Payment Date(s): • and • of each year, commencing on •
- (c) Fixed Rate Day Count Fraction: 30/360
- 12. Discount Notes:** No
- 13. Redemption at the Option of the Issuer (Other than Tax Redemption):**
- The Issuer will have the right at its option to redeem the Notes, in whole or in part, at any time or from time to time prior to their maturity, at a redemption price equal to the principal amount thereof, plus the Make-Whole Amount (as defined below), plus accrued interest, if any, on the principal amount of the Notes to be redeemed to the date of redemption. “Make-Whole Amount” means the excess of (i) the sum of the present values of each remaining scheduled payment of principal and interest on the Notes to be redeemed (exclusive of interest accrued to the date of redemption), discounted to the redemption date on a semi-annual basis (assuming a 360 day year consisting of twelve 30 day months) at the applicable Treasury Rate plus • basis points over (ii) the principal amount of such Notes.
- “Treasury Rate” means, with respect to any redemption date, the rate per annum equal to the semi-annual equivalent yield to maturity or interpolated maturity of the Comparable Treasury Issue (as defined below), assuming a price for the Comparable Treasury Issue (expressed as a percentage of its principal amount) equal to the Comparable Treasury Price (as defined below) for such redemption date.
- “Comparable Treasury Issue” means the United States Treasury security or securities selected by an Independent Investment Banker (as defined below) as having an actual or interpolated maturity comparable to the remaining term of the Notes that would be utilized, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of a comparable maturity to the remaining term of the Notes.
- “Independent Investment Banker” means one of the Reference Treasury Dealers (as defined below) appointed by the Issuer.
- “Comparable Treasury Price” means, with respect to any redemption date, the average of the Reference Treasury Dealer Quotations (as defined below) for such redemption date.
- “Reference Treasury Dealer” means each of BofA Securities, Inc., Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC, or their affiliates which are primary United States government securities dealers, and their respective successors; *provided* that if any of the foregoing shall cease to be a primary United States government securities dealer in the City of New York (a “Primary Treasury Dealer”), the Issuer will



substitute therefor another Primary Treasury Dealer.

“Reference Treasury Dealer Quotation” means, with respect to each Reference Treasury Dealer and any redemption date, the average, as determined by the Trustee, of the bid and asked prices for the Comparable Treasury Issue (expressed in each case as a percentage of its principal amount) quoted in writing to the Trustee by such Reference Treasury Dealer at 3:30 p.m. New York City time on the third business day preceding such redemption date.

14. Repayment at the Option of the Holders: No
15. Indexed Notes: No
16. Registration Rights; Exchange Offer: Pursuant to an exchange and registration rights agreement to be entered into among the Issuer and the Managers (the “Registration Rights Agreement”), the Issuer will agree to use its best efforts to (a) file with the Commission a registration statement (an “Exchange Offer Registration Statement”) on an appropriate form under the Securities Act, with respect to its Exchange Offer to exchange the Notes for new • % notes due 2030 of the Issuer (“Exchange Notes”) with terms substantially identical to the Notes (subject to certain exceptions), on or before September 30, 2020, (b) have such registration statement declared effective under the Securities Act on or before March 1, 2021 and (c) consummate the Exchange Offer on or before April 5, 2021. In the event that applicable law, regulation or policy of the Commission does not allow the consummation of the Exchange Offer, or upon the occurrence of certain other conditions, the Issuer will use its best efforts to file with the Commission a “shelf” registration statement covering resales of the Notes by the holders thereof; *provided* that the Issuer shall not be required to file a “shelf” registration statement during any period prior to August 1 or after September 30 of any calendar year. With respect to any Notes, if a Registration Default (as defined herein) relating to the filing or declaration of effectiveness of a registration statement or the related Exchange Offer occurs, the per annum interest rate on all outstanding Notes or, in the case of all other Registration Defaults, the per annum interest rate on the Notes to which such Registration Default relates, will increase by 0.25% per annum with respect to each 90-day period during the existence of such failure, until all Registration Defaults are cured, up to an aggregate maximum of 1.00% per annum over the interest rate shown on the cover page of this Preliminary Terms; *provided* that any such additional interest on the Notes will cease to accrue on the later of (i) the date on which such Notes become freely transferable pursuant to Rule 144 under the Securities Act and (ii) the date on which the Barclays Capital Inc. U.S. Aggregate Bond Index is modified to permit the inclusion of freely transferable securities that have not been registered with the Commission. See “Exchange Offer; Registration Rights” below.
17. Additional Provisions Relating to the Notes: The Issuer reserves the right to increase the size of the issue of the Notes, or from time to time, without the consent of the holders of the Notes, create and issue further securities having substantially the same terms and conditions thereof, except for the Issue Price, Issue Date and amount of the first payment of

interest, which additional securities may be consolidated and form a single series with the Notes; *provided* that such additional securities do not have, for purposes of U.S. federal income taxation, a greater amount of original issue discount than the Notes have on the date of issue of such additional securities.

18. Ranking of the Notes and Guaranties: The payment obligations of the Issuer under the Notes, and the payment obligations of the Guarantors under their respective guaranties of the Notes, will at all times rank equally with each other and with all other present and future unsecured and unsubordinated public external indebtedness of the Issuer or such Guarantor.

**Other Relevant Terms**

19. Listing/Trading: Listing: Luxembourg Stock Exchange  
Trading: Euro MTF Market of the Luxembourg Stock Exchange
20. Syndicated: Yes
21. If Syndicated:  
(a) Lead Managers: BofA Securities, Inc.  
Citigroup Global Markets Inc.  
Credit Agricole Securities (USA) Inc.  
Goldman Sachs & Co. LLC  
HSBC Securities (USA) Inc.  
J.P. Morgan Securities LLC  
Mizuho Securities USA LLC  
(b) Stabilizing Manager: J.P. Morgan Securities LLC
22. Identity of Managers: See “Plan of Distribution” below
23. Listing Agent: Banque Internationale à Luxembourg S.A.
24. Provisions for Registered Notes:  
(a) Rule 144A eligible: Yes  
(b) Regulation S Global Note deposited with or on behalf of DTC: Yes  
(c) Restricted Global Note deposited with or on behalf of DTC: Yes  
(d) Regulation S Global Note deposited with Common Depositary: No
25. Codes:  
(a) Common Code:
  - (Restricted Global Note)
  - (Regulation S Global Note)

- (b) ISIN:
- (Restricted Global Note)
  - (Regulation S Global Note)
- (c) CUSIP:
- (Restricted Global Note)
  - (Regulation S Global Note)

26. Tender Offers:

Concurrently with the commencement of this offering, the Issuer announced a potential liability management transaction consisting of tender offers for cash (the “Tender Offers”) for its 6.000% Notes due 2020, 3.500% Notes due 2020, 5.500% Notes due 2021, 6.375% Notes due 2021, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 4.875% Notes due 2022, 3.500% Notes due 2023 and 4.625% Notes due 2023, which Tender Offers would be on the terms and subject to the conditions set forth in an offer to purchase. The Tender Offers are expected to be conditioned upon the satisfaction of customary conditions, including the closing of the sale of the Notes offered hereby. This offering is not conditioned on the successful consummation of the Tender Offers. The Tender Offers would be expected to expire prior to the settlement of this offering.

**This Preliminary Terms is not deemed to be an offer to buy or a solicitation of an offer to sell any securities of the Issuer in the Tender Offers.**

BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC are expected to act as the dealer managers for the Tender Offers.

27. Exchange Offers:

Concurrently with the commencement of this offering, the Issuer announced a potential liability management transaction consisting of exchange offers (the “Exchange Offers”) for its 4.875% Notes due 2022, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 3.500% Notes due 2023, 4.625% Notes due 2023, 8.625% Guaranteed Bonds due 2023, 4.875% Notes due 2024, 4.250% Notes due 2025, 6.500% Bonds due 2041, 5.500% Bonds due 2044, 6.375% Bonds due 2045, 5.625% Bonds due 2046, 6.750% Bonds due 2047 and 6.350% Bonds due 2048, which Exchange Offers would be on the terms and subject to the conditions set forth in an exchange offering memorandum. The Exchange Offers are expected to be conditioned upon the satisfaction of customary conditions. This offering is not conditioned on the successful consummation of the Exchange Offers. The Exchange Offers would be expected to settle following the settlement of this offering.

**This Preliminary Terms is not deemed to be an offer to buy or a solicitation of an offer to sell any securities of the Issuer in the Exchange Offers.**

BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC are expected to act as the dealer managers for the Exchange Offers.

- 28.** Use of Proceeds (if different from Offering Circular) Redeem, repurchase or refinance PEMEX's indebtedness.
- 29.** Further Information: For purposes of this Preliminary Terms, all references in the Offering Circular to "Notes" shall be deemed to include, where applicable, the Notes described herein.

## EXCHANGE OFFER; REGISTRATION RIGHTS

Pursuant to the Registration Rights Agreement, the Issuer will agree to use its best efforts to file with the Commission the Exchange Offer Registration Statement on an appropriate form under the Securities Act with respect to its offer to exchange any of the Notes for Exchange Notes. Upon the effectiveness of the Exchange Offer Registration Statement, the Issuer will offer to the holders of the Notes who are able to make certain representations the opportunity to exchange their Notes for Exchange Notes. The Exchange Notes will have terms identical to the Notes, except that the Exchange Notes will not contain (i) the restrictions on transfer that are applicable to the Notes or (ii) any provisions for additional interest.

The Registration Rights Agreement will provide that: (i) unless the Exchange Offer would not be permitted by applicable law or Commission policy, the Issuer will use its best efforts to (a) file an Exchange Offer Registration Statement with the Commission on or before September 30, 2020, (b) have the Exchange Offer Registration Statement declared effective by the Commission on or before March 1, 2021, and (c) commence promptly the Exchange Offer after such declaration of effectiveness and issue, on or before April 5, 2021, Exchange Notes in exchange for all Notes tendered prior to the expiration of the Exchange Offer, and (ii) if obligated to file the Shelf Registration Statement (as defined below) with the Commission, the Issuer will use its best efforts to file the Shelf Registration Statement prior to the later of March 1, 2021 or 30 days after such filing obligation arises (but in no event prior to August 1 or after September 30 of any calendar year), and the Issuer will use its best efforts to have such Shelf Registration Statement declared effective by the Commission on or prior to the 60th day after such filing was required to be made (but in no event prior to August 1 or after September 30 of any calendar year); *provided* that if the Issuer has not consummated the Exchange Offer on or before April 5, 2021, then the Issuer will file the Shelf Registration Statement with the Commission on or before April 5, 2021 (but in no event prior to August 1 or after September 30 of any calendar year). The Issuer will use its best efforts to keep such Shelf Registration Statement continuously effective, supplemented and amended until the first anniversary of the effective date of the Shelf Registration Statement or such shorter period that will terminate when all the Registrable Securities (as defined below) covered by the Shelf Registration Statement have been sold pursuant thereto or may be sold pursuant to Rule 144(d) under the Securities Act if held by a non-affiliate of the Issuer; *provided* that the Issuer shall not be obligated to keep the Shelf Registration Statement effective, supplemented or amended during any period prior to August 1 or after September 30 of any calendar year.

If (i) the Issuer is not permitted to file the Exchange Offer Registration Statement with the Commission or to consummate the Exchange Offer because the Exchange Offer is not permitted by applicable law or Commission policy, (ii) the Exchange Offer is not consummated by April 5, 2021, or (iii) any holder of Notes notifies the Issuer within a specified time period that (a) due to a change in law or Commission policy it may not resell the Exchange Notes acquired by it in the Exchange Offer to the public without delivering a prospectus and the prospectus contained in the Exchange Offer Registration Statement is not appropriate or available for such resales by such holder, (b) it is a Manager and owns Notes acquired directly from the Issuer or an affiliate of the Issuer or (c) the holders of a majority in aggregate principal amount of the Notes may not resell the Exchange Notes acquired by them in the Exchange Offer to the public without restriction under applicable blue sky or state securities laws, then the Issuer will use its best efforts to (1) file with the Commission a shelf registration statement (the “Shelf Registration Statement”) to cover resales of all Registrable Securities by the holders thereof and (2) have the applicable registration statement declared effective by the Commission on or prior to 60 days after such filing was required to be made; *provided* that the Issuer shall not be obligated to file a Shelf Registration Statement with the Commission, or to cause a Shelf Registration Statement to remain effective, during any period prior to August 1 or after September 30 of any calendar year. For purposes of the foregoing, “Registrable Securities” means each Note until (i) the date on which such Note is exchanged by a person other than a broker-dealer for an Exchange Note in the Exchange Offer, (ii) following the exchange by a broker-dealer in the Exchange Offer of a Note for an Exchange Note, the date on which such Exchange Note is sold to a purchaser who receives from such broker-dealer on or prior to the date of such sale a copy of a prospectus, (iii) the date on which such Note is effectively registered under the Securities Act and disposed of in accordance with a Shelf Registration Statement, (iv) the date on which such Note is freely transferable pursuant to Rule 144 under the Securities Act (or any similar provision then in force, but not Rule 144A), (v) the date on which such Note is otherwise transferred by the holder thereof and a new Note not bearing a legend restricting further transfer is delivered by the Issuer in exchange therefor or (vi) the date on which such Note ceases to be outstanding.

Under existing Commission interpretations, the Exchange Notes would, in general, be freely transferable after the Exchange Offer without further registration under the Securities Act; *provided* that any broker-dealer participating in the Exchange Offer must deliver a prospectus meeting the requirements of the Securities Act upon any resale of Exchange Notes. Subject to certain exceptions, the Issuer has agreed, for a period of 180 days after consummation of the Exchange Offer, to make available a prospectus meeting the requirements of the Securities Act to any such broker-dealer for use in connection with any resale of any Exchange Note acquired in the Exchange Offer. A broker-dealer that delivers such a prospectus to purchasers in connection with such resales will be subject to certain of the civil liability provisions under the Securities Act and will be bound by the provisions of the Registration Rights Agreement, including certain indemnification obligations.

Each holder of Notes that wishes to exchange Notes for Exchange Notes in the Exchange Offer will be required to make certain representations, including representations that (i) any Exchange Notes to be received by it will be acquired in the ordinary course of its business, (ii) it has no arrangement with any person to participate in a distribution of the Exchange Notes and it does not intend to participate in any such distribution and (iii) it is not an “affiliate,” as defined in Rule 405 under the Securities Act, of the Issuer, or if it is an affiliate, it will comply (at its own expense) with the registration and prospectus delivery requirements of the Securities Act to the extent applicable.

If the holder is a broker-dealer that will receive Exchange Notes for its own account in exchange for Notes that were acquired as a result of market-making activities or other trading activities, it will be required to acknowledge that it will deliver a prospectus in connection with any resale of such Exchange Notes.

If (i) the Exchange Offer Registration Statement (or a Shelf Registration Statement in lieu thereof) is not filed with the Commission on or before September 30, 2020, (ii) the Exchange Offer Registration Statement (or a Shelf Registration Statement in lieu thereof) is not declared effective by the Commission on or before March 1, 2021, (iii) the Exchange Offer is not consummated on or before April 5, 2021, (iv) a Shelf Registration Statement required to be filed with the Commission is not filed on or before the date specified above for such filing, (v) a Shelf Registration Statement otherwise required to be filed with the Commission is not declared effective on or before the date specified above for effectiveness thereof, or (vi) a Shelf Registration Statement is declared effective but thereafter, subject to certain exceptions, ceases to be effective or usable in connection with resales of Registrable Securities during the periods specified in the Registration Rights Agreement (each such event referred to in clauses (i) through (vi) above, a “Registration Default”), then, with respect to any Notes, in the case of a Registration Default referred to in clause (i), (ii) or (iii) above, the interest rate on all Notes, or, in the case of a Registration Default referred to in clause (iv), (v) or (vi) above, the interest rate on the Notes to which such Registration Default relates will increase by 0.25% per annum with respect to each 90-day period that passes until all such Registration Defaults have been cured, up to a maximum amount of 1.00% per annum; *provided* that any such additional interest on the Notes will cease to accrue on the later of (i) the date on which the Notes become freely transferable pursuant to Rule 144 under the Securities Act and (ii) the date on which the Barclays Capital Inc. U.S. Aggregate Bond Index is modified to permit the inclusion of freely transferable securities that have not been registered with the Commission. Following the cure of any Registration Default, the accrual of such additional interest related to such Registration Default will cease, and the interest rate applicable to the affected Notes will revert to the original rate.

## RECENT DEVELOPMENTS

The Issuer's Form 20-F filed with the Commission on April 30, 2019 is incorporated by reference in the Offering Circular (the "2018 Form 20-F"). The information included in PEMEX's report furnished to the Commission on Form 6-K on September 11, 2019 (the "September Form 6-K"), including PEMEX's unaudited condensed consolidated results as of and for the six months ended June 30, 2019, is incorporated herein by reference.

In addition, the information contained in the September Form 6-K with respect to certain recent developments set forth therein supplements the information contained in the 2018 Form 20-F.

## TAXATION

*The following discussion supplements and updates the disclosure contained under the heading “Taxation—U.S. Federal Income Taxation” in the Offering Circular.*

### **United States Federal Taxation**

United States persons that use an accrual method of accounting for tax purposes (“accrual method holders”) generally are required to include certain amounts in income no later than the time such amounts are reflected on certain financial statements (the “book/tax conformity rule”). The application of the book/tax conformity rule thus may require the accrual of income earlier than would be the case under the general tax rules described in the accompanying prospectus. It is not entirely clear to what types of income the book/tax conformity rule applies, or, in some cases, how the rule is to be applied if it is applicable. However, recently released proposed regulations generally would exclude, among other items, original issue discount and market discount (in either case, whether or not de minimis) from the applicability of the book/tax conformity rule. Although the proposed regulations generally will not be effective until taxable years beginning after the date on which they are issued in final form, taxpayers generally are permitted to elect to rely on their provisions currently. Accrual method holders should consult with their tax advisors regarding the potential applicability of the book/tax conformity rule to their particular situation.

The paragraph titled “Accrual of Income” under “Taxation—U.S. Federal Income Taxation”, the last paragraph under “Taxation—U.S. Federal Income Taxation—Original Issue Discount” and the last paragraph under “Taxation—U.S. Federal Income Taxation—Premium and Market Discount” in the accompanying prospectus are deleted.



## PLAN OF DISTRIBUTION

Subject to the terms and conditions stated in the terms agreement dated as of September 9, 2019, which incorporates by reference a distribution agreement with respect to the Notes, BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC. (collectively, the “Managers”) have severally agreed to purchase, and the Issuer has agreed to sell to each Manager, the principal amount of Notes set forth opposite such Manager’s name in the following table.

<u>Manager</u>	<u>Principal Amount</u>
BofA Securities, Inc. ....	U.S. \$
Citigroup Global Markets Inc. ....	U.S. \$
Credit Agricole Securities (USA) Inc. ....	U.S. \$
Goldman Sachs & Co. LLC.....	U.S. \$
HSBC Securities (USA) Inc. ....	U.S. \$
J.P. Morgan Securities LLC .....	U.S. \$
Mizuho Securities USA LLC.....	U.S. \$
Total.....	U.S. \$

The terms agreement and distribution agreement provide that the obligations of the Managers to purchase the Notes are subject to various conditions. The Managers must purchase all the Notes if they purchase any of the Notes.

The Issuer has been advised that the Managers propose to resell the Notes initially at the issue price set forth on the cover page of this Preliminary Terms. After the Notes are released for sale, the offering price and other selling terms may from time to time be varied by the Managers.

The Notes have not been registered under the Securities Act or any state securities laws and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S) except in certain transactions exempt from, or not subject to, the registration requirements of the Securities Act.

The Issuer has been advised by the Managers that the Managers propose to resell the Notes, directly or through their selling agents or any of their affiliates, only (i) to qualified institutional buyers (as such term is defined in Rule 144A) in reliance on Rule 144A and (ii) outside the United States in offshore transactions in reliance on Regulations S. See “Notice to Investors” and “Offering and Sale” in the Offering Circular.

Accordingly, in connection with Notes offered outside the United States in offshore transactions, each Manager has agreed that, except as permitted by the terms agreement and the distribution agreement and as set forth in “Notice to Investors” in the Offering Circular, it will not offer, sell or deliver any Notes within the United States or to, or for the account or benefit of, U.S. persons (i) as part of its distribution at any time or (ii) otherwise until 40 days after the later of the commencement of this offering and the original issue date for the Notes, and that it will send to each dealer to which it sells Notes during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons.

In addition, until 40 days after the commencement of this offering, an offer or sale of the Notes within the United States by a dealer that is not participating in this offering may violate the registration requirements of the Securities Act if that offer or sale is made otherwise than in accordance with Rule 144A.

Terms used in the four preceding paragraphs have the meanings given to them by Regulation S and Rule 144A under the Securities Act.

The Notes will constitute a new issue of securities with no established trading market. The Issuer intends to apply to list the Notes on the Luxembourg Stock Exchange and to have the Notes trade on the Euro MTF Market of the Luxembourg Stock Exchange. However, the Issuer cannot assure you that the prices at which the Notes will sell in the market after this offering will not be lower than the initial offering price or that an active trading market for the Notes will develop or continue, as applicable, after this offering. The Managers have advised the Issuer that

they currently intend to make a market in the Notes. However, they are not obligated to do so and they may discontinue any market-making activities with respect to the Notes at any time without notice. Accordingly, no assurance can be given as to the liquidity of the trading market for the Notes.

In connection with the offering, the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) may purchase and sell the Notes in the open market. These transactions may include over-allotment, covering transactions and stabilizing transactions carried out by the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager). Over-allotment involves sales of Notes in excess of the principal amount of such Notes to be purchased by the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) in this offering, which creates a short position for the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager). Covering transactions involve purchases of Notes in the open market after the distribution has been completed in order to cover short positions. Stabilizing transactions consist of certain bids or purchases of Notes made for the purpose of preventing or retarding a decline in the market price of such Notes while the offering is in progress. Any of these activities may have the effect of preventing or retarding a decline in the market price of the Notes. They may also cause the price of the Notes to be higher than the price that otherwise would exist in the open market in the absence of these transactions. The Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) may conduct these transactions in the over-the-counter market or otherwise. If the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) commence any of these transactions, they may discontinue them at any time, but it must end no later than 30 days after the date on which the Issuer received the proceeds of the issue, or no later than 60 days after the date of the allotment of the relevant Notes, whichever is the earlier. Any stabilization action or over-allotment must be conducted by the Stabilizing Manager (or any person acting on behalf of such Stabilizing Manager) in accordance with all applicable laws and rules.

The Managers may receive offers to buy Notes from certain of their affiliates in Mexico. No assurance can be given that such offers will be received or that the Notes will be sold to such persons by the Managers. Any Notes sold to such affiliates will be sold at the Issue Price.

Sales of the Notes by the Managers outside of the United States may be effected through any of their respective affiliates in accordance with applicable law.

The net proceeds to the Issuer from the sale of the Notes will be approximately U.S. \$• excluding accrued interest, if any, and after the deduction of the underwriting discount and the Issuer's share of the expenses in connection with the sale of the Notes. See "Use of Proceeds" in the Offering Circular.

The Managers and their respective affiliates are full service financial institutions engaged in various activities, which may include securities trading, commercial and investment banking, financial advisory, investment management, investment research, principal investment, hedging, financing and brokerage activities. Certain of the Managers and their respective affiliates have, from time to time, performed, and may in the future perform, various financial advisory and investment banking services for the Issuer or one or more of the Guarantors, for which they received or will receive customary fees and expenses. Certain of the Managers and/or their affiliates are lenders under the Issuer's existing term loan and revolving credit facility. BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA Inc. are expected to act as dealer managers in the Tender Offers and the Exchange Offers.

In addition, in the ordinary course of their business activities, the Managers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer or its affiliates. In particular, certain of the Managers and/or their affiliates may hold debt securities issued by PEMEX, which may be purchased with the proceeds of this offering. If any of the Managers or their affiliates has a lending relationship with the Issuer, certain of those Managers or their affiliates routinely hedge, and certain other of those Managers or their affiliates are likely to hedge, their credit exposure to the Issuer consistent with their customary risk management policies. Typically, such Managers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in the Issuer's securities, including potentially the Notes offered hereby. Any such short positions could adversely affect future trading prices of the Notes offered hereby. The Managers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

The Issuer and the Guarantors have agreed to indemnify the several Managers against certain liabilities, including liabilities under the Securities Act. The Managers have agreed to reimburse the Issuer for certain of its expenses in connection with the offering of the Notes.

The Notes are offered for sale in those jurisdictions in the United States, Canada, Europe, Asia, Latin America and elsewhere where it is lawful to make such offers.

Each of the Managers has represented and agreed that it has not offered, sold or delivered and will not offer, sell or deliver any Notes, directly or indirectly, or distribute this Preliminary Terms, the Offering Circular or any other offering material relating to the Notes in or from any jurisdiction, except under circumstances that will result in compliance with the applicable laws and regulations thereof and that will not impose any obligations on the Issuer except as set forth in the terms agreement and the distribution agreement.

### **European Economic Area**

This Preliminary Terms has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area (“EEA”) will be made pursuant to an exemption under the Prospectus Regulation) from the requirement to publish a prospectus for offers of Notes. The expression “Prospectus Regulation” means Regulation (EU) 2017/1129.

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the EEA. For the purposes of this provision, a “retail investor” means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or (ii) a customer within the meaning of Directive EU 2016/97 (as amended, the “Insurance Mediation Directive”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

### **United Kingdom**

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “Financial Promotion Order”), (ii) are persons falling within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations, etc.”) of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any notes may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

### **Hong Kong**

The Notes may not be offered or sold by means of any document other than (a) in circumstances which do not constitute an offer to the public within the meaning of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong, or (b) to “professional investors” within the meaning of the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made thereunder, or (c) in other circumstances which do not result in the document being a “prospectus” within the meaning of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong, and no advertisement, invitation or document relating to the Notes may be issued, or may be in the possession of any person for the purpose of issue (in each case whether in Hong Kong or elsewhere), which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to “professional investors” within the meaning of the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made thereunder.

## **Mexico**

The Notes have not been and will not be registered with the National Securities Registry maintained by the CNBV, and therefore may not be offered or sold publicly in Mexico. The Notes may be offered and sold in Mexico to investors that qualify as institutional or accredited investors, pursuant to the private placement exemption set forth in the *Ley del Mercado de Valores* (Securities Market Law) and regulations thereunder. As required under the Securities Market Law, the Issuer will give notice to the CNBV of the offering of the Notes for informational purposes only. The delivery to, and receipt by, the CNBV of such notice does not certify the investment quality of the Notes or the solvency of the Issuer or the Guarantors. The information contained in the Offering Circular and this Preliminary Terms is the sole responsibility of the Issuer, and the CNBV has not reviewed or authorized the content of the Offering Circular or this Preliminary Terms.

## **Singapore**

The Offering Circular and this Preliminary Terms have not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Manager has represented, warranted and agreed that it has not circulated or distributed nor will it circulate or distribute this Preliminary Terms, the Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of any Notes nor has it offered or sold or caused such Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell such Notes or cause such Notes to be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (a) to an institutional investor or other person specified in Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (the “SFA”), (b) to a relevant person, or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275 of the SFA, or (c) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 by a relevant person which is: (a) a corporation (which is not an accredited investor) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary is an accredited investor, shares, debentures and units of shares and debentures of that corporation or the beneficiaries’ rights and interest in that trust shall not be transferable for six months after that corporation or that trust has acquired the Notes under Section 275 of the SFA except: (1) to an institutional investor under Section 274 of the SFA or to a relevant person (as defined in Section 275(2) of the SFA), or any person pursuant to Section 275(1A) of the SFA, or Section 275 of the SFA; (2) where no consideration is given for the transfer; or (3) by operation of law.

Singapore Securities and Futures Act Product Classification – Solely for the purposes of its obligations pursuant to sections 309B(1)(a) and 309B(1)(c) of the SFA, the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A of the SFA) that the Notes are “prescribed capital markets products” (as defined in the Securities and Futures Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

## **Switzerland**

The Offering Circular and the Preliminary Terms do not constitute an issue prospectus pursuant to Article 652a or Article 1156 of the Swiss Code of Obligations and the Notes will not be listed on the SIX Swiss Exchange. Therefore, the Offering Circular and the Preliminary Terms may not comply with the disclosure standards of the listing rules (including any additional listing rules or prospectus schemes) of the SIX Swiss Exchange. Accordingly, the Notes may not be offered to the public in or from Switzerland, but only to a selected and limited circle of investors who do not subscribe to the Notes with a view to distribution. Any such investors will be individually approached by the underwriters from time to time.

## **Japan**

The Notes have not been and will not be registered under the Financial Instruments and Exchange Law of Japan (Law No. 25 of 1948, as amended) and accordingly will not be offered or sold, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organized under the laws of Japan), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Law of

Japan (Law No. 25 of 1948, as amended) and any other applicable laws, regulations and ministerial guidelines of Japan.

## **Brazil**

The Notes have not been and will not be issued nor placed, distributed, offered or negotiated in the Brazilian capital markets and, as a result, have not been and will not be registered with the Securities Commission of Brazil (*Comissão de Valores Mobiliários*, or “CVM”). Any public offering or distribution, as defined under Brazilian laws and regulations, of the Notes in Brazil is not legal without prior registration under Law No. 6,385 of December 7, 1976, as amended, and Instruction No. 400, issued by the CVM on December 29, 2003, as amended. Documents relating to the offering of the Notes, as well as information contained therein, may not be supplied to the public in Brazil (as the offering of the Notes is not a public offering of securities in Brazil), or used in connection with any offer for subscription or sale of the Notes to the public in Brazil. Persons wishing to offer or acquire the Notes within Brazil should consult with their own counsel as to the applicability of registration requirements or any exemption therefrom.

## **Chile**

The Notes are not registered in the Securities Registry (*Registro de Valores*) or subject to the control of the Chilean Securities and Exchange Commission (*Superintendencia de Valores y Seguros de Chile*). The Offering Circular, this Preliminary Terms and other offering materials relating to the offer of the Notes do not constitute a public offer of, or an invitation to subscribe for or purchase, the Notes in the Republic of Chile, other than to individually identified purchasers pursuant to a private offering within the meaning of Article 4 of the Chilean Securities Market Act (*Ley de Mercado de Valores*) (an offer that is not “addressed to the public at large or to a certain sector or specific group of the public”).

## **Dubai International Financial Centre**

The Offering Circular and this Preliminary Terms relate to an exempt offer in accordance with the Offered Securities Rules of the Dubai Financial Services Authority (“DFSA”). The Offering Circular and this Preliminary Terms are intended for distribution only to persons of a type specified in the Offered Securities Rules of the DFSA. They must not be delivered to, or relied on by, any other person. The DFSA has no responsibility for reviewing or verifying any document in connection with exempt offers. The DFSA has not approved the Offering Circular or this Preliminary Terms nor taken steps to verify the information set forth in any of them and has no responsibility for the Offering Circular or this Preliminary Terms. The Notes to which the Offering Circular and this Preliminary Terms relate may be illiquid and/or subject to restrictions on their resale. Prospective purchasers of the Notes offered should conduct their own due diligence on the Notes. If you do not understand the contents of the Offering Circular or this Preliminary Terms you should consult an authorized financial advisor.

## **France**

The Offering Circular and this Preliminary Terms have not been prepared in the context of a public offering of financial securities in France within the meaning of Article L. 411-1 of the *Code Monétaire et Financier* and Title I of Book II of the *Règlement Général* of the *Autorité des Marchés financiers* (the French financial markets authority) (the “AMF”) and therefore have not been submitted for clearance to the AMF. Consequently, the Notes may not be, directly or indirectly, offered or sold to the public in France, and offers and sales of the Notes will only be made in France to providers of investment services relating to portfolio management for the account of third parties (*personnes fournissant le service d’investissement de gestion de portefeuille pour le compte de tiers*) and/or to qualified investors (*investisseurs qualifiés*) and/or to a closed circle of investors (*cercle restreint d’investisseurs*) acting for their own accounts, as defined in and in accordance with Articles L. 411-2, D. 411-1 and D. 411-4 of the *Code of Monétaire et Financier*. Neither the Offering Circular, this Preliminary Terms nor any other offering material may be made available or be distributed to the public in France.

## **Germany**

The offer of the Notes is not a public offering in the Federal Republic of Germany. The Notes may only be offered, sold and acquired in accordance with the provisions of the Securities Prospectus Act of the Federal Republic of Germany (*Wertpapierprospektgesetz – WpPG*), as amended (the “Securities Prospectus

Act”), the Commission Regulation (EC) No. 809/2004 of April 29, 2004, as amended, and any other applicable German law. No application has been made under German law to permit a public offer of Notes in the Federal Republic of Germany. Neither the Offering Circular nor this Preliminary Terms has been approved for purposes of a public offer of the Notes and accordingly the Notes may not be, and are not being, offered or advertised publicly or by public promotion in Germany. Therefore, the Offering Circular and this Preliminary Terms are strictly for private use and the offer is only being made to recipients to whom the document is personally addressed and does not constitute an offer or advertisement to the public. The Notes will only be available to and the Offering Circular, this Preliminary Terms and any other offering material in relation to the Notes is directed only at persons who are qualified investors (*qualifizierte Anleger*) within the meaning of Section 2, No. 6 of the Securities Prospectus Act. Any resale of the Notes in Germany may only be made in accordance with the Securities Prospectus Act and other applicable laws.

## **Italy**

No action has been or will be taken which could allow an offering of the Notes to the public in the Republic of Italy. Accordingly, the Notes may not be offered or sold directly or indirectly in the Republic of Italy, and neither the Offering Circular and this Preliminary Terms nor any other offering memorandum, prospectus, form of application, advertisement, other offering material or other information relating to the Issuer or the Notes may be issued, distributed or published in the Republic of Italy, except under circumstances that will result in compliance with all applicable laws, orders, rules and regulations. The Notes cannot be offered or sold to any natural persons nor to entities other than qualified investors (according to the definition provided for by the Prospectus Regulation) either on the primary or on the secondary market.

## **The Netherlands**

This document has not been and will not be approved by the Netherlands Authority for the Financial Markets (*Autoriteit Financiële Markten*) in accordance with Article 5:2 of the Dutch Act on Financial Supervision (*Wet op het financieel toezicht*). The Notes will only be offered in The Netherlands to qualified investors (*gekwalficeerde beleggers*) as defined in Article 1:1 of the Dutch Act on Financial Supervision.

## **Peru**

The Notes and the information contained in the Offering Circular and this Preliminary Terms have not been, and will not be, registered with or approved by the Superintendency of the Securities Market (*Superintendencia del Mercado de Valores*) or the Lima Stock Exchange (*Bolsa de Valores de Lima*). Accordingly, the Notes cannot be offered or sold in Peru, except if such offering is considered a private offering under the securities laws and regulations of Peru.

## **Canada**

The Notes may be sold only to purchasers purchasing, or deemed to be purchasing, as principal that are accredited investors, as defined in National Instrument 45-106 *Prospectus Exemptions* or subsection 73.3 (1) of the *Securities Act* (Ontario), and are permitted clients, as defined in National Instrument 31-103 *Registration Requirements, Exemptions and Ongoing Registrant Obligations*. Any resale of the Notes must be made in accordance with an exemption from, or in a transaction not subject to, the prospectus requirements of applicable securities laws in Canada.

Securities legislation in certain provinces or territories of Canada may provide a purchaser with remedies for rescission or damages if the Offering Circular and the final terms of this offer (including any amendment thereto and hereto) contains a misrepresentation, *provided* that the remedies for rescission or damages are exercised by the purchaser within the time limit prescribed by the securities legislation of the purchaser’s province or territory. The purchaser should refer to any applicable provisions of the securities legislation of the purchaser’s province or territory for particulars of these rights or consult with a legal advisor.

Pursuant to section 3A.3 of National Instrument 33-105 *Underwriting Conflicts* (“NI 33-105”), the Managers are not required to comply with the disclosure requirements of NI 33-105 regarding underwriter conflicts of interest in connection with this offering.

See “Offering and Sale” in the Offering Circular for additional restrictions on the offer and sale of the Notes in certain jurisdictions.

## **VALIDITY OF THE NOTES**

The validity under New York law of the Notes, the Guaranties and the Guaranty Agreement will be passed upon by Cleary Gottlieb Steen & Hamilton LLP, New York counsel for the Issuer and the Guarantors, and by Shearman & Sterling LLP as New York counsel for the Managers. Certain legal matters governed by Mexican law will be passed upon by the General Counsel of the Issuer, and by Ritch, Mueller, Heather y Nicolau, S.C., special Mexican counsel for the Managers.



## GENERAL INFORMATION

1. Except as disclosed herein, there has been no material adverse change in the consolidated financial position of the Issuer or the Guarantors since June 30, 2019.
2. Except as disclosed herein, none of the Issuer or any of the Guarantors is involved in any litigation or arbitration proceedings relating to claims or amounts which are material in the context of the issue of the Notes. None of the Issuer or any of the Guarantors is aware of any such litigation or arbitration proceeding pending or threatened.
3. The Issuer and the Guarantors accept responsibility for the information contained in this Preliminary Terms. To the best of the knowledge and belief of each of the Issuer and the Guarantors (each of which has taken all reasonable care to ensure that such is the case), the information contained or incorporated by reference in the Offering Circular, as supplemented by this Preliminary Terms, is in accordance with the facts and does not omit anything likely to affect the import of such information.
4. The Issuer intends to apply to list the Notes on the Luxembourg Stock Exchange and to have the Notes trade on the Euro MTF Market of the Luxembourg Stock Exchange. The Notes are being issued under the program of U.S. \$102,000,000,000 Medium-Term Notes, Series C, of the Issuer, which commenced on January 27, 2009 and was last recommenced and updated on April 17, 2018.
5. This Preliminary Terms is supplementary to, and should be read in conjunction with, the Offering Circular dated April 17, 2018. Terms used but not defined herein have the same meanings as in the Offering Circular.

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# Petróleos Mexicanos

*(A Productive State-Owned Company of the Federal Government of the United Mexican States)*

Medium-Term Notes, Series C

*jointly and severally guaranteed by*

**Pemex Exploración y Producción, Pemex Transformación Industrial  
and Pemex Logística,  
and their respective successors and assignees**



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**PRELIMINARY TERMS NO. •**

**September •, 2019**

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**Citigroup**

**Goldman Sachs & Co. LLC**

**HSBC**

**J.P. Morgan**

*Active Bookrunners*

**BofA Merrill Lynch**

**Credit Agricole CIB**

**Mizuho Securities**

*Passive Bookrunners*

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## FINAL TERM SHEET

U.S. \$3,250,000,000 6.840% Notes due 2030 (the “2030 Notes”)

September 12, 2019

<b>Issuer:</b>	Petróleos Mexicanos
<b>Guarantors:</b>	Pemex Exploración y Producción Pemex Transformación Industrial Pemex Logística and their respective successors and assignees
<b>Expected Issue Ratings:<sup>1</sup></b>	Baa3 (Moody’s)/ BBB+ (S&P)/ BB+ (Fitch)
<b>Format:</b>	Rule 144A/Regulation S with Registration Rights
<b>Bookrunners:</b>	Citigroup Global Markets Inc. Goldman Sachs & Co. LLC HSBC Securities (USA) Inc. J.P. Morgan Securities LLC BofA Securities, Inc. Credit Agricole Securities (USA) Inc. Mizuho Securities USA LLC
<b>Currency:</b>	U.S. Dollars
<b>Principal Amount:</b>	U.S. \$3,250,000,000
<b>Maturity Date:</b>	January 23, 2030
<b>Coupon Rate:</b>	6.840% per annum
<b>Interest Basis:</b>	Payable semi-annually in arrears
<b>Day Count:</b>	30/360
<b>Business Day Convention:</b>	Following; Unadjusted
<b>Interest Payment Dates:</b>	January 23 and July 23
<b>First Interest Payment Date:</b>	January 23, 2020
<b>Gross Proceeds:</b>	U.S. \$3,248,017,500

<b>Issue Price:</b>	99.939% plus accrued interest, if any, from and including September 23, 2019, the expected delivery date
<b>Benchmark Treasury:</b>	UST 1.625% due August 2029
<b>Benchmark Treasury Spot and Yield:</b>	98-21 and 1.773%
<b>Spread to Benchmark Treasury:</b>	UST + 507.7 bps
<b>Yield:</b>	6.850%
<b>Make-whole Call Spread:</b>	UST + 50 bps
<b>Optional Redemption without a Make-Whole :</b> (amending and supplementing the Preliminary Terms No. 8)	On and after October 23, 2029 (the date that is three months prior to the maturity of the Notes), the Issuer may redeem the Notes, at its option, in whole or in part, at a redemption price equal to 100% of the principal amount of the Notes being redeemed, plus accrued and unpaid interest and additional amounts, if any, on such Notes to, but not including, the date of redemption.
<b>Pricing Date:</b>	September 12, 2019
<b>Settlement Date:</b>	September 23, 2019 (T+7)
<b>Listing:</b>	Luxembourg Stock Exchange
<b>Trading:</b>	Euro MTF Market of the Luxembourg Stock Exchange
<b>Denominations:</b>	U.S. \$10,000 and integral multiples of U.S. \$1,000 in excess thereof
<b>Registration Rights; Registration Exchange Offer:</b>	Pursuant to the Registration Rights Agreement (as defined in the Offering Document), the Issuer will agree to use its best efforts to (a) file with the Securities and Exchange Commission (the “ <u>Commission</u> ”) a registration statement with respect to its registration exchange offer (the “ <u>Registration Exchange Offer</u> ”) to exchange the 2030 Notes for new Notes with terms substantially identical to the 2030 Notes (subject to certain exceptions), on or before September 30, 2020, (b) have such registration statement declared

effective under the Securities Act of 1933, as amended (the “Securities Act”), on or before March 1, 2021 and (c) consummate the Registration Exchange Offer on or before April 5, 2021. In the event that applicable law, regulation or policy of the Commission does not allow the consummation of the Registration Exchange Offer, or upon the occurrence of certain other conditions, the Issuer will use its best efforts to file a “shelf” registration statement covering resales of the 2030 Notes by the holders thereof; *provided* that, the Issuer shall not be required to file with the Commission a “shelf” registration statement during any period prior to August 1 or after September 30 of any calendar year. See “Exchange Offer; Registration Rights” in the Offering Document.

**Tender Offer:**

Concurrently with the commencement of this offering, the Issuer announced a liability management transaction consisting of tender offers for cash (the “Tender Offers”) for its 6.000% Notes due 2020, 3.500% Notes due 2020, 5.500% Notes due 2021, 6.375% Notes due 2021, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 4.875% Notes due 2022, 3.500% Notes due 2023 and 4.625% Notes due 2023, which Tender Offers will be on the terms and subject to the conditions set forth in an offer to purchase. The Tender Offers are conditioned upon the satisfaction of customary conditions. This offering is not conditioned on the successful consummation of the Tender Offers. The Tender Offers will expire prior to the settlement of this offering.

Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC, BofA Securities, Inc., Credit Agricole Securities (USA) Inc. and Mizuho Securities USA LLC are the dealer managers for the Tender Offers.

**Exchange Offer:**

Concurrently with the commencement of this offering, the Issuer also announced a potential liability management transaction consisting of exchange offers (the “Exchange Offers”) for its 4.875% Notes due 2022, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 3.500% Notes due 2023, 4.625% Notes due 2023, 8.625% Guaranteed Bonds due 2023, 4.875% Notes due 2024, 4.250% Notes due 2025, 6.500% Bonds due 2041, 5.500% Bonds due 2044, 6.375% Bonds due 2045, 5.625% Bonds due 2046, 6.750% Bonds due 2047 and 6.350% Bonds due 2048, which Exchange Offers would be on the terms and subject to the conditions set forth in an exchange offering memorandum. The Exchange Offers are expected to be conditioned upon the satisfaction of customary conditions. This offering is not conditioned on the successful consummation of the Exchange Offers. The Exchange Offers would be expected to settle following the settlement of this offering.

Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC, BofA Securities, Inc., Credit Agricole Securities (USA) Inc. and Mizuho Securities USA LLC are expected to act as the dealer managers for the Exchange Offers.

**Use of Proceeds:**

The Issuer intends to use the net proceeds from the issuance of the 2030 Notes to redeem, repurchase or refinance its indebtedness.

**Security Identifiers:**

CUSIP  
144A: 71654Q CT7  
Regulation S: P78625 DX8

ISIN  
144A: US71654QCT76  
Regulation S: USP78625DX85

<sup>1</sup> A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revisions or withdrawal at any time.

\*Under Rule 15c6-1 of the Securities Exchange Act of 1934, as amended, trades in the secondary market generally are required to settle in two business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the 2030 Notes prior to the second business day preceding the date of delivery of the 2030 Notes will be required, by virtue of the fact that the 2030 Notes initially will settle in seven business days (T+7), to specify an alternative settlement arrangement at the time of any such trade to prevent a failed settlement.

The information contained in this notice is subject to, and in making an investment decision you should rely on, the detailed description of the securities contained in the Preliminary Terms No. 8 dated September 11, 2019 and the accompanying Offering Circular dated April 17, 2018 (together, the “Offering Document”) relating to the securities, as supplemented by this final term sheet. The Offering Document contains, among other things, a description of the risks involved in investing in the securities.

This notice shall not constitute an offer to sell or a solicitation of an offer to buy, nor shall there be any sale of the securities in any state or jurisdiction in which such offer, solicitation or sale would be unlawful. The securities will be offered to qualified institutional buyers in reliance on Rule 144A under the Securities Act of 1933, as amended, and to non-U.S. persons in offshore transactions outside the United States in accordance with Regulation S thereunder. The securities have not been registered under the Securities Act of 1933, as amended, or any state securities laws, and may not be offered or sold in the United States or to U.S. persons absent registration or an applicable exemption from the registration requirements.

The 2030 Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (“EEA”). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or (ii) a customer within the meaning of Directive (EU) 2017/1129 (as amended, “IMD”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the 2030 Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the 2030 Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

The information in this notice is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “Financial Promotion Order”), (ii) are persons falling within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations etc.”) of the Financial Promotion Order, (iii) are outside the United Kingdom, (iv) fall within Article 43 (“Members and creditors of certain bodies corporate”) of Financial Promotion Order, or (v) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This information is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to

which this presentation relates is available only to relevant persons and will be engaged in only with relevant persons.

The Issuer, the Guarantors, the Managers or any other dealer participating in the offering will arrange to send you the Offering Document if you request it to BofA Securities, Inc. at One Bryant Park, New York, New York, 10036 (tel: +1-800-294-1322), to Citigroup Global Markets Inc., c/o Broadridge Financial Solutions at 1155 Long Island Avenue, Edgewood, New York 11717 (tel: +1 (800) 831-9146), to Credit Agricole Securities (USA) Inc. at 1301 Avenue of the Americas, New York, New York, 10019, Attention: Debt Capital Markets (tel: +1 (866) 807-6030), to Goldman Sachs & Co. LLC at 200 West Street, Attention: Prospectus Department (tel: +1 (866) 471-2526), to HSBC Securities (USA) Inc. at 452 Fifth Avenue, New York, New York, 10018 (tel: +1 (866) 811-8049), to J.P. Morgan Securities LLC at 383 Madison Avenue, New York, New York 10179, (tel: +1 (866) 846-2874) or Mizuho Securities USA LLC. at 320 Park Avenue, Attention: Debt Capital Markets (tel: +1-866-271-7403).



**ANNEX D**  
**NEW 2050 TERMS**

**SUBJECT TO COMPLETION, DATED SEPTEMBER 11, 2019**

**PRELIMINARY TERMS NO. •**  
**(To Offering Circular dated April 17, 2018)**



## **Petróleos Mexicanos**

*(A Productive State-Owned Company of the Federal Government of the United Mexican States)*

**U.S. \$••% Bonds due 2050**

**Issued Under U.S. \$102,000,000,000 Medium-Term Notes Program, Series C**  
**jointly and severally guaranteed by**  
**Pemex Exploración y Producción, Pemex Transformación Industrial and Pemex Logística,**  
**and their respective successors and assignees**

The payment of principal of and interest on the •% Bonds due 2050 (the “Bonds”) will be unconditionally and irrevocably guaranteed jointly and severally by Pemex Exploración y Producción, Pemex Transformación Industrial, and Pemex Logística and their respective successors and assignees (each a “Guarantor” and, collectively, the “Guarantors”), each of which is a productive state-owned company of the Federal Government (the “Mexican Government”) of the United Mexican States (“Mexico”). The payment obligations of the Issuer (as defined below) under the Bonds, and the payment obligations of the Guarantors under their respective guaranties of the Bonds, will at all times rank equally with each other and with all other present and future unsecured and unsubordinated public external indebtedness of the Issuer or such Guarantor. Neither the Bonds nor the obligations of the Guarantors constitute obligations of, or are guaranteed by, the Mexican Government or Mexico.

Petróleos Mexicanos (the “Issuer” and, together with the Guarantors and their consolidated subsidiaries, “PEMEX”), a productive state-owned company of the Mexican Government, will pay interest on the Bonds on • and • of each year, commencing on •. Unless previously redeemed or purchased and cancelled, the Bonds will mature at their principal amount on •, 2050. The Bonds are subject to redemption in whole, at par, at the option of the Issuer, at any time, in the event of certain changes affecting Mexican taxes as described under “Description of Notes—Redemption—Tax Redemption” in the accompanying Offering Circular dated April 17, 2018 (the “Offering Circular”). In addition, the Issuer may redeem the Bonds in whole or in part, at any time, by paying the principal amount of the Bonds plus a “make-whole” amount plus accrued interest. See “Description of Notes—Redemption at the option of the Issuer (other than tax redemption)” in this Preliminary Terms. The Issuer intends to apply to list the Bonds on the Luxembourg Stock Exchange and to have the Bonds trade on the Euro MTF Market of the Luxembourg Stock Exchange.

The Bonds will contain provisions regarding acceleration and future modifications to their terms that differ from those applicable to certain of the Issuer’s and the Guarantors’ other outstanding public external indebtedness issued prior to October 2004. Under these provisions, which are commonly referred to as “collective action clauses” and are described under “Description of Notes—Modification and Waiver” in the Offering Circular, in certain circumstances, the Issuer may amend the payment and certain other provisions of the Bonds with the consent of the holders of 75% of the aggregate principal amount of the Bonds.

The Issuer has agreed to file an exchange offer registration statement or, under specified circumstances, a shelf registration statement, pursuant to an exchange and registration rights agreement with respect to its offer to exchange (the “Exchange Offer”) the Bonds for Exchange Bonds (as defined below). If the Issuer fails to comply with specified obligations under the exchange and registration rights agreement, it will pay additional interest to the holders of the Bonds.

**Investing in the Bonds involves risks. See “Risk Factors” beginning on page 12 of the Offering Circular.**

The Bonds have not been registered under the U.S. Securities Act of 1933, as amended (the “Securities Act”), or any state securities laws and are being offered and sold only (a) to “Qualified Institutional Buyers,” as defined in Rule 144A (“Rule 144A”) under the Securities Act in compliance with Rule 144A and (b) outside the United States of America (the “United States”) in accordance with Regulation S (“Regulation S”) under the Securities Act. For a description of certain restrictions on resale and transfer of the Bonds, see “Plan of Distribution” in this Preliminary Terms and “Notice to Investors” and “Offering and Sale” in the Offering Circular.

**The Bonds have not been and will not be registered with the National Securities Registry maintained by the *Comisión Nacional Bancaria y de Valores* (National Banking and Securities Commission of Mexico, or the “CNBV”) and therefore may not be offered or sold publicly in Mexico. As required under the *Ley del Mercado de Valores* (Securities Market Law), the Issuer will give notice to the CNBV of the offering of the Bonds for informational purposes only. The delivery to, and receipt by, the CNBV of such notice does not certify the investment quality of the Bonds or the solvency of the Issuer or the Guarantors. The information contained in the Offering Circular and this Preliminary Terms is the sole responsibility of the Issuer, and the CNBV has not reviewed or authorized the content of the Offering Circular or this Preliminary Terms.**

**ANY OFFER OR SALE OF BONDS IN ANY MEMBER STATE OF THE EUROPEAN ECONOMIC AREA WHICH HAS IMPLEMENTED THE PROSPECTUS REGULATION (AS DEFINED BELOW) MUST BE ADDRESSED TO QUALIFIED INVESTORS (AS DEFINED IN THE PROSPECTUS REGULATION).**

Issue Price of the Bonds: •% plus accrued interest, if any, from and including September •, 2019, the expected delivery date.

The Managers expect to deliver the Bonds on or about September •, 2019.

**Citigroup**

**Goldman Sachs & Co. LLC**

**HSBC**

**J.P. Morgan**

*Active Bookrunners*

**BofA Merrill Lynch**

**Credit Agricole CIB**

**Mizuho Securities**

*Passive Bookrunners*

**September •, 2019**

The information in this Preliminary Offering Circular is not complete and may be changed. This Preliminary Terms and the accompanying Offering Circular are not an offer to sell these securities and we are not soliciting an offer to buy these securities in any jurisdiction where the offer or sale is not permitted.

This Preliminary Terms is supplemental to the Offering Circular. This document should be read in conjunction with the Offering Circular and all information incorporated therein by reference. Information contained in this Preliminary Terms updates and/or revises comparable information contained in the Offering Circular. Terms defined in the Offering Circular have the same meaning when used in this Preliminary Terms.

The Issuer and the Guarantors are responsible for the information contained and incorporated by reference in this Preliminary Terms and the Offering Circular. None of the Issuer or the Guarantors has authorized anyone to provide you with any other information, nor takes any responsibility for any other information that others may provide to you. None of the Issuer, the Guarantors or the Managers (as defined below in “Plan of Distribution”) is making an offer of these Bonds in any jurisdiction where the offer is not permitted. You should not assume that the information contained in this Preliminary Terms and the Offering Circular is accurate as of any date other than the dates on the front of this Preliminary Terms and the Offering Circular.

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**TABLE OF CONTENTS**

<b>Preliminary Terms No. •</b>	<u>Page</u>
Description of Bonds.....	S-6
Exchange Offer; Registration Rights .....	S-12
Recent Developments.....	S-14
Taxation.....	S-15
Plan of Distribution .....	S-16
Validity of the Bonds .....	S-23
General Information .....	S-24

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This Preliminary Terms and the Offering Circular have been prepared by the Issuer solely for use in connection with the proposed offering of the Bonds.

The Managers make no representation or warranty, express or implied, as to the accuracy or the completeness of the information contained in this Preliminary Terms and the Offering Circular. Nothing in this Preliminary Terms or the Offering Circular is, or shall be relied upon as, a promise or representation by the Managers as to the past or future. The Issuer has furnished the information contained in this Preliminary Terms and in the Offering Circular.

Neither the United States Securities and Exchange Commission (the “Commission”), any state securities commission, nor any other U.S. regulatory authority, has approved or disapproved the Bonds nor have any of the foregoing authorities passed upon or endorsed the merits of this Preliminary Terms or the Offering Circular. Any representation to the contrary is a criminal offense.

No representation or warranty is made or implied by the Managers or any of their respective affiliates, and neither the Managers nor any of their respective affiliates make any representation or warranty, or accept any responsibility, as to the accuracy or completeness of the information contained in the Offering Circular, as supplemented by this Preliminary Terms. Neither the delivery of the Offering Circular nor this Preliminary Terms nor the offering, sale or delivery of any Bond shall, in any circumstances, create any implication that the information contained in the Offering Circular, as supplemented by this Preliminary Terms, is true subsequent to the date hereof or that there has been no adverse change in the financial situation of the Issuer or the Guarantors since the date hereof or that any other information supplied in connection with the U.S. \$102,000,000,000 Medium-Term Notes Program, Series C, is correct at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

In making an investment decision, prospective investors must rely on their own examination of the Issuer, the Guarantors and the terms of the offering, including the merits and risks involved. Prospective investors should not construe anything in this Preliminary Terms or the Offering Circular as legal, business or tax advice. Each prospective investor should consult its own advisors as needed to make its investment decision and to determine whether it is legally permitted to purchase the Bonds under applicable legal investment or similar laws or regulations. Investors should be aware that they may be required to bear the financial risks of this investment for an indefinite period of time.

This Preliminary Terms and the Offering Circular contain summaries believed to be accurate with respect to certain documents, but reference is made to the actual documents for complete information. All such summaries are qualified in their entirety by such references. Copies of documents referred to herein will be made available to prospective investors upon request to the Issuer or the Managers.

Neither this Preliminary Terms nor the Offering Circular constitutes an offer of, or an invitation by or on behalf of the Issuer or the Guarantors to subscribe for or purchase any of the Bonds. The distribution of this Preliminary Terms and the Offering Circular and the offering of the Bonds in certain jurisdictions may be restricted by law. Persons into whose possession this Preliminary Terms and the Offering Circular come are required by the Issuer, the Guarantors and the Managers to inform themselves about and to observe any such restrictions. For a description of certain further restrictions on offers and sales of the Bonds and distribution of this Preliminary Terms and the Offering Circular, see “Plan of Distribution” in this Preliminary Terms and “Offering and Sale” in the Offering Circular.

All references in this Preliminary Terms to “U.S. dollars,” “USD” or “U.S. \$” are to the lawful currency of the United States and all references to “pesos” or “Ps.” are to the lawful currency of Mexico.

In connection with the issue of the Bonds, J.P. Morgan Securities LLC (the “Stabilizing Manager”) (or any person acting on behalf of the Stabilizing Manager) may over-allot Bonds or effect transactions with a view to supporting the market price of the Bonds at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) will undertake stabilization action. Any stabilization action may begin on or after the date on which adequate public disclosure of the final terms of the offer of the Bonds is made and, if begun, may be discontinued at any time, but it must end no later than 30 days after the date on which the Issuer received the proceeds of the issue, or no later than 60 days after the date of allotment of the relevant Bonds, whichever is the earlier. Any stabilization action or over-allotment must be conducted by the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) in accordance with all applicable laws and rules.

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## NOTICE TO INVESTORS IN THE EUROPEAN ECONOMIC AREA

This Preliminary Terms has been prepared on the basis that any offer of Bonds in any Member State of the European Economic Area will be made pursuant to an exemption under the Prospectus Regulation from the requirement to publish a prospectus for offers of Bonds. The expression “Prospectus Regulation” means Regulation (EU) 2017/1129. Accordingly, any person making or intending to make an offer in that Member State of Bonds which are the subject of the offering contemplated in this Preliminary Terms may only do so in circumstances in which no obligation arises for the Issuer, the Guarantors or any of the Managers to publish a prospectus pursuant to the Prospectus Regulation, in relation to such offer. Neither the Issuer, the Guarantors, nor the Managers have authorized, nor do they authorize, the making of any offer of Bonds in circumstances in which an obligation arises for the Issuer, the Guarantors or the Managers to publish a prospectus for such offer.

The Bonds are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or (ii) a customer within the meaning of Directive (EU) 2017/1129 (as amended, the “Insurance Mediation Directive”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the Bonds or otherwise making them available to retail investors in the European Economic Area has been prepared and therefore offering or selling the Bonds or otherwise making them available to any retail investor in the European Economic Area may be unlawful under the PRIIPs Regulation.

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## NOTICE TO INVESTORS IN THE UNITED KINGDOM

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “Financial Promotion Order”), (ii) are persons falling within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations, etc.”) of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any bonds may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

## DESCRIPTION OF BONDS

The following items under this heading “Description of Bonds” are the particular terms which relate to the Bonds that are the subject of this Preliminary Terms.

1. Series No.: •
2. Principal Amount: U.S. \$•
3. Issue Price: •%, plus accrued interest, if any, from and including September •, 2019, the expected delivery date
4. Issue Date: September •, 2019
5. Form of Bonds: Registered Bonds

The Bonds are to be issued pursuant to the indenture dated January 27, 2009 (the “Indenture”) between the Issuer and Deutsche Bank Trust Company Americas (the “Trustee”), as amended and supplemented by (i) the first supplemental indenture, dated as of June 2, 2009, among the Issuer, the Trustee and Deutsche Bank AG, London Branch, as international paying and authenticating agent, (ii) the second supplemental indenture, dated as of October 13, 2009, among the Issuer, the Trustee, Credit Suisse AG, as principal Swiss paying and authenticating agent, and BNP Paribas (Suisse) SA, as an additional Swiss paying agent, (iii) the third supplemental indenture, dated as of April 10, 2012, among the Issuer, the Trustee and Credit Suisse AG, as Swiss paying and authenticating agent, (iv) the fourth supplemental indenture, dated as of June 24, 2014, between the Issuer and the Trustee, (v) the fifth supplemental indenture, dated as of October 15, 2014 between the Issuer and the Trustee, (vi) the sixth supplemental indenture, dated as of December 8, 2015, among the Issuer, the Trustee, BNP Paribas (Suisse) SA, as principal Swiss paying and authenticating agent, and Credit Suisse AG, as an additional Swiss paying agent, (vii) the seventh supplemental indenture, dated as of June 14, 2016, among the Issuer, the Trustee, Credit Suisse AG, as principal Swiss paying and authenticating agent, and UBS AG, as an additional Swiss paying agent, (viii) the eighth supplemental indenture, dated as of February 16, 2018, between the Issuer and the Trustee, and (ix) the ninth supplemental indenture, dated as of June 4, 2018, among the Issuer, the Trustee, BNP Paribas (Suisse) SA, as principal Swiss paying and authenticating agent and UBS AG, as an additional Swiss paying agent. See “Description of Bonds.”

6. Authorized Denomination(s): U.S. \$10,000 and integral multiples of U.S. \$1,000 in excess thereof
7. Specified Currency: U.S. dollars
8. Stated Maturity Date: •, 2050
9. Interest Basis: Fixed Rate Bonds
10. Interest Commencement Date (if

- different from the Issue Date): N/A
- 11. Fixed Rate Bonds:**
- (a) Interest Rate: • % per annum, payable semi-annually in arrears
- (b) Interest Payment Date(s): • and • of each year, commencing on •
- (c) Fixed Rate Day Count Fraction: 30/360
- 12. Discount Bonds:** No
- 13. Redemption at the Option of the Issuer (Other than Tax Redemption):**
- The Issuer will have the right at its option to redeem the Bonds, in whole or in part, at any time or from time to time prior to their maturity, at a redemption price equal to the principal amount thereof, plus the Make-Whole Amount (as defined below), plus accrued interest, if any, on the principal amount of the Bonds to be redeemed to the date of redemption. “Make-Whole Amount” means the excess of (i) the sum of the present values of each remaining scheduled payment of principal and interest on the Bonds to be redeemed (exclusive of interest accrued to the date of redemption), discounted to the redemption date on a semi-annual basis (assuming a 360 day year consisting of twelve 30 day months) at the applicable Treasury Rate plus • basis points over (ii) the principal amount of such Bonds.
- “Treasury Rate” means, with respect to any redemption date, the rate per annum equal to the semi-annual equivalent yield to maturity or interpolated maturity of the Comparable Treasury Issue (as defined below), assuming a price for the Comparable Treasury Issue (expressed as a percentage of its principal amount) equal to the Comparable Treasury Price (as defined below) for such redemption date.
- “Comparable Treasury Issue” means the United States Treasury security or securities selected by an Independent Investment Banker (as defined below) as having an actual or interpolated maturity comparable to the remaining term of the Bonds that would be utilized, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of a comparable maturity to the remaining term of the Bonds.
- “Independent Investment Banker” means one of the Reference Treasury Dealers (as defined below) appointed by the Issuer.
- “Comparable Treasury Price” means, with respect to any redemption date, the average of the Reference Treasury Dealer Quotations (as defined below) for such redemption date.
- “Reference Treasury Dealer” means each of BofA Securities, Inc., Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC, or their affiliates which are primary United States government securities dealers, and their respective successors; *provided* that if any of the foregoing shall cease to be a primary United States government securities dealer in the City of New York (a “Primary Treasury Dealer”), the Issuer will

substitute therefor another Primary Treasury Dealer.

“Reference Treasury Dealer Quotation” means, with respect to each Reference Treasury Dealer and any redemption date, the average, as determined by the Trustee, of the bid and asked prices for the Comparable Treasury Issue (expressed in each case as a percentage of its principal amount) quoted in writing to the Trustee by such Reference Treasury Dealer at 3:30 p.m. New York City time on the third business day preceding such redemption date.

14. Repayment at the Option of the Holders: No
15. Indexed Bonds: No
16. Registration Rights; Exchange Offer: Pursuant to an exchange and registration rights agreement to be entered into among the Issuer and the Managers (the “Registration Rights Agreement”), the Issuer will agree to use its best efforts to (a) file with the Commission a registration statement (an “Exchange Offer Registration Statement”) on an appropriate form under the Securities Act, with respect to its Exchange Offer to exchange the Bonds for new • % bonds due 2050 of the Issuer (“Exchange Bonds”) with terms substantially identical to the Bonds (subject to certain exceptions), on or before September 30, 2020, (b) have such registration statement declared effective under the Securities Act on or before March 1, 2021 and (c) consummate the Exchange Offer on or before April 5, 2021. In the event that applicable law, regulation or policy of the Commission does not allow the consummation of the Exchange Offer, or upon the occurrence of certain other conditions, the Issuer will use its best efforts to file with the Commission a “shelf” registration statement covering resales of the Bonds by the holders thereof; *provided* that the Issuer shall not be required to file a “shelf” registration statement during any period prior to August 1 or after September 30 of any calendar year. With respect to any Bonds, if a Registration Default (as defined herein) relating to the filing or declaration of effectiveness of a registration statement or the related Exchange Offer occurs, the per annum interest rate on all outstanding Bonds or, in the case of all other Registration Defaults, the per annum interest rate on the Bonds to which such Registration Default relates, will increase by 0.25% per annum with respect to each 90-day period during the existence of such failure, until all Registration Defaults are cured, up to an aggregate maximum of 1.00% per annum over the interest rate shown on the cover page of this Preliminary Terms; *provided* that any such additional interest on the Bonds will cease to accrue on the later of (i) the date on which such Bonds become freely transferable pursuant to Rule 144 under the Securities Act and (ii) the date on which the Barclays Capital Inc. U.S. Aggregate Bond Index is modified to permit the inclusion of freely transferable securities that have not been registered with the Commission. See “Exchange Offer; Registration Rights” below.
17. Additional Provisions Relating to the Bonds: The Issuer reserves the right to increase the size of the issue of the Bonds, or from time to time, without the consent of the holders of the Bonds, create and issue further securities having substantially the same terms and conditions thereof, except for the Issue Price, Issue Date and amount of the first payment of



interest, which additional securities may be consolidated and form a single series with the Bonds; *provided* that such additional securities do not have, for purposes of U.S. federal income taxation, a greater amount of original issue discount than the Bonds have on the date of issue of such additional securities.

18. Ranking of the Bonds and Guaranties: The payment obligations of the Issuer under the Bonds, and the payment obligations of the Guarantors under their respective guaranties of the Bonds, will at all times rank equally with each other and with all other present and future unsecured and unsubordinated public external indebtedness of the Issuer or such Guarantor.

#### Other Relevant Terms

19. Listing/Trading: Listing: Luxembourg Stock Exchange  
Trading: Euro MTF Market of the Luxembourg Stock Exchange
20. Syndicated: Yes
21. If Syndicated:  
(a) Lead Managers: BofA Securities, Inc.  
Citigroup Global Markets Inc.  
Credit Agricole Securities (USA) Inc.  
Goldman Sachs & Co. LLC  
HSBC Securities (USA) Inc.  
J.P. Morgan Securities LLC  
Mizuho Securities USA LLC  
(b) Stabilizing Manager: J.P. Morgan Securities LLC
22. Identity of Managers: See “Plan of Distribution” below
23. Listing Agent: Banque Internationale à Luxembourg S.A.
24. Provisions for Registered Bonds:  
(a) Rule 144A eligible: Yes  
(b) Regulation S Global Bond deposited with or on behalf of DTC: Yes  
(c) Restricted Global Bond deposited with or on behalf of DTC: Yes  
(d) Regulation S Global Bond deposited with Common Depositary: No
25. Codes:  
(a) Common Code:
  - (Restricted Global Bond)
  - (Regulation S Global Bond)

- (b) ISIN:
- (Restricted Global Bond)
  - (Regulation S Global Bond)
- (c) CUSIP:
- (Restricted Global Bond)
  - (Regulation S Global Bond)

26. Tender Offers: Concurrently with the commencement of this offering, the Issuer announced a potential liability management transaction consisting of tender offers for cash (the “Tender Offers”) for its 6.000% Notes due 2020, 3.500% Notes due 2020, 5.500% Notes due 2021, 6.375% Notes due 2021, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 4.875% Notes due 2022, 3.500% Notes due 2023 and 4.625% Notes due 2023, which Tender Offers would be on the terms and subject to the conditions set forth in an offer to purchase. The Tender Offers are expected to be conditioned upon the satisfaction of customary conditions, including the closing of the sale of the Bonds offered hereby. This offering is not conditioned on the successful consummation of the Tender Offers. The Tender Offers would be expected to expire prior to the settlement of this offering.

**This Preliminary Terms is not deemed to be an offer to buy or a solicitation of an offer to sell any securities of the Issuer in the Tender Offers.**

BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC are expected to act as the dealer managers for the Tender Offers.

27. Exchange Offers: Concurrently with the commencement of this offering, the Issuer announced a potential liability management transaction consisting of exchange offers (the “Exchange Offers”) for its 4.875% Notes due 2022, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 3.500% Notes due 2023, 4.625% Notes due 2023, 8.625% Guaranteed Bonds due 2023, 4.875% Notes due 2024, 4.250% Notes due 2025, 6.500% Bonds due 2041, 5.500% Bonds due 2044, 6.375% Bonds due 2045, 5.625% Bonds due 2046, 6.750% Bonds due 2047 and 6.350% Bonds due 2048, which Exchange Offers would be on the terms and subject to the conditions set forth in an exchange offering memorandum. The Exchange Offers are expected to be conditioned upon the satisfaction of customary conditions. This offering is not conditioned on the successful consummation of the Exchange Offers. The Exchange Offers would be expected to settle following the settlement of this offering.

**This Preliminary Terms is not deemed to be an offer to buy or a solicitation of an offer to sell any securities of the Issuer in the Exchange Offers.**

BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC are expected to act as the dealer managers for the Exchange Offers.

- 28.** Use of Proceeds (if different from Offering Circular) Redeem, repurchase or refinance PEMEX's indebtedness.
- 29.** Further Information: For purposes of this Preliminary Terms, all references in the Offering Circular to "Notes" shall be deemed to include, where applicable, the Bonds described herein.

## EXCHANGE OFFER; REGISTRATION RIGHTS

Pursuant to the Registration Rights Agreement, the Issuer will agree to use its best efforts to file with the Commission the Exchange Offer Registration Statement on an appropriate form under the Securities Act with respect to its offer to exchange any of the Bonds for Exchange Bonds. Upon the effectiveness of the Exchange Offer Registration Statement, the Issuer will offer to the holders of the Bonds who are able to make certain representations the opportunity to exchange their Bonds for Exchange Bonds. The Exchange Bonds will have terms identical to the Bonds, except that the Exchange Bonds will not contain (i) the restrictions on transfer that are applicable to the Bonds or (ii) any provisions for additional interest.

The Registration Rights Agreement will provide that: (i) unless the Exchange Offer would not be permitted by applicable law or Commission policy, the Issuer will use its best efforts to (a) file an Exchange Offer Registration Statement with the Commission on or before September 30, 2020, (b) have the Exchange Offer Registration Statement declared effective by the Commission on or before March 1, 2021, and (c) commence promptly the Exchange Offer after such declaration of effectiveness and issue, on or before April 5, 2021, Exchange Bonds in exchange for all Bonds tendered prior to the expiration of the Exchange Offer, and (ii) if obligated to file the Shelf Registration Statement (as defined below) with the Commission, the Issuer will use its best efforts to file the Shelf Registration Statement prior to the later of March 1, 2021 or 30 days after such filing obligation arises (but in no event prior to August 1 or after September 30 of any calendar year), and the Issuer will use its best efforts to have such Shelf Registration Statement declared effective by the Commission on or prior to the 60th day after such filing was required to be made (but in no event prior to August 1 or after September 30 of any calendar year); *provided* that if the Issuer has not consummated the Exchange Offer on or before April 5, 2021, then the Issuer will file the Shelf Registration Statement with the Commission on or before April 5, 2021 (but in no event prior to August 1 or after September 30 of any calendar year). The Issuer will use its best efforts to keep such Shelf Registration Statement continuously effective, supplemented and amended until the first anniversary of the effective date of the Shelf Registration Statement or such shorter period that will terminate when all the Registrable Securities (as defined below) covered by the Shelf Registration Statement have been sold pursuant thereto or may be sold pursuant to Rule 144(d) under the Securities Act if held by a non-affiliate of the Issuer; *provided* that the Issuer shall not be obligated to keep the Shelf Registration Statement effective, supplemented or amended during any period prior to August 1 or after September 30 of any calendar year.

If (i) the Issuer is not permitted to file the Exchange Offer Registration Statement with the Commission or to consummate the Exchange Offer because the Exchange Offer is not permitted by applicable law or Commission policy, (ii) the Exchange Offer is not consummated by April 5, 2021, or (iii) any holder of Bonds notifies the Issuer within a specified time period that (a) due to a change in law or Commission policy it may not resell the Exchange Bonds acquired by it in the Exchange Offer to the public without delivering a prospectus and the prospectus contained in the Exchange Offer Registration Statement is not appropriate or available for such resales by such holder, (b) it is a Manager and owns Bonds acquired directly from the Issuer or an affiliate of the Issuer or (c) the holders of a majority in aggregate principal amount of the Bonds may not resell the Exchange Bonds acquired by them in the Exchange Offer to the public without restriction under applicable blue sky or state securities laws, then the Issuer will use its best efforts to (1) file with the Commission a shelf registration statement (the "Shelf Registration Statement") to cover resales of all Registrable Securities by the holders thereof and (2) have the applicable registration statement declared effective by the Commission on or prior to 60 days after such filing was required to be made; *provided* that the Issuer shall not be obligated to file a Shelf Registration Statement with the Commission, or to cause a Shelf Registration Statement to remain effective, during any period prior to August 1 or after September 30 of any calendar year. For purposes of the foregoing, "Registrable Securities" means each Bond until (i) the date on which such Bond is exchanged by a person other than a broker-dealer for an Exchange Bond in the Exchange Offer, (ii) following the exchange by a broker-dealer in the Exchange Offer of a Bond for an Exchange Bond, the date on which such Exchange Bond is sold to a purchaser who receives from such broker-dealer on or prior to the date of such sale a copy of a prospectus, (iii) the date on which such Bond is effectively registered under the Securities Act and disposed of in accordance with a Shelf Registration Statement, (iv) the date on which such Bond is freely transferable pursuant to Rule 144 under the Securities Act (or any similar provision then in force, but not Rule 144A), (v) the date on which such Bond is otherwise transferred by the holder thereof and a new Bond not bearing a legend restricting further transfer is delivered by the Issuer in exchange therefor or (vi) the date on which such Bond ceases to be outstanding.

Under existing Commission interpretations, the Exchange Bonds would, in general, be freely transferable after the Exchange Offer without further registration under the Securities Act; *provided* that any broker-dealer participating in the Exchange Offer must deliver a prospectus meeting the requirements of the Securities Act upon any resale of Exchange Bonds. Subject to certain exceptions, the Issuer has agreed, for a period of 180 days after consummation of the Exchange Offer, to make available a prospectus meeting the requirements of the Securities Act to any such broker-dealer for use in connection with any resale of any Exchange Bond acquired in the Exchange Offer. A broker-dealer that delivers such a prospectus to purchasers in connection with such resales will be subject to certain of the civil liability provisions under the Securities Act and will be bound by the provisions of the Registration Rights Agreement, including certain indemnification obligations.

Each holder of Bonds that wishes to exchange Bonds for Exchange Bonds in the Exchange Offer will be required to make certain representations, including representations that (i) any Exchange Bonds to be received by it will be acquired in the ordinary course of its business, (ii) it has no arrangement with any person to participate in a distribution of the Exchange Bonds and it does not intend to participate in any such distribution and (iii) it is not an “affiliate,” as defined in Rule 405 under the Securities Act, of the Issuer, or if it is an affiliate, it will comply (at its own expense) with the registration and prospectus delivery requirements of the Securities Act to the extent applicable.

If the holder is a broker-dealer that will receive Exchange Bonds for its own account in exchange for Bonds that were acquired as a result of market-making activities or other trading activities, it will be required to acknowledge that it will deliver a prospectus in connection with any resale of such Exchange Bonds.

If (i) the Exchange Offer Registration Statement (or a Shelf Registration Statement in lieu thereof) is not filed with the Commission on or before September 30, 2020, (ii) the Exchange Offer Registration Statement (or a Shelf Registration Statement in lieu thereof) is not declared effective by the Commission on or before March 1, 2021, (iii) the Exchange Offer is not consummated on or before April 5, 2021, (iv) a Shelf Registration Statement required to be filed with the Commission is not filed on or before the date specified above for such filing, (v) a Shelf Registration Statement otherwise required to be filed with the Commission is not declared effective on or before the date specified above for effectiveness thereof, or (vi) a Shelf Registration Statement is declared effective but thereafter, subject to certain exceptions, ceases to be effective or usable in connection with resales of Registrable Securities during the periods specified in the Registration Rights Agreement (each such event referred to in clauses (i) through (vi) above, a “Registration Default”), then, with respect to any Bonds, in the case of a Registration Default referred to in clause (i), (ii) or (iii) above, the interest rate on all Bonds, or, in the case of a Registration Default referred to in clause (iv), (v) or (vi) above, the interest rate on the Bonds to which such Registration Default relates will increase by 0.25% per annum with respect to each 90-day period that passes until all such Registration Defaults have been cured, up to a maximum amount of 1.00% per annum; *provided* that any such additional interest on the Bonds will cease to accrue on the later of (i) the date on which the Bonds become freely transferable pursuant to Rule 144 under the Securities Act and (ii) the date on which the Barclays Capital Inc. U.S. Aggregate Bond Index is modified to permit the inclusion of freely transferable securities that have not been registered with the Commission. Following the cure of any Registration Default, the accrual of such additional interest related to such Registration Default will cease, and the interest rate applicable to the affected Bonds will revert to the original rate.

## RECENT DEVELOPMENTS

The Issuer's Form 20-F filed with the Commission on April 30, 2019 is incorporated by reference in the Offering Circular (the "2018 Form 20-F"). The information included in PEMEX's report furnished to the Commission on Form 6-K on September 11, 2019 (the "September Form 6-K"), including PEMEX's unaudited condensed consolidated results as of and for the six months ended June 30, 2019, is incorporated herein by reference.

In addition, the information contained in the September Form 6-K with respect to certain recent developments set forth therein supplements the information contained in the 2018 Form 20-F.

## TAXATION

*The following discussion supplements and updates the disclosure contained under the heading “Taxation—U.S. Federal Income Taxation” in the Offering Circular.*

### **United States Federal Taxation**

United States persons that use an accrual method of accounting for tax purposes (“accrual method holders”) generally are required to include certain amounts in income no later than the time such amounts are reflected on certain financial statements (the “book/tax conformity rule”). The application of the book/tax conformity rule thus may require the accrual of income earlier than would be the case under the general tax rules described in the accompanying prospectus. It is not entirely clear to what types of income the book/tax conformity rule applies, or, in some cases, how the rule is to be applied if it is applicable. However, recently released proposed regulations generally would exclude, among other items, original issue discount and market discount (in either case, whether or not de minimis) from the applicability of the book/tax conformity rule. Although the proposed regulations generally will not be effective until taxable years beginning after the date on which they are issued in final form, taxpayers generally are permitted to elect to rely on their provisions currently. Accrual method holders should consult with their tax advisors regarding the potential applicability of the book/tax conformity rule to their particular situation.

The paragraph titled “Accrual of Income” under “Taxation—U.S. Federal Income Taxation”, the last paragraph under “Taxation—U.S. Federal Income Taxation—Original Issue Discount” and the last paragraph under “Taxation—U.S. Federal Income Taxation—Premium and Market Discount” in the accompanying prospectus are deleted.

## PLAN OF DISTRIBUTION

Subject to the terms and conditions stated in the terms agreement dated as of September 9, 2019, which incorporates by reference a distribution agreement with respect to the Bonds, BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC. (collectively, the “Managers”) have severally agreed to purchase, and the Issuer has agreed to sell to each Manager, the principal amount of Bonds set forth opposite such Manager’s name in the following table.

<u>Manager</u>	<u>Principal Amount</u>
BofA Securities, Inc. ....	U.S. \$
Citigroup Global Markets Inc. ....	U.S. \$
Credit Agricole Securities (USA) Inc. ....	U.S. \$
Goldman Sachs & Co. LLC.....	U.S. \$
HSBC Securities (USA) Inc. ....	U.S. \$
J.P. Morgan Securities LLC .....	U.S. \$
Mizuho Securities USA LLC.....	U.S. \$
Total.....	<u>U.S. \$</u>

The terms agreement and distribution agreement provide that the obligations of the Managers to purchase the Bonds are subject to various conditions. The Managers must purchase all the Bonds if they purchase any of the Bonds.

The Issuer has been advised that the Managers propose to resell the Bonds initially at the issue price set forth on the cover page of this Preliminary Terms. After the Bonds are released for sale, the offering price and other selling terms may from time to time be varied by the Managers.

The Bonds have not been registered under the Securities Act or any state securities laws and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S) except in certain transactions exempt from, or not subject to, the registration requirements of the Securities Act.

The Issuer has been advised by the Managers that the Managers propose to resell the Bonds, directly or through their selling agents or any of their affiliates, only (i) to qualified institutional buyers (as such term is defined in Rule 144A) in reliance on Rule 144A and (ii) outside the United States in offshore transactions in reliance on Regulations S. See “Notice to Investors” and “Offering and Sale” in the Offering Circular.

Accordingly, in connection with Bonds offered outside the United States in offshore transactions, each Manager has agreed that, except as permitted by the terms agreement and the distribution agreement and as set forth in “Notice to Investors” in the Offering Circular, it will not offer, sell or deliver any Bonds within the United States or to, or for the account or benefit of, U.S. persons (i) as part of its distribution at any time or (ii) otherwise until 40 days after the later of the commencement of this offering and the original issue date for the Bonds, and that it will send to each dealer to which it sells Bonds during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Bonds within the United States or to, or for the account or benefit of, U.S. persons.

In addition, until 40 days after the commencement of this offering, an offer or sale of the Bonds within the United States by a dealer that is not participating in this offering may violate the registration requirements of the Securities Act if that offer or sale is made otherwise than in accordance with Rule 144A.

Terms used in the four preceding paragraphs have the meanings given to them by Regulation S and Rule 144A under the Securities Act.

The Bonds will constitute a new issue of securities with no established trading market. The Issuer intends to apply to list the Bonds on the Luxembourg Stock Exchange and to have the Bonds trade on the Euro MTF Market of the Luxembourg Stock Exchange. However, the Issuer cannot assure you that the prices at which the Bonds will sell in the market after this offering will not be lower than the initial offering price or that an active trading market for the Bonds will develop or continue, as applicable, after this offering. The Managers have advised the Issuer that



they currently intend to make a market in the Bonds. However, they are not obligated to do so and they may discontinue any market-making activities with respect to the Bonds at any time without notice. Accordingly, no assurance can be given as to the liquidity of the trading market for the Bonds.

In connection with the offering, the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) may purchase and sell the Bonds in the open market. These transactions may include over-allotment, covering transactions and stabilizing transactions carried out by the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager). Over-allotment involves sales of Bonds in excess of the principal amount of such Bonds to be purchased by the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) in this offering, which creates a short position for the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager). Covering transactions involve purchases of Bonds in the open market after the distribution has been completed in order to cover short positions. Stabilizing transactions consist of certain bids or purchases of Bonds made for the purpose of preventing or retarding a decline in the market price of such Bonds while the offering is in progress. Any of these activities may have the effect of preventing or retarding a decline in the market price of the Bonds. They may also cause the price of the Bonds to be higher than the price that otherwise would exist in the open market in the absence of these transactions. The Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) may conduct these transactions in the over-the-counter market or otherwise. If the Stabilizing Manager (or any person acting on behalf of the Stabilizing Manager) commence any of these transactions, they may discontinue them at any time, but it must end no later than 30 days after the date on which the Issuer received the proceeds of the issue, or no later than 60 days after the date of the allotment of the relevant Bonds, whichever is the earlier. Any stabilization action or over-allotment must be conducted by the Stabilizing Manager (or any person acting on behalf of such Stabilizing Manager) in accordance with all applicable laws and rules.

The Managers may receive offers to buy Bonds from certain of their affiliates in Mexico. No assurance can be given that such offers will be received or that the Bonds will be sold to such persons by the Managers. Any Bonds sold to such affiliates will be sold at the Issue Price.

Sales of the Bonds by the Managers outside of the United States may be effected through any of their respective affiliates in accordance with applicable law.

The net proceeds to the Issuer from the sale of the Bonds will be approximately U.S. \$• excluding accrued interest, if any, and after the deduction of the underwriting discount and the Issuer's share of the expenses in connection with the sale of the Bonds. See "Use of Proceeds" in the Offering Circular.

The Managers and their respective affiliates are full service financial institutions engaged in various activities, which may include securities trading, commercial and investment banking, financial advisory, investment management, investment research, principal investment, hedging, financing and brokerage activities. Certain of the Managers and their respective affiliates have, from time to time, performed, and may in the future perform, various financial advisory and investment banking services for the Issuer or one or more of the Guarantors, for which they received or will receive customary fees and expenses. Certain of the Managers and/or their affiliates are lenders under the Issuer's existing term loan and revolving credit facility. BofA Securities, Inc., Citigroup Global Markets Inc., Credit Agricole Securities (USA) Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC and Mizuho Securities USA Inc. are expected to act as dealer managers in the Tender Offers and the Exchange Offers.

In addition, in the ordinary course of their business activities, the Managers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer or its affiliates. In particular, certain of the Managers and/or their affiliates may hold debt securities issued by PEMEX, which may be purchased with the proceeds of this offering. If any of the Managers or their affiliates has a lending relationship with the Issuer, certain of those Managers or their affiliates routinely hedge, and certain other of those Managers or their affiliates are likely to hedge, their credit exposure to the Issuer consistent with their customary risk management policies. Typically, such Managers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in the Issuer's securities, including potentially the Bonds offered hereby. Any such short positions could adversely affect future trading prices of the Bonds offered hereby. The Managers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial

instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

The Issuer and the Guarantors have agreed to indemnify the several Managers against certain liabilities, including liabilities under the Securities Act. The Managers have agreed to reimburse the Issuer for certain of its expenses in connection with the offering of the Bonds.

The Bonds are offered for sale in those jurisdictions in the United States, Canada, Europe, Asia, Latin America and elsewhere where it is lawful to make such offers.

Each of the Managers has represented and agreed that it has not offered, sold or delivered and will not offer, sell or deliver any Bonds, directly or indirectly, or distribute this Preliminary Terms, the Offering Circular or any other offering material relating to the Bonds in or from any jurisdiction, except under circumstances that will result in compliance with the applicable laws and regulations thereof and that will not impose any obligations on the Issuer except as set forth in the terms agreement and the distribution agreement.

### **European Economic Area**

This Preliminary Terms has been prepared on the basis that any offer of Bonds in any Member State of the European Economic Area (“EEA”) will be made pursuant to an exemption under the Prospectus Regulation) from the requirement to publish a prospectus for offers of Bonds. The expression “Prospectus Regulation” means Regulation (EU) 2017/1129.

The Bonds are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the EEA. For the purposes of this provision, a “retail investor” means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or (ii) a customer within the meaning of Directive EU 2016/97 (as amended, the “Insurance Mediation Directive”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the Bonds or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Bonds or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

### **United Kingdom**

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “Financial Promotion Order”), (ii) are persons falling within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations, etc.”) of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any bonds may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

### **Hong Kong**

The Bonds may not be offered or sold by means of any document other than (a) in circumstances which do not constitute an offer to the public within the meaning of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong, or (b) to “professional investors” within the meaning of the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made thereunder, or (c) in other circumstances which do not result in the document being a “prospectus” within the meaning of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong, and no advertisement, invitation or document relating to the Bonds may be issued, or may be in the possession of any person for the purpose of issue (in each case whether in Hong Kong or elsewhere), which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Bonds which are or are intended to be disposed of only to persons outside Hong Kong or only to “professional investors” within the meaning of the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made thereunder.

## **Mexico**

The Bonds have not been and will not be registered with the National Securities Registry maintained by the CNBV, and therefore may not be offered or sold publicly in Mexico. The Bonds may be offered and sold in Mexico to investors that qualify as institutional or accredited investors, pursuant to the private placement exemption set forth in the *Ley del Mercado de Valores* (Securities Market Law) and regulations thereunder. As required under the Securities Market Law, the Issuer will give notice to the CNBV of the offering of the Bonds for informational purposes only. The delivery to, and receipt by, the CNBV of such notice does not certify the investment quality of the Bonds or the solvency of the Issuer or the Guarantors. The information contained in the Offering Circular and this Preliminary Terms is the sole responsibility of the Issuer, and the CNBV has not reviewed or authorized the content of the Offering Circular or this Preliminary Terms.

## **Singapore**

The Offering Circular and this Preliminary Terms have not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Manager has represented, warranted and agreed that it has not circulated or distributed nor will it circulate or distribute this Preliminary Terms, the Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of any Bonds nor has it offered or sold or caused such Bonds to be made the subject of an invitation for subscription or purchase and will not offer or sell such Bonds or cause such Bonds to be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (a) to an institutional investor or other person specified in Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (the “SFA”), (b) to a relevant person, or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275 of the SFA, or (c) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Bonds are subscribed or purchased under Section 275 by a relevant person which is: (a) a corporation (which is not an accredited investor) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary is an accredited investor, shares, debentures and units of shares and debentures of that corporation or the beneficiaries’ rights and interest in that trust shall not be transferable for six months after that corporation or that trust has acquired the Bonds under Section 275 of the SFA except: (1) to an institutional investor under Section 274 of the SFA or to a relevant person (as defined in Section 275(2) of the SFA), or any person pursuant to Section 275(1A) of the SFA, or Section 275 of the SFA; (2) where no consideration is given for the transfer; or (3) by operation of law.

Singapore Securities and Futures Act Product Classification – Solely for the purposes of its obligations pursuant to sections 309B(1)(a) and 309B(1)(c) of the SFA, the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A of the SFA) that the Bonds are “prescribed capital markets products” (as defined in the Securities and Futures Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

## **Switzerland**

The Offering Circular and the Preliminary Terms do not constitute an issue prospectus pursuant to Article 652a or Article 1156 of the Swiss Code of Obligations and the Bonds will not be listed on the SIX Swiss Exchange. Therefore, the Offering Circular and the Preliminary Terms may not comply with the disclosure standards of the listing rules (including any additional listing rules or prospectus schemes) of the SIX Swiss Exchange. Accordingly, the Bonds may not be offered to the public in or from Switzerland, but only to a selected and limited circle of investors who do not subscribe to the Bonds with a view to distribution. Any such investors will be individually approached by the underwriters from time to time.

## **Japan**

The Bonds have not been and will not be registered under the Financial Instruments and Exchange Law of Japan (Law No. 25 of 1948, as amended) and accordingly will not be offered or sold, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organized under the laws of Japan), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Law of

Japan (Law No. 25 of 1948, as amended) and any other applicable laws, regulations and ministerial guidelines of Japan.

## **Brazil**

The Bonds have not been and will not be issued nor placed, distributed, offered or negotiated in the Brazilian capital markets and, as a result, have not been and will not be registered with the Securities Commission of Brazil (*Comissão de Valores Mobiliários*, or “CVM”). Any public offering or distribution, as defined under Brazilian laws and regulations, of the Bonds in Brazil is not legal without prior registration under Law No. 6,385 of December 7, 1976, as amended, and Instruction No. 400, issued by the CVM on December 29, 2003, as amended. Documents relating to the offering of the Bonds, as well as information contained therein, may not be supplied to the public in Brazil (as the offering of the Bonds is not a public offering of securities in Brazil), or used in connection with any offer for subscription or sale of the Bonds to the public in Brazil. Persons wishing to offer or acquire the Bonds within Brazil should consult with their own counsel as to the applicability of registration requirements or any exemption therefrom.

## **Chile**

The Bonds are not registered in the Securities Registry (*Registro de Valores*) or subject to the control of the Chilean Securities and Exchange Commission (*Superintendencia de Valores y Seguros de Chile*). The Offering Circular, this Preliminary Terms and other offering materials relating to the offer of the Bonds do not constitute a public offer of, or an invitation to subscribe for or purchase, the Bonds in the Republic of Chile, other than to individually identified purchasers pursuant to a private offering within the meaning of Article 4 of the Chilean Securities Market Act (*Ley de Mercado de Valores*) (an offer that is not “addressed to the public at large or to a certain sector or specific group of the public”).

## **Dubai International Financial Centre**

The Offering Circular and this Preliminary Terms relate to an exempt offer in accordance with the Offered Securities Rules of the Dubai Financial Services Authority (“DFSA”). The Offering Circular and this Preliminary Terms are intended for distribution only to persons of a type specified in the Offered Securities Rules of the DFSA. They must not be delivered to, or relied on by, any other person. The DFSA has no responsibility for reviewing or verifying any document in connection with exempt offers. The DFSA has not approved the Offering Circular or this Preliminary Terms nor taken steps to verify the information set forth in any of them and has no responsibility for the Offering Circular or this Preliminary Terms. The Bonds to which the Offering Circular and this Preliminary Terms relate may be illiquid and/or subject to restrictions on their resale. Prospective purchasers of the Bonds offered should conduct their own due diligence on the Bonds. If you do not understand the contents of the Offering Circular or this Preliminary Terms you should consult an authorized financial advisor.

## **France**

The Offering Circular and this Preliminary Terms have not been prepared in the context of a public offering of financial securities in France within the meaning of Article L. 411-1 of the *Code Monétaire et Financier* and Title I of Book II of the *Règlement Général* of the *Autorité des Marchés financiers* (the French financial markets authority) (the “AMF”) and therefore have not been submitted for clearance to the AMF. Consequently, the Bonds may not be, directly or indirectly, offered or sold to the public in France, and offers and sales of the Bonds will only be made in France to providers of investment services relating to portfolio management for the account of third parties (*personnes fournissant le service d’investissement de gestion de portefeuille pour le compte de tiers*) and/or to qualified investors (*investisseurs qualifiés*) and/or to a closed circle of investors (*cercle restreint d’investisseurs*) acting for their own accounts, as defined in and in accordance with Articles L. 411-2, D. 411-1 and D. 411-4 of the *Code of Monétaire et Financier*. Neither the Offering Circular, this Preliminary Terms nor any other offering material may be made available or be distributed to the public in France.

## **Germany**

The offer of the Bonds is not a public offering in the Federal Republic of Germany. The Bonds may only be offered, sold and acquired in accordance with the provisions of the Securities Prospectus Act of

the Federal Republic of Germany (*Wertpapierprospektgesetz – WpPG*), as amended (the “Securities Prospectus Act”), the Commission Regulation (EC) No. 809/2004 of April 29, 2004, as amended, and any other applicable German law. No application has been made under German law to permit a public offer of Bonds in the Federal Republic of Germany. Neither the Offering Circular nor this Preliminary Terms has been approved for purposes of a public offer of the Bonds and accordingly the Bonds may not be, and are not being, offered or advertised publicly or by public promotion in Germany. Therefore, the Offering Circular and this Preliminary Terms are strictly for private use and the offer is only being made to recipients to whom the document is personally addressed and does not constitute an offer or advertisement to the public. The Bonds will only be available to and the Offering Circular, this Preliminary Terms and any other offering material in relation to the Bonds is directed only at persons who are qualified investors (*qualifizierte Anleger*) within the meaning of Section 2, No. 6 of the Securities Prospectus Act. Any resale of the Bonds in Germany may only be made in accordance with the Securities Prospectus Act and other applicable laws.

## **Italy**

No action has been or will be taken which could allow an offering of the Bonds to the public in the Republic of Italy. Accordingly, the Bonds may not be offered or sold directly or indirectly in the Republic of Italy, and neither the Offering Circular and this Preliminary Terms nor any other offering memorandum, prospectus, form of application, advertisement, other offering material or other information relating to the Issuer or the Bonds may be issued, distributed or published in the Republic of Italy, except under circumstances that will result in compliance with all applicable laws, orders, rules and regulations. The Bonds cannot be offered or sold to any natural persons nor to entities other than qualified investors (according to the definition provided for by the Prospectus Regulation) either on the primary or on the secondary market.

## **The Netherlands**

This document has not been and will not be approved by the Netherlands Authority for the Financial Markets (*Autoriteit Financiële Markten*) in accordance with Article 5:2 of the Dutch Act on Financial Supervision (*Wet op het financieel toezicht*). The Bonds will only be offered in The Netherlands to qualified investors (*gekwalficeerde beleggers*) as defined in Article 1:1 of the Dutch Act on Financial Supervision.

## **Peru**

The Bonds and the information contained in the Offering Circular and this Preliminary Terms have not been, and will not be, registered with or approved by the Superintendency of the Securities Market (*Superintendencia del Mercado de Valores*) or the Lima Stock Exchange (*Bolsa de Valores de Lima*). Accordingly, the Bonds cannot be offered or sold in Peru, except if such offering is considered a private offering under the securities laws and regulations of Peru.

## **Canada**

The Bonds may be sold only to purchasers purchasing, or deemed to be purchasing, as principal that are accredited investors, as defined in National Instrument 45-106 *Prospectus Exemptions* or subsection 73.3 (1) of the *Securities Act* (Ontario), and are permitted clients, as defined in National Instrument 31-103 *Registration Requirements, Exemptions and Ongoing Registrant Obligations*. Any resale of the Bonds must be made in accordance with an exemption from, or in a transaction not subject to, the prospectus requirements of applicable securities laws in Canada.

Securities legislation in certain provinces or territories of Canada may provide a purchaser with remedies for rescission or damages if the Offering Circular and the final terms of this offer (including any amendment thereto and hereto) contains a misrepresentation, *provided* that the remedies for rescission or damages are exercised by the purchaser within the time limit prescribed by the securities legislation of the purchaser’s province or territory. The purchaser should refer to any applicable provisions of the securities legislation of the purchaser’s province or territory for particulars of these rights or consult with a legal advisor.

Pursuant to section 3A.3 of National Instrument 33-105 *Underwriting Conflicts* (“NI 33-105”), the Managers are not required to comply with the disclosure requirements of NI 33-105 regarding underwriter conflicts of interest in connection with this offering.

See “Offering and Sale” in the Offering Circular for additional restrictions on the offer and sale of the Bonds in certain jurisdictions.

## **VALIDITY OF THE BONDS**

The validity under New York law of the Bonds, the Guaranties and the Guaranty Agreement will be passed upon by Cleary Gottlieb Steen & Hamilton LLP, New York counsel for the Issuer and the Guarantors, and by Shearman & Sterling LLP as New York counsel for the Managers. Certain legal matters governed by Mexican law will be passed upon by the General Counsel of the Issuer, and by Ritch, Mueller, Heather y Nicolau, S.C., special Mexican counsel for the Managers.

## GENERAL INFORMATION

1. Except as disclosed herein, there has been no material adverse change in the consolidated financial position of the Issuer or the Guarantors since June 30, 2019.
2. Except as disclosed herein, none of the Issuer or any of the Guarantors is involved in any litigation or arbitration proceedings relating to claims or amounts which are material in the context of the issue of the Bonds. None of the Issuer or any of the Guarantors is aware of any such litigation or arbitration proceeding pending or threatened.
3. The Issuer and the Guarantors accept responsibility for the information contained in this Preliminary Terms. To the best of the knowledge and belief of each of the Issuer and the Guarantors (each of which has taken all reasonable care to ensure that such is the case), the information contained or incorporated by reference in the Offering Circular, as supplemented by this Preliminary Terms, is in accordance with the facts and does not omit anything likely to affect the import of such information.
4. The Issuer intends to apply to list the Bonds on the Luxembourg Stock Exchange and to have the Bonds trade on the Euro MTF Market of the Luxembourg Stock Exchange. The Bonds are being issued under the program of U.S. \$102,000,000,000 Medium-Term Notes, Series C, of the Issuer, which commenced on January 27, 2009 and was last recommenced and updated on April 17, 2018.
5. This Preliminary Terms is supplementary to, and should be read in conjunction with, the Offering Circular dated April 17, 2018. Terms used but not defined herein have the same meanings as in the Offering Circular.



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# Petróleos Mexicanos

*(A Productive State-Owned Company of the Federal Government of the United Mexican States)*

Medium-Term Notes, Series C

*jointly and severally guaranteed by*

**Pemex Exploración y Producción, Pemex Transformación Industrial  
and Pemex Logística,  
and their respective successors and assignees**



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**PRELIMINARY TERMS NO. •**

**September •, 2019**

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**Citigroup**

**Goldman Sachs & Co. LLC**

*Active Bookrunners*

**HSBC**

**J.P. Morgan**

**BofA Merrill Lynch**

**Credit Agricole CIB**

*Passive Bookrunners*

**Mizuho Securities**

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## FINAL TERM SHEET

U.S. \$3,000,000,000 7.690% Bonds due 2050 (the “2050 Bonds”)

September 12, 2019

<b>Issuer:</b>	Petróleos Mexicanos
<b>Guarantors:</b>	Pemex Exploración y Producción Pemex Transformación Industrial Pemex Logística and their respective successors and assignees
<b>Expected Issue Ratings:<sup>1</sup></b>	Baa3 (Moody’s)/ BBB+ (S&P)/ BB+ (Fitch)
<b>Format:</b>	Rule 144A/Regulation S with Registration Rights
<b>Bookrunners:</b>	Citigroup Global Markets Inc. Goldman Sachs & Co. LLC HSBC Securities (USA) Inc. J.P. Morgan Securities LLC BofA Securities, Inc. Credit Agricole Securities (USA) Inc. Mizuho Securities USA LLC
<b>Currency:</b>	U.S. Dollars
<b>Principal Amount:</b>	U.S. \$3,000,000,000
<b>Maturity Date:</b>	January 23, 2050
<b>Coupon Rate:</b>	7.690% per annum
<b>Interest Basis:</b>	Payable semi-annually in arrears
<b>Day Count:</b>	30/360
<b>Business Day Convention:</b>	Following; Unadjusted
<b>Interest Payment Dates:</b>	January 23 and July 23
<b>First Interest Payment Date:</b>	January 23, 2020
<b>Gross Proceeds:</b>	U.S. \$2,996,970,000

<b>Issue Price:</b>	99.899% plus accrued interest, if any, from and including September 23, 2019, the expected delivery date
<b>Benchmark Treasury:</b>	UST 2.875% due May 2049
<b>Benchmark Treasury Spot and Yield:</b>	113-13+ and 2.252%
<b>Spread to Benchmark Treasury:</b>	UST + 544.8 bps
<b>Yield:</b>	7.700%
<b>Make-whole Call Spread:</b>	UST + 50 bps
<b>Optional Redemption without a Make-Whole:</b> (amending and supplementing the Preliminary Terms No. 9)	On and after July 23, 2049 (the date that is six months prior to the maturity of the Bonds), the Issuer may redeem the Bonds, at its option, in whole or in part, at a redemption price equal to 100% of the principal amount of the Bonds being redeemed, plus accrued and unpaid interest and additional amounts, if any, on such Bonds to, but not including, the date of redemption.
<b>Pricing Date:</b>	September 12, 2019
<b>Settlement Date:</b>	September 23, 2019 (T+7)
<b>Listing:</b>	Luxembourg Stock Exchange
<b>Trading:</b>	Euro MTF Market of the Luxembourg Stock Exchange
<b>Denominations:</b>	U.S. \$10,000 and integral multiples of U.S. \$1,000 in excess thereof
<b>Registration Rights; Registration Exchange Offer:</b>	Pursuant to the Registration Rights Agreement (as defined in the Offering Document), the Issuer will agree to use its best efforts to (a) file with the Securities and Exchange Commission (the “ <u>Commission</u> ”) a registration statement with respect to its registration exchange offer (the “ <u>Registration Exchange Offer</u> ”) to exchange the 2050 Bonds for new Bonds with terms substantially identical to the 2050 Bonds (subject to certain exceptions), on or before September 30, 2020, (b) have such registration statement declared

effective under the Securities Act of 1933, as amended (the “Securities Act”), on or before March 1, 2021 and (c) consummate the Registration Exchange Offer on or before April 5, 2021. In the event that applicable law, regulation or policy of the Commission does not allow the consummation of the Registration Exchange Offer, or upon the occurrence of certain other conditions, the Issuer will use its best efforts to file a “shelf” registration statement covering resales of the 2050 Bonds by the holders thereof; *provided* that, the Issuer shall not be required to file with the Commission a “shelf” registration statement during any period prior to August 1 or after September 30 of any calendar year. See “Exchange Offer; Registration Rights” in the Offering Document.

**Tender Offer:**

Concurrently with the commencement of this offering, the Issuer announced a liability management transaction consisting of tender offers for cash (the “Tender Offers”) for its 6.000% Notes due 2020, 3.500% Notes due 2020, 5.500% Notes due 2021, 6.375% Notes due 2021, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 4.875% Notes due 2022, 3.500% Notes due 2023 and 4.625% Notes due 2023, which Tender Offers will be on the terms and subject to the conditions set forth in an offer to purchase. The Tender Offers are conditioned upon the satisfaction of customary conditions. This offering is not conditioned on the successful consummation of the Tender Offers. The Tender Offers will expire prior to the settlement of this offering.

Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC, BofA Securities, Inc., Credit Agricole Securities (USA) Inc. and Mizuho Securities USA LLC are the dealer managers for the Tender Offers.

**Exchange Offers:**

Concurrently with the commencement of this offering, the Issuer also announced a potential liability management transaction consisting of exchange offers (the “Exchange Offers”) for its 4.875% Notes due 2022, 8.625% Bonds due 2022, Floating Rate Notes due 2022, 5.375% Notes due 2022, 3.500% Notes due 2023, 4.625% Notes due 2023, 8.625% Guaranteed Bonds due 2023, 4.875% Notes due 2024, 4.250% Notes due 2025, 6.500% Bonds due 2041, 5.500% Bonds due 2044, 6.375% Bonds due 2045, 5.625% Bonds due 2046, 6.750% Bonds due 2047 and 6.350% Bonds due 2048, which Exchange Offers would be on the terms and subject to the conditions set forth in an exchange offering memorandum. The Exchange Offers are expected to be conditioned upon the satisfaction of customary conditions. This offering is not conditioned on the successful consummation of the Exchange Offers. The Exchange Offers would be expected to settle following the settlement of this offering.

Citigroup Global Markets Inc., Goldman Sachs & Co. LLC, HSBC Securities (USA) Inc., J.P. Morgan Securities LLC, BofA Securities, Inc., Credit Agricole Securities (USA) Inc. and Mizuho Securities USA LLC are expected to act as the dealer managers for the Exchange Offers.

**Use of Proceeds:**

The Issuer intends to use the net proceeds from the issuance of the 2050 Bonds to redeem, repurchase or refinance its indebtedness.

**Security Identifiers:**

CUSIP  
144A: 71654Q CW0  
Regulation S: P78625 DY6

ISIN  
144A: US71654QCW06  
Regulation S: USP78625DY68

<sup>1</sup> A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revisions or withdrawal at any time.

\*Under Rule 15c6-1 of the Securities Exchange Act of 1934, as amended, trades in the secondary market generally are required to settle in two business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the 2050 Bonds prior to the second business day preceding the date of delivery of the 2050 Bonds will be required, by virtue of the fact that the 2050 Bonds initially will settle in seven business days (T+7), to specify an alternative settlement arrangement at the time of any such trade to prevent a failed settlement.

The information contained in this notice is subject to, and in making an investment decision you should rely on, the detailed description of the securities contained in the Preliminary Terms No. 9 dated September 11, 2019 and the accompanying Offering Circular dated April 17, 2018 (together, the “Offering Document”) relating to the securities, as supplemented by this final term sheet. The Offering Document contains, among other things, a description of the risks involved in investing in the securities.

This notice shall not constitute an offer to sell or a solicitation of an offer to buy, nor shall there be any sale of the securities in any state or jurisdiction in which such offer, solicitation or sale would be unlawful. The securities will be offered to qualified institutional buyers in reliance on Rule 144A under the Securities Act of 1933, as amended, and to non-U.S. persons in offshore transactions outside the United States in accordance with Regulation S thereunder. The securities have not been registered under the Securities Act of 1933, as amended, or any state securities laws, and may not be offered or sold in the United States or to U.S. persons absent registration or an applicable exemption from the registration requirements.

The 2050 Bonds are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (“EEA”). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or (ii) a customer within the meaning of Directive (EU) 2017/1129 (as amended, “IMD”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the “PRIIPs Regulation”) for offering or selling the 2050 Bonds or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the 2050 Bonds or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

The information in this notice is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the “Financial Promotion Order”), (ii) are persons falling within Article 49(2)(a) to (d) (“high net worth companies, unincorporated associations etc.”) of the Financial Promotion Order, (iii) are outside the United Kingdom, (iv) fall within Article 43 (“Members and creditors of certain bodies corporate”) of Financial Promotion Order, or (v) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as “relevant persons”). This information is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to

which this presentation relates is available only to relevant persons and will be engaged in only with relevant persons.

The Issuer, the Guarantors, the Managers or any other dealer participating in the offering will arrange to send you the Offering Document if you request it to BofA Securities, Inc. at One Bryant Park, New York, New York, 10036 (tel: +1-800-294-1322), to Citigroup Global Markets Inc., c/o Broadridge Financial Solutions at 1155 Long Island Avenue, Edgewood, New York 11717 (tel: +1 (800) 831-9146), to Credit Agricole Securities (USA) Inc. at 1301 Avenue of the Americas, New York, New York, 10019, Attention: Debt Capital Markets (tel: +1 (866) 807-6030), to Goldman Sachs & Co. LLC at 200 West Street, Attention: Prospectus Department (tel: +1 (866) 471-2526), to HSBC Securities (USA) Inc. at 452 Fifth Avenue, New York, New York, 10018 (tel: +1 (866) 811-8049), to J.P. Morgan Securities LLC at 383 Madison Avenue, New York, New York 10179, (tel: +1 (866) 846-2874) or Mizuho Securities USA LLC. at 320 Park Avenue, Attention: Debt Capital Markets (tel: +1-866-271-7403).

## JOINT LEAD DEALER MANAGERS

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Collect: (212) 723-6106

### **Goldman Sachs & Co. LLC**

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United States of America  
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### **HSBC Securities (USA) Inc.**

452 Fifth Avenue  
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Attn: Global Liability Management Group  
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Collect: +1 (212) 525-5552

### **J.P. Morgan Securities LLC**

383 Madison Avenue  
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U.S. Collect: (212) 834-7279

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Email: [contact@gbsc-usa.com](mailto:contact@gbsc-usa.com)

By Facsimile Transmission:  
(212) 430-3775 (for eligible institutions only)  
To confirm receipt of facsimile by telephone:  
(212) 430-3774

Banks and Brokers call: (212) 430-3774  
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